## Uncovering Subjective Models from Survey Expectations\*

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#### Abstract

Expectations about different macroeconomic issues correlate with each other. Using the Michigan Survey of Consumers (MSC), We find that consumer inflation expectations are positively correlated with expectations for unemployment status. This correlation is inconsistent with realized data, professionals' beliefs, and the standard New Keynesian Model. We perform a structural test in the framework of the noisy information model and show that consumers form their expectations on multiple macroeconomic variables jointly rather than independently, thus causing these expectations to be correlated with each other. These results imply that consumers have a subjective model about how macroeconomic variables are correlated that differs from professionals and reality. In particular, consumers believe that economic conditions will be worse during an episode with extensive inflation news, even if there is only mild inflation, causing their average inflation expectation to co-move with unemployment and business conditions. These patterns call for explanation of how agents form beliefs on interactions between macroeconomic variables that are different from the actual structure of data. They also suggest that central banks should use inflation-related expectation management policy with caution, as such a policy may induce pessimistic responses among households.

**Keywords**: Expectation Formation, Noisy Information Model, Survey Data, Subjective Models, News Narratives

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#### 1 Introduction

The past decade has seen a growing literature documenting behaviors that deviate from Full Information Rational Expectation (FIRE) theory. Most of this literature focuses on inflation expectations, e.g., Coibion and Gorodnichenko (2015), Malmendier and Nagel (2015), or expectations on a single economic variable. Few papers examine the link between expectations on different macroeconomics variables, despite the fact that in classical macroeconomics models, cross-correlations between such variables are particularly important.

In the context of expectation formation models, these correlations can offer new insights into why household expectations deviate from FIRE. More specifically: (1) if agents form their expectations on various macroeconomic aspects jointly, the cross-correlations between expectational variables will have implications for their subjective beliefs about the interactions between these variables. Such a subjective belief may or may not be consistent with complex modern macroeconomics models. In other words, agents may have a different model in mind. Thus, even if they have full information, they will form expectations differently from the FIRE benchmark. (2) If they do have the same model in mind, a noisy information environment will generate correlations between expectations, which are absent in standard models under the FIRE assumption.

Both these possibilities are important to policymakers, as current policy will serve as a signal to economic agents. For example, suppose an agent believes that inflation is a signal of a possible economic downturn. In that case, moving inflation expectations up in the Zero Lower Bound (ZLB) episode may have an additional contractionary effect than suggested in Eggertsson and Woodford (2003). There is evidence suggesting that inflation expectations have a negative impact on household consumption, especially in the ZLB episode.<sup>3</sup>

The present paper first examines the correlation across expectations on two key macroe-conomic variables: unemployment rate and inflation. Results show that consumers believe higher unemployment rates and worse economic conditions are more likely to occur with high inflation. This feature is observed neither in realized data nor the Survey of Professional Forecasters (SPF) and, at the same time, it is inconsistent with the standard New Keynesian Model.

This data pattern is difficult to explain using learning models where agents make infer-

<sup>&</sup>lt;sup>1</sup>For example, Barsky and Sims (2012) and Doms and Morin (2004) look at consumer expectations on economic conditions only.

<sup>&</sup>lt;sup>2</sup>Exceptions include recent studies using survey experiments, e.g., (Candia *et al.*, 2020) and (Andre *et al.*, 2022).

<sup>&</sup>lt;sup>3</sup>For example, Bachmann *et al.* (2015) and Burke and Ozdagli (2013) find that expected inflation has a slightly negative impact, if any, on durable goods consumption attitudes for US consumers, and this impact is even more negative during the ZLB episode. Candia *et al.* (2020) find similar results from a field experiment in the Netherlands.

ences about a single variable of interest. Thus, We modify the noisy information framework to allow agents to form their expectations across different macroeconomic variables jointly. Following Coibion and Gorodnichenko (2012), we describe different testable implications on observed expectational data that can distinguish between different models of expectation formation. In addition to testing for deviations from FIRE as proposed by Coibion and Gorodnichenko (2012), my empirical test can detect whether expectations on different variables are formed jointly or independently. Moreover, the test results can shed light on subjective beliefs about the correlation between different macroeconomic variables.

We perform the joint learning test using survey data on consumer expectations (the Michigan Survey of Consumers, hereafter, MSC) and professional's beliefs (SPF). We find that consumers form expectations jointly, taking into consideration that inflation and unemployment are correlated. In particular, consumers believe that past high inflation will lead to a higher unemployment rate. This belief differs from that of economics professionals. We then show that consumers' subjective beliefs are consistent with the positive correlation documented above between the expected unemployment rate and inflation. This explains why the same correlation is not observed in SPF.

Two possibilities arise when expectations are formed jointly. Agents may hold a subjective belief about the correlations between variables (the transition matrix in the noisy information model). Or they may believe the two variables are not correlated but receive signals that contain information about both variables. The latter condition is the friction through which Kamdar (2019) explains the same positive correlation documented in this paper. We show that the test results from survey data are at odds with such friction being the sole explanation for the observed correlation.

In addition, We provide independent evidence to show that the correlation is likely due to consumers holding beliefs of a specific subjective model. We use the perceived news measure documented by MSC to show that different types of news will have different impacts on consumers' expectations. For example, consumers who hear news about inflation are likely to believe in higher inflation and worse economic conditions in the future. In contrast, bad news about the labor market affects mainly consumer beliefs about unemployment conditions and negatively impacts inflation expectations. We demonstrate that self-reported news comoves with realized inflation and the unemployment rate, suggesting that consumers can distinguish between signals on inflation and real economic activity.

Finally, we corroborate such findings with directly measured news coverage on macroe-conomic topics based on a textual analysis of a sample of 250,000 economic news articles published in *Wall Street Journal* in the same sample period. We first confirm that directly measured news coverage is indeed highly correlated with self-reported and topic-specific exposure in MSC. A more intense news coverage of inflation is perceived to be particularly

unfavorable while the unemployment news has no such directional implications as households perceive. We also confirm that news coverage on inflation and unemployment doesn't often comove, indicating the news coverage is domain-specific and, hence cannot be a common signal that drives both expectations across domains. Furthermore, relying upon the identified topics of each news article, we show that the inflation-unemployment association in newspaper articles is driven by various macroeconomic narratives, and asymmetrically by realized inflation rate but not labor market conditions. In addition, we also find that the negative sentiment in the inflation-unemployment narratives, which is measured from newspaper articles, is unlikely to be the single driver of inflation and unemployment expectations.

This paper is related to the empirical literature on information rigidity in the expectation formation process. This literature considers structure from a noisy information model (Woodford, 2001; Sims, 2003) or information rigidity model (Mankiw et al., 2004) and performs tests using the model implications on forecasting error and forecast revisions.<sup>4</sup> The joint learning test developed in the present paper is in the same spirit as the tests in Coibion and Gorodnichenko (2012) and Andrade and Le Bihan (2013). This allows testing for new forms of information friction, that is, agents' subjective beliefs on the transition matrix of macroeconomic variables as well as whether the signals contain mixed information about different macroeconomic variables. My test also nests the original tests on deviation from FIRE as a special sub-case.

The positive correlation between expected inflation and unemployment rate is also documented in Bhandari et al. (2019) and Kamdar (2019). The former study explains these stylized facts with robustness where consumers are concerned about unknown unfavorable events, including unemployment rate or inflation increases. The latter study proposes a rational inattention model in which consumers optimally choose a signal as a linear combination of inflation and unemployment rate. The test proposed in the present paper serves as an empirical test for the model in Kamdar (2019). The results are difficult to reconcile with the mixed signal friction suggested in Kamdar (2019). Further, both explanations predict that consumers cannot distinguish between information about inflation and unemployment status. I offer empirical evidence that consumers subjectively label news they hear about inflation and the labor market. This self-reported news co-moves with realized inflation and unemployment rate. In addition, only news labeled as inflation leads to positive adjustments in both inflation and unemployment expectations. These empirical patterns suggest that consumers can distinguish between news about inflation and news about unemployment. Further, different types of news will have different impacts on consumers' expectations.

<sup>&</sup>lt;sup>4</sup>The seminal Coibion and Gorodnichenko (2012) and Andrade and Le Bihan (2013) consider tests using current and lag forecast errors. Coibion and Gorodnichenko (2015) and Bordalo *et al.* (2018) use forecast errors and revisions obtained from survey data.

This paper proceeds as follows. Section 2 documents empirical findings on cross-correlation between expectations on different variables. Section 3 derives testable implications and performs a test of joint expectation formation under the noisy information model. Section 4 documents independent evidence on the connection between cross-correlation and joint learning using perceived news data in MSC. Section 5 provides further supporting evidence for subjective models using newspaper-based evidence. Finally, Section 6 sets forth my conclusions.

## 2 Cross-correlation between Expectational Variables

In this section, I show the cross-correlation structure of expectational variables is quite different between households/consumers and professionals. I focus on the correlation between inflation and the change in the unemployment rate because the correlations between beliefs on other economic variables are consistent with those in realized data. I include these results in **Appendix B.1**.

I first confirm that the cross-correlation between consensus expectations on inflation and unemployment is positive for consumers. These results are also documented by Bhandari et al. (2019) and Kamdar (2019). I then show the same correlations in realized data and professional forecasts are both close to zero. Finally, I use micro-data from surveys of expectations to show this pattern holds true at the individual level and is not likely induced by time or individual-specific factors.

In my baseline analysis, I use the Reuters/Michigan Survey of Consumers (MSC) as a proxy for households' expectations, and the Survey of Professional Forecasts (SPF) from the Federal Reserve Bank of Philadelphia for professional's expectations.<sup>5</sup> For realized macroeconomic variables, I obtain data from the website of the Federal Reserve Bank of St. Louis (FRED). Detailed data description is included in **Appendix A.1**.

### 2.1 Aggregate Time Series

I first report the simultaneous correlation between consensus expectations on inflation and unemployment from MSC, SPF, and realized data. All the expectational variables are the average of individual expectations within the quarter.<sup>6</sup>

<sup>&</sup>lt;sup>5</sup>Another dataset on households' expectations is the Survey of Consumer Expectation (SCE) from the Federal Reserve Bank of New York. As MSC is available for a longer period and has a wider range of questions on households' expectations, I use it in the baseline results. I show that it is robust to the use of SCE over the same period when the SCE is available.

<sup>&</sup>lt;sup>6</sup>In MSC, expectation data is available at a monthly frequency. I use quarterly data to keep MSC at the same frequency as SPF. The use of monthly data doesn't change my results qualitatively.

Table 1: Correlations: 1981q3-2018q4

	MSC	SPF	FRED
$\overline{corr(E\pi, Eun)}$	0.16**	0.03	0.00
$corr(E\pi, Ey)$	$-0.25^{***}$	-0.01	0.08

<sup>\* \*\*\*</sup> means significant at 1%,\*\* means 5 % and \* means 10%, indicating significance level of Pearson Correlation.

The first column in Table 1 summarizes the Pearson correlation between (expected) inflation and unemployment. As unemployment and real GDP growth are negatively correlated in all three datasets, I also report in the second column the correlation between inflation and real GDP growth in the second column as a robustness check. There is a significant positive correlation between expected inflation and unemployment increase for households. It suggests that the agents believe future inflation will occur together with the unemployment rate increase or real GDP growth fall.

There can be various reasons for such a correlation to exist. If consumers are making predictions using adaptive learning or rational expectation models, we may also see a cross-correlation structure of their expectations similar to that of realized variables. However, from Table 1, I found such a correlation doesn't exist in either SPF or realized data over the same period. This pattern suggests that the cross-correlation structure of expectational variables is hard to reconcile with the rational expectation or adaptive learning models. Both models suggest expectations should be closely linked with realized data so that expectational variables have a similar correlation structure as the realized ones.

Another interesting fact one may notice is that the correlation between realized inflation and unemployment change is around 0 instead of negative. This contradicts the Phillips Curve relationship between inflation and the unemployment rate. One explanation is that the correlation between inflation and unemployment is time-varying. When the dynamics of these variables are mainly driven by supply shocks, the correlation is likely to be positive. Whereas demand shocks lead to negative correlations between inflation and the unemployment rate. <sup>7</sup>

<sup>&</sup>lt;sup>7</sup>However, I want to point out that this correlation I document is not directly comparable to a Phillips Curve relation because I'm using year-to-year unemployment rate change rather than a gap that measures economic slackness, which is typically used in modern Phillips Curve analysis.

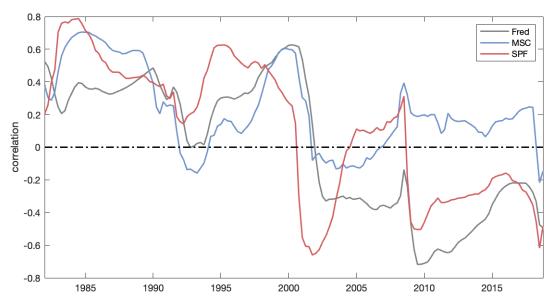


Figure 1: Time-varying correlation between inflation and unemployment change

Correlation using 10-year rolling window, 1982-2018. Grey line: realized data from FRED. Blue line: expectations from MSC. Red line: expectations from SPF.

Figure 1 depicts the time-varying correlation between (expected) inflation and unemployment change using 10-year rolling windows. The grey line shows this correlation is mostly positive before the 1990s and turns negative after 2000 for realized variables, similar to that of SPF. In comparison, the correlation from MSC depicted by the blue line is always positive throughout the episode 1982-2018. This again suggests the cross-correlation structure in consumers' beliefs is different from the professionals and actual realization. <sup>8</sup>

#### 2.2 Individual-level Cross-correlation

There are potentially many possible explanations for the observed positive correlation between consensus expectations. One possibility is that waves of pessimism and optimism move the average unemployment and inflation beliefs in the same direction. Furthermore, as seen from Figure 1, the time-series correlation will heavily depend on the presence of aggregate shocks.

To rule out these possibilities, I examine whether individual respondents in household surveys make a similar association. This will help me understand whether the patterns in aggregate level data have a micro-level foundation or are mainly coming from the aggregation

<sup>&</sup>lt;sup>8</sup>One other interesting aspect is that the time-varying correlation from SPF leads those from both realized variables and MSC. This suggests that the professionals have good knowledge about the comovement between macroeconomic variables, or they are exposed to news about future economic activities.

process. Various former researches suggest that the properties of consensus expectation may differ from those of individual expectations.<sup>9</sup> Figure 2 shows the estimated correlation from the cross-sectional regression in each year.

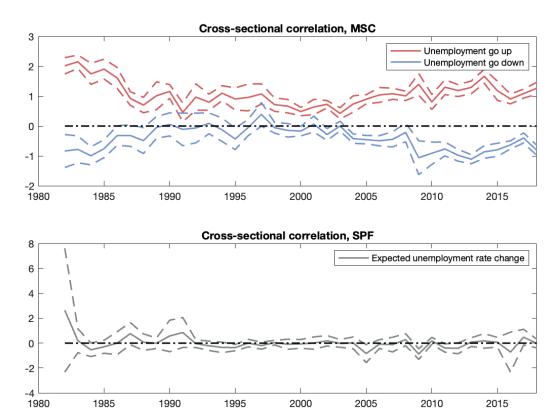


Figure 2: Time-varying correlation between inflation and unemployment change

The top panel reports estimates  $\beta_1$  from:  $E_{i,t}\pi_{t+12,t} = \beta_0 + \beta_1 U_{t+12,t} + \theta \mu_i + D_t + \epsilon_{i,t}$ . Where  $U_{t+12,t}$  stands for two dummy variables indicating the MSC consumer believes unemployment rate will go up or go down in the next 12 months. The bottom panel reports estimates  $\beta_1$  from:  $E_{i,t}\pi_{t+4,t} = \beta_0 + \beta_1 E_{i,t}un_{t+4,t} + \theta \mu_i + D_t + \epsilon_{i,t}$ . Where  $E_{i,t}un_{t+4,t}$  stands for expected change of unemployment rate from SPF. The data from MSC is monthly and from SPF is quarterly. 10% confidence interval is reported in dash lines.

