# category and department



Category / Sub-Category

| | Furniture | Office Supplies | Technology |
|---|---|---|---|

Number of Records

Furniture:
- Bookcases: 228
- Chairs: 617
- Furnishings: 957
- Tables: 319

Office Supplies:
- Appliances: 466
- Art: 796
- Binders: 1,523
- Envelopes: 254
- Fasteners: 217
- Labels: 364
- Paper: 1,370
- Storage: 846
- Supplies: 190

Technology:
- Accessories: 775
- Copiers: 68
- Machines: 115
- Phones: 889
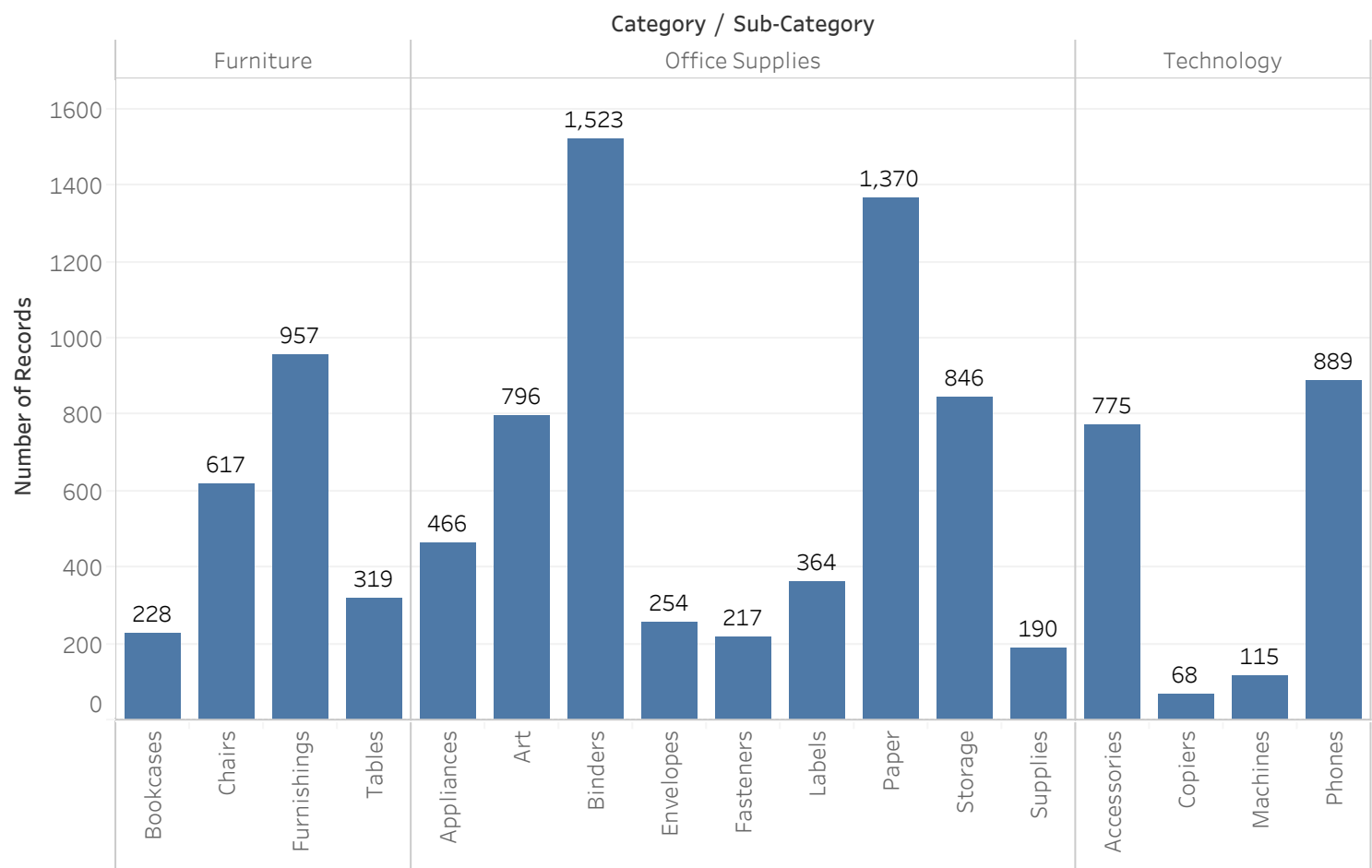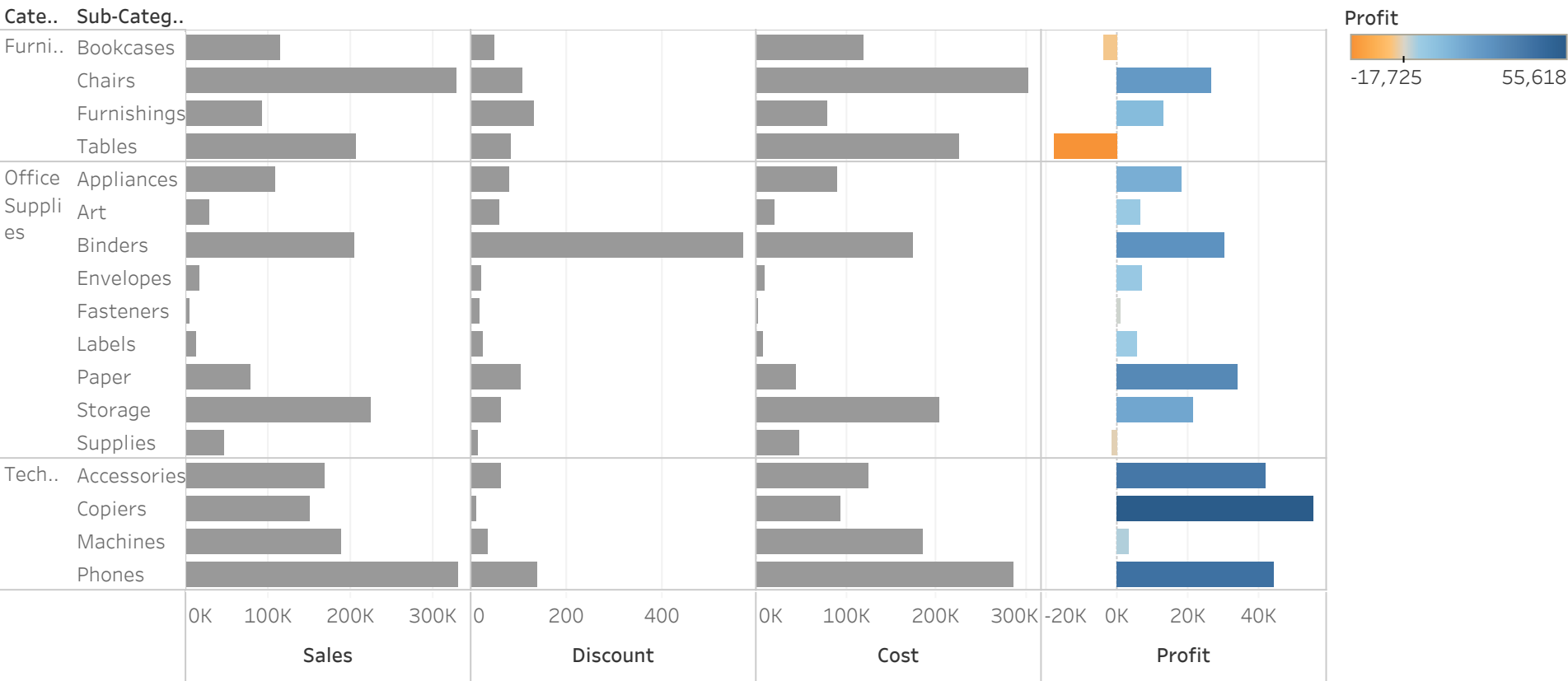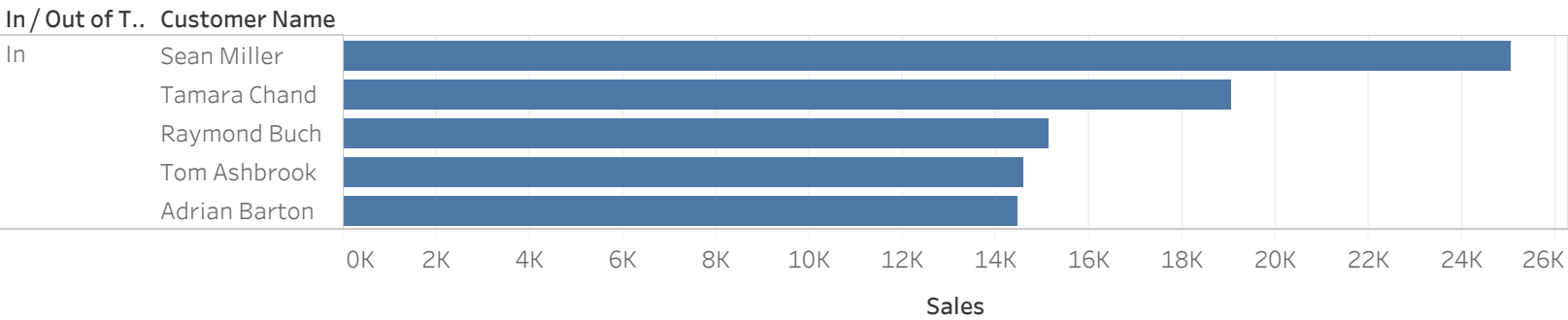
