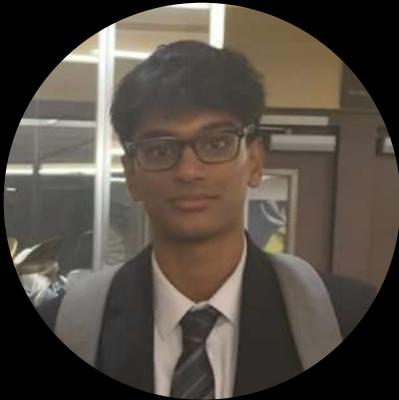


The background of the image is a nighttime aerial view of a dense urban area, likely a city like Hong Kong, with numerous skyscrapers and buildings illuminated by their internal lights.

OpenCore

The world's untapped compute, unlocked.

Meet the Team



TARUN
BATCHU
Chief Executive
Officer



HANSON **MIAO**
Chief Technology
Officer



WILL **WANG**
Chief Communications
Officer



AGUSTIN **MARTINEZ**
Chief Financial
Officer

Problem

Solution & Unique Value Proposition

Customer Discovery

Competitors

Business Model

Next Steps

OpenCore



AT&T

PIXAR

ANIMATION STUDIOS

an escalating shortage of **affordable**,
flexible compute power.



Clueley



35% increase

The background of the slide is a dark, grainy aerial photograph of a city at night. The city lights from numerous buildings create a pattern of bright points against the dark sky. In the foreground, there is a large, semi-transparent watermark or logo that reads "openCore" in a stylized, lowercase font. The letters are white with a slight shadow, and they overlap significantly.

Problem

Solution & Unique Value Proposition

Customer Discovery

Competitors

Business Model

Next Steps

uber



- Where Uber matched riders with nearby drivers, we match **computational workloads** with **underused servers**
- Across universities, regional data centers, and crypto mining facilities based on **price , performance ,** and **sustainability**

A tall, dark industrial chimney is positioned on the left side of the frame. It is emitting a large, billowing plume of white smoke that rises and spreads across the upper half of the image. The background is a clear, vibrant blue sky.