The top panel of Figure 2 uses data from MSC. In this survey, the respondents are asked whether they think unemployment will go up, stay the same, or go down a year from now. The two lines are the differences in inflation expectations relative to consumers that believe unemployment will stay the same for each year. The figure suggests that households' beliefs on inflation are again positively associated with their beliefs on unemployment change. Such

<sup>&</sup>lt;sup>9</sup>For instance, Coibion and Gorodnichenko (2015) suggests the predictability of forecasting error from forecast revision is an emergence property of aggregation across individuals and may not be seen at the individual level; Bordalo *et al.* (2018) documents over-reaction of inflation expectation to new information on the individual level, in contrary to under-reaction typically found with consensus expectations.

a positive relation is significant and relatively stable across time. This finding is the same as in Kamdar (2019).

The bottom panel of Figure 2 is the cross-sectional correlation between expected inflation and unemployment rate change in SPF. Contrary to consumers, the professionals do not associate inflation with the unemployment rate when forming their beliefs.

Could this correlation be driven by a specific group of individuals? For example, if there are groups of pessimistic individuals, they will always form worse than average unemployment expectations together with higher than average inflation expectations. This will create a positive association in the cross-sectional analysis above. I then utilize the panel dataset in MSC and SPF to control for individual fixed effects as well as time fixed effects.

$$E_{i,t}\pi_{t+12,t} = \beta_0 + \beta_1 E_{i,t} u n_{t+12,t} + \beta_2 E_{i,t} i_{t+12,t} + \theta X_{i,t} + D_t + \mu_i + \epsilon_{i,t}$$
(1)

Again because in MSC, the expected unemployment change is a categorical variable,  $\beta_1$  in (1) contains coefficients when expected unemployment goes up or down.  $X_{i,t}$  includes controls such as expectations on other subjects and social-economic status,  $\mu_i$  and  $D_t$  stand for individual and time fixed effects respectively. Because the panel dataset from MSC contains fewer observations and only keeps the participants for two waves of surveys six months apart, I also report the results from the same regression using panel data from SCE.

Table 2: FE Panel Regression

	MSC		SCE		SPF
Unemployment up	0.30***	$\hat{\beta}_1$	0.012***	$\hat{eta}_1$	$-0.17^{***}$
	(0.05)		(0.002)		(0.06)
Unemployment down	-0.22***				
	(0.05)				
FE	Y		Y		Y
Time dummy	Y		Y		Y

<sup>\* \*\*\*,\*\*,\*:</sup> Significance at 1%,5% and 10% level. Estimation results for specification (1) controlling for individual and time varying characteristics, individual fixed effect and time fixed effect. Standard errors are adjusted for heteroskesticity and autocorrelation.

<sup>&</sup>lt;sup>10</sup>When using MSC, the expected unemployment and interest rate change are categorical variables, and I construct dummies that stand for increase or decrease for each of these variables. In SCE, those variables are reported as percentage points for the likelihood of the corresponding variable increasing.

Table 2 column 1 shows that for MSC, an agent that expects the unemployment to go up will predict inflation to be 0.3% higher on average than one that believes unemployment to be stable; and 0.52\% higher than one that believes the unemployment rate will fall. Meanwhile, the standard deviation of expected inflation across this episode is 1.17%, and the standard deviation of CPI is around 2.19%. These results are comparable to those from Kamdar (2019), where the author estimates a similar fixed-effect model but only on the correlation between expected inflation and unemployment change, without controlling for other expectational variables. The estimates shown in column 2 from SCE are consistent with those from MSC: if the consumer expects a 22% higher chance (which is the standard deviation of the variable) unemployment rate will increase in 12 months, she will also expect inflation to be 0.22% higher. It's worth noting that controlling individual and time fixed effects means the positive correlation between unemployment and inflation is not due to a common time-varying bias, which should have been captured by the time fixed effect. It is also not due to the effect of "pessimistic individuals", which is taken out by individual fixed effects. Finally, in contrast to the consumers' expectations, column three shows that there is a negative correlation between expected inflation and change in the unemployment rate. On average, a 1% increase in the expected unemployment rate is associated with 0.17% fall in expected inflation for professionals. This again coincides with the message from the aggregate correlation that professionals believe in a different relationship between future inflation and unemployment movements than consumers.

### 3 Test of Joint Expectation Formation

From the last section, we see significant reduced-form cross-correlations between households' expectations of inflation and unemployment status. They constantly believe economic performance will worsen when there is concern about future inflation. This stylized fact is specific to household expectations and is not present in professionals' beliefs. It is also inconsistent with the realized data in the same period and at odds with New Keynesian models' predictions. Furthermore, such a correlation exists on both individual and aggregate levels, and it's not due to time-specific or individual-specific factors. This distinction between expectations and reality gives rise to the possibility of a joint learning model, in which the household may believe in a different model from professionals as well as the reality.

In this section, I develop a test on joint expectation formation to formally test whether households are forming expectations on different variables jointly or independently and to shed light on the different models the households and professionals believe in. The test is within the framework of a noisy information model that is most commonly used in the empirical literature with survey data on expectations.

The noisy information model has long history dated back to Lucas (1976) and the recent version was proposed by Woodford (2001) and Sims (2003). It is then widely adopted for tests on information friction and deviation from FIRE assumptions. The seminal research of Coibion and Gorodnichenko (2012) shows the existence of imperfect (noisy) information implies predictability of forecasting errors and provides evidence of imperfect information using consensus expectations of consumers, professionals, and policymakers; similarly Andrade and Le Bihan (2013) provides evidence in support of information friction in ECB professional forecasts. More recently, researchers have focused on estimating the implied structure of the noisy information model with individual-level data. The joint expectation formation test I propose in this section is in the same spirit as Coibion and Gorodnichenko (2012), but allows for more general forms of imperfect information.

However, all of these empirical tests assume that for each variable the agent tries to predict, the filtering and updating process is done independently of other variables that the agent wants to predict. This serves as an extra assumption when agents try to form beliefs on more than one outcome of the future at the same time, which is usually the case in daily life and a survey environment. I call such a model "joint expectation formation" model, in which agents form expectations on multiple variables using the same set of information. One important benefit of allowing joint expectation formation is that the survey data on different expectational variables will help uncover the agents' beliefs on the underlying State Space Representation. This can help explain the cross-correlation structures I documented before and bring new insights into different agents' expectation formation processes. In this section, I follow the baseline noisy information model in the literature, allow for joint expectation formation, and test whether household surveys indicate agents form expectations jointly rather than independently.

Consider that the Actual Law of Motion(ALM) takes the form of state-space representation of multiple macroeconomic variables  $L_{t+1,t}$  as in (2). And agents observe noisy signals on these variables, the observational equation is given by (3).

$$L_{t+1,t} = AL_{t,t-1} + w_{t+1,t} \tag{2}$$

$$\boldsymbol{s}_t^i = G\boldsymbol{L}_{t,t-1} + v_t^i + \eta_t \tag{3}$$

Agents face four different channels of imperfect information: (1) the functional form of ALM (linear in this case); (2) the correct structural parameters in (2);(3) a mixed signal generating process (3);(4) observability of  $L_{t,t-1}$ . Most of the noisy information models assume that the only source of imperfect information comes from not observing  $L_{t,t-1}$  perfectly.

<sup>&</sup>lt;sup>11</sup>For inflation expectation of US consumers, see Ryngaert (2017); for expectations on various subjects of SPF, see Bordalo *et al.* (2018).

Recently researchers also consider the possibility of misspecified parameters or models. For example, in the context of forecasting inflation, Ryngaert (2017) found households use a different persistence parameter than ALM in predicting inflation. In Hou (2021), the author found the U.S households form expectations on unemployment and economic conditions in a non-linear and asymmetric way. In Kamdar (2019), the author argues that a mixed signal generating process (3) creates the positive correlation between expected inflation and unemployment. In the joint expectation formation framework introduced in this section, I allow for the last three forms of imperfect information and assume the agents always have the correct (linear) functional form of ALM.

I follow the existing literature on noisy information model but allow agents to have a subjective model, which is possibly mis-specified, where they use  $\hat{A}$  in place of  $\boldsymbol{A}$ . Their Perceived Law of Motion (PLM) then can be expressed as:

$$\mathbf{L}_{t+1,t} = \hat{A}\mathbf{L}_{t,t-1} + w_{t+1,t} \tag{4}$$

It is obvious that  $\hat{A}$  represents households' subjective model of the economy. In the single-variable expectation formation context, this usually means agents misperceived the persistence of state variables, as in Ryngaert (2017). In a joint expectation formation model, a  $\hat{A}$  that is different from A also suggests that agents believe in cross-correlation between macroeconomic variables that is different from actual data or models that the professionals use. Intuitively,  $\hat{A}$  can then help to explain the differences of cross-correlation structure between survey expectations and actual data. Another form of joint expectation formation would be that the agents observe signals that mix information of multiple variables in  $\mathbf{L}_{t,t-1}$ . This possibility nests Kamdar (2019) as a special case, where the author assumes G to be a vector and  $\mathbf{s}_t^i$  contains both information on inflation and unemployment status.

These two forms of joint learning stand for different reasons why we see discrepancies between expectational and realized variables: a misspecified model of the economy from  $\hat{A}$ , or a mixture of information represented by G. The test I propose in this section will shed light on these two mechanisms. I leave the discussion to Section 3.1.

In the joint learning model, I also allow for an individual-specific noise  $v_t^i$  and a time-specific one  $\eta_t$ , both of which follow a normal distribution with a mean zero. The individual noise is independent across agent and time, and the time-specific noise is not autocorrelated and independent with the structural shock  $w_{t+1,t}$ . Each element in  $v_t^i$ ,  $\eta_t$  and  $w_{t+1,t}$  are also assumed to be independent with each other for simplicity. Adding a time-specific noise doesn't change the nature of the individual's signal extraction problem. The only difference is to allow for an imprecise signal after aggregation at each time point. To ease notations I define  $\epsilon_{i,t} := v_t^i + \eta_t$ . The distribution of shocks and noises:

$$w_{t+1,t} \sim N(0,Q) \quad \epsilon_{i,t} := v_t^i + \eta_t \sim N(0,R)$$

Where Q and R are diagonal variance-covariance matrices.

The agents then update their beliefs upon observing  $s_t^i$  and form expectations according to a linear Kalman Filter as described in (5), where K is the Kalman Gain.<sup>12</sup>

$$\mathbf{L}_{t+1,t|t}^{i} = \hat{A}\mathbf{L}_{t,t-1|t}^{i} 
= \hat{A}\left(\mathbf{L}_{t,t-1|t-1}^{i} + K(\mathbf{s}_{t}^{i} - G\mathbf{L}_{t,t-1|t-1}^{i})\right)$$
(5)

The forecasting error for one period ahead is given by:

$$FE_{t+1,t|t}^{i} \equiv \mathbf{L}_{t+1,t} - \mathbf{L}_{t+1,t|t}^{i}$$

$$= A\mathbf{L}_{t,t-1} - [\hat{A}(I - KG)\mathbf{L}_{t,t-1|t-1}^{i} + \hat{A}KG\mathbf{L}_{t,t-1} + \hat{A}K(v_{t}^{i} + \eta_{t})] + w_{t+1,t}$$

$$= \hat{A}(I - KG)(\mathbf{L}_{t,t-1} - \mathbf{L}_{t,t-1|t-1}^{i}) + \underbrace{(A - \hat{A}KG - \hat{A}(I - KG))}_{M}\mathbf{L}_{t,t-1} + w_{t+1,t} - \hat{A}K(v_{t}^{i} + \eta_{t})$$

$$= \hat{A}(I - KG)FE_{t,t-1|t-1}^{i} + M\mathbf{L}_{t,t-1} + w_{t+1,t} - \hat{A}K(v_{t}^{i} + \eta_{t})$$
(6)

The above equation is testable implications on the dynamics of forecasting errors. Averaging across agents i at each time t, we get an aggregate test on forecasting errors:

$$FE_{t+1,t|t} = \hat{A}(I - KG)FE_{t,t-1|t-1} + ML_{t,t-1} + w_{t+1,t} - \hat{A}K\eta_t$$
(7)

The equation (6) is the individual level forecasting error test and (7) is the aggregate test. Both equations can be tested against survey data using OLS as  $w_{t+1,t}$  and  $\eta_t$  are independent with  $FE_{t,t-1|t-1}$  and  $L_{t,t-1}$ . Now consider the state vector L contains unemployment rate change and inflation. I will discuss the formal properties in the context of two-dimensional L.

### 3.1 Properties of Joint Learning Test

First, to define relevant notations and declare the formal assumptions under which the test results will hold. I assume that the structural shocks w and noise on signals  $\epsilon$  are not correlated:

**Assumption 1.** The shocks and noises on signals are not correlated, so that:

$$R := \begin{pmatrix} \sigma_{1,s}^2 & 0 \\ 0 & \sigma_{2,s}^2 \end{pmatrix} \quad Q := \begin{pmatrix} \sigma_{1,t}^2 & 0 \\ 0 & \sigma_{2,t}^2 \end{pmatrix}$$

Furthermore, I assume the priors on the two state variables are also uncorrelated and common for each individual:<sup>13</sup>

<sup>&</sup>lt;sup>12</sup>For derivations of standard Kalman Filter, please see Appendix C.1.

 $<sup>^{13}</sup>$ The prior variance-covariance matrix is useful in deriving Kalman Gain K.

**Assumption 2.** The var-cov matrix of prior  $L_{t,t-1|t-1}^i$  is a diagonal matrix and common to each individual:

 $\Sigma := \begin{pmatrix} \sigma_1^2 & 0 \\ 0 & \sigma_2^2 \end{pmatrix}$ 

Under these assumptions, different types of imperfect information will lead to different values in the coefficient matrix  $\hat{A}(I-KG)$ . Following the convention from the literature, I first consider the case of FIRE. Notice FIRE under joint learning requires more than noise going to zero (or variance of noise going to zero). Instead, we need  $\hat{A} = A$  and  $G = I.^{14}$  These two extra conditions suggest that the agent has the correct belief about the parameters in the State-space model. She observes two separate signals in the two states perfectly. Then the following proposition holds:

**Proposition 1.** Under Full Information Rational Expectation, that is when  $A = \hat{A}$ , G = I and the variances of signals  $\sigma_{1,s}, \sigma_{2,s} \to 0$ , the coefficient matrix attached to  $FE^i_{t,t-1|t-1}$  have all-zero elements.

*Proof.* First, we derive Kalman Gain K in the FIRE case:

$$K = \Sigma(\Sigma + R)^{-1}$$

$$= \begin{pmatrix} \frac{\sigma_1^2}{\sigma_1^2 + \sigma_{1,s}^2} & 0\\ 0 & \frac{\sigma_2^2}{\sigma_2^2 + \sigma_{2,s}^2} \end{pmatrix}$$
(8)

Take the Limit:

$$\lim_{\sigma_{1,s},\sigma_{2,s}\to 0} K = \begin{pmatrix} 1 & 0\\ 0 & 1 \end{pmatrix}$$

We then have the coefficient matrix:  $\hat{A}(I - KG) = \mathbf{0}$ .

The above proposition makes clear that lag forecast errors will not predict current forecast errors under FIRE even under joint expectation formation. This is consistent with the standard results from the single variable noisy information model.

Then we turn to the case where the agent learns two state variables independently. This means she believes that the two states are not related in the state-space representation ( $\hat{A}$  is diagonal) and observes two separate noisy signals on the two states (without loss of generality G = I).<sup>15</sup> The following proposition holds:

The condition  $\hat{A} = A$  is not necessary for the test results of FIRE to hold. See the proof of Proposition 1 below.

<sup>&</sup>lt;sup>15</sup>Note that separate signals imply G being diagonal. It is straightforward to extend the next proposition to the case where G has elements other than one on its diagonal. For simplicity of the exposition, I always stay with G = I in these cases.

