

469,825,337.11

Revenue

410,243,040.89

OTC

59,582,296.22

MRC

24-Oct-22 4:10 PM

Report Updated Till



Team

Select all

Bank and NBFI

Corporate

STRATEGIC INITIATIVE

Client Type

NEW CLIENT

NEW
CONNECTION(...
CLIENT)

NEW SERVICE

Month

Select all

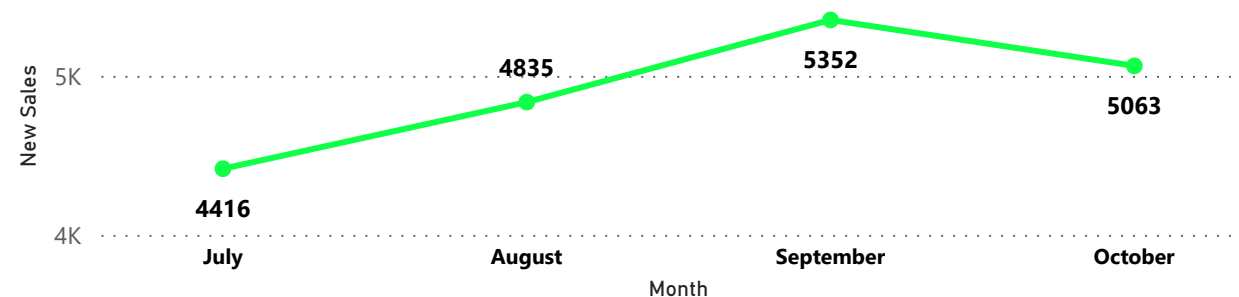
Aug

Jul

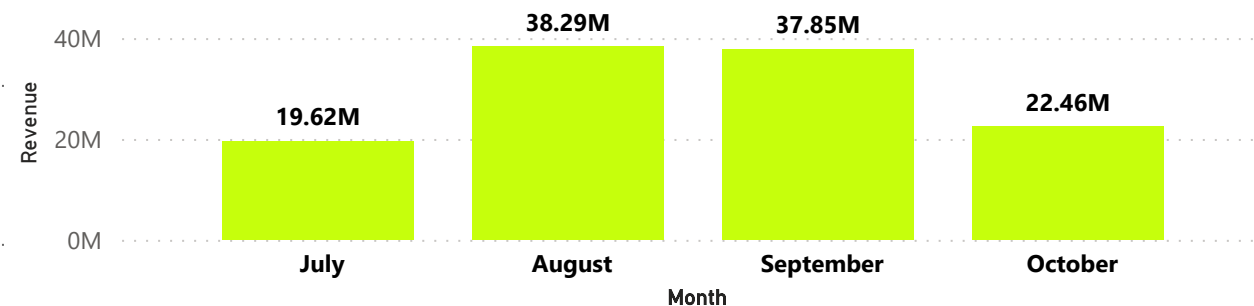
Oct

Sep

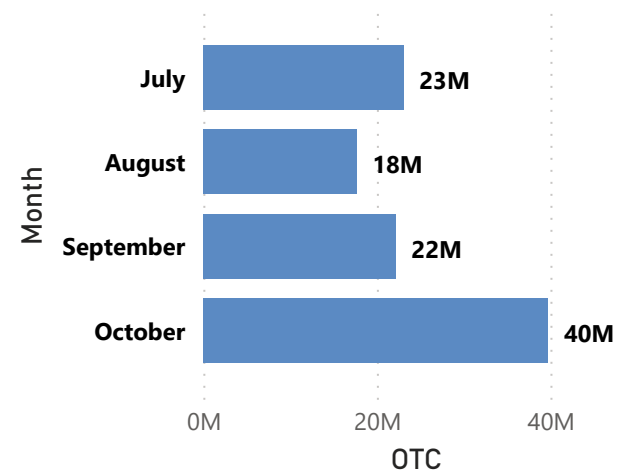
New Sales by Month



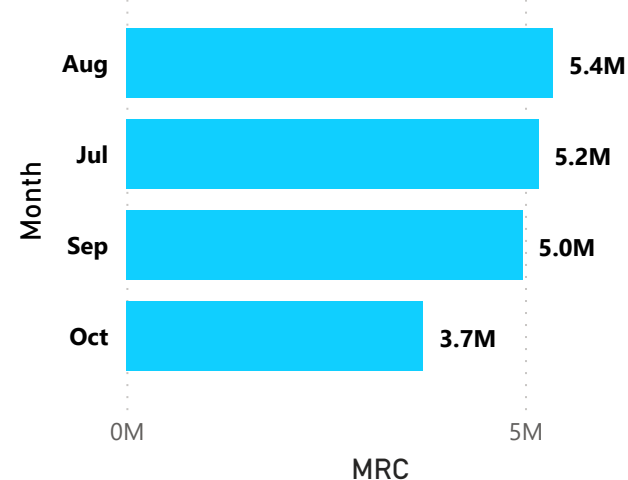
Revenue by Month



OTC by Month



MRC by Month



SalesPerson

Select all

ABUL HASNAT MD. ROZIN

CompanyName	OTC	MRC	SalesPerson	Team
Agro-Meteorological Information Systems Development Project Department of Agriculture Extension (DAE)	247,423,273.38	2,884,019.65	MD. FIED IBNA ABBAS	Corporate
China Railway Group	140,000.00	720,000.00	MD. SALAUDDIN	Corporate
Total	399,131,514.89	19,188,010.30		

469,826,227.11

Revenue

410,243,040.89

OTC

59,583,186.22

MRC

24-Oct-22 4:10 PM

Report Updated Till



ServiceName x

LAN

SalesPerson x

MD. SALAUDDIN

OTC x

384001

MRC

Team

Select all

Bank and
NBFI

Corporate

STRATEGIC
INITIATIVE

Month

Select all

Aug

Jul

Oct

Sep

Revenue
426,601,770.11

LAN

292,170,366.73

HARDWARE

29,528,317.42

INTERNET

25,675,740.23