optimizing
carbon

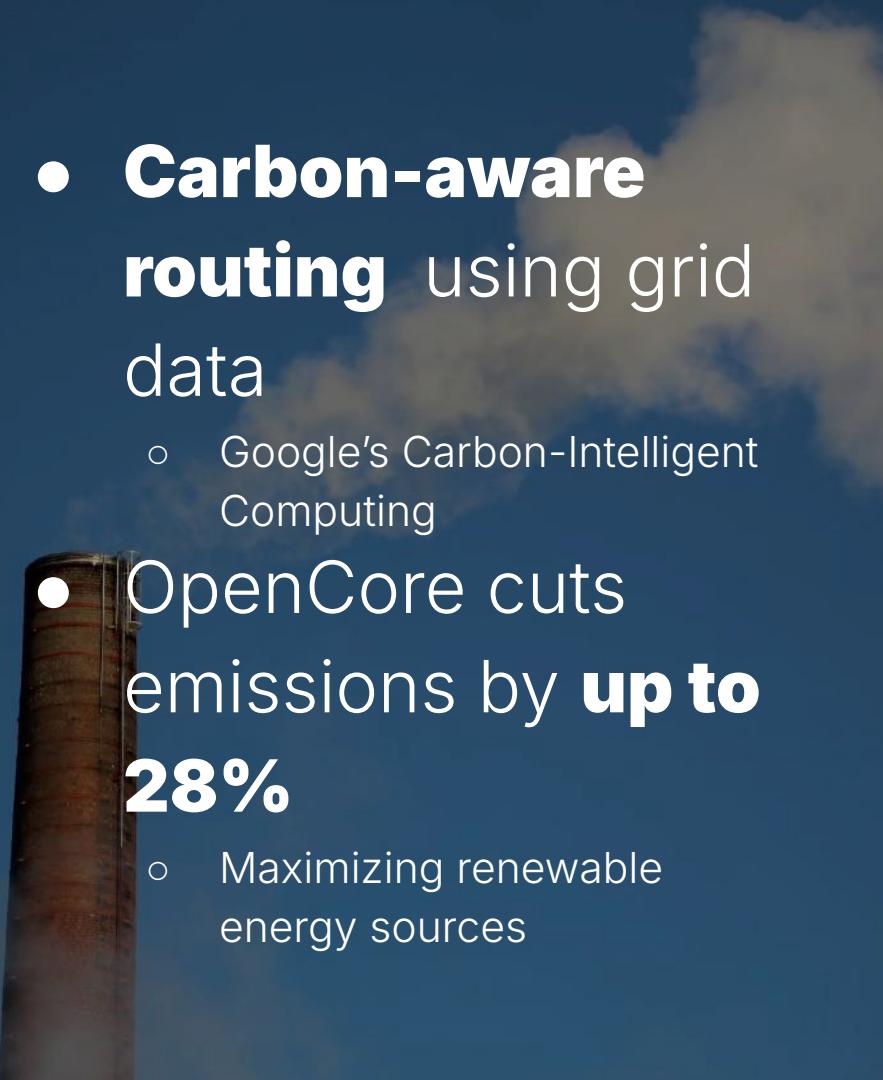
optimizing
cost

- **Carbon-aware routing** using grid data

- Google's Carbon-Intelligent Computing

- OpenCore cuts emissions by **up to 28%**

- Maximizing renewable energy sources



optimizing
cost



optimizing
carbon

optimizing
cost



optimizing **carbon**

- **Adaptive scheduling**
- Aggregating idle capacity
 - smaller data centers, universities, Bitcoin mining, and corporate GPU
- **45–60% lower costs**
 - Based on simulation with United Nations SPI

The background of the slide is a dark, grainy night photograph of a city skyline. The city is densely packed with buildings of various heights, many of which have their lights on, creating a pattern of glowing windows against the dark sky. The overall atmosphere is one of a bustling, modern metropolis.

