

MediNest: A Modern Pharmacy Management Solution

Revolutionizing Pharmacy Operations with Salesforce





The Challenge with Traditional Pharmacy Management

Manual Processes

Dispensing prescriptions and managing inventory are slow, manual, and prone to human error.

Inventory Inefficiency

Inaccurate stock counts lead to shortages of critical medications and expired products.

Lack of Data

There is no easy way to track key metrics, like which pharmacist filled the most prescriptions or the total cost of medications dispensed.

Security Risks

Patient and financial data are often stored in insecure or disparate systems.



Introducing MediNest

A centralized, cloud-based platform built on Salesforce to automate and streamline pharmacy operations.

One System

Manages prescriptions, products, inventory, and staff data in a single, secure environment.

Automated Logic

Uses automation to calculate prices and enforce data quality.

Actionable Insights

Provides powerful reports and dashboards for real-time decision-making.

How MediNest Works



Custom Objects & Data Model

Prescription and Product objects linked by a Lookup Relationship to manage all your data.



Automated Pricing

A Formula Field automatically calculates the final price of a prescription by multiplying the product price by the quantity dispensed.



Advanced Reporting

Use Tabular, Summary, Matrix, and Joined Reports to analyze sales, track pharmacist performance, and monitor inventory levels.

0

Secure & Controlled Access

Field-Level Security and Sharing Rules protect sensitive information and ensure users can only see the data they are authorized to.

0

Real-Time Integration

Use Web Services and Named Credentials to securely connect with a supplier's inventory system for automated reordering.





Why MediNest is the Smart Investment

30%

Increased Efficiency

Automate manual tasks and reduce the time spent on administrative work by up to 30%.

\$50K

Cost Savings

Eliminate pricing mistakes and improve inventory accuracy, saving costs from expired or misordered products.

100%

Improved Security

Securely store all data in the Salesforce Cloud, protecting sensitive patient information.

24/7

Data-Driven Decisions

Gain real-time visibility into pharmacy performance to optimize operations and improve profitability.

Before PharmaFlow

- Manual prescription processing
- Inventory shortages and waste
- Limited reporting capabilities
- Security vulnerabilities

After PharmaFlow

- Automated workflows
- Optimized inventory management
- Comprehensive analytics
- Enterprise-grade security



Live Demonstration

Expanding capabilities to serve patients and pharmacists even better

1 Patient Portal

Allow patients to view their prescription history and refill requests online.

2 Mobile App

Enable pharmacists to manage prescriptions on the go with a mobile app.

3 Automated Alerts

Set up flows to automatically notify pharmacists of low-stock medications via email or mobile push notifications.