

Northeastern University  
**College of Professional Studies**

# ACME Medical Image Case Presentation

PJM 6205 – Leading and  
Managing Technical Projects

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# Team Members

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# Agenda

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Company Background

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Project Summary

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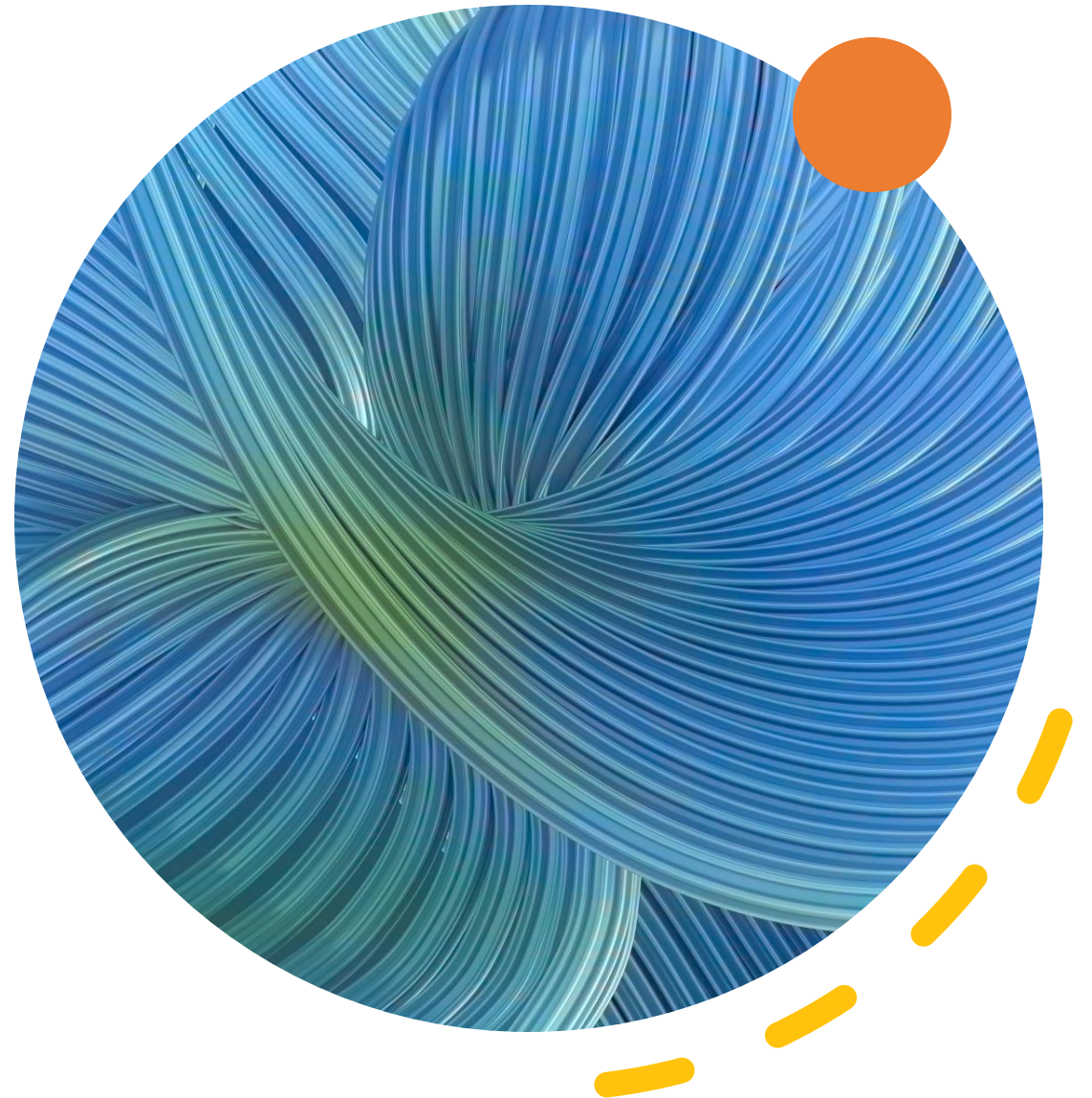
Issues and Recommendations

