

Tazmond R. Merchant

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Skills

Proficient		Sufficient	
• HTML	• Git/Github	• Bootstrap	• Java
• CSS	• Node.js	• Docker	• SQL
• Javascript	• ReactJS	• Cloudfare	• XML
• Python	• NGINX	• JSON	• PHP

Projects

Real Estate Website

Designed and built a real estate site from scratch for a local real estate company.
tpxrealty.com
– HTML & CSS –
– Javascript –

Portfolio

After learning Javascript, HTML and CSS, I designed and built my portfolio taznow.com using Reactjs. Hosted on my home server.
– ReactJS –

About

I'm a motivated, self taught software engineer. My programming journey began with Python in early 2022. I'm enthusiastic, as well as a quick learner. Within the span of a year(while working a fulltime job and without any prior programming knowledge), I learned a handful of programming languages and frameworks. Thus far I've built two websites with other projects in my pipeline. My Goal is to grow with the company while advancing my skills in computer science. My work ethic is strong and I'm confident I'll be a great addition to any team. You can view my portfolio at taznow.com.

Interest

Software Development, Computer Networking, Servers, Information Technology, Machine Learning, Sound Engineering, Photography, Videography, Architectural Visualization and Video Game Development.

Education

Allen D. Nease High School

- 2010 - 2012
- Highschool Diploma
- Ponte Vedra, Florida

St John's Technical High School

- 2009 - 2010
- Information Technology Certification
- St. Augustine, Florida

Work Experience

FIS Global - Revenue Enrollment Multiples Specialist

July 2021 - Present, Full Time, Jacksonville, FL

- Qualify leads, identify decision makers, determine customer needs, explain product/service alternatives, recommend most suitable products/service(s), identify features and benefits, overcome customer objections, and close the enrollment.
- Enter text and figures into company spreadsheets and/or databases.
- Handle confidential information and data.
- Maintain a database by entering new and updated customer and account information.
- Determine best alternative methods for existing vendors to receive invoicing if the vendor declines virtual credit card payments.
- Operate with minimal supervision to exceed daily call volumes, emails, and surpass monthly team goals.

FIS Global - Revenue Enrollment Specialist

December 2019 - July 2021, Jacksonville, FL

- Managed a high volume of outbound/ inbound calls and emails.
- Prospected new business opportunities.
- Articulated the value proposition of the solution set to prospective customers.
- Assisted account managers / sales reps with existing clients where applicable, or for assigned target marketing campaigns.

The Property Experts Realty - REALTOR

February 2021 - July 2022, Jacksonville, FL

- Found and screened tenants for rental properties
- Photographed the properties, inside and out.
- Listed the properties on the local Multiple Listing Service.
- Supervised and/or scheduled property showings and open house events.
- Prepared comparative market research analysis.
- Drafted and prepared documents, such as offers, contracts and closing statements.

Sprint / Maycom Communications - Team Lead

May 2016 - December 2019, Saint Johns, FL

- Coached and developed store team members.
- Maintained store compliance.
- Exceeded sales and service objectives by providing world-class service to customers.
- Engaged customers to identify their needs, and matched them to the provided products and services.
- Presented the products and services effectively.
- Maintained positive relationships with internal and external customers, and complied with company operational requirements.

RaceTrac Petroleum Inc - Shift Manager

January 2013 - February 2016, Saint Augustine, FL

- Coached and developed store team members.
- Ensured the store was clean and well maintained.
- Stocked shelves and coolers. Performed routine maintenance and repaired equipment.
- Updated prices and posted new signs to reflect monthly promotions and sales opportunities. Received vendor deliveries.
- Created grocery orders.