## **UPI Transaction Dashboard**

# India's Digital Payment Landscape 2024

Comprehensive insights driving strategic decision-making across India's rapidly evolving digital payments ecosystem



## **Executive Summary**

The UPI Transaction Dashboard delivers comprehensive visibility into India's digital payment ecosystem throughout 2024. Advanced analytical capabilities including dynamic filters, bookmarks, and conditional formatting enable stakeholders to explore transaction patterns across multiple dimensions.

Transaction volumes remained remarkably stable year-round, demonstrating UPI's maturation as India's preferred digital payment infrastructure and its resilience in the face of economic fluctuations.





## Transaction Volume Stability

#### Monthly Average

₽16-17 lakh consistent
transaction volume
demonstrates stable adoption
patterns and user confidence
in UPI infrastructure

#### Peak Performance

May recorded highest value at ₽17.06L, indicating potential seasonal patterns and festive spending behaviors

#### Financial Health

Balance maintained between \precep82L-\precep85L reflects sustained liquidity and healthy ecosystem dynamics

### **Urban Centers Drive Adoption**

#### Metro City Dominance

Bangalore, Delhi, Hyderabad, and Mumbai lead transaction volumes, reflecting concentrated digital infrastructure and higher smartphone penetration rates in metropolitan areas.

This urban concentration presents both opportunities for deeper engagement and challenges for rural expansion initiatives.



Metro cities account for majority of UPI transaction volume

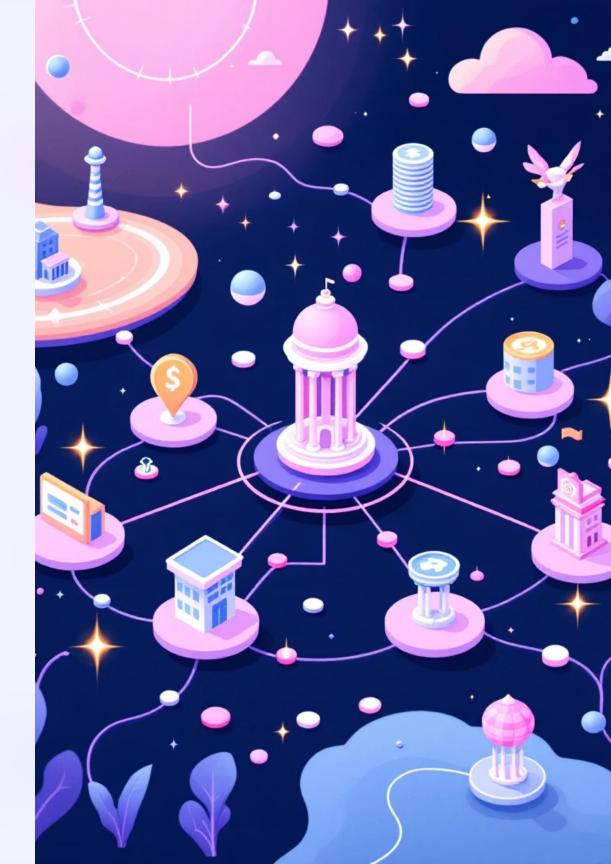
## Banking Ecosystem Health

#### Distributed Architecture

Transactions flow across multiple sending and receiving banks, eliminating single points of failure and ensuring system resilience

#### Merchant Intelligence

Granular merchant-level data reveals top UPI payment recipients, enabling strategic partnership opportunities and targeted merchant acquisition



# Demographic Insights



#### **Customer Diversity Patterns**

Gender and age segmentation reveals diverse user adoption across demographic segments, with younger cohorts leading usage due to higher smartphone penetration and digital literacy.

This demographic data enables precise targeting for user acquisition campaigns and product feature development aligned with specific user needs.

## Mobile-First Economy



#### **Device Dominance**

Mobile devices drive the majority of UPI transactions, reinforcing India's position as a mobile-first digital economy and validating mobile-centric product strategies



#### Payment Flexibility

Dashboard enables seamless comparison between peer-to-peer and merchant payment flows, providing insights into transaction type preferences and usage patterns

## Strategic Recommendations

01

#### **Demographic Segmentation**

Deep-dive into age and gender cohorts to identify high-growth user segments and tailor acquisition strategies accordingly

02

#### Merchant Partnerships

Leverage top merchant data for strategic alliances, promotional campaigns, and enhanced merchant services offerings

03

#### Mobile Experience

Prioritize frictionless mobile UPI flows as mobile dominance continues to drive transaction growth

04

#### Regional Expansion

Accelerate adoption in Tier-2 and Tier-3 cities to unlock significant untapped market potential

## Operational Excellence

#### **Advanced Analytics**

- Conditional formatting highlights transaction anomalies instantly
- Bookmarked views enable rapid access key insights
- Synchronized slicers maintain context during deep-dive analysis
- Interactive design supports data-driven decision making



# Looking Forward



#### Sustained Growth

Transaction stability demonstrates
UPI's maturity and reliability as
India's digital payment backbone



#### Strategic Focus

Metro dominance and demographic diversity create clear pathways for targeted expansion and user engagement



#### Digital Innovation

Mobile-driven transactions reinforce the need for continued investment in seamless user experiences

The dashboard empowers stakeholders with granular insights to drive strategic growth and accelerate India's digital payment transformation.