# Investigating the effectiveness of diversification strategies based on alternative risk measures

#### Literature Review

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#### 1 Introduction

Due to the critical financial events in our recent past, more attention is given to risk and loss mitigation (Righi and Borenstein, 2017). Diversification strategies are used to allocate assets to a portfolio in the most optimal way. The majority of literature on the matter focuses specifically on diversification strategies which use volatility (i.e. variance) as the risk measure. This is illustrated in the works by Chen, Chung, and Ho (2011) and Chow, Hsu, Kalesnik, and Little (2011). This is true, despite the fact that variance's use as a risk measure has come under considerable scrutiny. Byrne and Lee (2004) critises this risk measure considerably, and does research into alternative risk measures (ARMs) that can be used. Righi and Borenstein (2017) and Hoe, Hafizah, Zaidi, et al. (2010) both provide similar work. This highlights the need for further research into the use of ARMs in diversification strategies. Consequently, we intend to answer the question: For a risk-averse investor holding long positions in South African stocks, can we diversify a portfolio using alternative risk measures that outperform the mean-variance (MV) portfolio?

With this literature review, we aim to create the necessary contextual base for our project. We begin by giving background information regarding diversification based on variance in section 2. Section 3 provides an evaluation of the various risk measures that are available to us. In section 4, we consider possible diversification techniques. Finally, section 5 considers research methodologies by evaluating similar work that has already been done in this area.

# 2 Background

The MV diversification method seeks to minimise portfolio variance for a given portfolio expected return. Similarly, we can maximise expected portfolio return for a given portfolio variance (Markowitz, 1952). This is a simple mathematical optimisation problem not difficultly solved. Additionally, minimising portfolio variance seems to be financially intuitive: less volatility results in a more certain outcome. Yet, the practicality that the MV diversification method gives us gives rise to some consequences, namely its unrealistic assumptions. Hoe et al. (2010) write that MV depends on the assumption that either: the asset returns are multivariate normally distributed; or, that investor has a quadratic utility function.

These unrealistic assumptions rarely occur in practice. This necessitates a more considered choice of risk measure that more accurately reflects reality. Byrne and Lee (2004) criticise the use of mean-variance diversification, since it would imply that the investor is indifferent between the risk that results in a return above the mean (or some benchmark), and the risk that results in a return below that same mean (or benchmark). This is an important and intuitive criticism against using MV diversification.

Given these drawbacks, Byrne and Lee (2004) hypothesises that volatility is still used as a risk measure today due to its familiarity, as well as through avoidance of choosing one of the plethora of ARMs available to us today. ARMs try to improve on the shortfalls of variance as a risk measure. In doing so, they invariably have their own drawbacks. Righi and Borenstein (2017) is of the opinion that this makes each risk measure more suited for a specific investor. Further investigating the diversification of ARMs may allow us to choose both a risk measure and diversification method which best suits

a more general investor.

#### 3 Risk Measures

Righi and Borenstein (2017) evaluated 11 of the most commonly used risk measures. Their research, which uses historic data from US stocks, shows that there is no obviously dominant risk measure. However, they do concede that each risk measure is unique in its construction and interpretation. This idea is reflected by the "best practices" risk measures, briefly discussed by Dowd and Blake (2006). They described the work done by Dhaene, Goovaerts, and Kaas (2003), which argues that there is no universally "best" risk measure, since one needs to take the circumstances of the particular scenario into consideration.

Taking this information into account, we aim to choose a risk measure that satisfactorily suits a risk-averse investor, as we think this best describes a general investor as described in section 2. Despite the fact that risk-aversion theory is not a perfect or universally accepted idea, we believe that it is a good model. The model simply and intuitively describes investor behaviour. We begin our search by first evaluating and criticising some commonly used ARMs. This prompts us to seek less conventional, but arguably more suitable, measures.

