# Understanding Expectation Formation from Probabilistic Questions

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## Outline

- Motivation
- 2 Theories
  - Sticky Expectation
  - Other theories
- 3 Data and Methodology
- 4 Appendix

## What I am doing

- Use density information to identify differences in various theories
- Both individual and population moments
- Households and professional forecasters

# Why density is important

- Identification: different theories have testable predictions on the second moments
  - Scenario 1. Two people think the chance of raining is 50%.
  - Scenario 2. One person thinks 100% and the other 0%.
- Modeling Implications: both mean and variance affect economic decisions
  - · precautionary saving with income risks
  - portfolio choice with risky asset



### Literature

#### Theory

- Sticky information [Carroll, 2003], [Reis, 2006]
- Rational inattention [Sims, 2003], [Gabaix, 2014]
- Noisy information [Lucas Jr, 1972], [Woodford, 2001]
- Learning [Evans and Honkapohja, 2012]
- Strategic interaction [Morris and Shin, 2002], [Hellwig and Veldkamp, 2009]
- Diagostic expectation [Bordalo et al., 2018]
- Model uncertainty [Hansen and Sargent, 2001], [Hansen and Sargent, 2008]

#### Empirics

- Heterogeneity in Expectation: [Mankiw et al., 2003], [Coibion et al., 2018]
- Testing Theories: [Coibion and Gorodnichenko, 2012], [Fuhrer, 2018]



## **Unified Framework**

h-period ahead density forecast by agent i at time t based on information set  $I_{i,t}$ 

$$\widehat{f}_{i,t}(y_{t+h}|I_{i,t})$$

- Theories differ in what is in  $I_{i,t}$
- ullet May also differ on information processing, i.e.  $I_{i,t} o \widehat{f}_{i,t}$

## Definition and notation

#### Individual

```
• mean forecast E_{i,t}(y_{t+h})

• forecast error FE_{i,t+h|t} = y_{t+h} - E_{i,t}(y_{t+h})

• uncertainty Var_{i,t}(y_{t+h})
```

#### Population

- average forecast  $\bar{E}_t(y_{t+h})$ • average forecast error  $\overline{FE}_t = y_{t+h} - \bar{E}_t(y_{t+h})$
- cross-section disagreements  $Var_t(y_{t+h})$
- average uncertainty  $\overline{Var}_t(y_{t+h})$



## Assumption about true process

$$y_{t+1} = \rho y_t + \omega_t$$
$$\omega_t \sim N(0, \sigma_\omega^2)$$

- 0 < ρ < 1</li>
- ullet if ho= 0, random walk, no way to forecast at all
- $\omega_t$  is i.i.d



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## Sticky Expectation: assumptions

- ullet At time t, agent i learns about  $y_t$  at a fixed Poisson rate  $\lambda$
- A non-updater since  $t \tau$

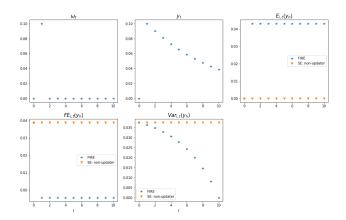
$$E_{i,t}(y_{t+h}|y_{t-\tau}) = \rho^{h+\tau}y_{t-\tau}$$

ullet An updater is a special cae au=0



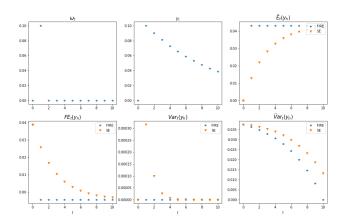
## Impulse responses to shocks: individual moments

$$\omega_1 = 0.1, \quad h = 10, \quad \rho = 0.9, \quad \lambda = 0.5$$



# Impulse responses to shocks: population moments

$$\omega_1 = 0.1, \quad h = 10, \quad \rho = 0.9, \quad \lambda = 0.5$$



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## Noisy Information: assumptions

Individual only observes noisy signals

$$\begin{split} s_{i,t} &= [s_t^{pb}, s_{i,t}^{pr}]' \in I_{i,t} \\ \text{public signal:} \quad s_t^{pb} &= y_t + \epsilon_t, \quad \epsilon_t \sim \textit{N}(0, \sigma_\epsilon^2) \\ \text{private signal:} \quad s_{i,t}^{pr} &= y_t + \xi_{i,t} \quad \xi_{i,t} \sim \textit{N}(0, \sigma_\xi^2) \end{split}$$

• Kalman filtering (simply normal updating if  $\rho$ =0)



## Noisy Information: predictions

#### Similar to Sticky Expectation

- Macro rigidity: population forecasts partially respond to shocks
- Non-response of variance: both individual and population variance does not respond to shocks.