Problem

Solution & Unique Value Proposition

Customer Discovery

Competitors

Business Model

Next Steps

eopenCore

5,000 small-mid-size businesses

102 responses

90% said compute costs were barrier

75% interested in pay-per-task marketplace

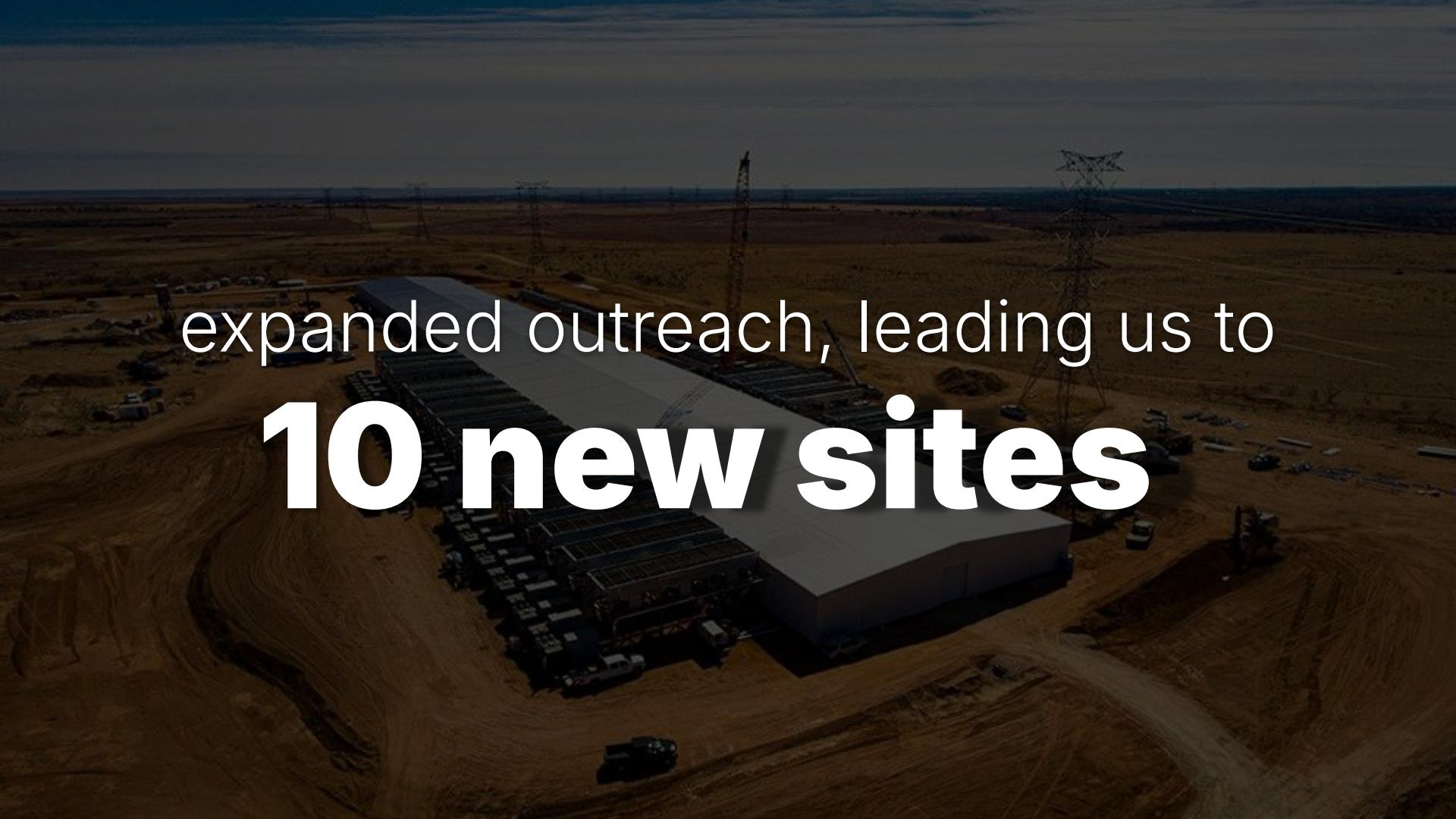
like  **OpenCore**

1,000 independent/third-party data centers

Only **24** willing to rent idle capacity

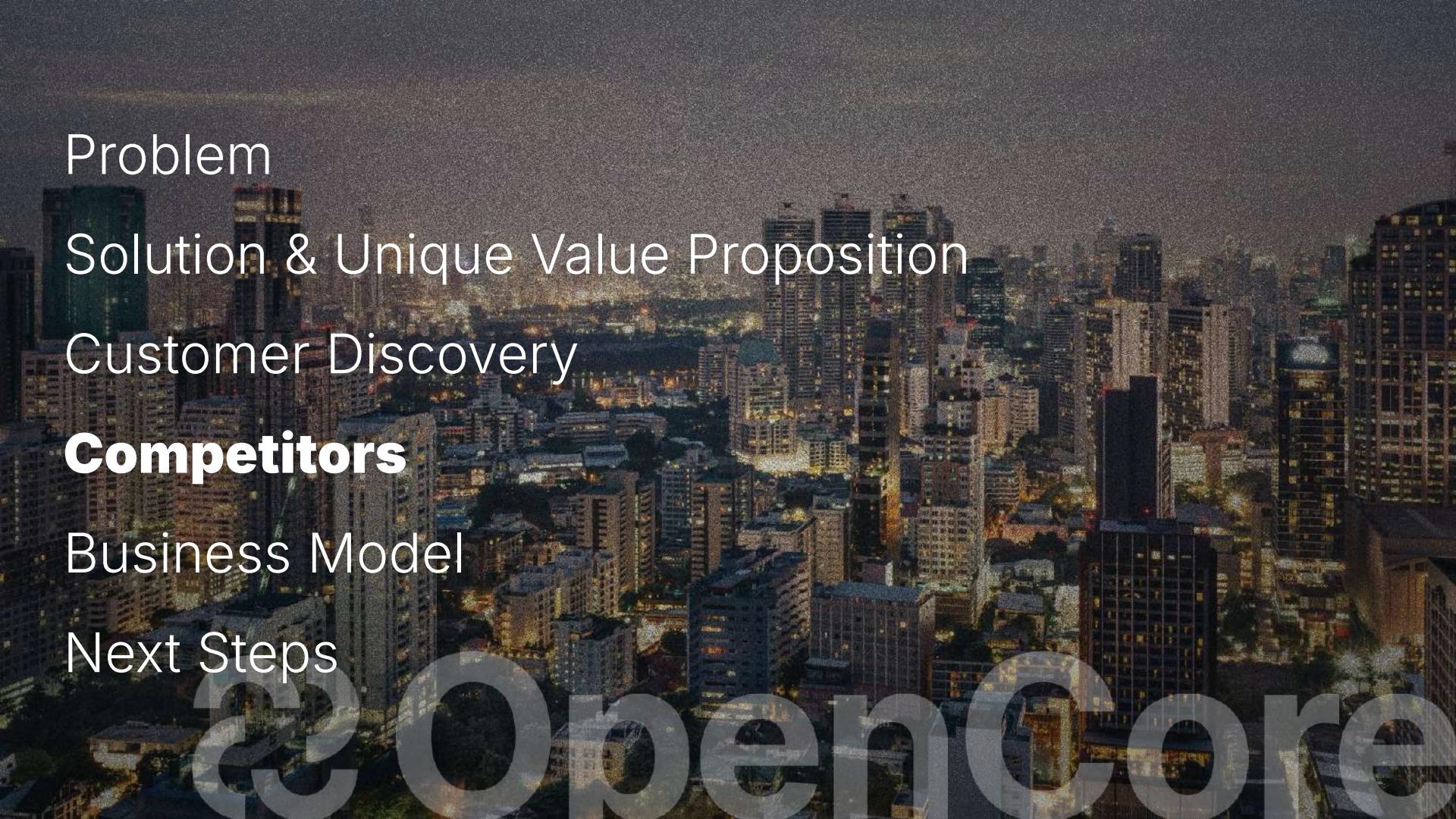
issues of **integration overhead** , **data**

