# ECONOMETRICS AND BUSINESS STATISTICS

**CHUN MINSOO** 



MONASH BUSINESS SCHOOL

# Multiple Linear Regression analysis Part 1

ETW2001 Foundations of Data Analysis and Modeling

## **Outline**

- **☐** Quick recap from the previous unit
  - ☐ Simple linear regression
  - Multiple linear regression
  - ☐ Interpretation of coefficients
  - Inferences
- ☐ Regression Part 1
  - ☐ Regression with constant
  - Comparison between two groups
  - ☐ Linear Probability Model
  - ☐ Multicollinearity & Omitted variable bias





BUSINESS

## Recap: Simple linear regression

#### MONASH University MALAYSIA

#### **Basic format**

☐ Population model:

 $y_i = \alpha + \beta_i x_i + u_i, i = 1, 2, ..., n$ 

Where:

y: dependent variable or explained variable a: constant  $\beta_i$ : coefficient of  $x_i$   $x_i$ : independent variable or explanatory variable  $u_i$ : error term

☐ Estimated model:

 $\widehat{y}_i = \widehat{\alpha} + \widehat{\beta}_i x_i, i = 1, 2, ..., n$ 

Where:

 $\hat{y}$ : **estimated** dependent variable or explained variable  $\hat{a}$ : **estimated** constant  $\hat{\beta}_i$ : **estimated** coefficient of  $x_i$   $x_i$ : independent variable or explanatory variable

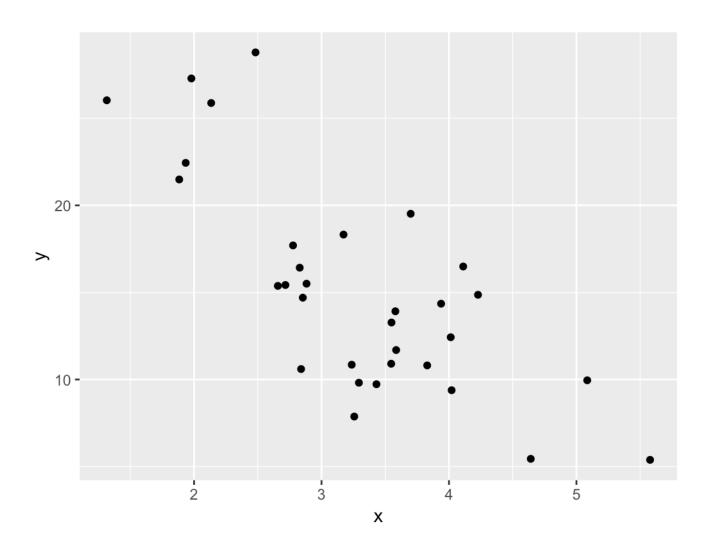
#### Note:

- Only 1 independent variable.
- i refers to No. of observations.
- There is an error term in the pop. Model, but not in the estimated model.
- Population model is a theoretical model.
- Estimated model is estimated by using sample.
- Notice that the hat indicates the estimated variable.

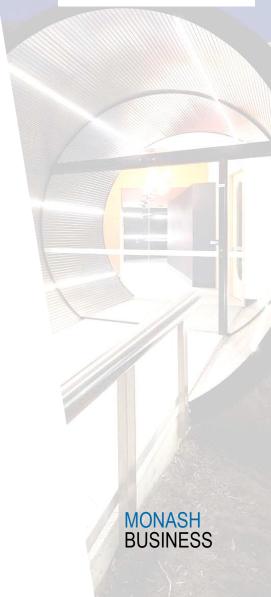


## Recap: Simple linear regression

Visualization of simple linear regression







## Recap: Multiple linear regression



#### **Basic format**

☐ Population model:

 $y_i = \alpha + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_k x_{ki} + u_i, i = 1, 2, \dots, n$ 

Where:

y: dependent variable or explained variable a: constant  $\beta_{ki}$ : coefficient of  $x_i$   $x_{ki}$ : independent variable or explanatory variable

☐ Estimated model:

 $\hat{y}_i = \hat{\alpha} + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2 + \dots + \hat{\beta}_k x_{ki}, i = 1, 2, \dots, n$ 

 $u_i$ : error term

Where:

 $\hat{y}$ : **estimated** dependent variable or explained variable  $\hat{a}$ : **estimated** constant  $\hat{\beta}_{ki}$ : **estimated** coefficient of  $x_i$   $x_{ki}$ : independent variable or explanatory variable

#### Note:

- Multiple independent variables.
- k refers to No. of coefficients and variables.