#### 3.1 Value-at-Risk

VaR is simply defined as the maximum loss of a portfolio for a given confidence interval, and is widely used in industry (Consigli, 2004). Dowd and

Blake (2006) show that VaR has several positive attributes, such that it can be used to compare portfolios that are not restricted to a certain type of asset. Furthermore, it takes all risk factors that affect the portfolio into account, meaning that no simplifying assumptions are needed and that the factors do not have to be added incrementally to the risk measure to avoid any complications. Finally, Dowd and Blake (2006) identify the probability linked units of measure of VaR as intuitive to understand.

Despite this, Dowd and Blake (2006) believe that VaR is an imperfect measure. They justify replacing it with an ARM, because doing so would require very little extra work and would result in a more sound measure of risk. Their main criticism of VaR is that it gives no information beyond the worst case scenario that it describes. Dowd and Blake (2006) go further in saying that this lack of information in the tail loss region reflects an unrealistic risk-seeking behaviour in the investor. Acerbi (2002) supports the view of Dowd and Blake (2006), by stating that VaR does not meet the axioms of coherence (discussed further in section 3.2). We agree that VaR is a sub-optimal choice, as we seek a risk measure that better reflects risk-averse behaviour.

#### 3.2 Coherent Risk Measures - Expected Shortfall

Dowd and Blake (2006) suggest an alternative to VaR in the form of coherent risk measures. They are, in general, characterised by their adherence to the risk measure axioms of coherence. These were postulated by Artzner, Delbaen, Eber, and Heath (1999) in order to ensure that risk is more effectively managed. They include: Monotonicity; Sub-additivity; Positive homogeneity; and Translation invariance.

Expected Shortfall (ES) is a special case of the general coherent risk measure

form (Acerbi, 2002). ES is widely used and is defined as the expected loss beyond the maximum loss described by VaR (Consigli, 2004). Dowd and Blake (2006) describe it as a risk measure that is easy to generate.

Despite the axioms of coherence's attempt to manage risk more effectively, coherent risk measures still attract criticism. Chen and Yang (2011) criticise the axiom of positive homogeneity specifically, as it implies an irrational linear utility for the investor. Dowd and Blake (2006) agree with this same point in their criticism of ES, since ES suggests the investor is risk-neutral over the lower tail region it describes. This makes ES, and coherence risk measures as a whole, ill-suited for our choice of risk measure, since investors are generally attributed with risk-averse investment appetites.

To combat the drawbacks of coherence risk measures, Föllmer and Schied (2002) introduced convex risk measures. These risk measures replace the properties of positive homogeneity and sub-additivity with convexity.

# 3.3 Spectral Risk Measures - Conditional VaR

Dowd and Blake (2006) further discuss spectral risk measures, which combine the properties of coherence risk measures with risk-aversion theory. Dowd and Blake (2006) have their own reservations regarding risk-aversion theory, since (as mentioned in section 3 above) it is neither perfect nor accepted universally. General spectral risk measures would require us to choose a risk-aversion function for the investor. This is a subjective decision that is difficult to make.

Conditional VaR is a special case of a spectral risk measure (Brandtner, 2013). Its risk-averse nature would make it ideal for further research in this

paper. However, Brandtner (2013) shows that spectral risk measures tend to corner solutions when applied to portfolio diversification problems. If there is a risk free asset there is no diversification and if there is not a risk free asset spectral measures provide limited diversification.

#### 3.4 Distortion Risk Measures

Distortion measures are the last risk measures examined by Dowd and Blake (2006). They focus especially on a generalisation of the Wang Transform. They believe that it is a particularly useful measure due to its ability to recover the Capital Asset Pricing Model (CAPM) as well as the Black-Scholes model. They further describe it as a measure superior to both VaR and ES, since it takes the lower tail region of losses into account. It is uncertain whether this risk measure is ideal for our specific research.

#### 3.5 Weighted Expected Shortfall

Chen and Yang (2011) propose an interesting ARM that avoids the drawbacks of coherence risk measures (described in section 3.2 above) and satisfies convexity and monotonicity.