#### Different from Sticky Expectation

- Micro rigidity: both individual and population forecast partially respond to shocks
- We Horizon-sensitive rigidity: rigidity decreases with horizon
- **1** Increasing disagreements: population disagreements increase over time as approaching t + h
- Shock-specific responses: different impacts of fundamental shocks, or simply news shocks



## Other theories on to-do-list

- Rational Inattention: attentiveness endogenously respond to variances
- **Learning**: the structural parameter  $\rho$  is not known, thus the agent learns about it as if an econometrician does

## Data

	SCE	SPF
Time period	2013-present	2007-present
Frequency	Monthly	Quarterly
Sample Size	1,300	30-50
Aggregate Var in Density	1-yr and 3-yr inflation	1-yr and 3-yr CPI and PCE
Pannel Structure	stay up to 12 months	average stay for 5 years
Demographic Info	Education, Income, Age	Industry

## **Empirical execution**

- Measurement Errors: winsorization is still necessary
- **Density Estimation**: generalized beta estimation, [Engelberg et al., 2009]
- Identification of Shocks: following [Coibion and Gorodnichenko, 2012]

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# Sticky Expectation: individual

For a non-updater since  $t - \tau$  ( $\tau = 0$  for updater),

Mean

$$E_{i,t}(y_{t+h}|y_{t-\tau}) = \rho^{h+\tau}y_{t-\tau}$$

Forecast Error

$$FE_{i,t+h|t} = \underbrace{\sum_{s=0}^{h+\tau} \rho^s \omega_{t+h-s}}_{\text{weighted sum of future realized shocks}}$$

Variance

$$Var_{i,t}(y_{t+h}|y_{t- au}) = \sum_{s=0}^{h+ au} 
ho^{2s} \sigma_{\omega}^2$$



# Sticky Expectation: individual

updater: 
$$\Delta Var_{i,t}(y_{t+h}|y_t) = \sum_{s=0}^{7} \rho^{2s} \sigma_{\omega}^2$$

non-updater: 
$$\Delta Var_{i,t|t-\tau-1}(y_{t+h}|y_{t-\tau-1}) = \sigma_{\omega}^2$$

- Change in expectation(and variance) depends on if update or not
- Cannot observe systematically sluggish response to shocks at individual level



## Sticky Expectation: population

Average forecast

$$\begin{split} \bar{E}_t(y_{t+h}) &= \lambda \underbrace{E_t(y_{t+h})}_{\text{rational expectation at t}} + (1-\lambda) \underbrace{\bar{E}_{t-1}y_{t+h}}_{\text{average expectation at } t-1 \\ &= \lambda E_t(y_{t+h}) + (1-\lambda)(\lambda E_{t-1}(y_{t+h}) + ...) \\ &= \lambda \sum_{s=0}^{\infty} (1-\lambda)^s E_{t-s}(y_{t+h}) \end{split}$$
 weighted sum of past rational expectations

Change in average forecast

$$\Delta \bar{\mathcal{E}}_t(y_{t+h}) = \underbrace{(1-\lambda)}_{ ext{Stickiness Parameter}} \Delta \bar{\mathcal{E}}_{t-1}(y_{t+h}) + \lambda \rho^h \omega_t$$



## Sticky Expectation: population

Disagreements

$$extstyle extstyle extstyle Var_t(y_{t+h}) = \lambda \sum_{ au=0}^\infty (1-\lambda)^ au ( extstyle E_{t|t- au}(y_{t+h}) - ar{\mathcal{E}}_t(y_{t+h}))^2$$

Change in disagreements

$$\Delta Var_t(y_{t+h}) = \rho^{2h}(1-\lambda)\lambda$$
 shock at time t

- Disagreements rise after the shock and then gradually decline
- Response of disagreements depends on the size of the shock



## Sticky Expectation: population

Average variance

$$\overline{\textit{Var}}_t(y_{t+h}) = (1-\lambda) \underbrace{\overline{\textit{Var}}_{t-1}(y_{t+h})}_{\text{average variance at t-1}} + \underbrace{\lambda \textit{Var}_t(y_{t+h})}_{\text{variance of updater at t}}$$

