### HDB Resale Price Prediction Model

Presented By Team J-JB
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## Introduction

# Our company was created with the vision to be the best in the industry.

#### **Problem**

Singapore has one of the highest property prices in the world. It is also one of the most important and expensive single purchase item that most Singaporeans will make in their lifetime.

However, The HDB resale market has become increasingly competitive, with a rise in demand and volatile pricing trends.

How can we provide insights for our agents to better advice homeowners on their biggest purchase in life?

#### **Objective**

- To identify key factors that affects HDB resale prices
- To identify time-related trends in HDB resale prices
- To predict resale price based on key factors

#### Goal

Develop an easy-to-use tool for agents to predict HDB resale prices accurately

### Meet the Diggers of the Rabbit Hole



Juat Teng
Visualiser



Jun Yi UI Developer



Benjamin Model Developer

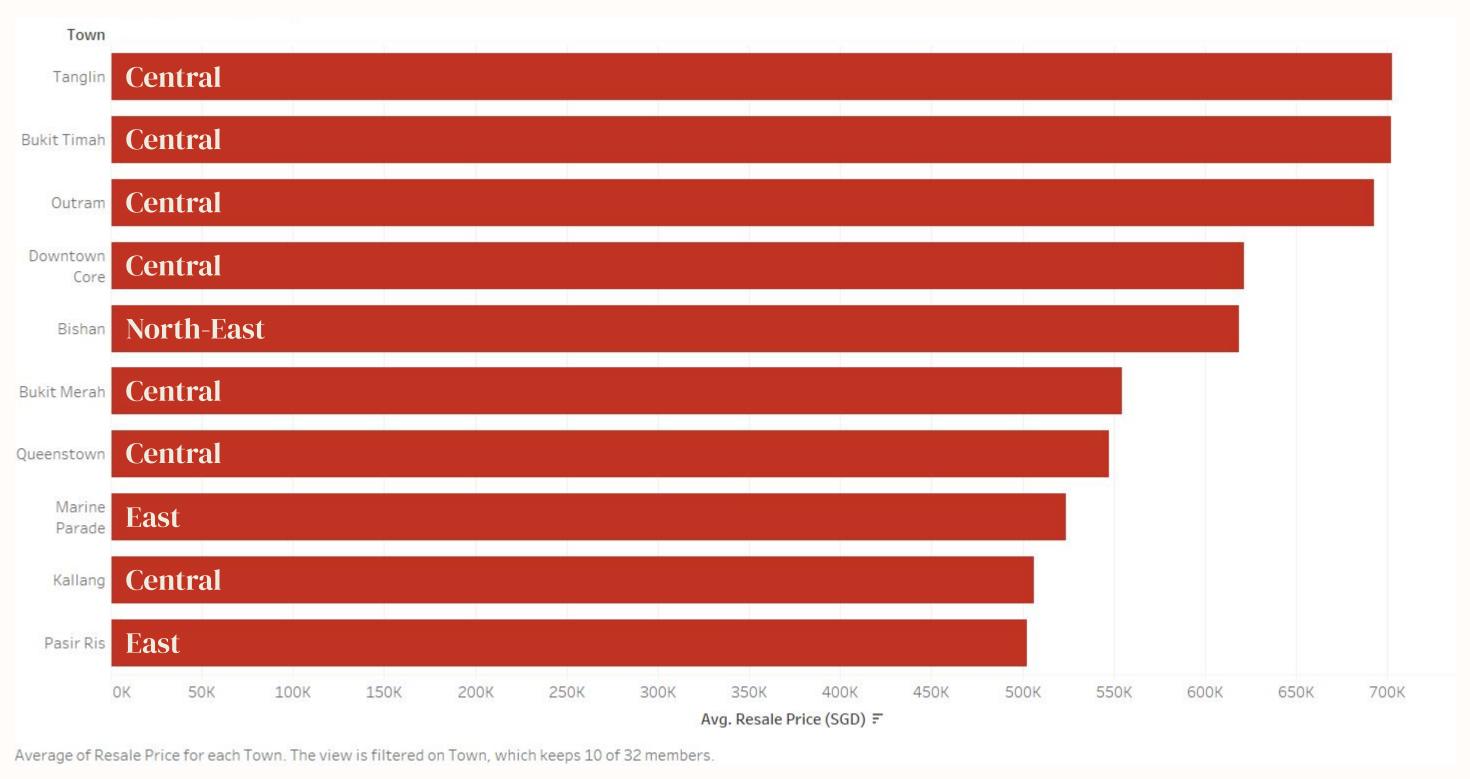
# Data Cleaning

### **Data Cleaning Process**

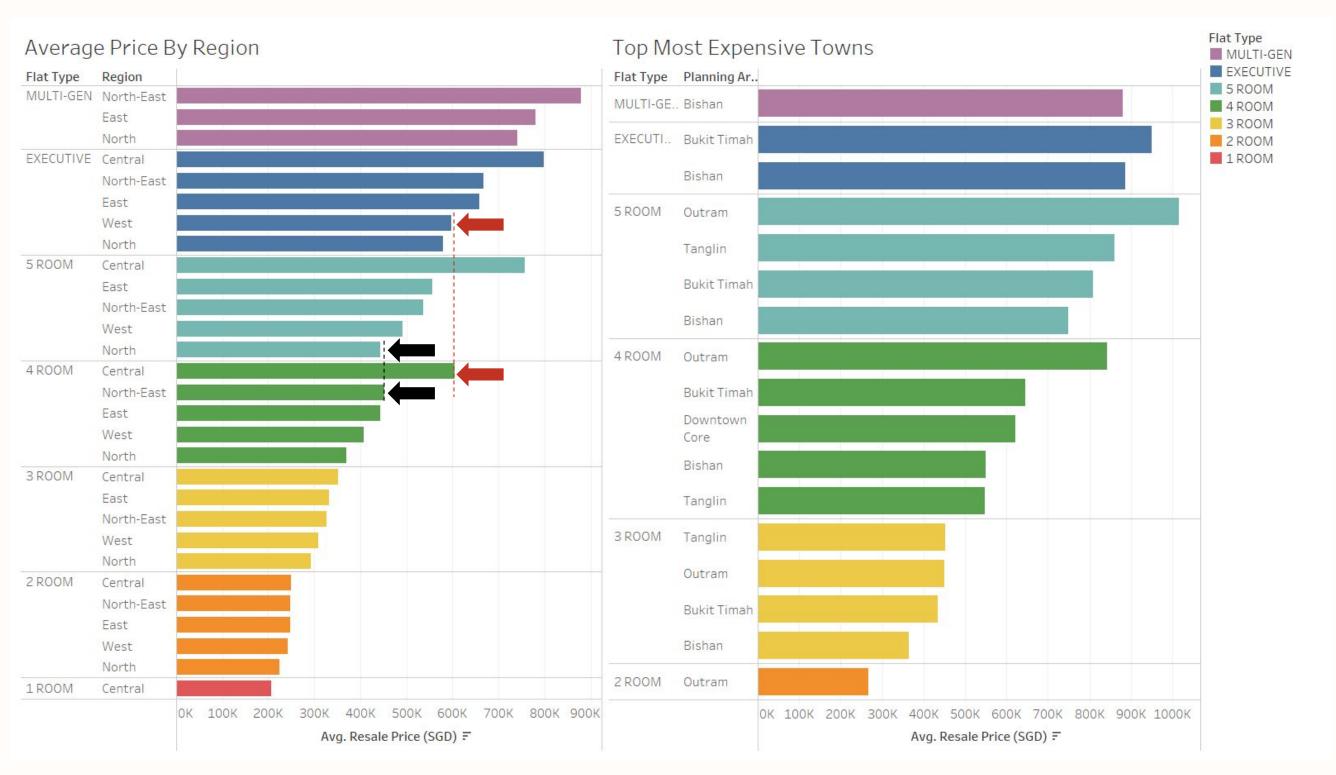
| Issue Identified                                    | Solution  |
|---|---|
| Missing values under "postal" column                | Fill in actual postal codes based on value under "address" column e.g. 680215 for 215, CHOA CHU KANG CTRL |
| Missing values under "Mall_Nearest_Distance" column | Drop rows as it is not possible to reliably estimate the true values                                      |
| Column names can be ambiguous                       | Renamed the columns for greater clarity   |