**Proposition 2.** If G = I and  $\hat{A}$  is diagonal: then  $\hat{A}(I - KG)$  is a diagonal matrix.

*Proof.* When 
$$G = I$$
 and  $\hat{A} = \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix}$ . From (8) we get:

$$\hat{A}(I - KG) = \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix} \times \begin{pmatrix} \frac{\sigma_{1,s}^2}{\sigma_1^2 + \sigma_{1,s}^2} & 0 \\ 0 & \frac{\sigma_{2,s}^2}{\sigma_2^2 + \sigma_{2,s}^2} \end{pmatrix} \\
= \begin{pmatrix} \frac{\sigma_{1,s}^2 \rho_1}{\sigma_1^2 + \sigma_{1,s}^2} & 0 \\ 0 & \frac{\sigma_{2,s}^2 \rho_2}{\sigma_2^2 + \sigma_{2,s}^2} \end{pmatrix} \tag{9}$$

The two propositions above then made clear that when  $\hat{A}$  and G are both diagonal, this formulation collapses to the single-variable noisy information model on each variable in L and one can perform the forecasting error tests separately for each variable, which is done in Coibion and Gorodnichenko (2012) and Andrade and Le Bihan (2013). This is a special case for the joint-learning specification. I call it the independent-learning model. Under these restrictions, forecast error tests according to (6) and (7) have implications on whether information rigidity exists as shown in Coibion and Gorodnichenko (2012) and Andrade and Le Bihan (2013). The resulted coefficient matrix under independent learning is different from that under FIRE, because the lag forecast errors can predict current forecast errors of the same state variable. This suggests there is information friction in the belief formation process, so the agents' mistakes become persistent.

One special case that falls into the scope of the proposition 2 is when actual states are correlated, but the agents believe they are not. In this situation, the coefficient matrix will still be diagonal, and the difference between  $\hat{A}$  and A will appear in matrix M defined in (6).

Finally, I consider the case when agents form expectations jointly. The joint expectation formation takes two different forms. The agents could believe in a non-diagonal  $\hat{A}$ , or they could receive a mixed signal on the two state variables. I discuss the implications on the coefficient matrix  $\hat{A}(I-KG)$  separately for these two cases.

**Proposition 3.** If G = I and  $\hat{A}$  is non-diagonal,  $\hat{A}(I - KG)$  have non-zero off-diagonal elements. The signs of these off-diagonal elements are the same as their counter-parts in  $\hat{A}$ .

*Proof.* Suppose  $\hat{A}$  has non-zero elements off-diagonal:

$$\hat{A} = \begin{pmatrix} \rho_1 & m_1 \\ m_2 & \rho_2 \end{pmatrix}$$

The coefficient matrix then becomes:

$$\hat{A}(I - KG) = \begin{pmatrix} \rho_1 & m_1 \\ m_2 & \rho_2 \end{pmatrix} \times \begin{pmatrix} \frac{\sigma_{1,s}^2}{\sigma_1^2 + \sigma_{1,s}^2} & 0 \\ 0 & \frac{\sigma_{2,s}^2}{\sigma_2^2 + \sigma_{2,s}^2} \end{pmatrix}$$

$$= \begin{pmatrix} \frac{\sigma_{1,s}^2 \rho_1}{\sigma_1^2 + \sigma_{1,s}^2} & \frac{\sigma_{2,s}^2 m_1}{\sigma_2^2 + \sigma_{2,s}^2} \\ \frac{\sigma_{1,s}^2 m_2}{\sigma_1^2 + \sigma_{1,s}^2} & \frac{\sigma_{2,s}^2 \rho_2}{\sigma_2^2 + \sigma_{2,s}^2} \end{pmatrix}$$
(10)

As long as  $m_1, m_2 \neq 0$  the coefficients on cross-terms of past forecasting errors will be non-zero. Furthermore, the sign of these coefficients are the same as those in their subjective belief matrix  $\hat{A}$ .

The above proposition shows that when the two signals are not mixed, <sup>16</sup> the coefficient matrix will have non-zero off-diagonal elements if and only if the agent believes in a non-diagonal  $\hat{A}$ . Moreover, the signs on the off-diagonal elements in  $\hat{A}(I - KG)$  are directly linked to off-diagonal elements in  $\hat{A}$ .

The intuition behind this proposition is also straightforward. Suppose that the first element in  $L_{t,t-1}$  is the change in the unemployment rate, and the second element is inflation. If one under-predicted inflation yesterday, she will also under-predict current inflation due to information rigidity. Such an under-prediction will create an under-prediction of unemployment tomorrow if the agent believes that higher inflation leads to a higher unemployment rate in the future. Or it will create over-prediction of unemployment in the future if she believes that current inflation lowers future unemployment. Such a pattern holds no matter what the actual transition matrix A is.

**Proposition 4.** If  $G = (g_1 \quad g_2)$  and  $\hat{A} = \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix}$ , the off-diagonal elements of  $\hat{A}(I - KG)$  are non-zero and of the same signs.

*Proof.* Notice in this case signal is one dimentional so  $R = \sigma_s^2$ . We have:

$$K = \Sigma G' (G\Sigma G' + R)^{-1} = \begin{pmatrix} \sigma_1^2 & 0 \\ 0 & \sigma_2^2 \end{pmatrix} \begin{pmatrix} g_1 \\ g_2 \end{pmatrix} \times \frac{1}{g_1^2 \sigma_1^2 + g_2^2 \sigma_2^2 + \sigma_s^2}$$

$$= \begin{pmatrix} \frac{g_1 \sigma_1^2}{g_1^2 \sigma_1^2 + g_2^2 \sigma_2^2 + \sigma_s^2} \\ \frac{g_2 \sigma_2^2}{g_1^2 \sigma_1^2 + g_2^2 \sigma_2^2 + \sigma_s^2} \end{pmatrix}$$
(11)

<sup>&</sup>lt;sup>16</sup>Here I show it with G = I for simple exposition, but it is straightforward to extend the results to the case when G is merely diagonal.

Denote  $m=g_1^2\sigma_1^2+g_2^2\sigma_2^2+\sigma_s^2$ . Then the coefficient matrix is then:

$$\hat{A}(I - KG) = \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix} \begin{pmatrix} \frac{g_2^2 \sigma_2^2 + \sigma_s^2}{m} & -\frac{g_1 g_2 \sigma_1^2}{m} \\ -\frac{g_1 g_2 \sigma_2^2}{m} & \frac{g_1^2 \sigma_1^2 + \sigma_s^2}{m} \end{pmatrix} 
= \begin{pmatrix} \rho_1 \frac{g_2^2 \sigma_2^2 + \sigma_s^2}{m} & -\rho_1 \frac{g_1 g_2 \sigma_1^2}{m} \\ -\rho_2 \frac{g_1 g_2 \sigma_2^2}{m} & \rho_2 \frac{g_1^2 \sigma_1^2 + \sigma_s^2}{m} \end{pmatrix}$$
(12)

Now because  $\rho_1, \rho_2 > 0$ , and m > 0, it is obvious that the diagonal elements of the coefficients are positive and off-diagonal elements are non-zero and of the same signs.

Proposition 4 is about the second type of joint learning: when the agent believes in a diagonal transition matrix  $\hat{A}$  but observes a mixed signal containing information on both state variables. For the simple exposition, I consider the special case as in Kamdar (2019), where the author suggests the optimal signal an inattentive consumer will choose is created by  $G = (g_1 \quad g_2)$ . Furthermore, to explain the positive correlation between expected inflation and unemployment, one needs  $g_1g_2 > 0$ . In this case, the coefficient matrix will also have non-zero off-diagonal elements, but the signs of these elements will be the same. The intuition behind it is also simple. Consider the same example as before and an extreme case where inflation is 0 and unemployment is positive in the last period. When  $g_1g_2 > 0$ , because the agent cannot tell whether a positive signal means positive inflation or unemployment change, she adjusts both beliefs upwards, thus creating a positive forecasting error on unemployment and a negative one on inflation. The past mistake is persistent due to information rigidity. For any new signal realized, the agent will start with a prior on unemployment lower than reality and a prior on inflation higher than reality. In other words, the positive FE on unemployment in the past creates a lower FE on inflation in the future. A similar logic follows for the case of  $g_1g_2 < 0$ .

It is worth pointing out that the information friction for the mixed signal is not restricted to the case where G is a vector as in Proposition 4. I chose the specific form to simplify the analysis and relate to existing explanations for the correlated expectations in the literature. In **Appendix D** I include an extended version of this proposition allowing for G being a non-diagonal matrix. The results hold: such friction alone will imply non-zero off-diagonal elements of  $\hat{A}(I - KG)$  with the same signs.

#### 3.2 Correlation between Beliefs

In section 3.2, I show that the coefficient matrix  $\hat{A}(I - KG)$  in the proposed joint learning test has different properties when beliefs are formed under FIRE, single-variable learning, or joint learning. It is now useful to link the results from such tests with implied correlations between belief variables under these different scenarios. Recall the individual mean forecast

is given by (5). Define  $Y_t = \begin{pmatrix} L_{t,t-1|t-1}^i \\ L_t \end{pmatrix}$  and we can write (5) and ALM (2) as the following vectorial autoregression (VAR) model:

$$Y_{t+1} = \underbrace{\begin{pmatrix} \hat{A}(I - KG) & \hat{A}KG \\ \mathbf{0}_{2\times 2} & A \end{pmatrix}}_{:=\Phi} \cdot Y_t + \underbrace{\begin{pmatrix} \hat{A}K & \mathbf{0}_{2\times 2} \\ \mathbf{0}_{2\times 2} & I_{2\times 2} \end{pmatrix}}_{F} \cdot \begin{pmatrix} \epsilon_{i,t} \\ w_{t+1,t} \end{pmatrix}$$
(13)

Then we know the stationary Variance-covariance matrix is given by:

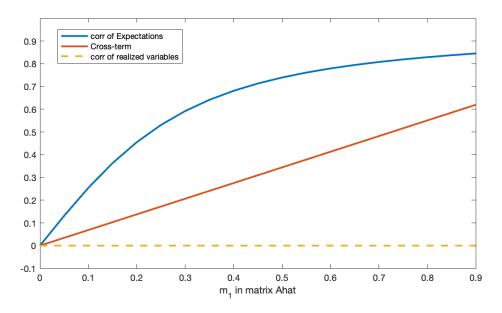
$$vec(\Sigma_L) = (I_{16} - \Phi \otimes \Phi)^{-1} vec(F(R+Q)F')$$
(14)

The correlation between belief variables implied by the above covariance matrix will differ depending on whether expectations are formed independently, jointly, or under FIRE. However, the closed-form expression for the above matrix is complicated even in the 2-d case. I will illustrate the property of the correlations under different parametrizations of  $\hat{A}$  and G. First, because I saw no correlation between unemployment and inflation in the realized data, I always consider the case where A is diagonal.

FIRE and Independent Expectation Formation: It is then straightforward that under FIRE or independent expectation formation, both correlations between realized and expected unemployment and inflation should be 0. This follows directly from the fact that in (5), expectational variables  $L_{i,t+1,t|t}$  are linear combinations between their own past values, the corresponding current state variable, and noise. Because  $\hat{A} = A$  and G are diagonal, the elements in the first expectational variable are not correlated with those in the second expectation variable. From Proposition 1 and 2, in these two scenarios, the joint learning test implies the off-diagonal elements in the coefficient matrix are zeros.

Joint Learning and  $\hat{A}$  is non-diagonal: If the agent forms expectation jointly, there are two cases. First, I consider the case where  $\hat{A}$  is non-diagonal, but the true A is a diagonal matrix. The following figure plots the correlation as derived in (14) for expectational variables  $L^i_{t+1,t|t}$ , the off-diagonal term of  $\hat{A}(I-KG)$  as derived in (12) as well as the correlation of the realized time series. I plot these objects as a function of  $m_1$ , the off-diagonal term in matrix  $\hat{A}$ .

Figure 3



Blue line is correlation between expectations; red line is off-diagonal cross-term as derived in (12) and yellow line is the correlation of realized variables. The figure uses  $A = \begin{pmatrix} 0.9 & 0 \\ 0 & 0.9 \end{pmatrix}$ ,  $\hat{A} = \begin{pmatrix} 0.9 & m_1 \\ 0 & 0.9 \end{pmatrix}$ ,  $G = I_2$ .

This figure shows that when  $\hat{A}$  has off-diagonal terms  $m_1 > 0$ , the expectation variables will be positively correlated, despite the corresponding realized macro variables are not correlated. Meanwhile, as suggested by Proposition 3, one of the off-diagonal cross-term in  $\hat{A}(I-KG)$  will be positive. Moreover, this cross-term and correlation between expectational variables are positively correlated.

**Joint Learning and**  $A = \hat{A}$  **diagonal matrix**,  $G = [g_1 \quad g_2]$ : Then I look at the case where the agents have the same model  $\hat{A}$  as the truth A, but their signals are correlated. Figure 2 then plots the correlation, cross-term, and correlation of realized variables as a function of  $g_2$ :<sup>17</sup>

<sup>&</sup>lt;sup>17</sup>Without loss of generality, I fix  $g_1$  and allow  $g_2$  to vary and plot the corresponding correlation and cross-term. According to proposition 4, different values of  $g_1$  will only affect the cross-term quantitatively in the figure, and the correlation will not be affected.

Figure 4 A and Ahat diagonal, G=[0.5 g<sub>2</sub>] corr of Expectations Cross-term 0.8 corr of realized variables 0.6 0.4 0.2 0 -0.2 -0.4-0.6 -0.8 -0.8 -0.6 0.4 0.6 8.0 g<sub>2</sub> in G matrix

Blue line is correlation between expectations; red line is off-diagonal cross-term as derived in (12) and yellow line is the correlation of realized variables. The figure uses  $\hat{A} = A = \begin{pmatrix} 0.9 & 0 \\ 0 & 0.9 \end{pmatrix}$ ,  $G = \begin{pmatrix} 0.5 & g_2 \end{pmatrix}$ .

The above figure shows that the correlation between expectational variables will be positive (and always be 1) only when the cross-term in  $\hat{A}(I - KG)$  is negative. Moreover, from Proposition 4, we know the two off-diagonal cross-terms should be of the same sign. This implies that if expectational variables are positively correlated due to a mix of signals, the joint learning regression should give negative coefficients on both cross-terms of forecast errors.

### 3.3 Empirical Tests on Joint Learning

Guided by the results from the previous section, I can now summarize the testable implications under joint learning and test these using survey data. The expectational and realized macroeconomic variables are inflation and change in the unemployment rate. Define the hperiod ahead forecasting errors of variable x as  $fe_{t+h,t|t}^x$ . According to the aggregate testable equation (7) I can estimate the following regressions using survey data:

$$\begin{pmatrix} f e_{t+1,t|t}^{\pi} \\ f e_{t+1,t|t}^{un} \end{pmatrix} = \beta_0 + \begin{pmatrix} \beta_{11} & \beta_{12} \\ \beta_{21} & \beta_{22} \end{pmatrix} \begin{pmatrix} f e_{t,t-1|t-1}^{\pi} \\ f e_{t,t-1|t-1}^{un} \end{pmatrix} + \mathbf{\Theta} X_{t,t-1} + e_t \tag{15}$$

However with MSC we do not observe  $fe_{t+1,t|t}^x$  directly, rather we have data on year-ahead forecast errors  $fe_{t+4,t|t}^x$ . We can then use the 4 periods ahead version of equation (7):

$$FE_{t+4,t|t} = \hat{W}\hat{A}(I - KG)\hat{W}^{-1}FE_{t+3,t-1|t-1} + (I - \hat{W}\hat{A}(I - KG)\hat{W}^{-1})\mathbf{L}_{t+3,t-1} - (\hat{W}\hat{A}KG + I)\mathbf{L}_{t,t-1} + A\mathbf{L}_{t+3,t+2} + w_{t+4,t+3} - \hat{W}\hat{A}K\eta_t$$
(16)

where  $\hat{W} = I + \hat{A} + \hat{A}^2 + \hat{A}^3$ , the fact that  $\hat{A}$  is stationary guarantees that  $\hat{W}$  is invertible. The derivation that extends (7) to (16) is in **Appendix C.2**. More importantly, the properties of  $\beta$ 's derived in the last section hold true for the year-ahead specification as well. To illustrate the similar performance of the proposed quarter-ahead test (7) and year-ahead test (16), I perform the proposed tests with simulated data and include these results in **Appendix E**. We can then estimate:

$$\begin{pmatrix} f e_{t+4,t|t}^{\pi} \\ f e_{t+4,t|t}^{un} \end{pmatrix} = \beta_0 + \begin{pmatrix} \beta_{11} & \beta_{12} \\ \beta_{21} & \beta_{22} \end{pmatrix} \begin{pmatrix} f e_{t+3,t-1|t-1}^{\pi} \\ f e_{t+3,t-1|t-1}^{un} \end{pmatrix} + \mathbf{\Theta} X_{t+3,t-1} + e_t \tag{17}$$

The parameters of interest are  $\beta_{11}$ ,  $\beta_{12}$ ,  $\beta_{21}$  and  $\beta_{22}$ . They can be estimated using OLS because, in equation (16), the two components of the error term are uncorrelated with all the regressors. The  $w_{t+4,t+3}$  is unpredictable error happening after t+3, thus uncorrelated with forecasting errors up to t+3 as well as any variable realized before t+4. The noise attached to public signal  $\eta_t$  is realized at time t and thus does not correlate with forecast error with the information set at time t-1. Here I have to assume there is no feedback effect of  $\eta_t$  on realized macroeconomic variables after time t through general equilibrium so that  $\eta_t$  is uncorrelated with any variable (except for expectational ones) realized beyond time t.<sup>18</sup>

In sections 3.1 and 3.2, I show that different learning structures imply different  $\beta$ 's and correlations between expected unemployment and inflation. Table 3 summarizes these implications. One key takeaway of this table is that when realized variables are uncorrelated, as documented in section 2, the fact that expectational variables are correlated can not be reconciled with either model under FIRE or standard noisy information models with independent learning. Joint learning models can create the positive correlation between expected inflation and unemployment through either a subjective model  $\hat{A}$  or a mixed signal generated by G. Different patterns on  $\beta$ 's will help us distinguish between these two forms of joint learning. To illustrate how the proposed test scheme can distinguish between different models that generate expectational data, I include test results with simulated data in **Appendix E**.

