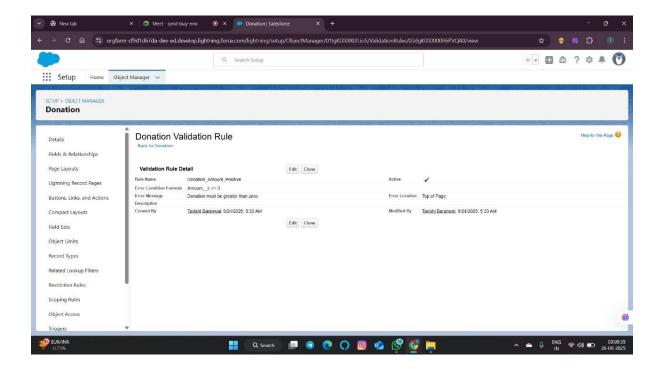
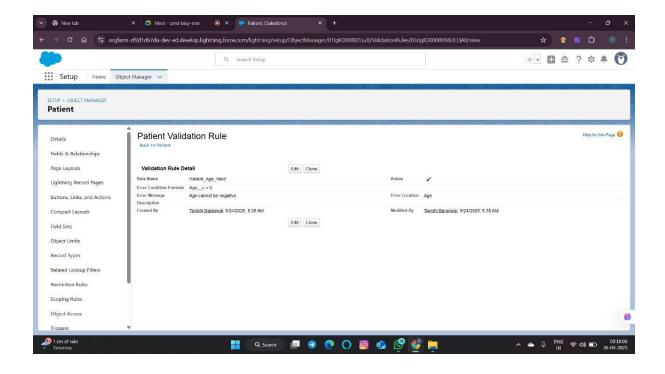
## Phase 4: Process Automation (Admin)

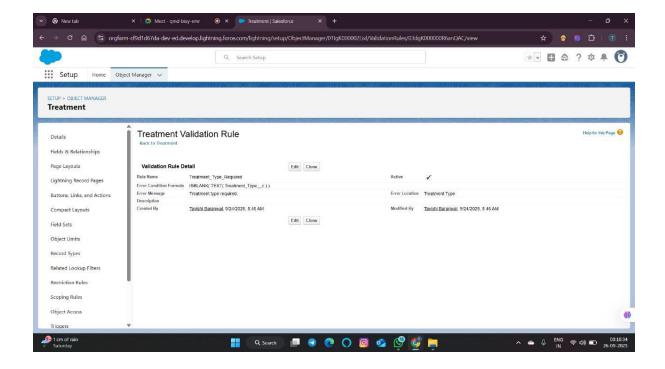
## Validation Rules:

Healthcare: Ensure accurate patient data by restricting invalid entries, like birthdates in the future or missing allergy information.

Donation: Enforce correct donation details, like preventing negative pledge amounts or ensuring mandatory donor contact information is filled. Validation rules maintain data accuracy and compliance in both systems.







## **Workflow Rules:**

Healthcare: Automate appointment reminders when a patient record is created or updated.

Donation: Send thank-you emails automatically when a donation is recorded. Workflow rules streamline repetitive tasks, improving communication and reducing manual effort in healthcare operations and donor management.

### **Process Builder:**

Healthcare: Automate patient follow-up record creation when treatment status changes.

Donation: Automatically update donor status to "Active Supporter" after multiple contributions. Process Builder creates sophisticated, multi-step automation for managing healthcare processes and donor engagement workflows.

## **Approval Process:**

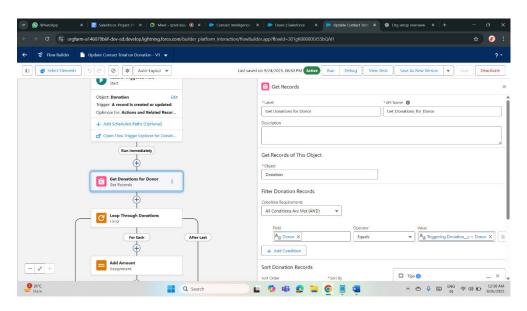
Healthcare: Route treatment plan approvals to senior doctors before implementation.

Donation: Send large donations or grants for finance team approval. Approval processes enforce compliance, accountability, and oversight, ensuring critical actions receive proper authorization before execution.

# Flow Builder (Screen, Record-Triggered, Scheduled, Auto-launched):

Healthcare: Screen flows collect patient intake details; record-triggered flows update treatment plans; scheduled flows send reminders; auto-launched flows assign follow-up tasks.

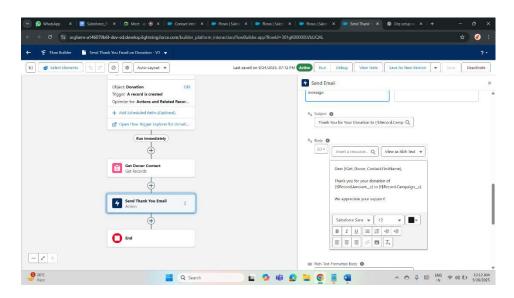
Donation: Screen flows guide volunteers in campaign setup; record-triggered flows update donor tiers; scheduled flows send pledge reminders; autolaunched flows assign campaign tasks.



## **Email Alerts:**

Healthcare: Automatically notify doctors of urgent patient test results.

Donation: Send donors acknowledgment receipts and event invitations. Email alerts improve communication, ensuring stakeholders receive timely, consistent updates aligned with organizational needs.



# Field Updates:

Healthcare: Update patient status to "Discharged" after treatment completion. Donation: Change donation record status to "Received" after payment confirmation. Automated field updates keep data current and eliminate manual record adjustments.

#### Tasks:

Healthcare: Create tasks for follow-up consultations, medication schedules, or lab result reviews.

Donation: Generate tasks for donor outreach, pledge follow-ups, or campaign activities. Task automation keeps teams organized and ensures accountability.

#### **Custom Notifications:**

Healthcare: Send push notifications to staff when a patient is admitted to emergency.

Donation: Notify fundraisers when a high-value donation is pledged. Custom notifications enhance responsiveness by alerting users instantly within Salesforce or on mobile apps.