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Lessons Learned

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Conclusion





# Company Background

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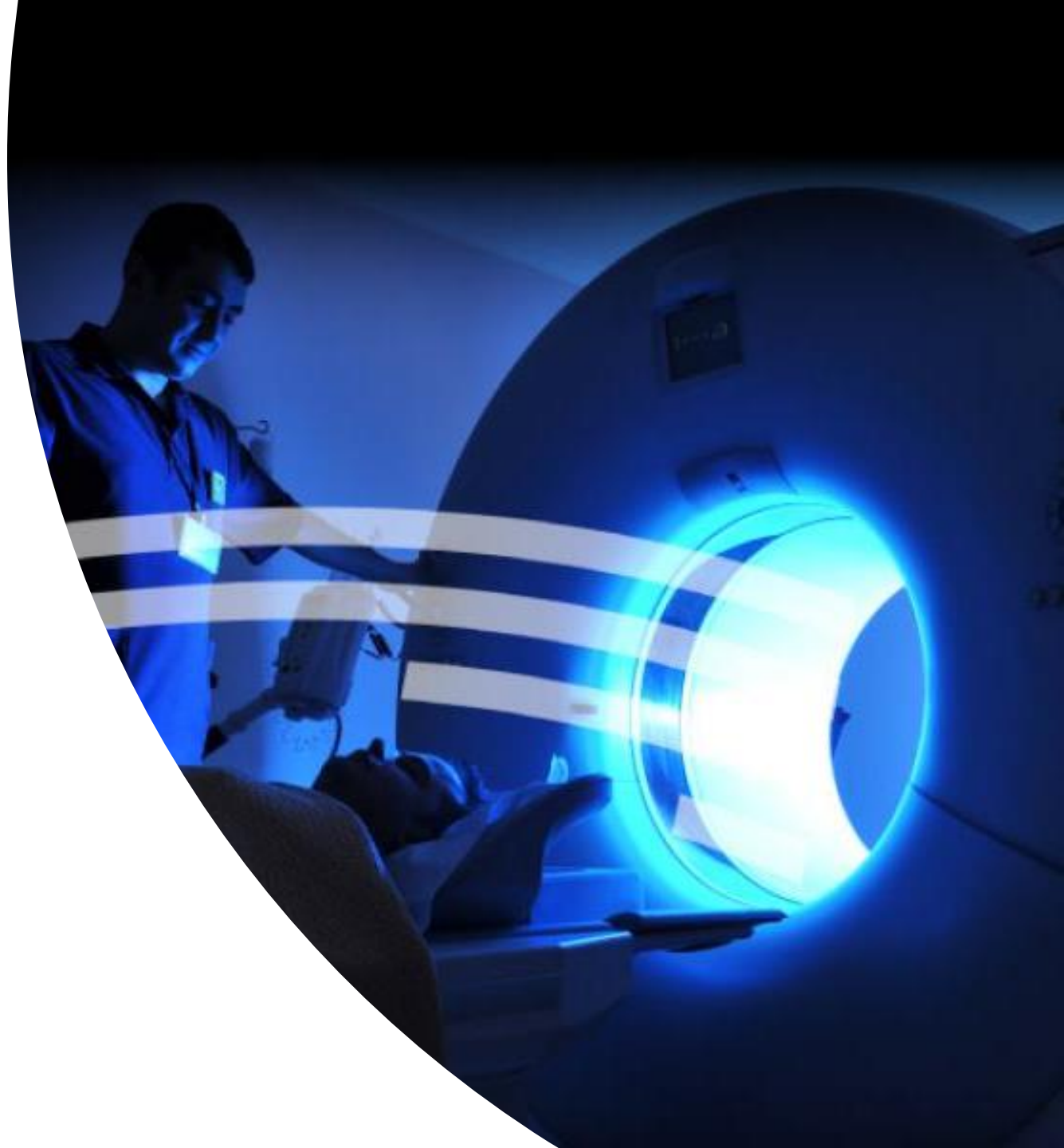
- Founded in 1950 in Buffalo, NY
- Based in 2 countries:
  - US: Design, software, and operation
  - Italy: Design
- Equipment for health care providers.
- General Electric, Siemens Medical Solutions, Philips, and Toshiba are the major competitor.
- Design and manufacture medical imaging products



# Project Summary

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- ACME redesign its products based on WiMAX standards.
- ACME plans to design, develop and manufacture these products in the shortest possible time using globally available resources.
- WiMAX technology will reduce the need for cable infrastructure, thereby lowering the cost of transmitting patient images.
- The team is spread across Italy, and 3 different locations In the US Minnesota, Connecticut, and Arizona, and they have a 2000-square-foot facility in Connecticut for this project.



# Issue #1

## **Top-Down Decision Making:**

Long approval process since employees need to wait to get approval from the CEO before initiating any task.

## Recommendation #1

## **Centralized Decision Making:**

Use Laissez Faire leadership style which calls for equally distributing authority to the project teams and gathering feedback to make a decision.



# Issue #2

## **Changing Requirements:**

Continuous changes in the goals and requirement lead to scope creep and hence delay the project outcome.

## Recommendation #2

### **Change Control Process:**

Establish a change control process to ensure the requirements do not change frequently and avoid scope creep.





# Issue #3

## **Lack of Communication:**

Lack of communication and coordination between geographically dispersed teams in US and Italy.

## Recommendation #3

### **Use collaboration tools:**

Use tools like Slack, JIRA, Confluence and Zoom to enhance communication between the teams.





# Issue #4

## **Inadequate Staffing:**

Teams are not adequately staffed which leads to over work and low motivation

## Recommendation #4

### **Provide incentives**

Provide incentives and 1:1 coaching to ensure the team member is supported and motivated



# Lesson Learned

- Providing teams ownership of decision making can help increase productivity.
- Establishing a change control process can help ensure that essential components such as budget, schedule, and expected quality are tracked and kept as planned.
- Creating a clear communication plan using collaboration tools can improve team efficiency.
- Providing incentives can help in motivating the employees and help delivering the project on time with high profit margins.





# Conclusion

- ACME provides equipment for health care and is based in US and Italy.
- ACME is planning to transition to **WiMAX** which provide higher data throughput, expandability and compatibility with multiple vendor products making customer adoption easier
- Some of the issues ACME is facing are top-down decision making, changing requirements, lack of communication, and inadequate staffing.
- Proposed recommendations include providing centralized decision making, establishing change control process, using collaboration tools and providing incentives to motivate employees

# Conclusion

- ACME project budget should be extra enough.
- Improvements to ACME Medical Imaging's organizational structure is important.
- ACME will be a WiMAX wireless network supported company.
- Reducing costs while seamlessly transferring functional design stages will transform ACME.





# References

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- Thamhain, H. J. (2014). *Managing technology-based projects: Tools, techniques, people and business processes*. John Wiley & Sons.
- Carstens, D. S., & Richardson, G. L. (2019). *Project management tools and techniques: A practical guide*. CRC Press.





Thank you