## **Recap: Interpretation**



#### ☐ Simple linear Regression

#### Example 1

$$\widehat{Salary} = 2382.32 + 28.92WAM_i, i = 1, 2, ..., n$$

$$R^2 = 0.108, n = 1,000$$

#### Example 2

$$\widehat{WAM} = 30.82 + 0.047 min_video_i, i = 1, 2, ..., n$$

$$R^2 = 0.287, n = 384$$

#### ☐ Interpretation

#### Example 1

• The model predicts that increase in 1 point of WAM would increase salary, by RM 28.92, on average.

#### Example 2

• The model predicts that students watching 1 extra minute of lecture video would increase WAM by 0.047, on average.

#### Note:

Salary: Graduates' salary

in RM

WAM: Final WAM upon

graduation

WAM: WAM of the

semester

Min\_video: Minutes to

watch lecture video



## **Recap: Interpretation**



#### ☐ Multiple linear Regression

$$\widehat{WAM} = 42.74 + 0.057min\_video_i - 1.37hrs\_insta_i - 0.163classsize_i,$$
 
$$i = 1, 2, \dots, n$$
 
$$R^2 = 0.375, n = 384$$

#### ☐ Interpretation

#### Min video

• The model predicts that students watching extra minute of lecture video would increase WAM by 0.057 points, on average, while **holding** hours of using Instagram and class size **constant**.

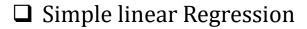
#### hrs insta

• The model predicts that students using extra hour of Instagram would decrease WAM by 1.37 points, on average, while **holding** minutes of watching lecture video and class size **constant**.

#### class size

• The model predicts that having extra student in class would decrease WAM by 0.163 points, on average, while **holding** minutes of watching lecture video and hours using Instagram **constant**.





$$\widehat{Salary} = 2382.32 + 28.92WAM_i, i = 1,2,...,n$$
  
 $R^2 = 0.108, n = 1,000$ 



Step 1: Set hypothesis What we want to find out:

•  $H_0: \beta_{WAM} = 0$  Is WAM upon a

Is WAM upon graduation important to

•  $H_1: \beta_{WAM} \neq 0$  determine the salary?

Step 2: Level of significance

• 5% Level of Significance,  $\alpha = 0.05$ 



#### Note:

Salary: Graduates' salary

in RM

WAM: Final WAM upon

graduation





☐ Simple linear Regression

$$\widehat{Salary} = 2382.32 + 28.92WAM_i, i = 1,2,...,n$$

$$R^2 = 0.108, n = 1,000$$

#### Note:

Salary: Graduates' salary

in RM

WAM: Final WAM upon

graduation

■ Inference

Obtained from  $H_0$ 

See what happens if lower.tail=TRUE

Step 3: t-stat approach

$$t_{stat}$$
:  $\frac{\hat{eta}_{WAM} - eta_{WAM}}{se(\hat{eta}_{WAM})}$ 

$$= t_{stat} : \frac{28.92 - 0}{15.42}$$
$$\approx 1.875$$

Obtain t-crit value

Using 
$$qt(\alpha/2, df, lower. tail = FALSE)$$
  
= 1.962341

#### Step 4: Conclusion

- Since the t-stat < t-crit, we DO NOT reject the null hypothesis.
- There is an insufficient evidence to conclude that WAM has a significant effect on graduate's salary.



#### ☐ Simple linear Regression

$$\widehat{Salary} = 2382.32 + 28.92WAM_i, i = 1,2,...,n$$
  
 $R^2 = 0.108, n = 1,000$ 

#### Note:

Salary: Graduates' salary

in RM

WAM: Final WAM upon

graduation

#### ☐ Inference

Step 1: Set hypothesis

•  $H_0$ :  $\beta_{WAM} = 0$  What if we want to find whether WAM has a

•  $H_1: \beta_{WAM} > 0$  **positive** impact on salary?