Sum of Number of Records for each Sub-Category broken down by Category. The marks are labeled by sum of Number of Records.
The view is filtered on Category, which keeps Furniture, Office Supplies and Technology.
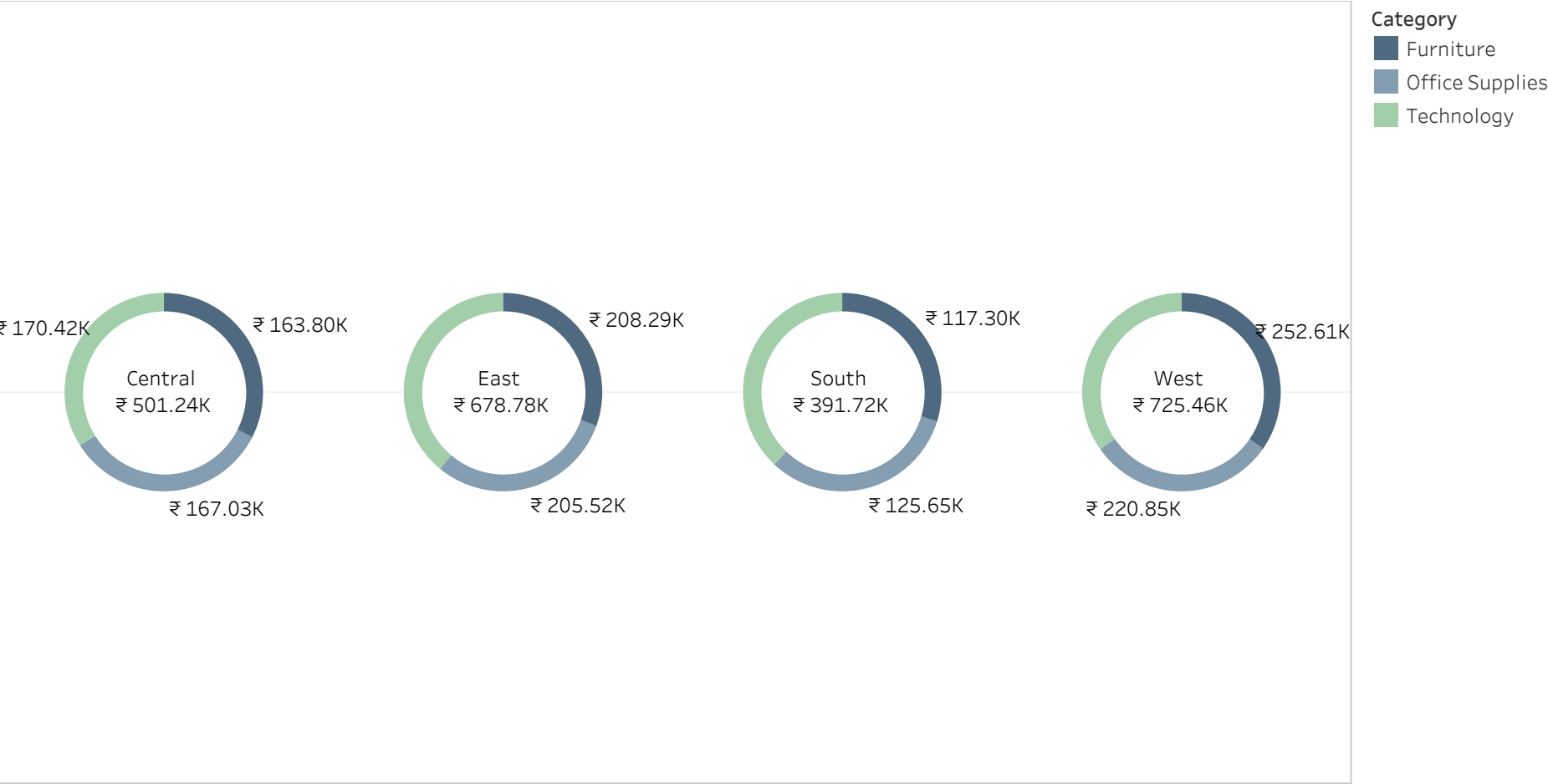
# Sales and Profit By Category