# Key Findings

### Top 10 Most Expensive Towns



### HDB Resale Prices By Region/Town



#### Which flat will you choose?

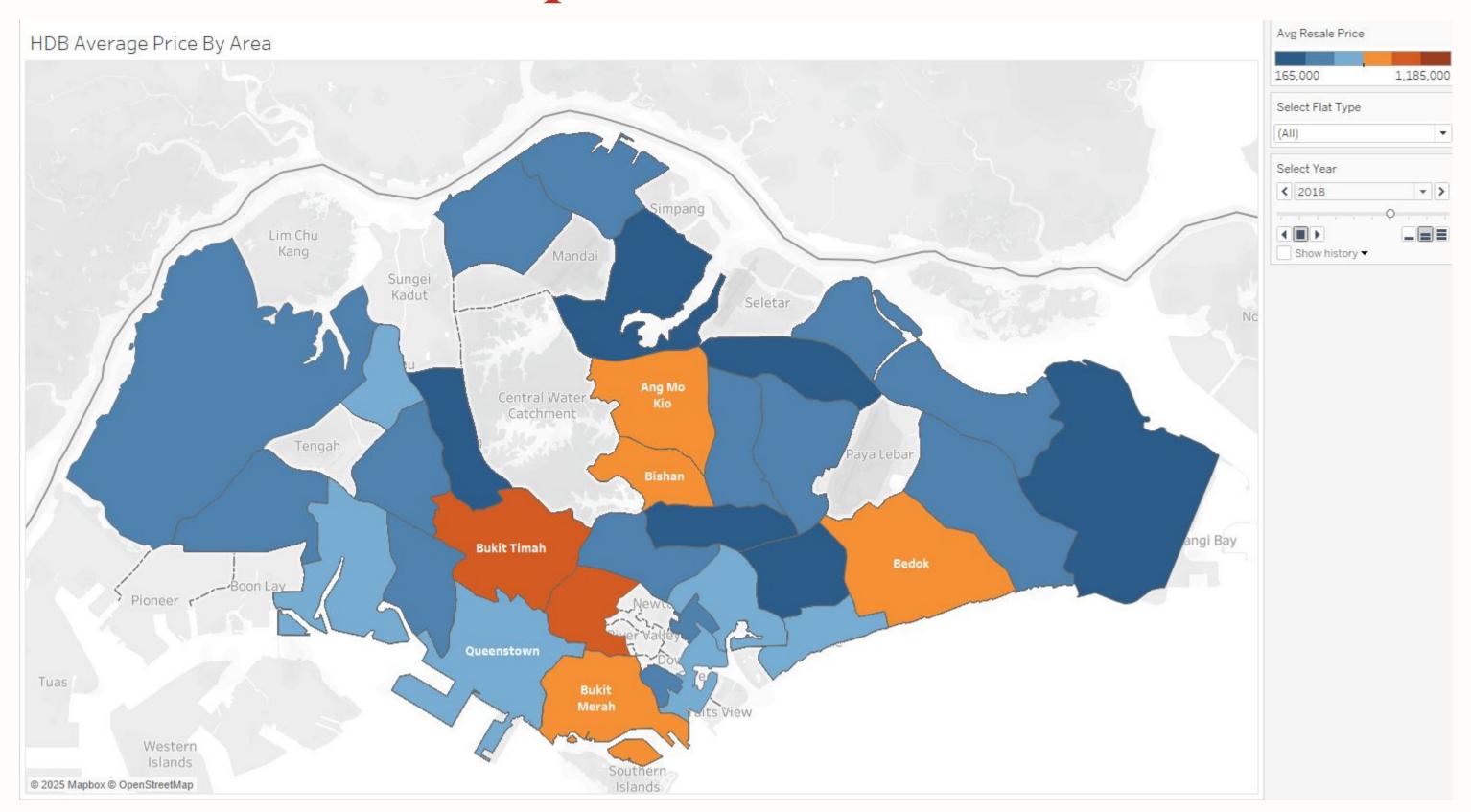


5-room in the North or 4-room in the North-East?