Step 3
The t-stat value is still the same
Using  $qt(\alpha, df, lower. tail = FALSE)$ = 1.646382

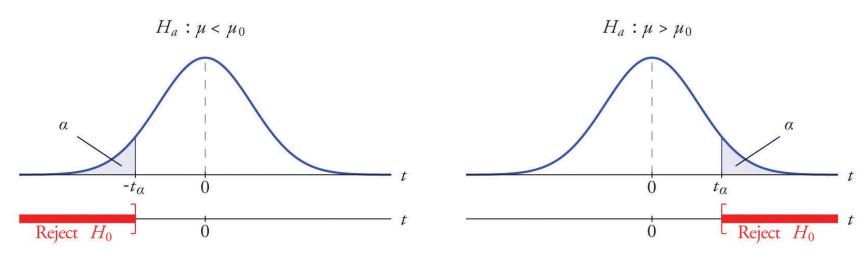
#### Step 2: decision rule

• 5% Level of Significance,  $\alpha = 0.05$ 

#### Step 4: Conclusion

- Since the t-stat < t-crit, we reject the null hypothesis.
- There is a sufficient evidence to conclude that
   WAM has a positive effect on graduate's salary.





#### Two-sided test

$$H_a: \mu \neq \mu_0$$

$$\frac{\alpha}{2}$$

$$-t\frac{\alpha}{2} \qquad 0 \qquad t\frac{\alpha}{2}$$

$$t$$

$$Reject H_0 \qquad 0 \qquad Reject H_0$$





MONASH

**BUSINESS** 

## **Recap: Model evaluation**

- $\square$   $R^2$ : % variation of dependent variable explained by % variation of independent variables.
- ☐ It is called R-squared or Coefficient of Determination.
- $\Box 0 < R^2 < 1$
- $\square$  Adding an extra independent variable only increases  $R^2$
- $\Box$  If the added independent variable is statistically significant (an important variable), then the  $R^2$  would increase much.

$$\square R^2 = 1 - \frac{SSR}{SST} or \frac{SSE}{SST}$$

- $\square$  SSR = Sum of Squared Residual, SST = Sum of squared total
- $\square$   $SSR = \sum_{i=1}^{n} (y_i \hat{y}_i)^2$ ,  $SSE = \sum_{i=1}^{n} (\hat{y}_i \bar{y}_i)^2$

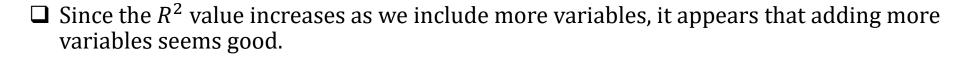
$$\square SST = \sum_{i=1}^{n} (y_i - \bar{y})^2$$







## **Recap: Model evaluation**







☐ Selection of variables: "What do you intend to find out?"

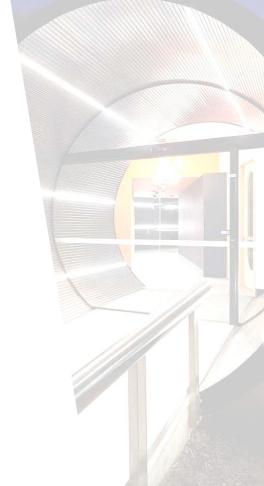
- Using common sense (when you have obvious variables)
- Educational guess (what you 'think' it is important')
- Theory driven ideas (explore important variables)

 $\square$  Between several models having **the same** dependent variable but with different combination of independent variables, we use *Adjusted R*<sup>2</sup> to compare.

$$\square$$
 Adjusted  $R^2 = 1 - (1 - R^2) * \left(\frac{n-1}{n-k-1}\right)$ 

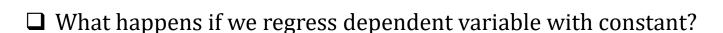
 $\square$  Rather than using  $R^2$  value directly, we compare using *adjusted*  $R^2$ 





MONASH

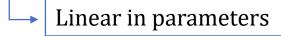
## **Regression with Constant**



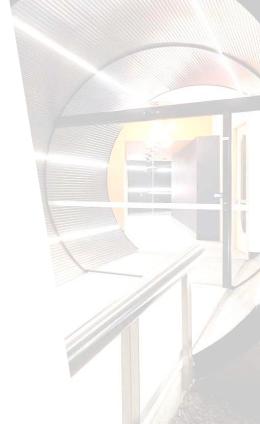
$$\Box y_i = \alpha + u_i, i = 1, 2, ..., n$$

☐ The dataframe looks like:

- $\square$  INSERT regress y on constant  $lm(y\sim1)$ , see what happens
- ☐ It returns a mean of the dependent variable!
- $\Box$  Think back how we usually interpret the coefficients 'average' effect of x on y.
- $\square$  Regression is a **linear** function that minimizes 'residual' between y and  $\hat{y}$ .