OTHER SERVICE

18,123,965.25

SSL

14,316,061.00

HOSTED SERVICE

12,106,973.00

SOFTWARE

11,852,610.00

MD. FIED IBNA A...

249,072,923.21

MD. SALAUDDIN

16,751,028.00

SHAHNAJ ZAFRIN

6,491,320.00

MOHAMMED SOI...

5,637,332.28

S.M. SHAMIM SH...

2,664,753.00

MD. NOOR ISLAM

2,122,491.70

MD. RUBAYED JA...

2,036,356.00

647271

2,589,084.00

520803

1,562,409.00

215757

1,294,542.00

384001

1,152,003.00

1152003

1,152,003.00

345000

1,035,000.00

245460

981,840.00

0

1,152,003.00

StatusReasonName	MonthlyAmount	No. of Clients
Bandwidth Problem	\$461,975	61
Better Price/Service Comparison	\$95,542	12
Billing/Payment Collection Issue	\$1,099,557.53	119
Customer Financial Issue	\$857,279	77
Customer Own Decision	\$2,119,098.02	251
Customer Own Technical Issue	\$1,805,012.48	89
Customers Technical Issue	\$9,740,589.9	798
End of SLA	\$146,316	12
InActive Subscriber	\$8,000	2
Invoice Separation Issue	\$1,800	2
Issue Related to Help Desk	\$16,000	1
Leave the Country/Station	\$631,914	110
Long Time Inactive	\$81,387.29	32
N/A	\$6,973,720.5	449
Not Disclosed	\$8,467,512.325	500
Operation Closed	\$12,356,875.1975	543
Pending Dues	\$1,278,242	208
Personal	\$1,473,082.7	217
Price Comparison	\$6,171,298.3	235
Total	\$67,751,673.5725	3488