Chen and Yang (2011) believe the main concern for portfolio selection is that the investor's preferences are held consistently. Hence, they introduce Weighted Expected Shortfall (WES). WES is defined at a given confidence interval (say  $\alpha$ ) as:

$$WES_{\alpha}(X) = \alpha^{-1}(W(x_{\alpha})x_{\alpha}(\Pr[X \le x_{\alpha}] - \alpha) - \mathbb{E}\left[W(X)X\mathbb{1}_{(X \le x_{\alpha})}\right]),$$

where

$$x_{\alpha} = \inf(x \in R : \Pr[X \le x] \ge \alpha)$$

Furthermore, w(x) is a monotonically non-increasing function of x, which is positive and convex for  $x \leq 0$ , and non-negative and concave for x > 0.

w(x) is a non-linear weight function. It attempts to reflect the asymmetry of financial asset returns that one would expect in reality (Chen and Yang, 2011). Thus, the choice of w(x) depends on the investor's appetite for risk, and so perfectly suits what we wish to achieve with our choice of ARM. Various choices for w(x) exist, but Chen and Yang (2011) use  $w(x) = e^{-\lambda x}$  when  $x \leq 0$  and w(x) = 0 for x > 0.

They justify the use of this specific w(x) by stating that " [it] is highly plausible and easy to interpret". Chen and Yang (2011) further state that taxes, and incomes can also be included in this model to make it more practical and useful.  $\lambda$  must also be chosen. We can adjust its value to see its affect on the diversification and performance of the portfolios we create. A higher  $\lambda$  would correspond to a more risk averse investor (Chen and Yang, 2011).

#### 3.6 Choosing our ARMs

VaR and ES have both been identified as easily replaced by other risk measures with better properties and interpretations (Dowd and Blake, 2006).

Conditional VaR has the advantage of incorporating risk-averse investor preferences, yet the corner solutions described by Brandtner (2013) when applying diversification methods make it ill-suited for our investigation.

Unfortunately, distortion measures have yielded little information in our research and shall not be focused on going forward.

We have identified WES as a worthwhile risk measure to investigate going forward. Not only did it have the least amount of criticism, but it also reflects asymmetrical investor preferences through the use of its weight function.

There are still many other risk measures that can be considered for use, such as the Minimax risk measure which is given much praise in the paper by Hoe *et al.* (2010). These are not complicated and require but little further reading to ensure suitability for our project.

# 4 Diversification Strategies

Risk measures only comprise a portion of our research. From the work done by Bruder and Roncalli (2012), we have decided to focus on three methods of portfolio diversification.

# 4.1 The Equally-Weighted Portfolio

The method of Equally-Weighted (EW) portfolios is mentioned in the paper by Bruder and Roncalli (2012). It is primarily used as a point of comparison for other alternative diversification methods. The most notable being the Risk Budgeting (RB) approach. It is a very basic diversification method, allocating an equal weight to each asset comprising the portfolio. This is easily understood from its descriptive name. Our research could perform a similar comparison, whereby different diversification methods using the same ARM are compared against the EW portfolio. We have continuously come across work which suggests that there is not an obviously superior risk measure (see section 3 above). Perhaps the different diversification methods we can use are what should be investigated more thoroughly once our ARMs have been chosen.

#### 4.2 Risk Minimisation

This is a simple and intuitive way of allocating asset weights in a portfolio. The MV diversification method, for example, does this by ensuring that its variance is minimised for a certain level of return (or vice versa) (Markowitz, 1952). This can be simply applied to other risk measures as well. Chen and Yang (2011) suggest this for their own risk measure, WES. They made the additional point that the environment surrounding the investment must be thoroughly investigated. In particular they set the required return at a reasonable level. This will mean that for the purposes of this paper the South African market will need to be investigated in order to be able to make realistic decisions going forward. Righi and Borenstein (2017) diversified their portfolios (based on 11 different ARMs) by both minimising the risk, and maximising the ratio between the expected return and the risk.

#### 4.3 The Risk Budgeting Approach

Bruder and Roncalli (2012) describe the RB approach as an "alternative indexing strategy". The most relevant part of their paper to our research is the single sentence in which they state that this diversification strategy can be generalised so that it can be used for a number of different risk measures, provided the risk measure is both convex, and satisfies the Euler decomposition. Bruder and Roncalli (2012) did not explore this train of thought any further, but rather performed back-tests comparing the returns of indices which make use of different diversification techniques. Their tests used variance as the risk measure, and found that RB diversification diversifies portfolios more effectively than the MV optimisation approach. It found that the MV approach was heavily concentrated in a single asset class. They further show that the volatility of a RB portfolio is between the volatilities of the MV and EW portfolios respectively.

