

# **Elicitation Workshop**

**Instructor – Dr. Hyunsook Do**

**TA – Akhila Neelapati**

**Group Name – Code6**

**Project Name – Sociogram (Web application)**

**Members –**

1. Tanvi Thirunathan
2. Sathwik Gaddi
3. Venkata Rajashekar Reddy Chintala
4. Raja Srinivas Nelluri
5. Sri Snigdha kotharu
6. Putta Ramya Priya
7. Satish Thammaneni
8. Sai Karthik koncherlakota

**Partner Group Name - SOUL-CYNICS**

**Project Name – Defining & Predicting the success of B2B sales**

**Members –**

1. Rishwanth Reddy Baddipadaga
2. Meghana Thimmapuram
3. Preethi Mudireddy
4. Divya Kumbham
5. Neha Geereddy
6. Sri Harsha Swaraj Nadendla
7. Roja Kamble
8. Sai Nikhil Chitturi

### ***Project Idea (Code6) —***

- 1. It is flexible enough for users to create/edit/manage their own individual accounts*
- 2. User can find friends based on similar interests*
- 3. A platform to share their ideas/articles/ideologies via their personal accounts*
- 4. Add the privacy settings to each of the posts they upload*
- 5. Discussion Forums is an open page which is accessible to all the users who are signed up to this site.*
- 6. Book the tickets for ongoing or upcoming events/movies nearby*

### ***Project Idea (SOUL-CYNICS) —***

- 1. Web application that defines & predicts the success of business-to-business sales*
- 2. User has to sign up for the first time and can use those credentials to log in. After login, the user can search and order products.*
- 3. Seller has to create an account and can use those credentials for future logins. Sellers can upload products, update their information and delete products. They can search and view product information. They can search the status of a product.*
- 4. Admin can log in and will have access to the user details, Seller details, ordered products, search products. Admin can view the accuracy i.e., the factors that contributed to the sales success of a product and prediction of a sales success of a product.*

### ***Suggestions by Partner Team (SOUL-CYNICS) -***

- 1. User password recovery option.*

***ACCEPT – We will implement the above suggested feature into the program.***

- 2. Access of discussion forums to selected people.*

***REJECT – The main purpose of discussion forum is to get public opinion. So, we will not be implementing the above feature.***