Sum of Sales, sum of Discount, sum of Cost and sum of Profit for each Sub-Category broken down by Category. For pane Sum of Profit: Color shows sum of Profit. The data is filtered on Action (Category,Sub-Category), which keeps 17 members.

# Paramet and Sets

| In / Out of T.. | Customer Name | Sales |
|---|---|---|

In / Out of T..   Customer Name

In
- Sean Miller
- Tamara Chand
- Raymond Buch
- Tom Ashbrook
- Adrian Barton

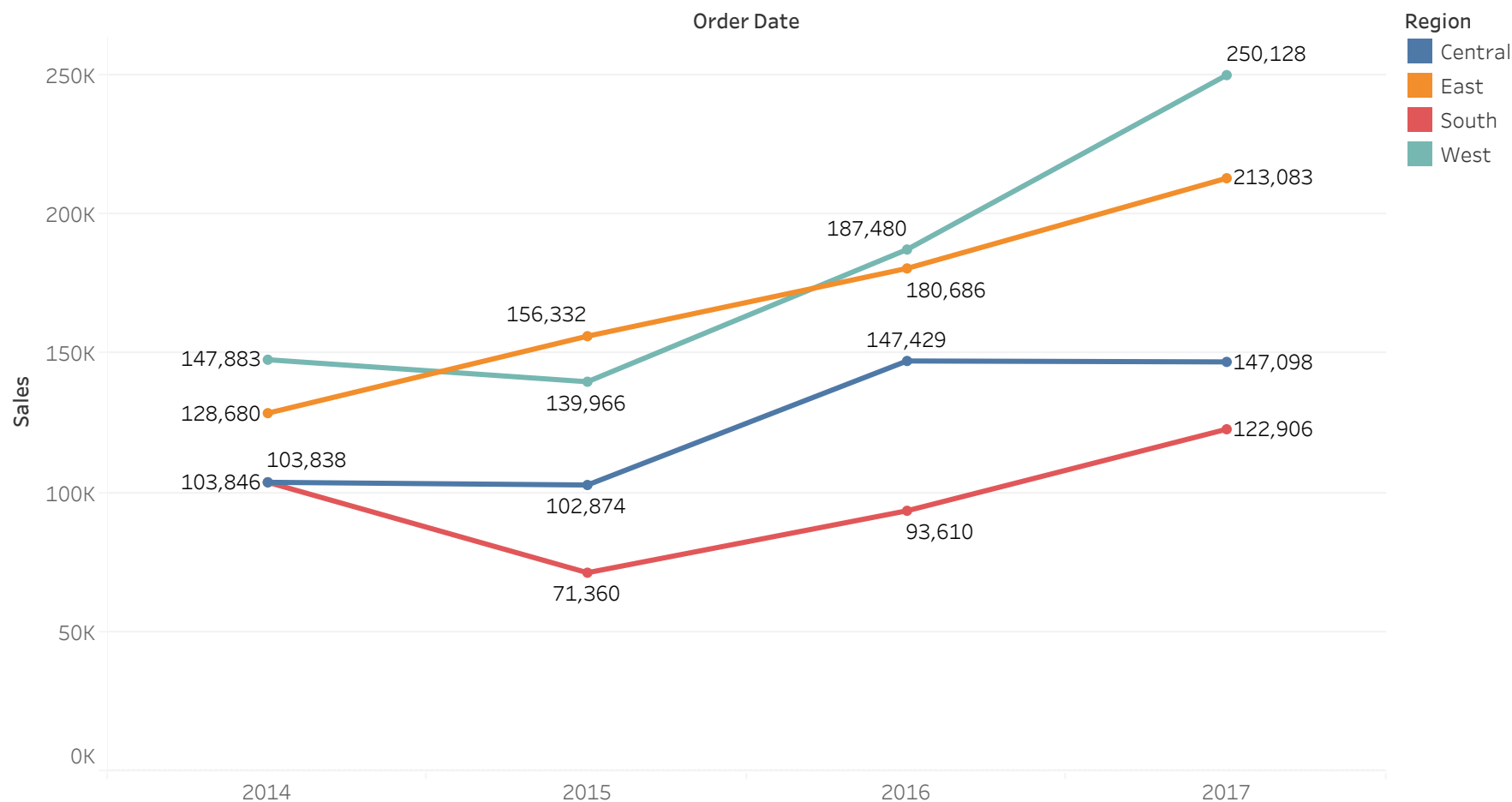0K   2K   4K   6K   8K   10K   12K   14K   16K   18K   20K   22K   24K   26K

Sales

Sum of Sales for each Customer Name broken down by In / Out of Top N Customer. The data is filtered on Top N Customer and Action (Category,Sub-Category). The Top N Customer filter keeps 5 members. The Action (Category,Sub-Category) filter keeps 17 members.