In order to apply the RB diversification approach, we consider a portfolio consisting of n assets, where  $x_i$  represents the weighting of the  $i^{th}$  asset (i = 1, 2, 3, ..., n). If a risk measure  $\mathbb{P}$  is convex and satisfies Euler's Decomposition, then:

$$\mathbb{P} = \sum_{i=1}^{n} x_i \frac{\partial \mathbb{P}}{\partial x_i}$$

The  $x_i$  factor represents the weight or exposure of the  $i^{th}$  asset and the partial derivative that follows is the marginal risk of that same asset. We thus have the risk contribution of the  $i^{th}$  asset  $(RC_i)$  as:

$$RC_i = x_i \frac{\partial \mathbb{P}}{\partial x_i}$$

Setting  $RC_i = b_i$  gives us a set of n risk budgets, giving us our RB portfolio. Bruder and Roncalli (2012) made all  $b_i$ 's equal, thereby creating the Equal Risk Contribution (ERC) portfolio. This a useful simplification that we should adopt should we use the RB approach. Bruder and Roncalli (2012) show that:

$$\mathbb{P}(x_{minrisk}) \le \mathbb{P}(x_{RB}) \le \mathbb{P}(x_{EW}),$$

where  $\mathbb{P}(x_{minrisk})$ ,  $\mathbb{P}(x_{RB})$ , and  $\mathbb{P}(x_{EW})$  are the risks of the minimum risk, RB and EW portfolios respectively.

#### 5 Further Considerations to Make

Regardless of our choice of ARMs and diversification methods, we must begin to consider the methodology moving forward. Here we look at what are common practices, constraints, and methods of measuring and comparing performance.

#### 5.1 Share Selection & Constraints

We shall be using historical, South African share data on which we shall be performing a back-test. We assume that the investor is risk-averse and therefore weights the risk of an expected return below some benchmark more heavily than an expected return above the same benchmark. This agrees with the opinion given by Chen and Yang (2011), that risk is asymmetric about the mean.

A common constraint to set ourselves, as was done by Righi and Borenstein (2017), is to restrict ourselves to only holding long positions in the stock, and ensuring that all capital is allocated (i.e. that the sum of the weights equals 1). This simplifies the practical component of the project as well as the interpretation of the results. Additionally, short sales are generally infeasible for the normal investor, due to high costs and/or regulations (Chen and Yang, 2011).

We will need a method to select assets from our pool of data. Righi and Borenstein (2017) performed their own research by randomly selecting 4, 16 and 64 stocks from the US equity market. This allowed them to see if risk measures allocated asset weightings differently when applied to varying amounts of assets. Righi and Borenstein (2017) added another factor that

may affect performance by varying the amount of trading days (125, 250 and 500) used to determine the diversification parameters.

Chen and Yang (2011) performed their research differently by randomly selecting a riskless asset together with 30 risky shares from the A-share stocks in the Chinese stock markets. They determined their diversification parameters using 600 trading days. They did not rebalance the portfolio, but merely observed its value after 1 and 4 weeks.

Righi and Borenstein (2017) found that re-balancing their portfolio at regular intervals did not result in significant changes. Chen and Yang (2011) believe that a buy-and-hold strategy may be suitable for an emerging market, as investors may not need to constantly adjust their investment strategies. South Africa is seen more as an emerging market so a buy-and-hold strategy may well be sufficient. Kratz, Lok, and McNeil (2018) provides more guidance on the matter of re-balancing. In their research, they re-balanced every 10 days. This corresponds to every two trading weeks. They described this is a reflection of normal practice. Interestingly, Kratz et al. (2018) included an "oracle" trader which they defined as a "forecaster [that] knows the correct model and its exact parameter values". Re-balancing and an "oracle" trader are considerations we must make for our research. The "oracle" in particular would provide a comparison for the outcomes of our models to that of a portfolio with perfect prediction.