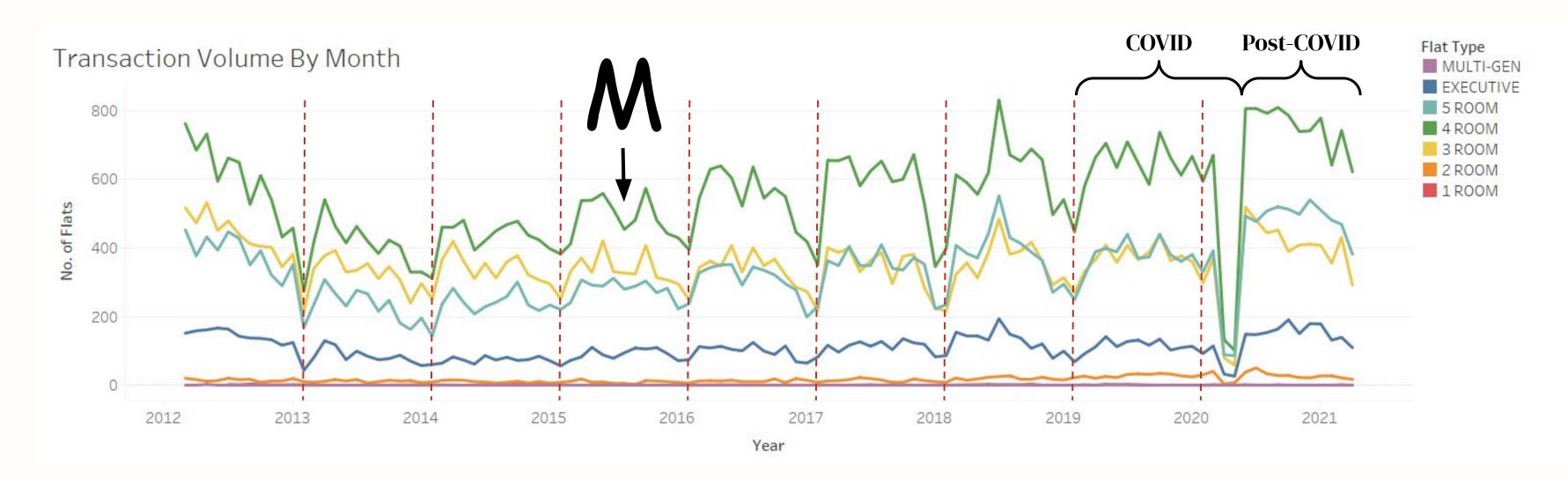


4-room in the Central or Executive in the West?

### Interactive Map: Resale Prices Over Time



### **HDB Transaction Volume Trends**



- February is almost always the month with the lowest transaction volume
- M-shape trend on a yearly basis

\*From 2015 to 2023, HDB typically launch BTO projects in Feb, May, Aug and Nov. Any correlation to HDB launch dates?