# Donet Chart



**Category**
- Furniture
- Office Supplies
- Technology

₹ 170.42K  Central  ₹ 163.80K
₹ 501.24K
₹ 167.03K

₹ 208.29K  East
₹ 678.78K
₹ 205.52K

₹ 117.30K  South
₹ 391.72K
₹ 125.65K

₹ 252.61K  West
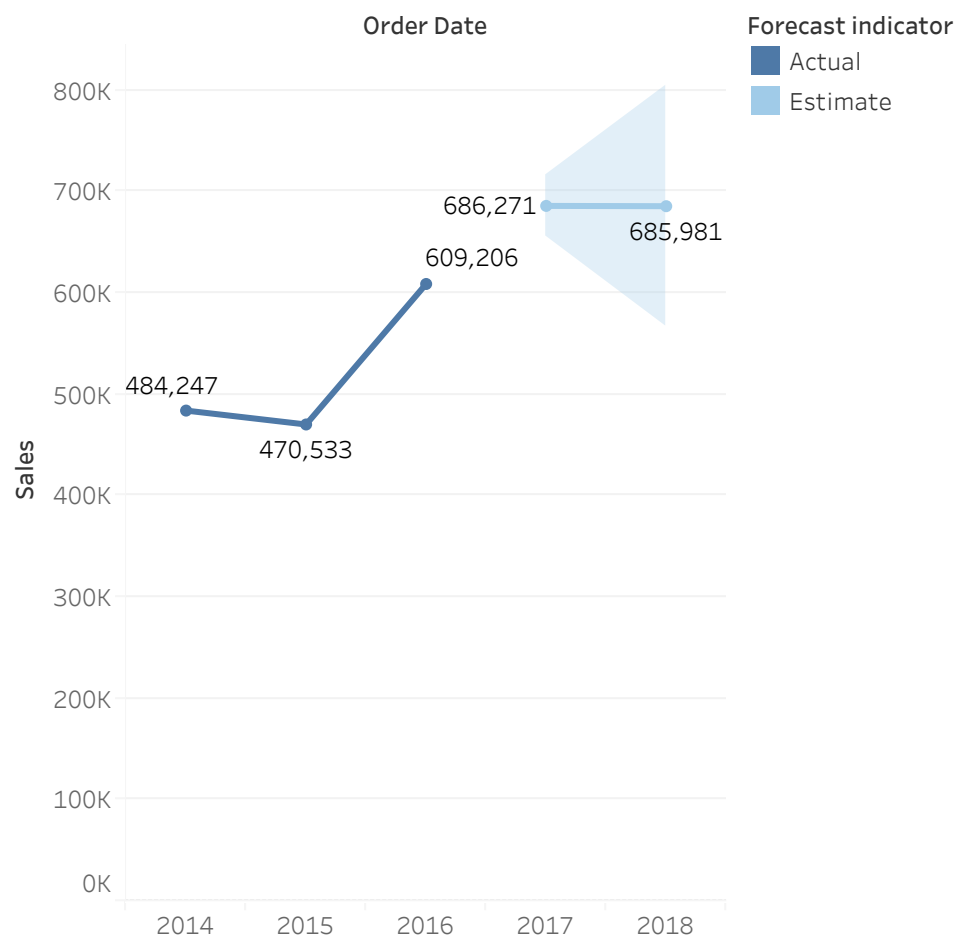₹ 725.46K
₹ 220.85K

Minimum of Number of Records and minimum of Number of Records for each Region.  The marks are labeled by sum of Sales.  For pane Minimum of Number of Records:  Color shows details about Category.  For pane Minimum of Number of Records (2):  The marks are labeled by Region and sum of Sales. The data is filtered on Action (Category,Sub-Category), which keeps 17 members.

# Sales By Region

## Order Date



Region
- Central
- East
- South
- West

Sales values by year:

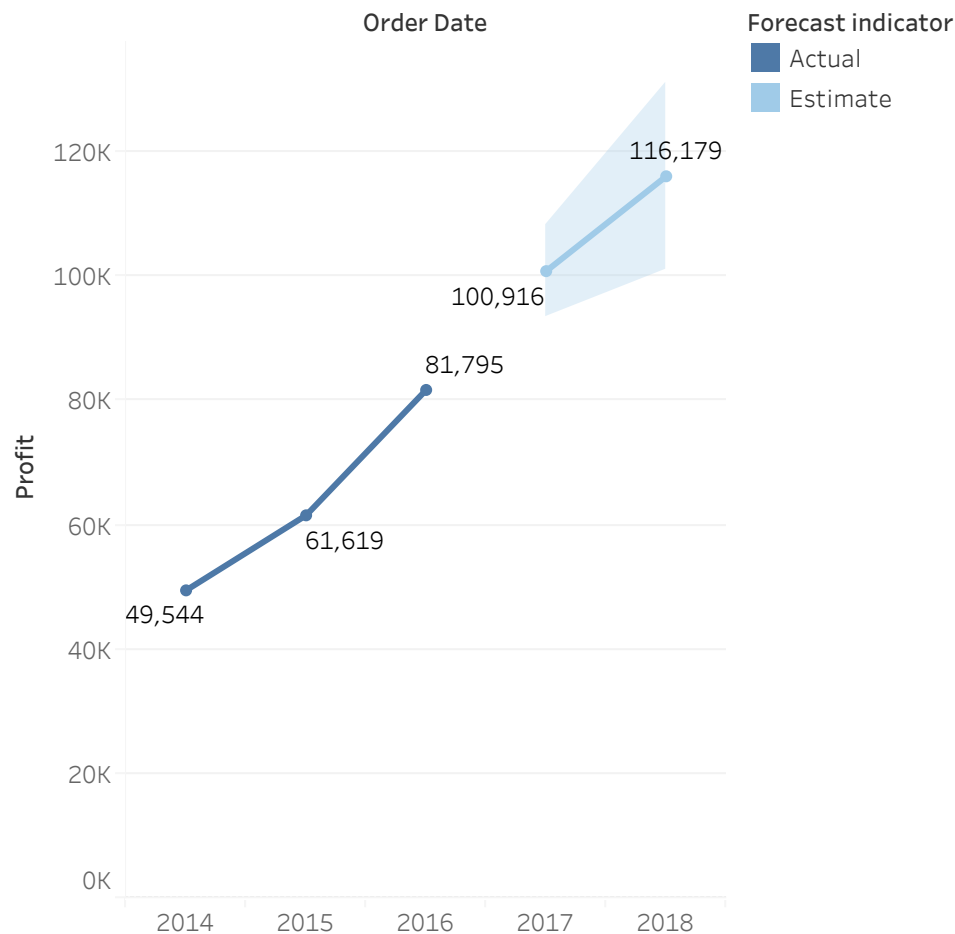| Region | 2014 | 2015 | 2016 | 2017 |
|--------|------|------|------|------|
| West | 147,883 | 139,966 | 187,480 | 250,128 |
| East | 128,680 | 156,332 | 180,686 | 213,083 |
| Central | 103,846 | 102,874 | 147,429 | 147,098 |
| South | 103,838 | 71,360 | 93,610 | 122,906 |

The trend of sum of Sales for Order Date Year. Color shows details about Region. The marks are labeled by sum of Sales.

# Sales_Forecast

## Order Date

**Forecast indicator**
- Actual
- Estimate



484,247
470,533
609,206
686,271
685,981

Sales

800K
700K
600K
500K
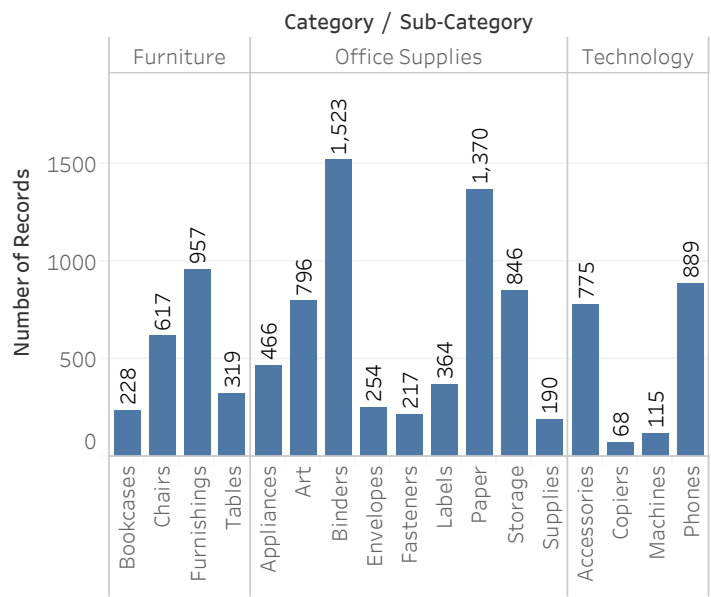400K
300K
200K
100K
0K

2014  2015  2016  2017  2018

The trend of sum of Sales (actual & forecast)  for Order Date Year.  Color shows details about Forecast indicator.  The marks are labeled by sum of Sales (actual & forecast) . The view is filtered on Order Date Year, which keeps 2014, 2015, 2016 and 2017.