<sup>&</sup>lt;sup>18</sup>Notice  $v_t^i$  disappeared as we derive the consensus expectation, this is because the idiosyncratic noise has mean zero at each time point.

Table 3: Summary of Models and Testable Implications

Model:	Implied Estimate Results
FIRE	$\beta_{11} = \beta_{12} = \beta_{21} = \beta_{22} = 0,$ $corr(E\pi, Edun) \text{ same as realized } corr(\pi, dun)$
Independent Learning: $m_1 = m_2 = 0$ , $G$ diagonal	$\beta_{12} = \beta_{21} = 0, \ \beta_{11}, \beta_{22} \neq 0,$ $corr(E\pi, Edun) = 0$
Joint Learning: $m_i \leq 0$ , $m_j = 0$ , $G$ diagonal	$\beta_{ij} \leq 0, \ \beta_{ji} = 0,$ $corr(E\pi, Edun) \leq 0$
Joint Learning: $m_1 = m_2 = 0$ , $G = \begin{pmatrix} g_1 & g_2 \end{pmatrix}$ , $g_1 g_2 \leq 0$	$\beta_{12} \geq 0, \ \beta_{21} \geq 0,$ $corr(E\pi, Edun) \leq 0$

#### 3.4 Test Results with Survey Data

We then perform the test for joint expectation formation as described above, using MSC and SPF. I focus on two variables to be forecasted: inflation and unemployment rate change. Four coefficients in (17) are estimated. Among these,  $\beta_{11}$  and  $\beta_{22}$  are the typical indicators for presence of information friction as in Coibion and Gorodnichenko (2012) and Andrade and Le Bihan (2013). I call them the own-terms of coefficients on forecast errors. A higher value of the own-terms implies a higher degree of information rigidity (noisier signals). The key coefficients related to joint learning are  $\beta_{12}$  and  $\beta_{21}$ . I call them the cross-terms of coefficients on forecast errors. Their property was summarized in Table 3. The goal of this section is to assess which model of expectation formation can be reconciled with the estimates of these four coefficients from survey data.

One complication to performing the test is that it requires unemployment rate change to be comparable to the realized data to create forecast errors. In contrast, the data in MSC on unemployment expectation is categorical. I follow Bhandari *et al.* (2019) and Mankiw *et al.* (2004) to impute the expectational series. I confirmed that the same cross-correlation structure remains for imputed series. <sup>19</sup>

It is worth noting that the assumption essential to recover unemployment expectation is

<sup>&</sup>lt;sup>19</sup>The imputation approach is discussed in Appendix A.3. The cross-correlation using recovered expectational variables is in Appendix B.2.

that the predicted unemployment change follows a normal distribution with a constant variance across time. This assumption is particularly plausible in the framework of a noisy information model with a stationary Kalman Filter, as the posterior distributions of forecasted variables are normally distributed, and stationarity guarantees a time-invariant posterior variance.

I then estimate (17) with year-ahead forecast errors on expected inflation, and expected unemployment rate change with OLS, controlling for corresponding realized variables according to (16).<sup>20</sup> The following Table summarizes the results with MSC and SPF.

Table 4: Aggregate Test on Joint Learning, MSC v.s. SPF

	MSC		SPF	
	1981-2018 1990-2018		1981-2018	1990-2018
	(1)	(2)	(3)	(4)
$\beta_{11}$	0.61***	0.65***	0.63***	0.61***
	(0.066)	(0.085)	(0.056)	(0.086)
$\beta_{12}$	-0.15	-0.02	-0.17	0.00
	(0.094)	(0.102)	(0.181)	(0.221)
$\beta_{21}$	$0.10^{***}$	$0.20^{***}$	0.03	0.06
	(0.036)	(0.059)	(0.032)	(0.053)
$eta_{22}$	$0.59^{***}$	$0.50^{***}$	$0.41^{***}$	$0.40^{***}$
	(0.080)	(0.092)	(0.101)	(0.143)
Observations	150	116	150	116

<sup>\* \*\*\*, \*\*\*, \*:</sup> Significance at 1%,5% and 10% level. Estimation results for joint-learning test (17). The first and third columns are using full sample 1981-2018; the second and fourth columns are results for sub-sample 1990-2018. Newey-West standard errors are reported in brackets.

The first column of Table 4 contains estimation results using the full sample. The estimates on *own-terms* being significantly positive means that the consumers form expectations with limited information. More importantly, the significant estimates on *cross-term*  $\beta_{21}$  suggest the consumers form expectations on unemployment and inflation jointly rather than independently. The fact that  $\beta_{12}$  and  $\beta_{21}$  have opposite signs suggests that such joint learn-

<sup>&</sup>lt;sup>20</sup>The imputation method involves the use of SPF and uses the consensus expectation on unemployment status. Such an approach does not apply to panel data. For this reason, in the baseline analysis for SPF and MSC, I consider the aggregate version of the joint-learning test (16). For SPF, I also include results with panel data as a robustness check because I do not need to impute the expectation variable on unemployment in SPF.

ing friction is likely due to their subjective beliefs about the structural relationship between inflation and unemployment,  $\hat{A}$ , rather than the signal generating process G. Furthermore, the estimation results are consistent with a positive correlation between expected inflation and unemployment change. According to Table 3,  $\beta_{21}$  significantly positive means that the agents believe past inflation will lead to an unemployment rate increase. Such a belief structure  $\hat{A}$  induces a positive correlation between the two expectations.

On the other hand, the results from column (3) show that the professionals seem to have a different  $\hat{A}$  from consumers. In particular, the small and insignificant  $\beta_{21}$  implies that they do not believe lagged inflation will raise the future unemployment rate. From the discussions before, this may likely create the fact there is a positive correlation between unemployment and inflation in MSC, whereas such a correlation doesn't appear in beliefs of SPF. The estimates on  $\beta_{11}$  and  $\beta_{22}$  are comparable to previous studies imposing independent learning. All in all, the estimates from SPF suggest that professionals are closer to independent expectation formation or at least use a different structure  $\hat{A}$  from consumers when forming expectations.

Recall in Figure 1 the correlations between realized inflation and unemployment fell below zero after the 1990s.<sup>21</sup> Meanwhile, the correlation between expected variables in MSC stays positive. It is in this episode the two correlations have the starkest disconnection. I then include the results using a subsample 1990-2018 for both MSC and SPF. The results are qualitatively in line with those using the full sample. Moreover, the estimated  $\beta_{21}$  is twice as large, suggesting the consumers believe in a stronger response of future unemployment rate to current inflation.

Unlike MSC, the SPF is a panel dataset that contains unemployment expectations in units comparable to realized data. This allows me to perform the individual version of the joint learning test (17). The reduced form regression becomes:

$$\begin{pmatrix} f e_{i,t+4,t|t}^{\pi} \\ f e_{i,t+4,t|t}^{un} \end{pmatrix} = \beta_0 + \begin{pmatrix} \beta_{11} & \beta_{12} \\ \beta_{21} & \beta_{22} \end{pmatrix} \begin{pmatrix} f e_{i,t+3,t-1|t-1}^{\pi} \\ f e_{i,t+3,t-1|t-1}^{un} \end{pmatrix} + \mathbf{\Theta} D_t + \mu_i + e_{i,t} \tag{18}$$

Where the  $fe_{i,t+h,t|t}$  is the individual level forecasting error,  $D_t$  stands for time dummy and  $\mu_i$  is the individual fixed effect. Integrating this expression will lead to the aggregate specification (17) I used before. The benefit of this approach is it improves the efficiency of the corresponding estimates as pointed out in Ryngaert (2017).<sup>22</sup> Furthermore, controlling for the time dummy makes the estimation results robust to other possible aggregate confounders

<sup>&</sup>lt;sup>21</sup>In Figure 1 I used a 10-year rolling window and plotted the correlation against the ending date of that window. The figure suggests using realized data after the 1990s, inflation and unemployment become negatively correlated.

<sup>&</sup>lt;sup>22</sup>In fact, under independent learning ( $\beta_{12} = \beta_{21} = 0$ ), the one-period ahead expression of (18) collapses to the same form as in Ryngaert (2017).

besides the realized macro variables in (17).

Table 5:	Panel	Test on	Joint	Learning,	SPF

	1981-2018		1990-	-2018
	(1)	(2)	(3)	(4)
$\beta_{11}$	0.59***	0.36***	0.61***	0.36***
	(0.121)	(0.030)	(0.014)	(0.037)
$eta_{12}$	$-0.16^{***}$	$-0.13^{***}$	$-0.13^{***}$	$-0.11^{***}$
	(0.026)	(0.035)	(0.027)	(0.037)
$eta_{21}$	0.04***	-0.004	$0.04^{***}$	-0.01
	(0.007)	(0.014)	(0.006)	(0.013)
$eta_{22}$	0.81***	$0.48^{***}$	0.83***	$0.50^{***}$
	(0.014)	(0.028)	(0.016)	(0.031)
Observations	3388/3449	3388/3449	2976/3010	2976/3010
Individual Fixed Effect	Yes	Yes	Yes	Yes
Time Fixed effect	No	Yes	No	Yes

<sup>\* \*\*\*,\*\*,\*:</sup> Significance at 1%,5% and 10% level. Estimation results for joint-learning test (18). The first and third columns are using full sample 1981-2018; the second and fourth columns are results for sub-sample 1990-2018. Newey-West standard errors are reported in brackets.

Table 5 shows the results of estimating (18) using panel data from SPF. In columns (2) and (4), I control for both time and individual fixed effect, using full sample or sub-sample 1990-2018. The results are consistent with those from Table 4: the past forecast errors on inflation have no predictive power for the current forecast error of unemployment, suggesting professionals do not believe inflation leads to an unemployment rate increase. Meanwhile, interestingly professionals seem to believe unemployment leads to lower inflation. This is a typical "Phillips Curve" correlation. Such a result is consistent with the fact that we see a negative correlation between individual expectations of unemployment and inflation for professionals, as shown in Table 2.

I also include results without time-fixed effect in columns (1) and (3) to illustrate the importance of aggregate confounders. Without controlling for time fixed effect, the realized variables are omitted and will create bias on all the four regressors. Because according to the forecast error relationship (16), the omitted realized inflation and unemployment rate are correlated with lag forecast errors. Finally, the lower standard errors in the panel test results illustrate the efficiency gain of using panel data.

All in all, the test results show strong evidence supporting joint expectation formation instead of independent learning for consumers. The straightforward implication of joint

expectation formation is that consumers take into account the link between inflation and unemployment when they are learning to predict the future from signals. The estimates on forecast errors suggest consumers believe past inflation leads to future unemployment rate hikes, which can create the counterfactual positive correlation between expected inflation and unemployment observed in survey data. Meanwhile, the results from SPF suggest the professionals have a different belief from the consumers, which is consistent with a negative or no correlation between their expectations of inflation and unemployment rate change. Finally, the test results also suggest the correlation between expectational variables is not explainable solely by the mix of information in the observed signal, as proposed by Kamdar (2019) because such an explanation implies that both estimates on the cross-terms will be negative, which is inconsistent with the test results using MSC. On the contrary, the explanation through subjective belief  $\hat{A}$  is consistent with both the positive correlation and the estimated cross-terms.

# 4 Independent Evidence I: Perceived News and Expectation

So far, I have shown that consumers form expectations on inflation and unemployment jointly rather than independently. They believe in a specific transition matrix  $\hat{A}$  where past inflation will lead to a higher unemployment rate. I then argue this is the major reason for them to make a positive association between inflation and unemployment expectations. In particular, I distinguish the information friction in my explanation from the one through a mixed signal. However, the joint learning test results are insufficient to make such a conclusion. For example, both frictions may be at play to create a positive association. In this section, I aim to provide some independent evidence using additional information from MSC to make the connection between the positive correlation and the subjective model  $\hat{A}$ .

One key distinction between the two frictions is the response of the expectational variable to the news. With the mixed-signal friction, agents typically can't distinguish between news about inflation or unemployment, and unlabelled bad news will positively affect inflation and unemployment expectations. On the other hand, if there are signals specific to one subject, it will only affect the expectation on this subject. Whereas friction on subjective model  $\hat{A}$  suggests agents can distinguish between different signals, and according to the estimates in Table 4, those signals on inflation will move both inflation and unemployment forecasts up, whereas news about unemployment will only increase unemployment forecast, with negative or no impact on inflation forecast.

To examine these implications I use the perceived news measures from MSC as in Doms

and Morin (2004), Pfajfar and Santoro (2013) and Lamla and Maag (2012). This variable includes a label on what kind of news the agent has heard of in the recent three months. The description of these variables is included in Appendix F.1.

In the presence of only mixed-signal friction, suppose these labels on news heard truthfully reflect agents' understanding of the content; we may expect different news have impacts only on the expectational variable of the same subject. Suppose we believe that agents still cannot distinguish the content of this news, and they randomly pick a label in reporting. In that case, we should expect both expectations to adjust in the same direction in response to receiving such news, as long as it's unfavorable. Both these are different from the implication of subjective model friction. Under this friction, we should observe news on inflation has a positive impact on both unemployment expectation as well as inflation expectation itself, whereas unemployment news will mainly affect unemployment forecasts positively. The response of inflation expectation should either be negative or close to zero. We can test these implications using micro-level data from MSC.

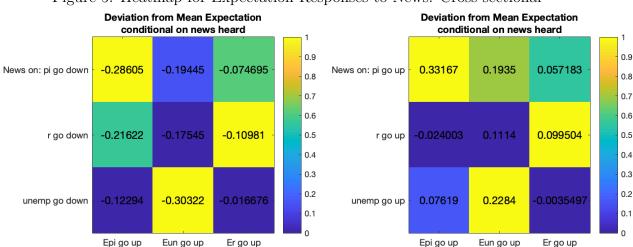


Figure 5: Heatmap for Expectation Responses to News: Cross-sectional

On y-axis is the news heard for each subgroup, on x-axis is expectation under examination. The number reported in each box is the percentage deviation of expectations reported by the agents who received corresponding news, from the mean expectations of all the survey participants at each point of time. The left panel are results upon receiving good/favorable news, the right are those of bad/unfavorable news.

I first split the samples into subgroups conditional on news the agents had heard of. For now, I focus on only news about inflation, employment, and interest rate, favorable or unfavorable. For every group, I compute the percentage deviation of expectations on inflation, unemployment change, and interest rate change<sup>23</sup> from their means of all the survey

<sup>&</sup>lt;sup>23</sup>In Appendix F.2 the same experiment with more expectational variables are available, here for ease to

participants at each time point, to eliminate the time-specific effect in each expectational variable. I then take the average of this deviation across time, conditional on the news they have heard. Figure 5 shows two matrices for the deviations of these conditional expectations.

To interpret Figure 5, consider the top left corner in the left panel (matrix), -0.286 means for a person who has heard of inflation being lower, he/she also reports expected inflation 28.6% lower than the average at the time (the unconditional time mean in that cross-section). The color of boxes inside each panel is normalized vertically: the most yellow box means agents with that type of news have the highest deviation in absolute value, whereas the darkest blue one has the lowest. For example, the first column in the left panel means agents who heard of inflation being low have inflation expectations further lower than those with interest rate and employment news.