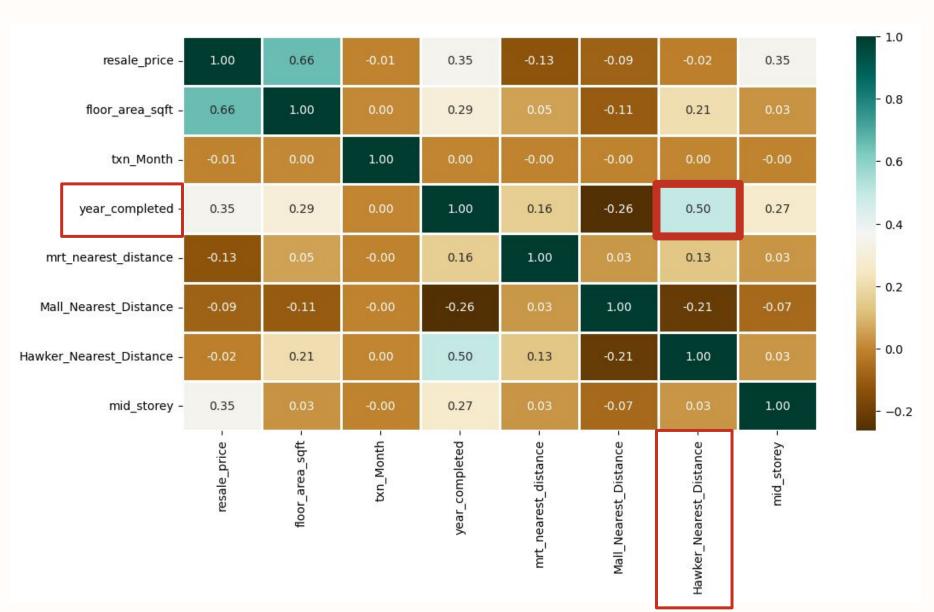
#### **Selection of Features**

While exploring the data, the following features were identified:

- 1. Month
- 2. Planning Area

Through Market Research and Experience, features which homeowners will typically look out for are added:

- 1. Flat Type
- 2. Flat Model
- 3. Floor Area
- 4. Floor Level
- 5. Year of Completion (age of flat)
- 6. Distance to amenities (mall, MRT, hawker)

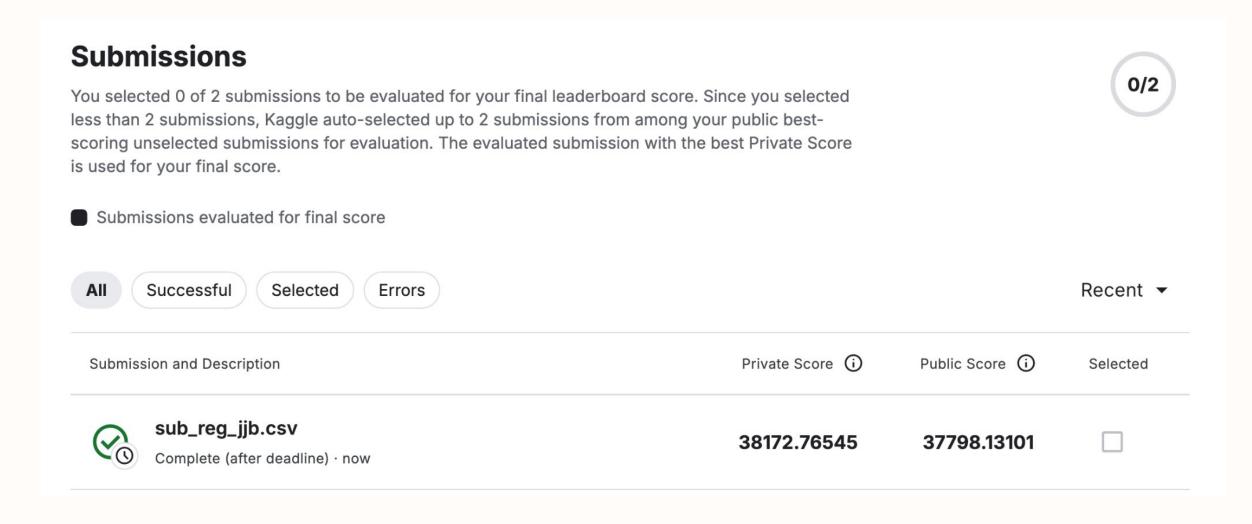


Correlation Analysis is conducted to ensure the selected features are not strongly correlated to each other.

