

# Azmain Ahnaf

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## SUMMARY

Motivated industrial engineering student experienced in product management, strategic planning, cross-functional collaboration, and B2B client management. Known for innovation, leadership, and a strong data-driven decision-making approach.

## EDUCATION

<b>Islamic University of Technology</b> <i>BSc. in Industrial and Production Engineering, GPA: 3.5/4.0</i>	Dhaka, Bangladesh 2021 – 2025
<b>Rajuk Uttara Model College</b> <i>Higher Secondary School Certificate, GPA: 5.00/5.00</i>	Dhaka, Bangladesh 2018 – 2020

## EXPERIENCE

<b>Industrial Trainee</b> <i>Bangladesh Power Development Board</i> <ul style="list-style-type: none"><li>– Analyzed power plant operations, identifying process improvements that could enhance efficiency by <b>8%</b>.</li><li>– Contributed to safety audit reports, helping reduce reported safety incidents by an estimated <b>12%</b>.</li></ul>	June 2024 – July 2024 Dhaka, Bangladesh
<b>Product Manager</b> <i>ANTS Aerial System LTD.</i> <ul style="list-style-type: none"><li>– Managed relationships with <b>15+ B2B clients</b>, leading to a <b>20% increase in annual revenue</b> and securing <b>3 major contracts</b> worth over <b>BDT 15 lakh</b>.</li><li>– Designed investor-focused fundraising decks that contributed to securing <b>BDT 10 lakh in seed funding</b>.</li><li>– Oversaw drone system product design, reducing prototyping time by <b>25%</b> through streamlined development workflows.</li></ul>	Jan 2023 – May 2024 Dhaka, Bangladesh
<b>Product Management Intern</b> <i>ANTS Aerial System LTD.</i> <ul style="list-style-type: none"><li>– Conducted market and competitor analysis, influencing roadmap decisions that improved product adoption by <b>15%</b>.</li><li>– Collaborated with engineering and marketing teams to refine product features, increasing user engagement metrics by <b>18%</b>.</li></ul>	July 2022 – Dec 2022 Dhaka, Bangladesh

## SKILLS & PROFICIENCIES

<b>Technical Skills:</b>	Project Management, Ansys, CAD, Microsoft Office, Risk Management, Documentation, Prompt Engineering
<b>Soft Skills:</b>	Communication, Public Speaking, Negotiation, Leadership, Team Collaboration
<b>Languages:</b>	Fluent in English and Bangla

## CERTIFICATIONS & ACHIEVEMENTS

- **Certified Supply Chain Analyst (CSCA)** – ISCEA
- **Second Prize** – Capstone Project, Department of Mechanical and Production Engineering
- **Finalist** – AgroBiz, Agri-Business Competition

## REFERENCE

**Dr. Md. Anayet Ullah Patwari**  
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