Figure 5 shows that news has the biggest impact on the variable it is labeled with. Furthermore, inflation news has a big impact on all three expectational variables when compared to other news, especially when it is news on high inflation (in the right panel). Agents with news on high inflation report 33% higher in expected inflation, 19% higher in unemployment change, and 5.7% higher in interest rate expectation. However, we also see a similar response to unfavorable employment news, though with a smaller impact. This is because I haven't controlled for individual fixed effects. As news is self-reported, pessimistic agents may pay attention to all kinds of bad news and are more likely to form worse expectations than average. Then when I condition on agents with bad employment news, they have higher inflation expectations, not because of the news, but because they almost always expect higher inflation than average.

To control for this fixed effect, I consider the likelihood each agent increases her expectation upon receiving different news, similar to Pfajfar and Santoro (2013). I use the two-wave panel available for MSC and compute the fraction of agents who adjust their expectations upwards or downwards, conditional on receiving news in the second period. The likelihood of adjusting expectations is reflected in two ways: (1) agents with specific news are more likely to adjust expectations upwards than others; (2) agents with specific news are less likely to adjust expectations downwards. To capture these two ways, I sum up these two types of likelihood differences between agents with specific news and others. Figure 6 shows the results.

read, I only report the three key expectations.

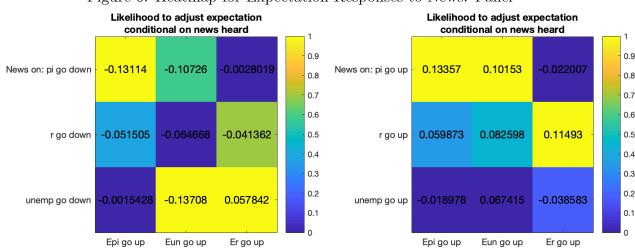


Figure 6: Heatmap for Expectation Responses to News: Panel

On the y-axis is the news heard for each subgroup, and on the x-axis is the expectation under examination. The number reported in each box is the likelihood each agent increases her expectations upon receiving different news. The left panel is results upon receiving good/favorable news, the right is those of bad/unfavorable news.

The two panels are organized in the same way as Figure 5, except the interpretations of values inside boxes differ. Now it stands for the difference of likelihood in adjusting expectations between agents with specific news and those who don't hear of such news. For example, in the first row of the right panel, an agent who has heard of the news about high inflation, he/she has 13% higher chance to adjust his/her inflation expectation upwards and 10% higher chance to believe in a higher unemployment rate in the future, the opposite is true for those who have heard of news on low inflation (the first row of left panel). However, employment news barely has any impact on inflation expectations now, and in the presence of unfavorable employment news, agents are more likely to adjust inflation forecasts downwards.

Finally, I perform a panel regression controlling for the individual and time-fixed effect. The parameters of interest are dummy variables on what kind of news the agent receives. This can be seen as a compliment result for the previous ones. The contents of the self-report news are grouped by the topic and the tone of the news as indicated by survey respondents. Table 6 suggests hearing the news on high (low) inflation increases reported expected inflation by about 0.5% (0.31%) and increases the probability to believe the unemployment rate will rise (fall) by 6.5%. However, employment news only has a significant impact on unemployment expectations but not on inflation expectations. Moreover, such a pattern exists not only for news about employment itself. In general, information about other economic topics, such as news on specific industries or sectors in the economy and news on the financial market, also may affect expectations. In Table 6 I also examine how expectations change

conditional on receiving this news. The results on industry and financial market-related news are qualitatively similar to those with news on employment status: none of them have a significant impact on inflation expectation, and the point estimates on favorable news are usually negative, which is in line with findings from Candia *et al.* (2020) and Andre *et al.* (2022).

Furthermore, the individual-level impact of inflation and employment news seems to transmit into consensus expectation perfectly through aggregation. In Figure 7, I plot the mean of each year for consensus expectations on inflation and unemployment, conditional on hearing inflation news or unemployment news. In Figure 7, the red dots are consensus expectations in each year, conditional on hearing inflation (top panel) or unemployment (bottom panel) news, and the black dots are those of people without that news. It is clear that agents with inflation news have both higher inflation and higher unemployment expectations than those who didn't hear such news. Whereas unemployment news only shifts unemployment expectation to the right.<sup>24</sup> Moreover, in the top panel, we clearly see the positive correlation between the two expectations across time for those agents with inflation news. Once we take these people out, the black dots present no correlation at all. On the other hand, such a correlation doesn't exist among the consumers who heard about unemployment news. The bottom panel has a positive correlation for consumers without unemployment news. This is because these consumers may have received news about inflation.

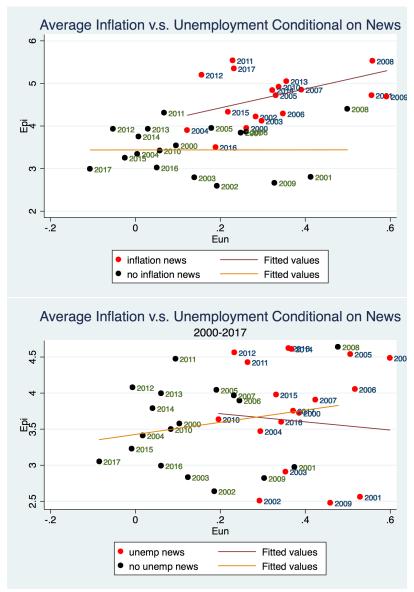
<sup>&</sup>lt;sup>24</sup>For data from 1984-1999, the same pattern persists, I'll include them in Appendix F.2.

Table 6: FE Panel Regression with Self-reported News

Expectation on:	Inflation	Likelihood Unemployment Increase
news on:	(1)	(2)
high inflation	0.50***	0.060***
	(0.09)	(0.011)
low inflation	-0.31***	$-0.059^{***}$
	(0.10)	(0.016)
employment unfavourable	-0.001	0.10***
	(0.052)	(0.007)
employment favourable	-0.08	$-0.14^{***}$
	(0.057)	(0.009)
industry unfavourable	0.08	0.08***
	(0.050)	(0.006)
industry favourable	-0.08	-0.10***
	(0.053)	(0.008)
high interest rate	0.18**	0.09***
	(0.085)	(0.012)
low interest rate	$-0.17^{**}$	-0.05***
	(0.071)	(0.011)
financial market unfavourable	0.03	0.07***
	(0.074)	(0.011)
financial market favourable	-0.08	-0.08***
	(0.061)	(0.012)
Observations	163233	162369
$R^2$	0.68	0.69

<sup>\* \*\*\*,\*\*,\*:</sup> Significance at 1%,5% and 10% level. Results come from fixed-effect panel regressions of different dummies of self-reported news on expectations. The first column is the result using expected inflation as the dependent variable; the second column is the result using the expected probability of unemployment rate increase as the dependent variable. The results controlled for individual and time-varying characteristics, individual fixed effect, and time-fixed effect. Standard errors are adjusted for heteroscedasticity and autocorrelation.

Figure 7: Consensus Expectation on Inflation and Unemployment, Conditional on News



Scatter plot for consensus expected inflation and unemployment each year from 2000-2017. Top panel: conditional on having heard inflation news or not, red dots are expectations conditional on hearing inflation news, and black dots are those without inflation news. Bottom panel: conditional on having heard unfavorable unemployment news.

These findings together strongly support the subjective model friction. With the mixed-signal friction alone, we cannot observe the pessimistic correlation between unemployment and inflation expectation as documented in Section 2 together with the test results in Section 3.4 and responses of expectations to perceived news measures presented in this section.

# 5 Independent Evidence II: Textual Analysis of Newspaper Articles

The previous section shows that self-reported news exposure changes households' domain-specific expectations, but only inflation news has impacts on the expectations across domains. Recognizing the mass news media as one of the important sources of information for households to learn about the macroeconomy, we further corroborate these findings by directly measuring news coverage on inflation, unemployment, and other related macroeconomic topics from a historical news archive. We confirm that measured news coverage is indeed correlated with self-reported news exposure, and is also domain-specific. This suggests that news coverage on the two topics cannot be a common signal that drives both expectations. Second, inflation news coverage is often associated with unfavorable perceptions while unemployment news coverage is with a neutral connotation. Third, news articles are more likely to jointly discuss inflation and unemployment when the inflation is high, while there is no such pattern with the unemployment rates.

In practice, we use a selected sample of 150,000 news articles published in Wall Street Journal<sup>26</sup> between January 1984 to June 2022. These are filtered based on several criteria from a random sample of 25,0000 articles in the database, around 25% of the total number of articles published on WSJ in this period. In particular, we exclude articles directly covering the news in non-U.S. countries/regions, and those that are not directly related to macroeconomic and financial markets, e.g. sports and culture and so on. In the main body of the paper, we primarily rely on simple keyword counts to determine if a news article is related to a particular topic. In Appendix, we report results with topic modeling tools based on Latent Dirichlet Allocation (LDA) as applied by Bybee et al. (2020). Compared to the simple metric of frequency counts, LDA admits a topic to be represented by not only one keyword but by a cluster of commonly used words that differ across topics.<sup>27</sup> Then we can construct article-specific news coverage of each topic using the frequency of keywords or average topic weights.

Define the news coverage of a particular topic, e.g. inflation, as the sum of the frequencies of the term "inflation" mentioned as a share of total number of words within each article. Over the sample period, the time series of the news coverage of inflation and unemployment are highly correlated with their respective self-reported news exposure in MSC. (Figure 9) In particular, the correlation coefficient between news measure and the share of MSC households who report having heard *any* news about prices is 0.6. The correlation regarding

<sup>&</sup>lt;sup>25</sup>See evidence from Carroll (2003), Doms and Morin (2004), and Larsen et al. (2021).

<sup>&</sup>lt;sup>26</sup>We choose WSJ as its main focus is economic and financial news targeted at the U.S. audience.

<sup>&</sup>lt;sup>27</sup>See Bybee et al. (2020) and Macaulay and Song (2022) for similar applications.

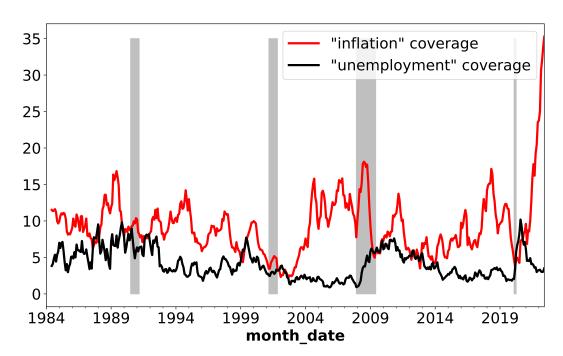


Figure 8: News Coverage of "Inflation" and "Unemployment"

The news coverage is defined as the sum of the ratio of the frequency of the word being mentioned divided by the total number of words in each article.

unemployment news is around 0.37. (Table 7) Note that here *any* news is measured by gross exposure: the total fractions who have heard some either good or bad news. (Figure 9)

The news coverage is often domain-specific. Over the sample period, the time variations of news coverage of inflation and unemployment exhibit patterns of their own and do not simultaneously move. (See Figure 8) The correlation coefficients between two measures of news coverage are close to zero across various measures. It suggests that at least the joint news coverage of unemployment and inflation cannot be the common factor that drives the correlations between unemployment and inflation expectations. This is consistent with the finding in the previous section that news on inflation and unemployment news can be distinguished from each other by households.

But there are differences between the two types of news. Unlike unemployment news, inflation news coverage is most of the time labeled as unfavorable. This can be seen from the fact that the high correlation between news coverage and self-reported exposure to any news on inflation is entirely driven by the share of agents who "have heard about *unfavorable* news about prices". The correlation between self-reported negative exposure and news coverage is almost equal to that of the gross measure. In contrast, the news coverage of unemployment is less correlated with exposure to either positive or negative news alone than gross exposure.

(See Table 7) This suggests that although labor market news coverage is likely to be either favorable or unfavorable from the point of view of the households, inflation news coverage is more likely to be associated with a negative connotation.

Table 7: News Coverage and Self-Reported News Exposure

Topic	Any News	Bad News	Good News
Inflation	0.605	0.627	-0.048
Unemployment	0.373	0.295	0.153

To more systematically assess what drives the newspaper articles' association between inflation and unemployment, we run a Probit regression to explore the factors correlated to an article's tendency to draw an association between inflation and unemployment. The regressors include a range of article-specific topic dummies and the realized inflation rates  $\pi_t$  and unemployment rates  $u_t$ . Columns 1-3 in Table 8 report the results.

The association between unemployment and inflation is more likely to be seen in one news article which is also about "Fed", "growth", "economy", "recession", and "uncertainty".

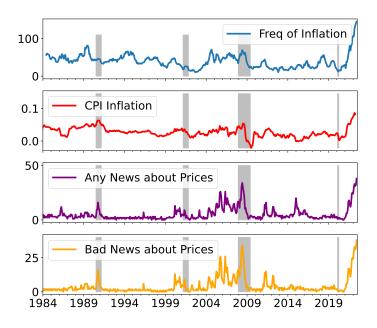
In addition, Columns (1)-(3) include only realized unemployment rates, inflation rates, and both, respectively. They together show that a higher inflation rate  $\pi_t$  is associated with a higher probability of an article mentioning both inflation and unemployment, while the level of unemployment rate does not have any effects. Higher inflation rates not only lead to more coverage of inflation but also result in more associations made between inflation and unemployment in news articles.

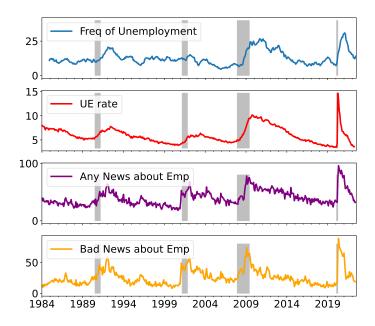
To summarize, this section shows that inflation news coverage is not only directionally negative as perceived by households but also more likely to lead to news coverage across domains on topics such as unemployment. One hypothesis one could have regarding this asymmetric pattern might be that inflation news serves as a more salient memory cue for selective recall of subjective models in the minds of households. (Andre *et al.*, 2022) provides suggestive evidence for such mechanisms, which we leave for future research for further exploration.

### 6 Conclusion

In this paper, we document that the expectational variables from U.S. household surveys correlate with each other. In particular, U.S. consumers predict high inflation with worse economic performances, including higher unemployment and weaker growth. This correlation differs from what is observed in realized macroeconomic variables and professional forecasts. It is also inconsistent with the predictions from the standard New Keynesian model.

Figure 9: News Coverage, Self-reported News Exposure, and Macroeconomic Realizations





This plots the news coverage measured in WSJ sample, realized inflation and unemployment rates, and two self-reported news exposures in MSC.

Table 8: Drivers of Inflation-Unemployment Association

	(1)	(2)	(3)
economy	1.07***	1.07***	1.07***
	(0.03)	(0.03)	(0.03)
fed	0.22***	0.21***	0.21***
	(0.03)	(0.03)	(0.03)
growth	0.60***	0.61***	0.61***
	(0.03)	(0.03)	(0.03)
oil price	0.24***	0.24***	0.24***
	(0.05)	(0.05)	(0.05)
recession	0.48***	0.47***	0.47***
	(0.03)	(0.03)	(0.03)
uncertainty	0.14***	0.15***	0.15***
	(0.05)	(0.05)	(0.05)
$\pi_t$		3.73***	3.62***
		(0.93)	(0.96)
$u_t$	-0.01		-0.00
	(0.01)		(0.01)
N	150465	150465	150465

<sup>\*\*</sup> p<0.001, \*\* p<0.01 and \* p<0.05.

The table reports results from Probit regressions with the dependent variable being the dummy variable indicating if an article mentions both "inflation" and "unemployment" in the texts. Regressors are dummy variables to indicate if the particular keyword, e.g. growth, is mentioned in the article.  $\pi_t$  and  $u_t$  are the inflation and unemployment rates at time t.

