

# TAYLOR SAVAGE

330-357-7266 | TAYLORSAVAGE93@GMAIL.COM

SAINT AUGUSTINE, FL 32080

## PROFESSIONAL SKILLS

Proficient in Excel  
GitHub  
HTML  
CSS  
C#  
SQL  
VS code  
.NET Core MVC  
Microsoft Office  
Oracle ERP Experience  
Market Research  
Problem Solving  
Communication Skills  
Collaborative Nature  
Networking

## PERSONAL SKILLS

Creative Spirit  
Reliable and Professional  
Organized  
Time Management  
Team Player  
Fast Learner  
Motivated

## CONTACT

330-357-7266  
taylorsavage93@gmail.com

## INTERESTS

Working Out  
Music  
Cooking  
Fishing

## REFERENCES

**STEVE GREENWALD**  
Vice President -Mortgage Loan  
Officer - Fifth Third Bank  
  
216-513-0698

**JULIE MESSING**  
Director, Isabella Bank Institute  
for Entrepreneurship  
  
Julie.Messing@gmail.com  
440-587-1105

**RICARDO POPOVSKY**  
Vice President at Wells Fargo  
Advisors  
  
216-409-5333

## PROFILE

Extremely motivated to constantly develop my skills and grow professionally. Acknowledged for excellent problem solving abilities. Seeking a position in a respectable company where I can contribute business value. High energy and focused worker who is enthusiastic to take on new responsibilities.

## EXPERIENCE

### AEP SALES AGENT

Select Quote Senior - Remote | August 2020 - January 2021

- Sold medicare advatange plans and medicare supplement plans to individuals on medicare
- Attended continuous training to attain more knowledge about companies products and policies to further help clients.
- Communicated with clients and used fact finding skills to uncover pain points to apply my knowledge and expertise to decrease their insurance costs.
- Followed strict company compliance in accordance with legal regulations

### MARKETING INTERN

MFS Supply - Solon, Ohio | August 2019- April 2020

- Utilized Oracle ERP system to update leads and customers in NetSuite.
- Researched market trends and price trends for new products.
- Summarized market trends and created a report for my superiors.
- Contacted customers about new promotional deals we offered.
- Created marketing materials for upcoming events and product announcements.
- Organized editorial calendars for social media planning.

### STUDENT FELLOW

LaunchNET- Kent State University - Kent, Ohio | January 2018- August 2019

- Collaborated with colleagues to plan and advertise pitch competitions for young aspiring entrepreneurs.
- Contacted and followed up with past and existing clients to inquire about their businesses and their future endeavors.
- Implemented new social media strategy to reach more people and interested clients.
- Increased social media following by 18%.
- Informed students of events we held and services we offered.

## EDUCATION

### BACHELOR OF BUSINESS ADMINISTRATION

#### ENTREPRENEURSHIP AND MARKETING

TrueCoders Bootcamp June-August 2022  
Kent State University  
Kent, OH  
Graduation Date: May 2020  
GPA: 3.5  
Deans List 2017-2020  
Presidents List: Spring 2020

## AFFILIATIONS AND COMMUNITY SERVICE

### PHI SIGMA PI NATIONAL HONOR FRATERNITY

- Balanced events with work and school schedule to meet point requirements.
- Organized social events as part of a committee.

### RELAY FOR LIFE

- Applied creative ways to fundraise for cancer research.
- Motivated my team to continue pursuing fundraising opportunities.
- Marketed event through social media and word of mouth.
- Awarded for raising the most money on my team.