Change in average variance

$$\Delta \overline{Var}_t(y_{t+h}) = \underbrace{(1-\lambda)\Delta \overline{Var}_{t-1}(y_{t+h}) - \lambda \rho^{2h} \sigma_{\omega}^2}_{\text{does not depend on shock at t}}$$

- Average variance does not respond to shocks
- ② Average variance has serial correlation with the same rigidity parameter  $1-\lambda$



## Noisy Information: individuals

#### Mean

$$\begin{split} E_{i,t}(y_{t+h}) &= \rho^h E_{i,t|t}(y_t) \\ E_{i,t|t}(y_t) &= \underbrace{E_{i,t|t-1}(y_t)}_{\text{prior}} + P \underbrace{\left(s_{i,t|t} - s_{i,t|t-1}\right)}_{\text{innovations to signals}} \\ &= (1 - PH)E_{i,t|t-1}(y_t) + Ps_{i,t} \\ \text{where } P &= \left[P_{\epsilon}, P_{\xi}\right] = \sum_{i,t|t-1}^{y} H(H'\sum_{i,t|t-1}^{y} H + \sum^{v})^{-1} \\ \text{where } \sum_{i,t|t-1}^{y} \text{ is the variance of } y_t \text{ based on prior belief} \\ \text{and } \sum_{i,t|t-1}^{v} = \begin{bmatrix} \sigma_{\epsilon}^2 & 0 \\ 0 & \sigma_{\epsilon}^2 \end{bmatrix} \end{split}$$

## Noisy Information: individuals

Change in mean

$$\Delta E_{i,t|t}(y_{t+h}) = \underbrace{\rho^h (1 - PH) \Delta E_{i,t-1|t-1}(y_t)}_{\text{Lagged response}} + \underbrace{\rho^h PH \Delta y_{i,t} + \rho^h P \Delta v_{i,t}}_{\text{Shocks to signals}}$$

- Rigidity parameter 1 PH
- Serial correlation at individual level
- Always respond to shocks



## Noisy Information: individuals

#### Variance

$$\Sigma_{i,t|t}^{y} = \Sigma_{i,t|t-1}^{y} - \Sigma_{i,t|t-1}^{y} H'(H\Sigma_{i,t-1}^{y} H' + \Sigma^{v}) H\Sigma_{i,t|t-1}^{y}$$

- It does not depend on the realizations of the signal.
- Change in variance
- It decreases unambiguously from t-1 to t.

$$\Delta \Sigma_{i,t|t}^{y} < 0$$

• The two properties carry through to h-period ahead forecast



#### Mean

$$\begin{split} \bar{E}_{t|t}(y_{t+h}) &= \rho^h [(1-PH) \underbrace{\bar{E}_{t-1}(y_{t+h})}_{\text{Average prior}} + P \underbrace{\bar{s}_t}_{\text{Average Signals}} ] \\ &= (1-PH) \bar{E}_{t-1}(y_{t+h}) + P[\epsilon_t, 0]' \\ &= (1-PH) \bar{E}_{t-1}(y_{t+h}) + P\epsilon_t \end{split}$$

• Same properties to the individual forecast



#### Disagreements

$$Var_{t}(y_{t+h}) = E((E_{i,t|t}(y_{t+h}) - \bar{E}_{t}(y_{t+h}))^{2})$$
$$= \rho^{2h} P_{\xi}^{2} \sigma_{\xi}^{2}$$

- increase with the forecast horizon
- depends on noisiness private signals, but not on that of public signals and the variance of the true variable y
- increase with the rigidity parameter P in this model



Change in disagreements

$$\Delta Var_t(y_{t+h}) = \rho^{2h}(1-\rho^2)P_{\xi}^2\sigma_{\xi}^2 > 0$$

- disagreements increase as time goes from t-1 to t.
- disagreements increase as approaching the variable of forecast

Average variance

$$ar{V}$$
 ar<sub>t</sub> $(y_{t+h}) = ar{\Sigma}_t^y$ 

Chnage in average variance

$$\Delta Var_t(y_{t+h}) < 0$$

- average variance is the same as individual variance, not depend on signals
- the variance unambiguously drop over time