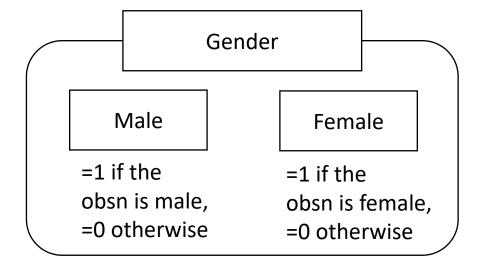
MONASH

- ☐ We can assign numerical value to the categorical variables.
- ☐ It is useful when the observations are categorized into distinctive groups:
  - Gender: Male or Female
  - Race: Malay, Chinese, or Indian
  - Quarters: Q1, Q2, Q3 or Q4
  - Industry sectors: Primary, Secondary or Tertiary
- ☐ If you have conducted any survey asking demographic characteristics, those data are most likely used to separate observations by groups.
- ☐ Finding differences between groups impose interesting stories:
  - Average sleeping hour between male and female.
  - University enrolment percentage between races.
  - Quarterly change in unemployment rate.
  - Average wage between workers in three sectors.
- A simple way to incorporate the difference between group is including binary (dummy) variable into the regression model.



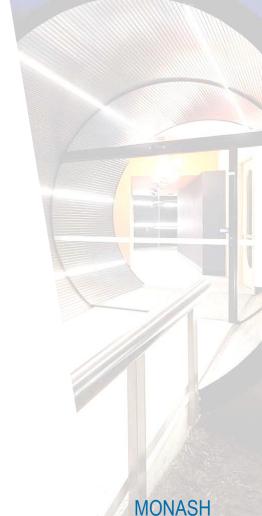


- ☐ For any category, you can create a variable and assign value of 1.
- ☐ For instance:



- ☐ You only need to create 1, since one gender variable can categorize all observations.
- ☐ If the variable includes 3 categories, then you need to create 2 dummy variables.





BUSINESS

- ☐ Hence, you need to omit at least one variable as a base dummy variable
- ☐ The estimated coefficients of dummy variables will be compared with base condition.
- ☐ For example:
  - Dependent variable = Income in RM
  - Independent variables = Primary, Secondary and Tertiary sector

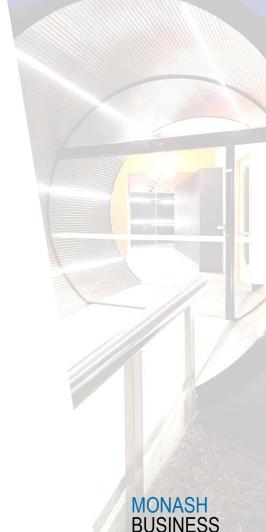
$$\hat{income} = 4246.37 + 385.21 Secondary_i + 769.38 Tertiary_i$$

- Average income for primary sector is RM 4246.37.
- Average income for secondary sector earns RM 385.21 more than **primary sector**.
- Average income for tertiary sector earns RM 769.38 more than **primary sector**.
- □ Note that the comparison is made between estimated coeff and the base dummy.

$$\widehat{income} = 4631.58 - 385.21 Primary_i + 384.17 Tertiary_i$$

Two changes: Base dummy changed, and the estimated coefficients changed.



