

John Munn

Engineering Leader | Scaling Platforms, People, and Product Impact

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Nov 18, 2025 Application for the position of

Head of Engineering

I'm applying for the Head of Engineering role at Koyfin because your mission and stage of growth align directly with the kind of work I love: taking a product that users already trust, and scaling the platform, the team, and the culture to support the next order of magnitude. Koyfin has gone from 0 to 1 with impressive clarity. The opportunity to help you go from 1 to 100 is exactly the kind of challenge I'm drawn to.

In my role as Head of Development at Resulta, I led a 60+ person distributed engineering organization across Canada, Europe, and South Africa. My focus was on scaling our architecture, tightening our operational excellence, and creating the leadership structures needed for sustainable velocity. We managed a portfolio of hundreds of high-traffic web properties and data-driven systems, where reliability, performance, and usability were as important as shipping quickly.

A large part of my work involved evolving technical strategy, driving modernization, improving stability, and building the processes that allowed teams to move faster with confidence. We reduced deployment lead time by about forty percent, strengthened release practices, and built clear ownership models so teams could operate with autonomy without sacrificing quality. We also implemented observability, incident response frameworks, CI/CD governance, and SOC 2-aligned practices across the org. Those changes improved both system reliability and developer productivity.

I partnered closely with Product and Design, ensuring roadmap discussions began with clear user value and ended with a release that met a high bar for craftsmanship. I've always believed that fast iteration and technical excellence don't compete they support each other when the architecture and leadership layers are healthy. I also chaired our AI Steering Committee and led the rollout of tools that removed repetitive work, shortened review cycles, and helped engineers focus on building the right thing instead of wrestling with process.

What I care about most as a leader is growing people. Several engineers and managers I coached are now leading teams of their own. Building clarity, trust, and psychological safety is the foundation that lets teams move quickly without burning out or creating hidden fragility in the system.

Koyfin's combination of product-led growth, strong usage, and clear user love makes this an especially exciting moment in your journey. Scaling market data ingestion, global performance, and a visually rich analytics experience is the kind of deeply satisfying engineering problem I enjoy solving. I would bring experience scaling distributed teams, strengthening engineering foundations, improving delivery velocity, evolving architecture toward modular and reliable services, and building the leadership layer that will help Koyfin support millions of investors.

Thank you for your time and consideration.

John Munn