

# QUARTERLY

# NEWSLETTER

AMJ - 2025

Vol.1 - ISSUE 1

## MANAGEMENT @ ACORN



### MR. DHRUVAL PATEL

As a visionary leader and co-founder, Mr. Dhruval Patel champions client success by delivering strategic solutions tailored to global expansion. With a focus on fostering long-term partnerships, He emphasizes innovation, team development, and sustainable growth, ensuring every client achieves their international goals.

### MR. GAUMISH PATEL

Gaumish Patel excels in global management, ensuring seamless coordination of teams, resources, and strategies. His leadership fosters operational efficiency and innovation, empowering clients to succeed across varied markets with precision and agility.



### MR. UMESH SAVALIYA

With deep expertise in navigating the complexities of international markets, Umesh K. Savaliya leads with a global perspective. His commitment to delivering consistent, high-quality service across diverse regions has been instrumental in helping businesses thrive in an increasingly interconnected world.

# Our Journey, Our Purpose @ ACORN



## *Empowering Global Growth The ACORN Advantage*

At Acorn Universal Consultancy LLP, we specialize in market expansion services that enable businesses to launch, scale, and thrive in international markets. With over 14 years of experience, we understand both the excitement and complexity of global growth—and we're here to guide you every step of the way. Our expert team brings deep cross-border insights and delivers comprehensive, end-to-end virtual support, including :

**Back-office administration**  
**Financial management**  
**Branding & marketing strategy**  
**Lead generation and customer outreach**

Whether you're entering new territories or optimizing performance in existing ones, our solutions are tailored to unlock your business's full global potential.

At ACORN, we don't just support growth—we accelerate it.

**14+**

**YEARS OF EXPRIENCE**

### Our Mission

We deliver innovative services with integrity and excellence. Empowering our clients and our employees grow & succeed through sustainable solutions and world class service.

### Our Vision

To be the premier provider of value centric & transformative solutions. Inspiring our clients and employees to progress and achieve through excellence and collaboration delivering world class experiences across international markets.

### Our Values

**Client Centric**  
**Collaboration**  
**Innovation**  
**Excellence**  
**Diversity & Inclusion**  
**Accountability**  
**Integrity**  
**Passion**

# HAPPENINGS @ ACORN

## EVENTS CONDUCTED – AMJ 2025

Safety for Women @ ACORN by DYSP Mr. Jayesh Panchal  
International YOGA Day - Year 2025  
*Green Campaign* on Yoga Day  
World Environment Day - Year 2025  
Plant Distribution for Leaders  
POSH - ICC @ Acorn (Men & Women)  
Dress Code Policy - Females @ Acorn  
IPL - 2025 Final Live Screening

## COMPANY POLICY – AMENDMENTS – AMJ 2025

Disclosure of Job-Seeking Portal Profiles - YEAR 2025.  
Monsoon Footwear Policy

## WELLNESS INITIATIVE @ ACORN – AMJ 2025

ENT Talk - Zydus Hospital  
Life Style Modification and Heart Stroke - Zydus Hospital

## MOU SIGNED & SEALED AMJ 2025

MoU Signed with SPEC College  
Educational Industrial Visit - SPEC College (MoU) - Pharma Students

## UPCOMING EVENTS – JAS 2025

Blood Donation Camp in collaboration with RED CROSS  
Independence Day Celebration  
Janmashtmi Celebration  
Ganesh Chaturti Celebration  
POSH Initiative - Self Defense Training  
Stress to Smile - ISCKON

## UPCOMING MOU SIGNING PARTNER – JAS 2025

Signing of MOU with BJVM

## UPCOMING SEMINARS WITH OUR MOU PARTNERS – JAS 2025

Seminar with BJVM & SPEC  
Winning the Placement Game - SPEC  
Redefining Presentation & Communication Skills - BJVM

## UPCOMING WELLNESS INITIATIVE – JAS 2025

BLS & CPR Training - Zydus Hospital

## EMPLOYEE SPOTLIGHT



DHRUV THAKKAR - MIS

### MIS Reports

Consistently exemplified dedication, dependability, and a strong professional work ethic.



MEET PRAJAPATI - ACCOUNTS

### Management Reporting Process

Innovation in developing and streamlining Management Reporting Processes



KRUSHNSINH GOHEL - NAV

### Warehouse Portfolio

Optimized and streamlined Warehouse Portfolio Management.



# EMPLOYEE SPOTLIGHT



JANKI PAREKH - NAV

## Posting Portfolio

Demonstrated efficient oversight and strategic management of the Posting Portfolio.



KISHAN RANA - CS

## LLP Amazon Process

Streamlined LLP Amazon account flow, turning challenges into seamless operations.



ARYAN GUPTA - IT

## Development of HRMS & Ticketing Tools

Developed HRMS System, Ticketing tools, Automated many Projects.



SUNIL RAVAL - LOGISTICS

## Managing US Air, Container Bookings & Shipment Data

Exceptional Performance in managing US air and container bookings and managing shipment data.



ATUL THAKOR - PAYROLL

## Canteen & Payroll Process

Redesigned Canteen and Payroll processes to create a more efficient and seamless experience for employees.



PRACHI PATEL - MIS

## MIS Tasks & Finance Report

Demonstrated exceptional dedication, analytical acumen, and efficiency, completing MIS tasks & making significant contributions to the Finance report.



RAVI SHUKLA - WHOLESALE

## Lead Generation

Developed an AI Agent to streamline lead generation which automates data collection, prioritizes high-quality leads, and provides actionable insights, significantly boosting team productivity.



PRIYANK PATEL - T&D

## Amazon Process Training

Demonstrated strong expertise in Amazon process training and consistent focus on streamlining the entire process.



JAGRUTI MISHRA - BCG POLAND

## Client Relationship Management

Delivered strong sales and demonstrated a client-focused approach driving long-term business growth.

# EMPLOYEE SPOTLIGHT



KRUPA JOSHI - WHOLESALE



PREM TRIVEDI - WHOLESALE



MESHVA BHAVSAR - WHOLESALE

## The Power Trio

### Incremental Data - Warehouse Stock Management & Sales & Purchase Forecast

Spearheaded automation and dashboard development using Microsoft Fabric and Python Spark, while establishing an incremental data warehouse for centralized cloud data management—significantly enhancing stock visibility and efficiency for the warehouse team. Developed an application to forecast sales and purchase requirements, reducing stockouts, minimizing excess inventory, and supporting data-driven decision-making.



HARSH PUNJABI - CS

BHUMIKA DALWADI - BCG POLAND

PRERAK PATEL - LOGISTICS

### Reimbursement & Customer Retention

Demonstrated effective management of reimbursements, contributing significantly in customer retention.

### Procurement Management

Through exceptional procurement management, she has achieved cost optimization, and reinforced the resilience of our supply chain.

### Logistics Workflow

Streamlining procedures and maintaining impeccable data accuracy, optimized entire logistics workflow.

## PHOTO GALLERY



# PHOTO GALLERY