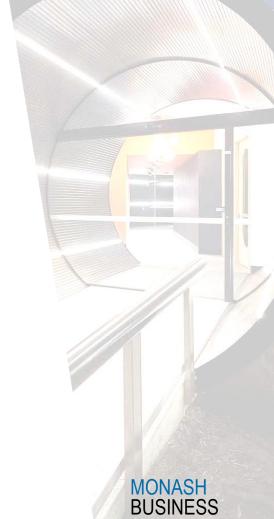


- ☐ It is possible to incorporate multiple categorical variables.
- ☐ Previous example only includes one category: economic sector.
- ☐ You can also take gender into account across the sector:
  - Dependent variable = Income in RM
  - Independent variables = Primary, Secondary, Tertiary sector, Male and Female

$$\widehat{income} = 3974.53 + 147.83Secondary_i + 353.48Tertiary_i + 328.42Male_i$$

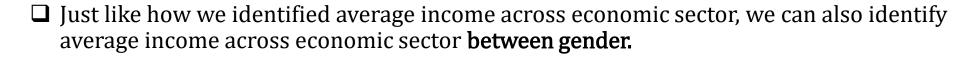
- Average income for female who works in primary sector is RM 3974.53.
- Average income for female who works in secondary sector earns RM 147.83 more than the female who works in primary sector.
- Average income for female who works in tertiary sector earns RM 353.48 more than the female who works in primary sector.
- Across all economic sectors, male workers earn 328.42RM more than female workers on average.
- Identification of the characteristics of the base dummy variable is important.





 $\widehat{income} = 3974.53 + 147.83Secondary_i + 353.48Tertiary_i + 328.42Male_i$ 





☐ The estimated coefficients of 'secondary' and 'tertiary' indicate the difference in average income between female workers in 'primary' sector.

☐ To compute the average income for male, we can substitute 1 into respective variable.

☐ For example, average income for male who works in secondary sector;

$$\widehat{income} = 3974.53 + 147.83(1) + 353.48(0) + 328.42(1)$$

Average income across sector and gender		Gender	
		Male	Female
Economic Sector	Primary	4302.95	3974.53
	Secondary	4450.78	4122.36
	Tertiary	4656.43	4328.01





## **Linear Probability Model**

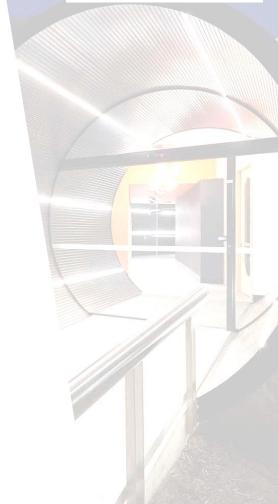
- ☐ We can also use dummy variable for the dependent variable.
- $\square$  In this case, the estimated coefficients refer to the probability of the dependent variable being =1.
- ☐ For example:

$$\widehat{EMP_i} = 0.072 + 0.0051WAM_i + 0.047Stat_i + 0.001Male_i$$

 $EMP_i$ : 1 = employed, 0 = otherwise  $WAM_i$ : Weighted Average Mean  $Stat_i$ : 1 = Stat Major, 0 = Other Majors  $Male_i$ : 1 = Male, 0 = Otherwise

- ☐ The estimated intercept represents that there is an average of 7.2% chance of getting employed when the person is female, non-stat major, and WAM is zero.
- ☐ In this case, the model makes sense as WAM is less than 0.01.
- $\square$  If the estimated coefficient for WAM >0.01, then the predicted value for the probability of getting employed might exceed 1 mathematically.







## **Linear Probability Model**



#### ☐ Interpretation

- $\hat{\beta}_{WAM}=0.0051$ : The model estimates that a person whose WAM is 1 point higher have 0.0051 chance more to be employed on average, while holding the major and gender constant
- Alternatively, you can also interpret as: between two people whose major and gender are the same, a person with 1 point higher WAM has 0.0051 higher chance to be employed.
- $\hat{\beta}_{Stat} = 0.047$ : The model estimates that the proportion of employed people who are stat major is 0.047 higher than non-stat major while their WAM and gender are the same.
- Note that the interpretation slightly changed from probability to the proportion as we are interpreting dummy variable.
- You will practice hypothesis testing during tutorial.