# Profit_Forecast

## Order Date

**Forecast indicator**
- Actual
- Estimate

116,179

100,916

81,795

61,619

49,544

Profit

| | | | | |
|---|---|---|---|---|
| 2014 | 2015 | 2016 | 2017 | 2018 |

The trend of sum of Profit (actual & forecast)  for Order Date Year.  Color shows details about Forecast indicator.  The marks are labeled by sum of Profit (actual & forecast) . The view is filtered on Order Date Year, which keeps 2014, 2015, 2016 and 2017.
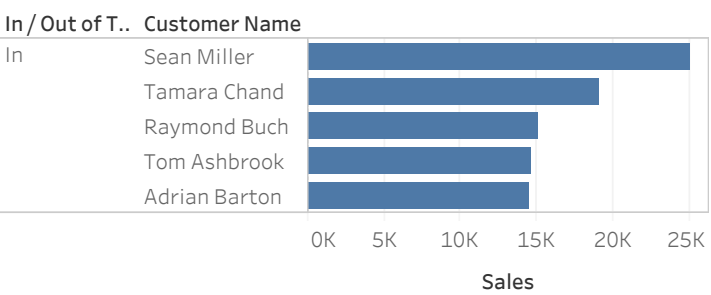
## category and department

Category / Sub-Category
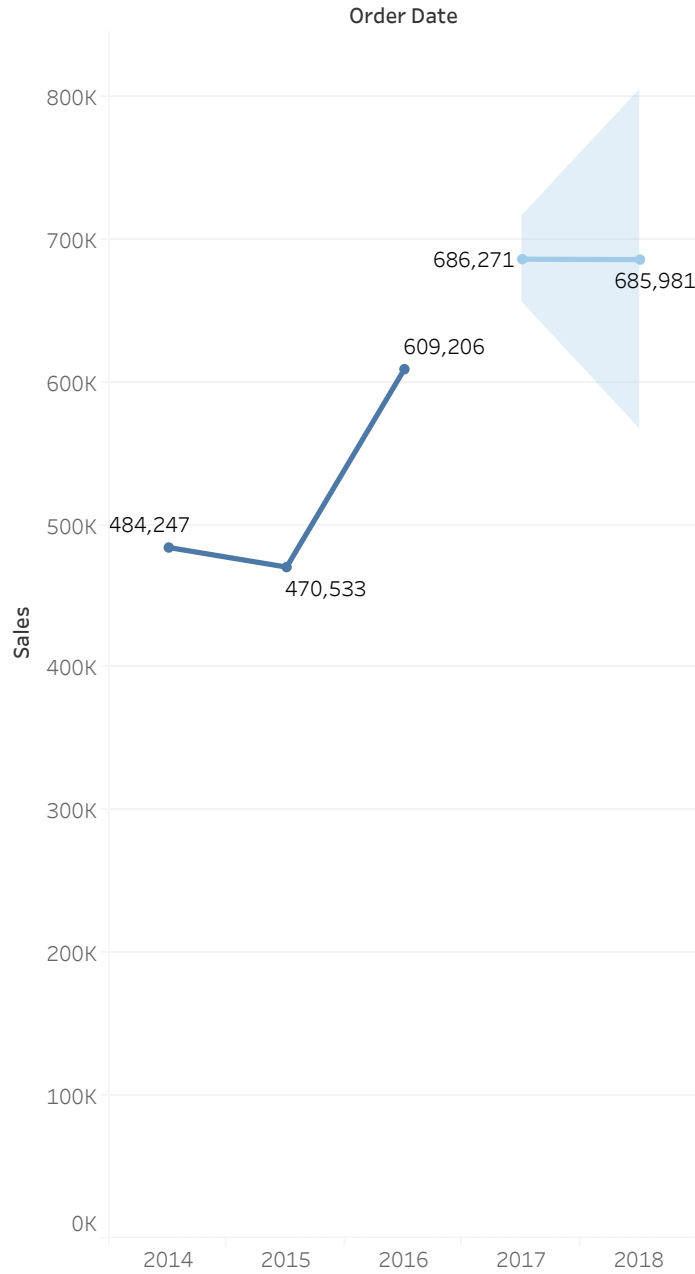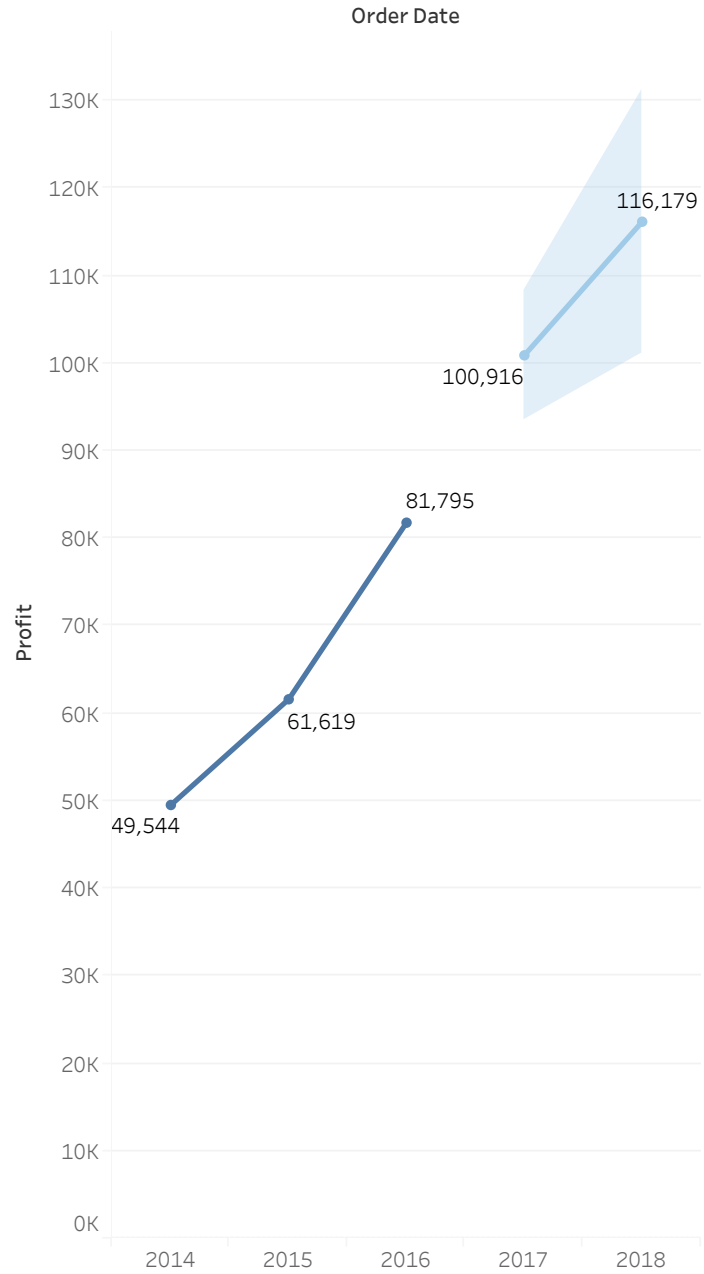