Often, transaction costs and taxes are excluded from these models for simplification reasons. It may also complicate the interpretation of the results. Chen and Yang (2011) maintains though, that these are important considerations that investors must take into account when choosing their portfolio. They go further to explain how costs and taxes can be included in models in a

simplified way. They suggest that it is assumed that any incomes, taxes and expenses are known at the beginning of the investment period, and are paid at the end of the investment period. This is a simplification that would allow us to add some value to the interpretation of our results. Furthermore Chen and Yang (2011) impose further investment constraints, namely "upper and lower bounds on the proportion of the wealth that the investor will invest on a certain asset". They believe this is a worthwhile constraint because of institutional restrictions that would dictate this in practice. This is likely too advanced a consideration for this particular paper and instead be something for consideration in further studies. An alternative to this constraint that we could use is a liquidity filter, which puts a limit on capital that can be invested for our back-tested portfolios.

#### 5.2 Measuring & Comparing Performance

Measuring performance is integral to our paper as it is what we shall use to determine whether our ARMs and diversifications were effective. Byrne and Lee (2004) argue that the choice of risk measure must reflect the individual investors appetite for risk. This is due to the fact that each risk measure aims to do something different and so has different levels of usefulness to each investor depending on their needs. For the sake of analysis though, we need a measure of performance that can be used to compare the portfolios regardless of the chosen measure of risk.

Performance can be simply measured by return and then compared, as was done by Bruder and Roncalli (2012) in their comparison between a capital weighted index, and one that was weighted according to ERC. This accounts purely for the return of a portfolio without accounting for the amount of risk

taken on. We will have to look at the return along with other performance measures to fairly assess our different portfolios.

Byrne and Lee (2004) make a good argument for comparing the portfolio compositions rather than the risk-return trade-off. They found that different ARMs give very different portfolio compositions which is interpreted as differences in diversification. This highlights a difference in diversification when relevant but does not measure the amount of diversification created or compare the performance of the diversified portfolios. Hence, this method will not aptly serve us in our research.

Righi and Borenstein (2017) use an average ranking across 26 different performance indicators. They are not clear on which performance indicators they use but their use of a ranking system in order to measure performance across multiple indicators is relevant to our research since we do not want to measure performance on returns alone.

Chen and Yang (2011) use the Herfindahl index and the number of stocks included in the portfolio to measure the extent of diversification. The Herfindahl index is a statistical measure of concentration, Rhoades (1993). In our context specifically, the Herfindahl index will measure the concentration of a diversified portfolio. The Herfindahl index is smaller the more diversified the portfolio is and can be used to measure the amount of diversification created by each risk measure. There is merit to using this to compare the differences in the portfolios, but it will not be our primary measure of performance. Chen and Yang (2011) also use ratios to assess the portfolios, of which the most intuitive is the return to WES ratio. This is a ratio of mean return to risk (giving mean return per unit of risk) which was similarly used by Hoe et al. (2010). This method of measuring return per unit of risk is widely used

and is most relevant to our requirements for measuring the performance of our portfolios and hence will serve as our primary measure of performance.

Finally, we must determine whether there is any significant change in performance. A hypothesis test is a conventional and easy way to determine this, as was done by Righi and Borenstein (2017) in their comparable research.

### 6 Conclusion

Despite variance's practicality, it requires unrealistic assumptions and describes investor preferences symmetrically about the mean. ARMs such as WES better describe investor behaviour and potentially provide a better basis for diversification. Using the diversification methods available to ussuch as the risk minimisation and RB approaches - we can create diversified portfolios which can be compared to a MV diversification benchmark. These portfolios will be comprised of long held shares randomly selected from the pool of data available to us. This random selection may be further based on share properties such as the share rating in the overall market. Additional decisions such as rebalancing frequency, costs, taxes and incomes will be incorporated, possibly also including an "oracle" trader for comparison. Finally, performance of the different portfolios will be compared. In addition to conventional performance measures such as return and return per risk, we must look at the composition of the portfolios, and the number of shares chosen from our selected shares.

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