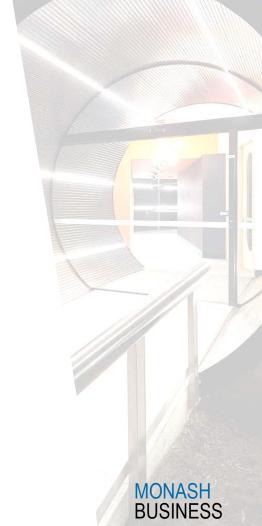




## **Multicollinearity**

- ☐ Estimated coefficients are calculated based on how independent and dependent variables are correlated.
- $\square$  We 'hold' other variables constant when we interpret: isolating the effect of x on y.
- ☐ The above statement assumes that other independent variables do not interfere.
- ☐ Try to look at the example below:
- $\square \widehat{WAM} = 42.74 + 0.057 min\_video_i 1.37 hrs\_insta_i 0.163 class size_i$
- ☐ By now, you would know how to interpret each of estimated coefficient.
- ☐ We assume that the minutes spend on lecture video positively affect on WAM while time (hours) spend on Instagram and class-size are held constant.
- ☐ Are time spent on both lecture and Instagram totally irrelevant?
- ☐ If they are relevant, the estimated coefficient are affected hence its significance.

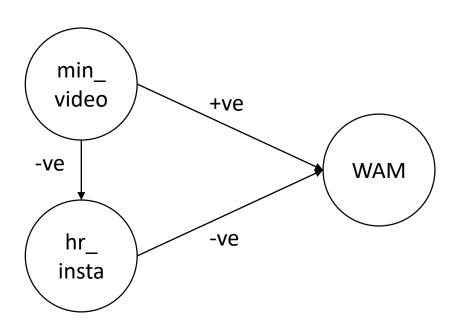




## **Multicollinearity**



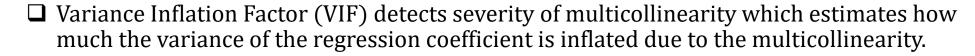
- ☐ Let's compare two models below:
- $\square$   $\widehat{WAM} = 30.82 + 0.047 min_video_i, i = 1,2,...,n$
- $\square \widehat{WAM} = 42.74 + 0.057 min\_video_i 1.37 hrs\_insta_i 0.163 class size_i$
- ☐ If the true effect of time spend on watching lecture video is 0.047, inclusion of other variables would not affect the coefficient.



- ☐ Both variables are statistically significant on WAM.
- □ 0.047 is underestimated as the effect of time spent on Instagram on WAM is partially included in min\_video in simple linear regression.
- ☐ The degree of interference is influenced by the degree of correlation between x1 and x2.
- ☐ If x1 and x2 are perfectly correlated, coefficients cannot be calculated mathematically.

## **Multicollinearity**

☐ There is a simple way to check whether model includes severe multicollinearity



$$\square VIF = \frac{1}{1-R^2}$$

- $\square$  We all know that  $R^2$  represents the coefficient of determination
  - % of variation of dependent variable is explained by the variation of independent variables.
- $\square$  This is why high  $R^2$  value is not necessarily good.
- ☐ Again, the context of the model is important.
- $\Box$  Conservative views < 3, lower the better.
- ☐ Time-series data vs cross-sectional data

$R^2$ ar	nd VIF
R <sup>2</sup>	VIF
0.5	0.5
0.67	0.67
0.86	0.86
0.9	10

Thompson, C. G., Kim, R. S., Aloe, A. M., & Becker, B. J. (2017). Extracting the variance inflation factor and
other multicollinearity diagnostics from typical regression results. Basic and Applied Social
<i>Psychology</i> , <i>39</i> (2), 81-90. (read pg. 81 – 84 for your own reference)





### **Omitted variable bias**

- Then, should we include more variables? Or the least variables?
- ☐ This is where 'modelling' technique comes.
- ☐ The ideal regression model would be 'Parsimonious' and 'Robust'.
- ☐ Inclusion of too many variables may cause problem of multicollinearity
- ☐ Inclusion of too little variables may cause omitted variable bias.
- ☐ Omitted variable bias: Biasedness caused from an exclusion of important variables that is correlated with independent variables.
- What can we do?
  - 1. Think about the nature of dependent variables.
  - 2. What would be the important variables to explain / cause the dependent variable? (see slide 13)
  - 3. Check whether similar variables are included.
  - 4. Check the significance of coefficients to keep / withdraw review residuals of the model.
  - 5. See whether the model makes sense in general. Can you make a meaningful interpretation and implication out of it?