| | Furniture | Office Supplies | Technology |

Number of Records

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- Storage: 846
- Supplies: 190
- Accessories: 775
- Copiers: 68
- Machines: 115
- Phones: 889

## Sales and Profit By Category

| Cate.. | Sub-Categ.. | Sales | Discount | Cost |
|--------|-------------|-------|----------|------|
| Furni.. | Bookcases | | | |
| | Chairs | | | |
| | Furnishings | | | |
| | Tables | | | |
| Office Supplies | Appliances | | | |
| | Art | | | |
| | Binders | | | |
| | Envelopes | | | |
| | Fasteners | | | |
| | Labels | | | |
| | Paper | | | |
| | Storage | | | |
| | Supplies | | | |

0K    200K    0    200    400    100K

Sales       Discount       Cost

Category
☑ Furniture
☑ Office Supplies
☑ Technology

Profit
-17,725    55,618

Top N Customer
5

Category
- Furniture
- Office Supplies
- Technology

## Paramet and Sets

| In / Out of T.. | Customer Name | Sales |
|-----------------|---------------|-------|
| In | Sean Miller | |
| | Tamara Chand | |
| | Raymond Buch | |
| | Tom Ashbrook | |
| | Adrian Barton | |

0K  5K  10K  15K  20K  25K

Sales

## Donet Chart

₹ 170.42K    ₹ 163.80K    ₹ 208.29K    ₹ 117.30K    ₹ 252.61K

Central      East         South        West
₹ 501.24K    ₹ 678.78K    ₹ 391.72K    ₹ 725.46K

₹ 167.03K    ₹ 205.52K    ₹ 125.65K

## Sales_Forecast

**Order Date**

Sales

- 484,247 (2014)
- 470,533 (2015)
- 609,206 (2016)
- 686,271 (2017)
- 685,981 (2018)

## Profit_Forecast

**Order Date**

Profit

- 49,544 (2014)
- 61,619 (2015)
- 81,795 (2016)
- 100,916 (2017)
- 116,179 (2018)

**Forecast indicator**
- Actual
- Estimate