These patterns are hard to be explained by the standard single-variable noisy information model. We propose a joint expectation formation model and a simple test to distinguish it from standard single variable models. We then show survey data strongly support the idea that consumers form expectations on various subjects jointly rather than independently. The joint learning model then can help to understand the cross-correlation We documented in household survey expectations. The cross-correlation can arise from either agents holding subjective beliefs in the structure of the economy that is different from realized data or economic theories or the agents observing mixed signals generated by multiple state variables. We then examine the testable implications from survey data to show that the cross-correlation is majorly driven by agents' subjective belief in the structure of the economy. The test results suggest U.S. consumers believe that past inflation will lead to the deterioration of future real economic conditions. Meanwhile, the professionals do not hold such beliefs. This explains why I did not find the same positive correlation in SPF.

To further support this argument, we supplement the above results with evidence from self-reported news measures in MSC and directly measured news coverage in historical news archives. We show that information related to inflation moves expectations of unemployment and inflation in the same direction. In contrast, information about real economic variables typically fails to create the co-movement of these expectational variables. These results are consistent with the notion that agents' subjective beliefs about the economic model are the main reasons for the cross-correlation documented before.

These findings have important implications for households' behaviors in response to their expectations and Central Bank Communication. Multiple researchers have found negative responses of households' consumption attitudes to their inflation expectations. This paper shows that inflation-specific news makes agents believe economic conditions, in general, will be worse. The precautionary motive and anticipated income decrease can generate a negative response to consumption. For Central Bank Communication, signals on current or future inflation are likely to create pessimistic beliefs on economic performance among households. The findings suggest Central Bank should use an inflation-related expectation management policy with cautious and clear messages that distinguish inflation from real economic conditions will be beneficial.

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## A Data Appendix

#### A.1 Data Description

SCE: SCE run by New York Fed started in June 2013. It is a nationally representative, internet-based rotating panel of about 1300 household heads, each stay in the panel for 12 months. The survey is month by month and in each month new respondents are drawn to match various demographic targets<sup>28</sup>. The survey contains a richer set of questions comparing to existing surveys about consumer expectations, including individual's employment status and different characteristics of the household. The panel feature of SCE allows me to control for individual fixed effect that could induce spurious correlation between different perceptions and to follow individual along time which is important to capture learning behaviour.

MSC: The monthly component Michigan Survey of Consumers started from 1978<sup>29</sup>. I will use the aggregate component of MSC as well as the cross-sectional archive as a complement part to the SCE. So far most of the literature using aggregate or micro-level data are utilizing this dataset.

#### A.2 Aggregate Survey Forecast and Real-time Data

To first illustrate the difference between the survey expectation and realized data, Figure 10 plots raw data on average expectation from MSC with realized data for inflation, unemployment rate change and real GDP growth. All real time series are change from a year ago, as the corresponding expectation series are one-year-forward forecasts.

### A.3 Recover Survey Mean from Categorical Data

From the cross-sectional dataset of MSC, I can acquire information on the fraction of respondents with different answers. Denote  $f_t^u$  as fraction of responses that are "increase" and  $f_t^d$  as "decrease". Assume for each period of t, there is a cross-section of answers formed by individuals about the change of the asked subject (unemployment rate or business condition and price). And assume this measure follows a normal distribution with mean  $\mu_t$  and variance  $\sigma_t^2$ .

**Assumption 3.** At each period t, survey respondent i forms a belief  $x_{i,t}$  that indicates the change of asked variable x, this belief follows a normal distribution:

<sup>&</sup>lt;sup>28</sup>For details of SCE see (Armantier et al., 2016)

<sup>&</sup>lt;sup>29</sup>Quarterly data starts earlier from 1960 but with a lot of dimensions missing.

**Expected and Realized** Inflation Unemployment 9 0 2010q1 1990q1 1980a1 1990q1 2000q1 2020q1 1980q1 2000q1 2010q1 2020q1 time time expected realized expected realized **Busness Condition** 2010q1 1980q1 1990q1 2000q1 expected realized Source: 1978 Michigan Survey of Consumers

Figure 10: Data on Consensus Expectations from MSC

Survey expectation from MSC against realized data. All macro data are changes from a year ago, survey expectations are one-year-forward forecasts. Unemployment and business condition expectations are aggregated from categorical data. Positive number (over a hundred) means more people believes unemployment (business condition) will increase (be better) in the future.

$$x_{i,t} \sim N(\mu_t, \sigma_t^2)$$

Then suppose the agents have a common scale in answering the categorical question: If  $x_{i,t}$  is close to some level b, then he will consider the subject will barely change; if  $x_{i,t}$  is much bigger than b, he will answer increase, otherwise answer decrease.

$$category_{i,t} = \begin{cases} increase & x_{it} > b + a \\ decrease & x_{it} < b - a \\ same & x_{it} \in [-a + b, b + a] \end{cases}$$

Then the fraction of answer "increase", denoted as  $f_t^u$ , and "decrease", denoted  $f_t^d$ , will

directly follow from normality:

$$f_t^d = \Phi\left(\frac{b - a - \mu_t}{\sigma_t}\right) \tag{19}$$

$$f_t^u = 1 - \Phi\left(\frac{a+b-\mu_t}{\sigma_t}\right) \tag{20}$$

The items I want to recover is  $\mu_t$ , which is the corresponding average change of the asked subject a year from now. This can be computed using:

$$\sigma_t = \frac{2a}{\Phi^{-1}(1 - f_t^u) - \Phi^{-1}(f_t^d)} \tag{21}$$

$$\mu_t = a + b - \sigma_t \Phi^{-1} (1 - f_t^u) \tag{22}$$

From (21) and (22), compute the average across time we have:

$$\hat{\sigma} = 1/T \sum_{t}^{T} \sigma_{t} = 1/T \sum_{t}^{T} \frac{2a}{\Phi^{-1}(1 - f_{t}^{u}) - \Phi^{-1}(f_{t}^{d})}$$
(23)

$$\hat{\mu} = 1/T \sum_{t}^{T} \mu_{t} = 1/T(a + b - \sigma_{t} \Phi^{-1} (1 - f_{t}^{u}))$$
(24)

As in MSC there is no information on  $\hat{\sigma}$  and  $\hat{\mu}$ , I use the time-series mean of the data from Survey of Professional Forecast (SPF) on comparable questions to approximate those from MSC<sup>30</sup>. Following (Bhandari *et al.*, 2019) I assume the ratio of the time-series average between inflation expectation and other expectations in MSC equals to its counterpart in SPF:

**Assumption 4.** For the variable x asked in the survey:

$$\hat{\sigma}_{x}^{MCS} = \frac{1/T \sum_{t}^{T} \sigma_{E\pi,t}^{MCS}}{1/T \sum_{t}^{T} \sigma_{E\pi,t}^{SPF}} \times 1/T \sum_{t}^{T} \sigma_{x,t}^{MCS}$$

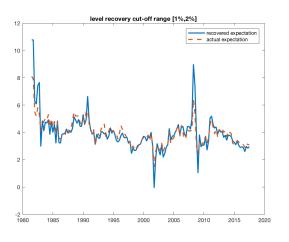
And

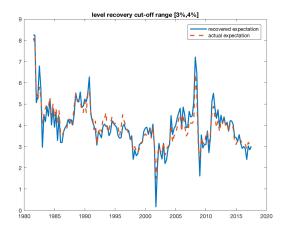
$$\hat{\mu}_{x}^{MCS} = \frac{1/T \sum_{t}^{T} \mu_{E\pi,t}^{MCS}}{1/T \sum_{t}^{T} \mu_{E\pi,t}^{SPF}} \times 1/T \sum_{t}^{T} \mu_{x,t}^{MCS}$$

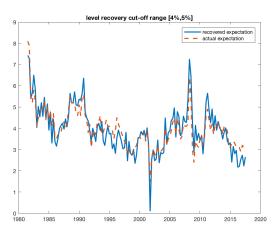
Then from (23) and (24) and Assumption 4 I can back out a and b, and with (22) I can recover  $\mu_{x,t}$  for the expectational variable x.

 $<sup>^{30}</sup>$ For unemployment rate change, I use the average difference between projected unemployment rate at t+3 and the historical data at t-1 which is the last information available to the economist. For real GDP growth, I use the real GDP growth projection for the next four quarters after t-1.

Figure 11: Recovered Expected Inflation v.s. Actual







Recovered series: To test whether the above method is plausible, I use the cross-sectional data of MSC for inflation expectation to construct categorical variables using different ranges 1% - 2%, 3% - 4% and 4% - 5% for answers to be "stay the same". Then I use the proposed method to recover the  $\mu_{\pi,t}$  and compare it with the actual average of expected inflation. Figure 11 plots the recovered mean and the actual mean.

Figure 11 shows that the recovered data is actually quite close to the actual mean expectation, with a correlation of 0.93, 0.95, and 0.91 respectively. Figure 12 shows the recovered data on unemployment change and real GDP growth (economy condition change) compared to actual data.

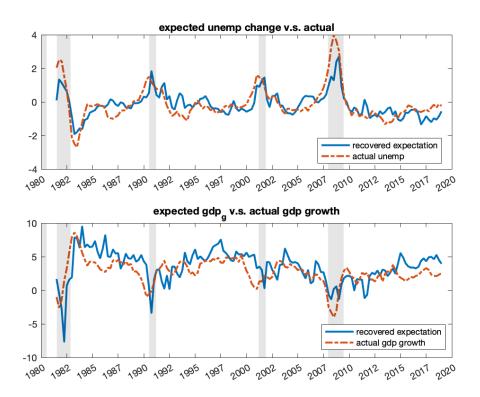


Figure 12: Recovered Expected Series v.s. Realized Data.

Data from 1981q3 to 2018q4 due to availability of quarterly SPF on CPI inflation.

### B Cross-correlations

### B.1 More variables than inflation and unemployment

I offer cross-correlations on a larger set of variables beyond inflation and unemployment rate change. I include expectations on interest rate change, business condition, nominal income change and real income change from MSC. For the counter-parts of these expectational variables in real data, I use change of federal funds rate, real GDP growth, change of wage and salary disbursements as well as wage net of CPI inflation. The earliest data available for MSC and FRED is 1978 quarter 1, so I use samples from 1978q1 to 2018q4. The cross-correlations from MSC and FRED are reported in Table 9 and Table 10 respectively.

Table 9: Correlation MCS: more variables

	(1)	(2)	(3)	(4)	(5)	(6)
(1) inflation	1.00	0.31***	-0.13	-0.43***	0.20***	-0.51***
$(E\pi_{t+4,t})$						
(2) unemp change		1.00	$-0.41^{***}$	-0.64***	0.02	-0.28***
$(E\Delta un_{t+4,t})$						
(3) interest rate change			1.00	0.40***	0.18**	0.07
$(E\Delta i_{t+4,t})$						
(4) Busi Condition change				1.00	$0.5^{***}$	$0.77^{***}$
$(E\Delta y_{t+4,t})$						
(5) nominal income change					1.00	0.62***
$(E\Delta W_{t+4,t})$						
(6) real income change						1.00
$(E\Delta w_{t+4,t})$					-	

<sup>\* \*\*\*</sup> means significant at 1%,\*\* means 5% and \* means 10%, data in use are quarterly 1978q1-2018q4 from MSC.

Table 10: Correlation FRED: more variables

	(1)	(2)	(3)	(4)	(5)	(6)
(1) CPI	1.00	0.11	0.38***	-0.03	0.63***	-0.32***
(2) $\Delta un$		1.00	$-0.52^{***}$	-0.79***	-0.53***	$-0.77^{***}$
(3) $\Delta FFR$			1.00	0.43***	0.56**	0.26***
(4) $\Delta RGDP$				1.00	0.61***	0.79***
(5) $\Delta W$					1.00	0.53**
(6) $\Delta w$						1.00

<sup>\* \*\*\*</sup> means significant at 1%,\*\* means 5 % and \* means 10%, data in use are quarterly 1978q1-2018q4 from FRED.

As one can clearly see from the above tables. The major difference between expectational variables and realized data lies in the correlations between inflation and unemployment change. Such a difference also shows up in the correlation between inflation and real GDP growth. Meanwhile, the consumers understand unemployment and GDP growth are negatively correlated. They also understand inflation is positively related to nominal income but negatively related to real income.

#### B.2 Cross-Correlation with recovered data and SPF

In Table 11, I report the same cross-correlation exercise using the imputed data as mentioned in Appendix A.3. I also include the cross-correlation structure for the same set of expectational variables from SPF and FRED for comparison. To illustrate that the consumers understand the negative relationship between economic conditions and unemployment change, I also include the correlations using recovered RGDP growth expectation. Finally in Panel B of Table 11 I include the results from monthly data when SCE is available and compare it to the correlations using monthly MSC.

Table 11: Correlation: Recovered MSC, SPF, Realized Data and SCE

	Par	nel A: quar	Panel B: monthly		
	1	981q3-2018	8q4	2013m6	-2018m12
Correlation of:	MSC	SPF	MSC	SCE	
$E\pi, E\Delta un$	0.16*	0.03	0.00	0.36***	0.32***
$E\pi, E\Delta y$	-0.25***	-0.01	0.08	-	-
$E\Delta un, E\Delta y$	-0.64***	-0.79***	-0.78***	-	-

<sup>\*\*\*</sup> means significant at 1%,\*\* means 5% and \* means 10%, data in use are quarterly from MSC.

Panel A of Table 11 shows using recovered data from MSC starting from 1981, we still see the stark positive association between expected inflation and worse economic performance(both unemployment increase and business condition worsen). Whereas in SPF we cannot find such a correlation. The cross-correlation structure of SPF is very similar to that of the realized data, suggesting the correlation between inflation expectation and the projection of future economic conditions is not an artifact of expectation formation in general, but rather a unique feature of household expectation. Panel B illustrates the cross-correlation structure of households is robust to the use of monthly data, a more recent time period, and other data sources (SCE).

## C Derivation of Noisy Information Model

### C.1 Basic stationary Kalman Filter

Consider the ALM and observational equation as in (2) and (3), where  $w_{t+1,t}$ ,  $v_t^i$  and  $\eta_t$  are independent normally distributed:

$$w_{t+1,t} \sim N(\mathbf{0}, Q) \quad v_t^i \sim N(\mathbf{0}, R_1) \quad \eta_t \sim N(\mathbf{0}, R_1)$$

Consistent with the main-text, I denote  $R = R_1 + R_2$ , and the perceived value of  $\mathbf{L}_{t,t-1}$  for individual i at time t as  $\mathbf{L}_{t,t-1|t}^i$ . The Filtering process is:

$$L_{t,t-1|t}^{i} = \hat{A}L_{t,t-1|t}^{i} = L_{t,t-1|t-1}^{i} + K(s_{t}^{i} - GL_{t,t-1|t-1}^{i})$$
(25)

The Kalman Filter is given by:

$$K = \Sigma G' (G\Sigma G' + R)^{-1}$$
  
$$\Sigma_p = \hat{A}\Sigma \hat{A}' - \hat{A}K_t G\Sigma \hat{A}' + Q$$

Where  $\Sigma$  is the covariance matrix of priors as defined in assumption 2,  $\Sigma_p$  is the covariance matrix of posteriors.<sup>31</sup> Then the expectation is given by:

$$L_{t+1,t|t}^{i} = \hat{A} \left( L_{t,t-1|t-1}^{i} + K(s_{t}^{i} - GL_{t,t-1|t-1}^{i}) \right)$$

#### C.2 Derivation of Year-ahead Forecasting Error Rule

Consider the year-ahead consensus forecast  $L_{t+4,t|t}^c$  and year-ahead realization  $L_{t+4,t}$ , using ALM (2) we have:

$$L_{t+4,t} \equiv \sum_{j=1}^{4} L_{t+j,t+j-1} = AL_{t+3,t-1} + \sum_{j=1}^{4} w_{t+j,t+j-1}$$
(26)

Similar to equation (5), the year-ahead consensus expectation is:

$$\mathbf{L}_{t+4,t|t}^{c} = (\hat{A}^{3} + \hat{A}^{2} + \hat{A} + I)[\hat{A}(I - KG)\mathbf{L}_{t,t-1|t-1}^{c} + \hat{A}KG\mathbf{L}_{t,t-1} + \hat{A}K\eta_{t}]$$
(27)

Meanwhile from (25) and ALM we know:

$$\boldsymbol{L}_{t+3,t-1|t-1}^{c} = \sum_{j=0}^{3} \boldsymbol{L}_{t+j,t+j-1|t-1}^{c} = (\hat{A}^{3} + \hat{A}^{2} + \hat{A} + I)\boldsymbol{L}_{t,t-1|t-1}^{c}$$