transfer latency , and **API compatibility**

An aerial photograph of a massive industrial construction site. A long, rectangular building is partially completed, with its outer walls standing tall while the interior remains a skeletal framework of steel beams. To the left of this main structure, there's a smaller, more developed area with various industrial buildings and equipment. The entire complex is situated in a vast, dry, and brown landscape, likely a desert or semi-arid region. In the background, several tall electrical transmission towers stand against a clear blue sky. The foreground shows the dirt roads and construction equipment used to access the site.

expanded outreach, leading us to

10 new sites

The background of the slide is a dark, grainy night photograph of a city skyline. The city is densely packed with buildings of various heights, many of which have their lights on, creating a pattern of glowing windows against the dark sky. The overall atmosphere is one of a bustling, modern metropolis.

Problem

Solution & Unique Value Proposition

Customer Discovery

Competitors

Business Model

Next Steps

eopenCore

Feature/Value Proposition	OpenCore	AWS/Azure GCP	Akash/Golem	Vast.ai/ CoreWeave
Pay-per-task flexibility	✓	✗	✓	✓
No crypto/tokens	✓	✓	✗	✓
Energy-aware routing	✓	✗	✗	✗
Multi-source providers	✓	✗	✗	✗
Simple API onboarding	✓	✗	✗	✗
Transparent pricing	✓	✗	⚠	⚠
Carbon/cost optimization	✓	✗	✗	✗
Proven pilot data	✓	✗	✗	✗

The background of the slide is a dark, grainy night photograph of a city skyline. The city is densely packed with buildings of various heights, many of which have their lights on, creating a pattern of glowing windows against the dark sky. The overall atmosphere is one of a bustling, modern metropolis.