# Predictive Model Model

### Comparison of Baseline and Selected Model

| Metric<br>(Based on Testing Data from "train" file) | Linear Regression<br>(Baseline) | Random Forest Regressor<br>(Selected) |
|---|---------------------------------|---------------------------------------|
| R-Square  | 0.86                            | 0.93                                  |
| RMSE  | 53,371                          | 38,163                                |



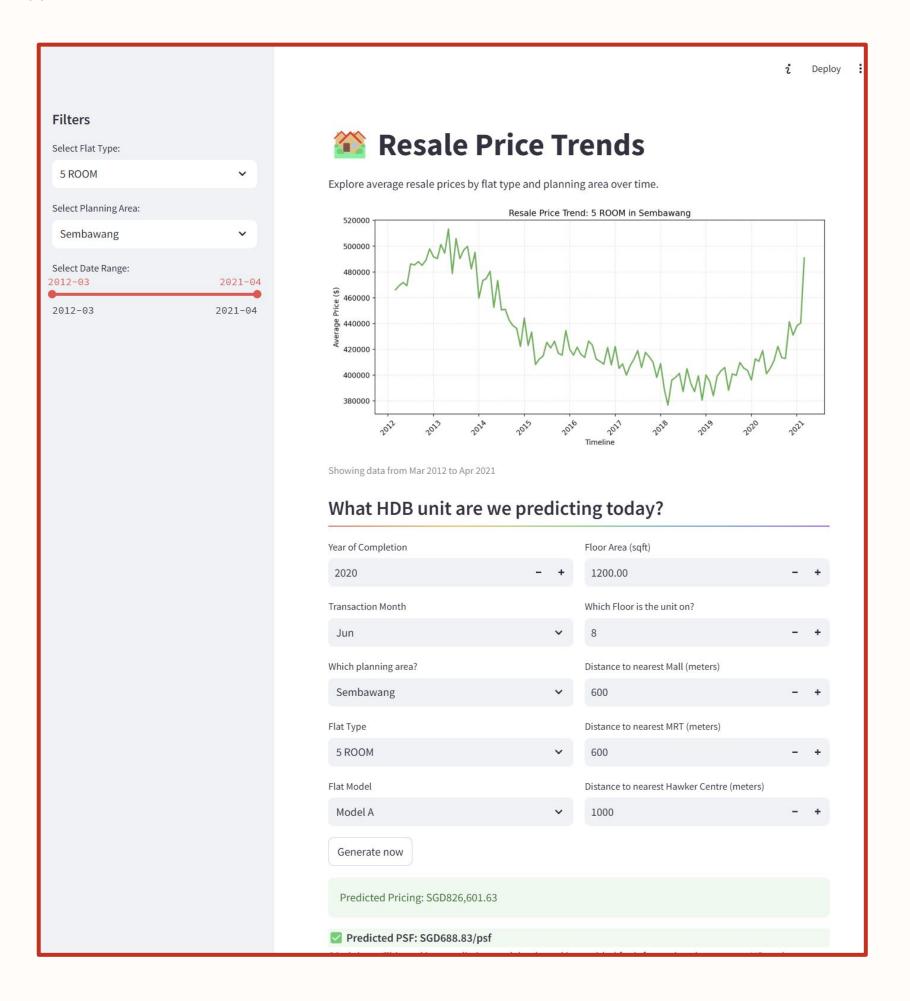
Results of Kaggle submission (Based on "test" file)

## Model Demo

#### Features:

- 1. Average Price Trend
- 2. Flat Type filter
- 3. Planning Area filter
- 4. Generates:
  - Predicted Pricing
  - Predicted PSF

#### TEAM J-JB



# Assumptions & Limitations

- Does not take into account presence of government policies at point of prediction (e.g. cooling measures)
- Does not reflect availability of units in the market
- Volatile fluctuations from post COVID period

### What's Next

- Understand key features from perspective of property agents and potential buyers to fine tune the model
- Include economic features such as GDP and interest rates
- Expand to regional property market (Jio you to sell house in JB, get it?)

# Sprint Review

# Sprint Retrospective Lessons learnt as a team



#### **Team Dynamics**

- Understanding differences in working style
- Reached compromise despite disagreements
- Matching tasks to each team player's strongest domains



#### **Collaboration Tools**

- Trello: Effective for tracking progress
- Other collab tools: Google Drive, Slack
- GitHub: Not a good choice of version tracking in this sprint



#### **Communications**

- Regular updates and check-ins on progress to prevent bottlenecks
- Flag out issues early and brainstorm as a team for solutions

# Ask Us Anything