Denote  $\hat{W} = (\hat{A}^3 + \hat{A}^2 + \hat{A} + I)$  and stationarity of  $\hat{A}$  guarantees  $\hat{W}$  is invertible. Plug above equation into (27) we have:

$$\boldsymbol{L}_{t+4,t|t}^{c} = \hat{W}[\hat{A}(I - KG)\hat{W}^{-1}\boldsymbol{L}_{t+3,t-1|t-1}^{c} + \hat{A}KG\boldsymbol{L}_{t,t-1} + \hat{A}K\eta_{t}]$$

Now write the forecasting error  $FE_{t+4,t|t}$  as defined:

$$FE_{t+4,t|t} \equiv \mathbf{L}_{t+4,t} - \mathbf{L}_{t+4,t|t}^{c} = A\mathbf{L}_{t+3,t-1} + \sum_{j=1}^{4} w_{t+j,t+j-1} - \mathbf{L}_{t+4,t|t}^{c}$$

$$= \hat{W}\hat{A}(I - KG)\hat{W}^{-1}FE_{t+3,t-1|t-1} + (A - \hat{W}\hat{A}(I - KG)\hat{W}^{-1})\mathbf{L}_{t+3,t-1}$$

$$- \hat{W}\hat{A}KG\mathbf{L}_{t,t-1} - \hat{W}\hat{A}K\eta_{t} + \sum_{j=1}^{4} w_{t+j,t+j-1}$$

$$= \hat{W}\hat{A}(I - KG)\hat{W}^{-1}FE_{t+3,t-1|t-1} + (A - \hat{W}\hat{A}(I - KG)\hat{W}^{-1})\mathbf{L}_{t+3,t-1}$$

$$- \hat{W}\hat{A}KG\mathbf{L}_{t,t-1} + \mathbf{L}_{t+3,t} - A\mathbf{L}_{t+2,t-1} - \hat{W}\hat{A}K\eta_{t} + w_{t+4,t+3}$$

$$= \hat{W}\hat{A}(I - KG)\hat{W}^{-1}FE_{t+3,t-1|t-1} + (I - \hat{W}\hat{A}(I - KG)\hat{W}^{-1})\mathbf{L}_{t+3,t-1}$$

$$- (I + \hat{W}\hat{A}KG)\mathbf{L}_{t,t-1} + A\mathbf{L}_{t+3,t+2} - \hat{W}\hat{A}K\eta_{t} + w_{t+4,t+3}$$
(28)

<sup>&</sup>lt;sup>31</sup>Given common beliefs on  $\hat{A}$  and G, it can be shown prior and posterior covariance matrices converge.

The last equation follows from the fact:

$$L_{t+3,t-1} = L_{t+3,t+2} + L_{t+2,t+1} + L_{t+1,t} + L_{t,t-1} = L_{t+2,t-1} + L_{t+3,t+2}$$

### D Extended Proposition

Here I extend Proposition 4 to the case where  $G = \begin{pmatrix} g_1 & g_2 \\ g_3 & g_4 \end{pmatrix}$ .

**Proposition 5.** If  $G = \begin{pmatrix} g_1 & g_2 \\ g_3 & g_4 \end{pmatrix}$  and  $\hat{A} = \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix}$ , the off-diagonal elements of  $\hat{A}(I - KG)$  are non-zero and of the same signs.

Proof.

$$\hat{A}(I - KG) = \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix} \begin{pmatrix} m_1 & m_0 \\ m_0 & m_2 \end{pmatrix} = \begin{pmatrix} \rho_1 m_1 & \rho_1 m_0 \\ \rho_2 m_0 & \rho_2 m_2 \end{pmatrix}$$

Given that  $0 < \rho_1, \rho_2 < 1$ , the off-diagonal elements have the same sign.

To link the signs of these off-diagonal elements to elements in G, I can derive them analytically:

$$K = \Sigma G' (G\Sigma G' + R)^{-1} = \begin{pmatrix} \sigma_1^2 & 0 \\ 0 & \sigma_2^2 \end{pmatrix} \begin{pmatrix} g_1 & g_3 \\ g_2 & g_4 \end{pmatrix} \times \begin{pmatrix} a & b \\ c & d \end{pmatrix}^{-1}$$
$$= \begin{pmatrix} g_1 \sigma_1^2 & g_3 \sigma_1^2 \\ g_2 \sigma_2^2 & g_4 \sigma_2^2 \end{pmatrix} \times \frac{1}{ad - bc} \begin{pmatrix} d & -b \\ -c & a \end{pmatrix}$$

Where

$$\begin{cases} a = g_1^2 \sigma_1^2 + g_2^2 \sigma_2^2 + \sigma_{1,s}^2 \\ b = g_1 g_3 \sigma_1^2 + g_2 g_4 \sigma_2^2 \\ c = g_1 g_3 \sigma_1^2 + g_2 g_4 \sigma_2^2 \\ d = g_3^2 \sigma_1^2 + g_4^2 \sigma_2^2 + \sigma_{2,s}^2 \end{cases}$$

Denote the matrix  $KG := \frac{1}{ad-bc} \begin{pmatrix} x_1 & x_2 \\ x_3 & x_4 \end{pmatrix}$ . Then the coefficient matrix is given by:

$$\hat{A}(I - KG) = \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix} \begin{pmatrix} 1 - \frac{x_1}{ad - bc} & -\frac{x_2}{ad - bc} \\ -\frac{x_3}{ad - bc} & 1 - \frac{x_4}{ad - bc} \end{pmatrix}$$

Given  $0 < \rho_1, \rho_2 < 1$ , the off-diagonal elements have the same sign if and only if  $x_2$  and  $x_3$  have the same sign. With some algebra, it is easy to show:

$$\begin{cases} x_2 = \sigma_1^2 (g_1 g_2 d - g_2 g_3 c - g_1 g_4 b + g_3 g_4 a) = \sigma_1^2 (g_1 g_2 \sigma_{2,s}^2 + g_3 g_4 \sigma_{1,s}^2) \\ x_3 = \sigma_2^2 (g_1 g_2 d - g_1 g_4 c - g_3 g_2 b + g_3 g_4 a) = \sigma_2^2 (g_1 g_2 \sigma_{2,s}^2 + g_3 g_4 \sigma_{1,s}^2) \end{cases}$$

The off-diagonal elements have the same signs. They will be zeros if  $g_2 = g_3 = 0$ , which is the case for separate signals.

The above proposition conveys the same message as Proposition 4: if the correlation is created by mixed signals the off-diagonal elements for the coefficient matrix will have the same sign. Furthermore, the sign is related to how the information on inflation and unemployment is mixed. For example, if  $g_3 = 0$  and  $g_2 \neq 0$ , the only mixed signal is the first one, and the signs for off-diagonal elements in  $\hat{A}(I - KG)$  will be negative (positive) iff  $g_1g_2 > 0$  ( $g_1g_2 < 0$ ). The intuition here is the same as the case in Proposition 4. Meanwhile recall that  $g_1g_2 > 0$  will lead to a positive correlation between expected variables. This suggests that if mixed signal is the friction that generates such correlation, we should expect  $\beta_{12}$ ,  $\beta_{21} < 0$  when we run the test (17). These also suggest that considering the case where G is a vector is without loss of generality.

### E Monte Carlo Simulation

I consider the different learning structures discussed in Table 3 and simulate expectation data according to the noisy information model with sample sizes similar to the survey data being used in Section 3.4. To assess the performance of the tests, I consider several different empirical specifications discussed throughout the paper: (1) both (7) and (16); (2) with time-series of consensus expectation and panel of individual expectation. I also provide the correlations of the simulated data and their analytical values. To fix the idea, consider the following parametrization:

Table 12: Parameters for simulation

	Fixed Parameters							
Variable	Value	Description						
$Q := \begin{pmatrix} \sigma_{1,t}^2 & 0\\ 0 & \sigma_{2,t}^2 \end{pmatrix}$	$\begin{pmatrix} 1 & 0 \\ 0 & 1 \end{pmatrix}$	Cov matrix of shocks						
$R := \begin{pmatrix} \sigma_{1,s}^2 & 0\\ 0 & \sigma_{2,s}^2 \end{pmatrix}$	$\begin{pmatrix} 5 & 0 \\ 0 & 5 \end{pmatrix}$	Cov matrix of noises						
$\Sigma_{t t-1} := \begin{pmatrix} \sigma_1^2 & 0 \\ 0 & \sigma_2^2 \end{pmatrix}$	$ \begin{pmatrix} 2.65 & 0 \\ 0 & 2.26 \end{pmatrix} $	Cov matrix of prior						
$A := \begin{pmatrix} \rho_1 & 0 \\ 0 & \rho_2 \end{pmatrix}$	$ \begin{pmatrix} 0.9 & 0 \\ 0 & 0.9 \end{pmatrix} $	Structural parameters from ALM						
N	40	cross-section sample size						
T	150	time-series sample size						
	Model-specific	e Parameters						
$\hat{A} := \begin{pmatrix} \rho_1 & m_1 \\ m_2 & \rho_2 \end{pmatrix}$		Structural parameters from PLM						
G		Signal Generating Matrix						

First, we look at the other two cases when the agent is using FIRE or forming expectation jointly. In both cases,  $\hat{A} = A$  and G = I. The difference is that under FIRE,  $\sigma_{1,s} = \sigma_{2,s} = 0$ .

Table 13: Simulation Results:  $\hat{A} = A, G = I$ 

		1	FIRE or Single	Variable	Learning: $\hat{A} =$	=A, G=	I	
		RE	Sir	ngle Varia	ble Learning			
	Spec (1	<b>16</b> )	Spec (	7)	Spec (1	<b>16</b> )	Spec (	<b>7</b> )
	Time Series	Panel	Time Series	Panel	Time Series	Panel	Time Series	Panel
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\beta_{11}$	-0.002	$-0.03^*$	-0.19**	0.01	0.73***	0.59***	0.59***	0.59***
	(0.028)	(0.015)	(0.091)	(0.017)	(0.048)	(0.008)	(0.097)	(0.008)
$\beta_{12}$	-0.026	$-0.03^*$	0.06	-0.01	-0.027	0.004	-0.10	0.004
	(0.030)	(0.017)	(0.116)	(0.016)	(0.034)	(0.010)	(0.13)	(0.010)
$\beta_{21}$	-0.005	0.02	0.09	-0.02	-0.049	0.01	-0.22***	0.008
	(0.029)	(0.014)	(0.104)	(0.013)	(0.058)	(0.009)	(0.084)	(0.010)
$\beta_{22}$	0.035	0.002	0.020	-0.01	0.68***	0.60***	0.68***	$0.60^{***}$
	(0.032)	(0.014)	(0.094)	(0.015)	(0.036)	(0.014)	(0.080)	(0.014)
Time FE?	N/A	Yes	N/A	Yes	N/A	Yes	N/A	Yes
Indiv FE?	N/A	Yes	N/A	Yes	N/A	Yes	N/A	Yes

<sup>\* \*\*\*, \*\*, \*:</sup> Significance at 1%,5% and 10% level. The odd columns are estimation results for year-ahead joint-learning test (16), the even columns are for quarter-ahead specification (7). Newey-West standard errors are reported in brackets.

The results in Table 13 show the clear differences in test results under FIRE or Single-variable learning. For all specifications considered, if the expectation is formed under FIRE all the  $\beta$ 's will be insignificantly different from zero. Meanwhile, if expectations are formed independently but with information friction, only the own-terms ( $\beta_{11}$  and  $\beta_{22}$ ) are significantly positive. The cross-terms will be insignificant.

Table 14: Simulation Results:  $m_1 = 0.4, m_2 = 0, G = I_{2\times 2}$ 

	Joint Learning: $m_1 = 0.4, m_2 = 0, G = I_{2 \times 2}$							
		Year-ahead s	spec (16)	Quarter-ahead spec (7)				
	Truth	Time Series	Panel	Truth	Time Series	Panel		
	(1)	(2)	(3)	(4)	(5)	(6)		
$\beta_{11}$	0.59	0.66***	$0.56^{***}$	0.59	0.54***	$0.56^{***}$		
	_	(0.057)	(0.013)	_	(0.086)	(0.009)		
$eta_{12}$	0.29	0.20***	0.30***	0.28	0.26***	0.28***		
	_	(0.10)	(0.020)	_	(0.145)	(0.012)		
$\beta_{21}$	0	-0.05	0.001	0	$-0.19^{***}$	0.001		
	_	(0.05)	(0.010)	_	(0.078)	(0.010)		
$\beta_{22}$	0.62	$0.77^{***}$	$0.59^{***}$	0.62	0.90***	$0.59^{***}$		
	_	(0.094)	(0.017)	_	(0.126)	(0.015)		
Time FE?	N/A	N/A	Yes	N/A	N/A	Yes		
Individual FE?	N/A	N/A	Yes	N/A	N/A	Yes		
$corr(E\pi, Edun)$	0.8	0.87	0.87	0.68	0.81	0.81		

<sup>\* \*\*\*,\*\*,\*:</sup> Significance at 1%,5% and 10% level. Columns (2) and (5) are estimation results for the year-ahead joint-learning test (16). columns (3) and (6) are for quarter-ahead specification (7). Columns (1) and (4) are the ground truth for these coefficients. Newey-West standard errors are reported in brackets.

The above table shows the results using data from a joint learning model with wrong belief  $\hat{A}$ . It's clear that in the presence of noisy information, if the agent believes  $m_1 > 0$ , so that  $\hat{A} \neq A$ . Both regressions with (7) and (16) correctly uncover such joint learning behaviors with the estimate on  $\beta_{12} > 0$ , implying that in agent's subjective model,  $m_1 > 0$ . In this case, either time series or panel data is sufficient. However, comparing columns (2) and (3) we see the efficiency gain of using panel data. The last column of the table documents the correlation between expectations theoretically and in the data.

I then consider the other form of joint learning: when  $\hat{A} = A$  but the signals are generated using  $G = \begin{pmatrix} g_1 & g_2 \end{pmatrix}$ . I report the same results as in columns (2), (4), (6) and (8) as in Table 14:

Table 15: Simulation Results: $\hat{A}$	$\hat{A} = A, G = ($	$g_1$	$g_2$	)
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Joint Learning: $\hat{A} = A, G = \begin{pmatrix} g_1 & g_2 \end{pmatrix}$							
	Ye	ar-ahead spec	(16)	Quarter-ahead spec (7)			
	Truth	Time Series	Panel	Truth	Time Series	Panel	
	(1)	(2)	(3)	(4)	(5)	(6)	
$\beta_{11}$	0.79	0.89***	0.79***	0.79	0.72***	0.80***	
	-	(0.059)	(0.064)	-	(0.047)	(0.064)	
$\beta_{12}$	-0.12	-0.12**	-0.15**	-0.12	-0.14***	-0.15***	
	-	(0.047)	(0.065)	-	(0.067)	(0.065)	
$\beta_{21}$	-0.12	-0.16**	$-0.11^*$	-0.12	-0.13**	-0.10	
	-	(0.061)	(0.064)	-	(0.069)	(0.064)	
$eta_{22}$	0.79	0.86***	$0.75^{***}$	0.79	$0.74^{***}$	$0.75^{***}$	
	-	(0.051)	(0.065)	-	(0.050)	(0.064)	
Time FE?	N/A	N/A	Yes	N/A	N/A	Yes	
Individual FE?	N/A	N/A	Yes	N/A	N/A	Yes	
$corr(E\pi, Edun)$	1.00	1.00	1.00	1.00	1.00	1.00	

<sup>\* \*\*\*,\*\*,\*:</sup> Significance at 1%,5% and 10% level. The odd columns are estimation results for year-ahead joint-learning test (16), and the even columns are for quarter-ahead specification (7). Newey-West standard errors are reported in brackets.

The comparison from Table 13 to Table 15 shows clearly that the joint learning test yields informative results on how the agents form expectations that are in line with the summary from Table 3. When all  $\beta$ 's are zeros, the expectation is formed under FIRE. When noisy information friction is present,  $\beta_{12} = \beta_{21} = 0$  suggests expectations are likely formed independently; whereas either of these two estimates being non-zero means that expectations are formed jointly. Furthermore, if the correlation between expectations comes from signal generating process,  $\beta_{12}$  and  $\beta_{21}$  should have the same signs; whereas a non-diagonal  $\hat{A}$  would impose fewer restrictions on the signs and magnitudes of  $\beta_{12}$  and  $\beta_{21}$ . Moreover, the test using either consensus expectation (aggregate time-series) or panel data gives qualitatively the same results.