Problem

Solution & Unique Value Proposition

Customer Discovery

Competitors

Business Model

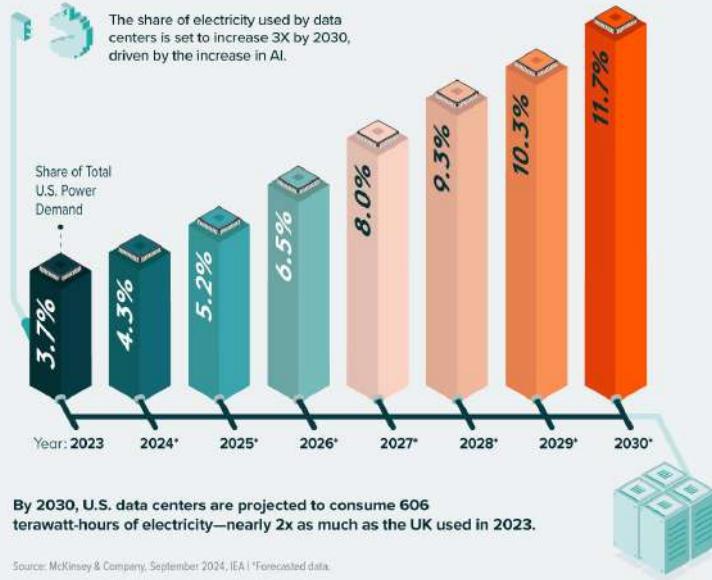
Next Steps

eopenCore

Market Opportunity

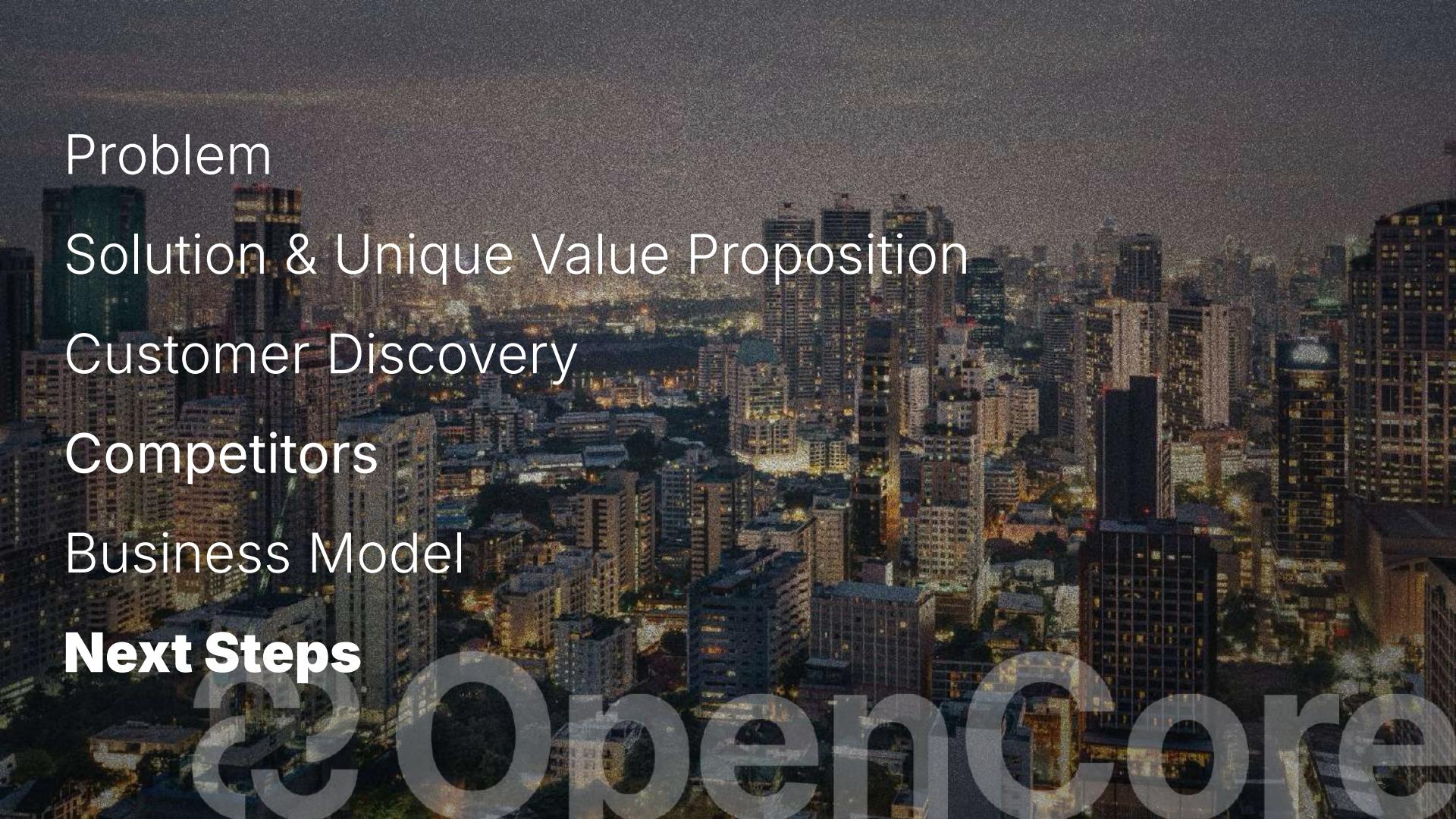
- **\$680B** global cloud market by 2025;
- **\$60–80B** decentralized segment emerging
- AI, HPC, and media compute demand growing **35–40% CAGR**

THE RISING SHARE OF U.S. POWER CONSUMED BY DATA CENTERS, 2023–2030



Business Model & Revenue

- Revenue Stream
 - 10–20% transaction fees
 - Enterprise subscriptions (API, analytics)
 - Carbon & cost optimization services
- Future: Tokenized/credit system for micro-payments and incentives
 - **Revenue: \$300K (Yr 1-2) → \$4M (Yr 5) with 30% EBITDA margin.**

The background of the slide is a dark, grainy night photograph of a city skyline. The city is densely packed with buildings of various heights, many of which have their lights on, creating a pattern of glowing windows against the dark sky. The overall atmosphere is one of a bustling, modern metropolis.

Problem

Solution & Unique Value Proposition

Customer Discovery

Competitors

Business Model

Next Steps

openCore

Short-Term

- Launch beta with 20+ providers and pilot AI partnerships while building an advisory network for mentorship in cloud, sustainability, and scaling

Mid-Term

- Expand across NA & Europe, onboard enterprise clients, launch Carbon-Aware Engine v2, and secure \$2.5–3M seed funding for growth

Long-Term

- Scale to a global, carbon-optimized marketplace with 5K+ providers, launch tokenized incentives, and form strategic sustainability partnerships

What We're Looking For

- Resources & Mentorship from experts in distributed systems, sustainability, and cloud markets.
- Advisors & Early Partners to help shape policy alignment, ESG reporting, and enterprise integration.

Thank You

from **OpenCore**