

What Do You See?



Positive Body Language

- Maintains eye contact
- Arms relaxed
- Relaxed posture
- Nodding agreement
- Taking notes
- Smiling / good humor
- Leaning close
- Warm gestures

What Do You See?



Negative Body Language

- Shifting eyes/looking down
- Tense body
- Arms folded in front
- Fidgeting
- Arms behind head, leaning back
- Looking around
- Leaning away