### F News Measure from MSC

### F.1 Description

The news measures from MSC are usually referred to as "perceived news" as the question asked in the survey is:

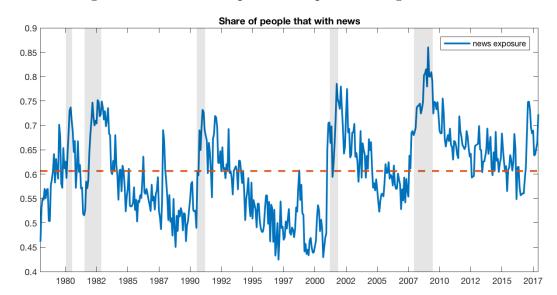


Figure 13: Share of People that Report Hearing of News

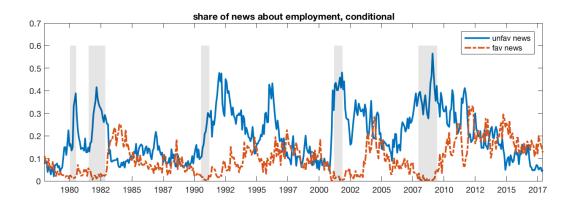
Share of people that report hearing any news across time. The dashed line represents on average 60% survey participants reported hearing about some news in the past 3 months.

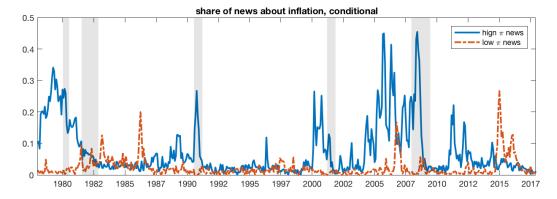
A6. During the last few months, have you heard of any favorable or unfavorable changes in business conditions?

A6a. What did you hear?

The news reported in this question should be considered as self-reported information, it may contain both public and private information heard by the surveyee. The content of news is described by the surveyee and then categorized into 80 different categories. In Figure 13 I plot the share of surveyees that report hearing any news. Figure 14 depicts the fraction of agents hearing news about unemployment and inflation conditional on hearing any news.

Figure 14: Share of People that Report Hearing of News on Inflation and Employment





Share of people that report hearing the news on employment or inflation, conditional on hearing the news. In the top panel, the blue line is the fraction with unfavorable news on employment and the red dash line is the fraction with favorable news. In the bottom panel, the blue line is the fraction with news on higher inflation.

On average there are more than 60% agents report they have heard some news about the economy, and the fraction is comoving with the business cycle, peaking in each recessions. Among this news about unemployment and inflation accounts for more than 40% on average, peaking at about 80% in the recent recession. There is an asymmetry in tones of news: the blue curve is almost always above red ones, which suggests agents report to hear of bad news more often than good ones. At first pass, it seems agents are making distinctions in labeling news about inflation and employment. Figure 15 plots the specific news against realized data, the news heard is highly comoving with the corresponding macroeconomic variable. And the news on inflation is also highly correlated with real oil prices (0.51) which indicates households' inflation expectations are sensitive to gas prices, as various researchers have suggested.

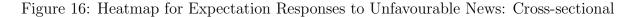
unemp news and real data emp news 0.5 0.4 0.2 0.1 1980 1982 1985 1987 1990 1992 1995 1997 2000 2002 2005 2007 2010 2012 inflation news and real data 0.7  $\pi$  news 0.6 real oil 0.5 0.1 2007 2012

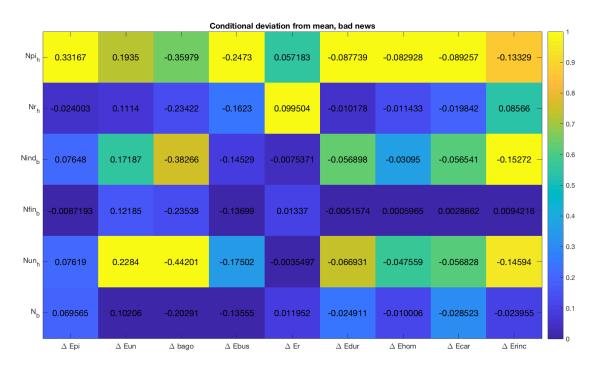
Figure 15: News Heard with Actual Data

In both panels blue lines are a fraction of news on employment or inflation, red dash lines are corresponding actual data. In the bottom panel the black dotted line is real oil price obtained from FRED.

## F.2 Extra Figures

Figure 16 and 17 are similar matrices to Figure 6 from **Section 4**, with more news categories and expectational variables as response variables. Figure 16 are deviations of expectational variables from their unconditional mean, conditional on hearing unfavorable news. Figure 17 are the same exercise conditional on hearing good news.





On the y-axis is the news heard for each subgroup, and on the x-axis is the expectation under examination. The number reported in each box is the percentage deviation of expectations reported by the agents who received corresponding news, from the mean expectations of all the survey participants at each point of time. The figure is responses conditional on hearing unfavorable news.

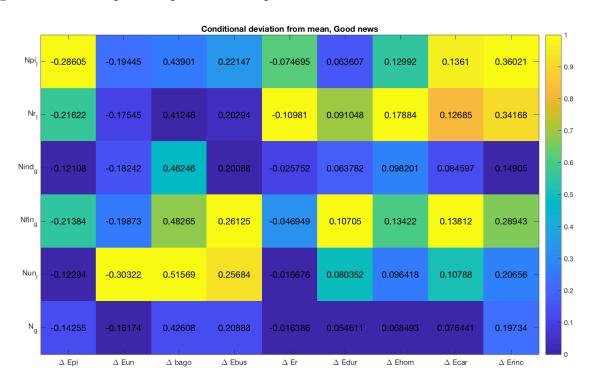
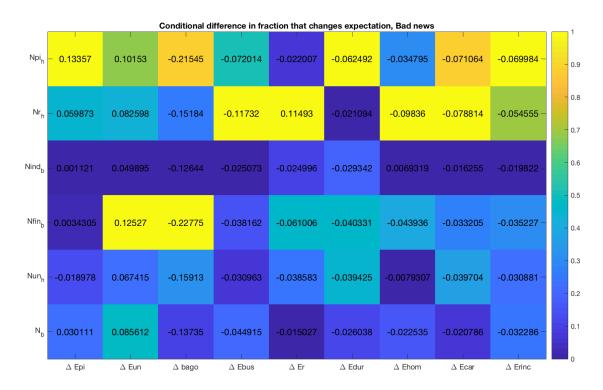


Figure 17: Heatmap for Expectation Responses to Favorable News: Cross-sectional

On the y-axis is the news heard for each subgroup, and on the x-axis is the expectation under examination. The number reported in each box is the percentage deviation of expectations reported by the agents who received corresponding news, from the mean expectations of all the survey participants at each point of time. The figure is responses conditional on hearing favorable news.

Figure 18 and 19 are similar matrices to Figure 6 from **Section 4**, with more news categories and expectational variables as response variables. Figure 18 is for unfavorable news, and Figure 19 is for favorable news.





On the y-axis is the news heard for each subgroup, and on the x-axis is the expectation under examination. The number reported in each box is the likelihood each agent increases her expectations upon receiving different news. The figure is responses conditional on hearing unfavorable news.

Conditional difference in fraction that changes expectation, Good news -0.13114 -0.10726 0.066086 0.015805 0.020196 0.9 8.0 -0.051505 0.14707 0.045673 -0.041362 0.039584 0.065216 0.028174 0.021651 0.7 0.6 Ninda -0.1071 0.062795 0.037313 0.031236 0.014976 0.041534 0.17173 0.023252 0.5 -0.089595 -0.010905 0.14748 0.06678 0.023283 0.019384 0.0022144 0.4 0.3 -0.13708 0.18647 0.069877 0.057842 0.033814 0.007744 -0.0043794 0.017252 0.2 0.1 -0.084432 0.14555 0.076092 0.046999 0.018776 0.0074877 0.031651  $\Delta \ {\rm Edur}$  $\Delta \ \mathsf{Epi}$  $\Delta$  Er  $\Delta$  Ehom  $\Delta$  Ecar  $\Delta$  Erinc  $\Delta$  Eun  $\Delta$  bago  $\Delta$  Ebus

Figure 19: Heatmap for Expectation Responses to Favourable News:Panel

On the y-axis is the news heard for each subgroup, and on the x-axis is the expectation under examination. The number reported in each box is the likelihood each agent increases her expectations upon receiving different news. The figure is responses conditional on hearing favorable news.

Finally, I include the scatter plots for consensus expectation on inflation and unemployment, conditional on getting news about inflation and unemployment status but for the sample period 1984-1999. Figure 20 shows similar pattern as in Figure 7

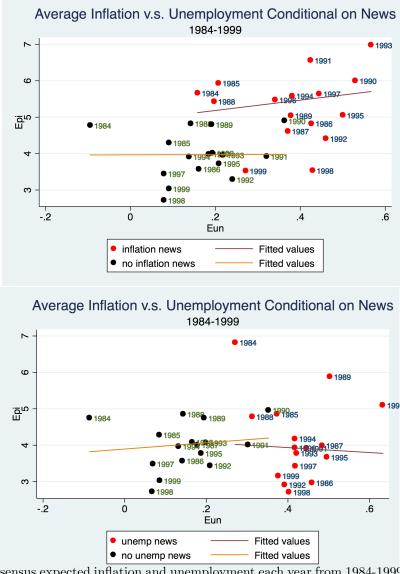


Figure 20: Consensus Expectation on Inflation and Unemployment, 1984-1999

Scatter plot for consensus expected inflation and unemployment each year from 1984-1999. Top panel: conditional on having heard inflation news or not, red dots are expectations conditional on hearing inflation news, and black dots are those without inflation news. Bottom panel: conditional on having heard unfavorable unemployment news.

# G Additional Evidence from Newspapers

#### The inflation-unemployment association was seen in different narratives

Since the association between unemployment and inflation is not driven by common signals in the newspaper, we inspect, instead, if such an association is driven by different subjective models, or narratives in news discourses. We identify a narrative as a correlation

between different topics that are within a news article.

To get some intuition, consider monetary policy, as one example of a topic. It is indicated by an article mentioning the keyword "Fed", or by having a positive weight of a topic consisting of a list of keywords that can be interpreted as primarily related to the monetary policy, e.g. "Fed', "Rate", "Inflation", "Economy"... With these measures, we can examine if one article discussing monetary policy is more likely to draw connections between unemployment and inflation than other articles. Our goal is not to identify causal links or directional correlations made in news articles. Instead, we treat the correlation between the frequencies of mentioning both terms as an indication of an article associating the two variables according to some model. Our goal is then to identify the topics prevailing in inflation-unemployment narratives, and if such an association is particularly more common in certain narratives than in others.

Throughout the entire sample, the correlation between the frequencies of mentioning "inflation" and "unemployment" within each article is 0.2. This indicates that economic news articles tend to associate the two variables/concepts in economic discussions. Note that this is different from the zero correlation across time between the news coverage of unemployment and inflation.

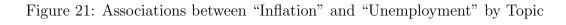
We also found that there is a wide range of contexts in which the article makes an association between inflation and unemployment. Figure 21 shows conditional on mentioning any one of the keywords such as "Fed", "Oil price", "growth", and "recession", economic news all have a higher correlation coefficients between the frequencies of jointly discussing inflation and unemployment.

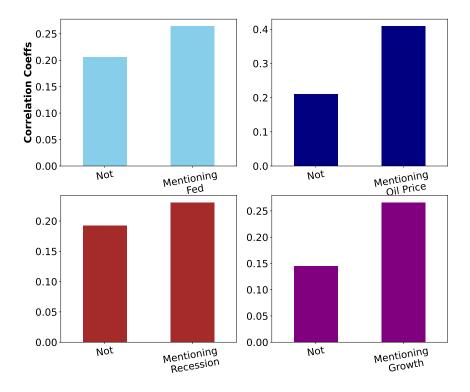
Going beyond simple word counts, Figure 22 plots the most common LDA topics, ranked by their weights, in articles mentioning both inflation and unemployment and mentioning either topic alone. The articles that jointly mention both words and inflation-only articles largely overlap in the common topics, such as monetary policy, economic growth, prices, and exchange rates. In contrast, the most common topics in unemployment-only articles are not the same, For instance, unemployment, tax policy and union topics are all specific to unemployment news.

#### Negative sentiment cannot be the common factor, either

One alternative explanation for the correlated inflation and unemployment expectations is a broadly defined negative sentiment. Based on measures of overall and topic-specific sentiment using newspaper texts, we find no direct support for this hypothesis. In particular, we show that the average sentiment score of articles that mention both inflation and unemployment is uncorrelated with the tendency of economic articles to associate the two within articles.

Figure 24 shows the time series of within-article correlation between coverage of un-

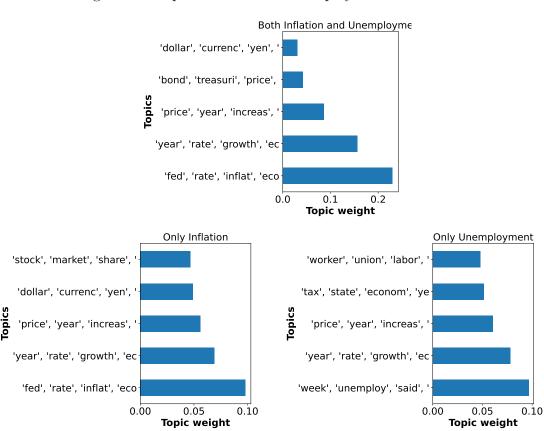




This bar chart shows the correlation coefficients between frequencies of mentioning "inflation" and "unemployment" by all articles conditional on mentioning four other keywords.

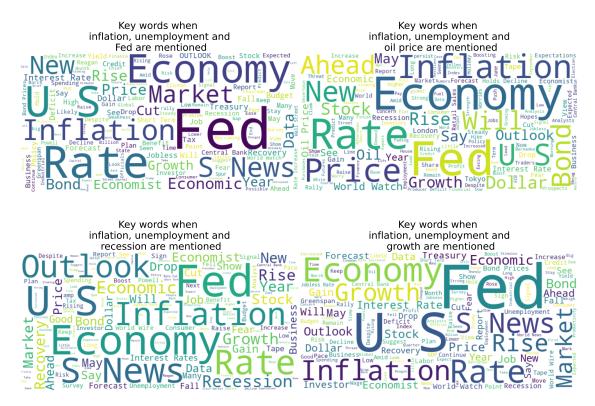
employment and inflation in rolling windows and the measured sentiment of articles that mention both unemployment and inflation. The correlation between the two is weakly positive. It suggests that negative sentiment, as measured in inflation-unemployment news, cannot be the only driver of the inflation-unemployment association.

Figure 22: Topics in Inflation-Unemployment Narratives



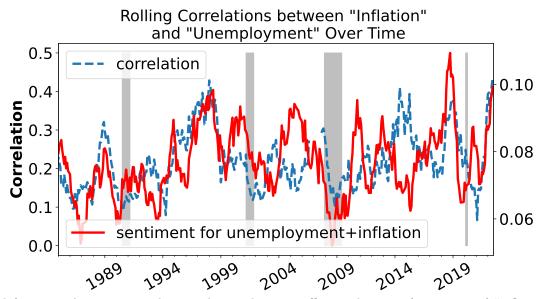
The bar charts plot the top five topics identified by the topic model, in articles that mention both inflation and unemployment and those that only mention inflation or unemployment. Topic weights are between 0-1.

Figure 23: Key Words in Different Inflation-Unemployment Narratives



The figure plots the 100 most frequently used words in news articles that mention inflation, unemployment and one of the four economic topics: Fed, oil price, recession, and growth, respectively.

Figure 24: Sentiment in Inflation-Unemployment News



On the left axis is the average within-article correlation coefficients between frequencies of "inflation" and "unemployment" for a rolling window of 2 years. In the right axis is the average sentiment score of articles mentioning both terms.