# MALAYSIAN'S ONLINE SHOPPING BEHAVIOUR ANALYSIS AFTER COVID-19 PANDEMIC

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# BACHELOR OF APPLIED SCIENCE IN DATA ANALYTICS WITH HOHOURS UNIVERSITI MALAYSIA PAHANG

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# MALAYSIAN'S ONLINE SHOPPING BEHAVIOUR AFTER COVID-19 PANDEMIC

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#### **ABSTRAK**

Audit pemasaran adalah teknik untuk menilai nilai, risiko, dan kejayaan operasi pemasaran syarikat. Strategi perniagaan atau strategi pemasaran syarikat harus merangkumi bahagian analisis pelanggan. Analisis pelanggan digunakan untuk mengukur nilai, keberkesanan, dan risiko pemasaran. Untuk melakukan analisis pelanggan, data kualitatif dan data kuantitatif akan digunakan. Analisis pelanggan dapat dilakukan dengan melihat profil pelanggan untuk membantu perniagaan dalam memahami pengguna yang ada dan yang akan datang dengan lebih baik, meningkatkan penjualan dan pertumbuhan perniagaan, mengembangkan program pemasaran yang fokus, dan memastikan bahawa produk memenuhi harapan pelanggan. Oleh kerana populariti membeli-belah dalam talian meningkat di kalangan pengguna internet terutamanya semasa wabak Covid-19, oleh itu syarikat perlu memberi perhatian lebih pada peningkatan kualiti produk mereka kepada pelanggan yang berpuas hati. Tujuan kajian ini adalah untuk melakukan analisis mengenai tingkah laku membeli-belah dalam talian rakyat Malaysia selepas pandemik Covid-19 dan memaparkan hasilnya di papan pemuka. Analisis ini menyelidik empat pemboleh ubah iaitu kemudahan, harga, risiko dan kepuasan pelanggan. Soal selidik diedarkan untuk pengumpulan data dari 4 November 2022 hingga 18 November 2022 dan kaedah yang digunakan untuk melakukan analisis adalah analisis regresi linear berganda (MLR). Antara semua pemboleh ubah, kepuasan pelanggan didapati signifikan sementara pemboleh ubah yang lain tidak.

#### **ABSTRACT**

A marketing audit is a technique to assess the value, risk, and the success of a company's marketing operation. A company's business strategy or marketing strategy should include a customer analysis part. Customer analysis is used to measure value, effectiveness, and risk of the marketing. To do a customer analysis, qualitative data and quantitative data will be used. Customer analysis can be done by looking at the customer profile to assist businesses in better understanding existing and future consumers, increasing sales and business growth, developing focused marketing programmes, and ensuring that products fulfil client expectations. As the popularity of online shopping has risen among internet users especially during the Covid-19 pandemic, hence the company needs to give more attention on increasing the quality of their products to satisfied customers need. The purpose of this study is to do an analysis on Malaysian's online shopping behaviour after Covid-19 pandemic and display the output in a dashboard. This paper investigates four independent namely convenience, price, risk and customer satisfaction. A questionnaire was distributed for data collection from 4<sup>th</sup> November 2022 until 18<sup>th</sup> November 2022 and the method that is used to do the analysis is multiple linear regression (MLR) analysis. Among all the variables, customer satisfaction was found to be significant while the rest of the variables were not.

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## LIST OF SYMBOLS

α	Alpha
N	Number of item
$ar{c}$	Average of covariance
$ar{v}$	Average of variance
Ŷ	Predicted value of dependent variable
$X_p$	Independent variable
$b_p$	Regression coefficient
r	Correlation coefficient
$r^2$	Coefficient of multiple correlation

#### LIST OF ABBREVIATIONS

MLR Multiple linear regression

WHO World Health Organisation

EMCO Enhanced Movement Control Order

CMCO Conditional Movement Control Order

RMCO Recovery Movement Control Order

ISO/EC 38500 Information Technology-Government of IT for organizations

OFODPs Online food ordering and delivery systems

LCC Low-Cost Carrier

FSNC Full-Service Network Carrier

SA Airport staff

SP Flight attendants

CS Customer satisfaction

CL Customer loyalty

RSE Residual Standard Error

RSME Root Squared Mean Error

# LIST OF APPENDICES

Appendix A: Questionaire

Appendix B: Data analysis source code

Appendix C: Tableau visualization

#### CHAPTER 1

#### INTRODUCTION

#### 1.1 Research Background

Today's retail environment is growing increasingly competitive, and every business continue to employ inventive and innovative techniques. Even in the present conditions and after the Covid-19 pandemic, every company acknowledge the changes that are occurring and work to build consumer confidence, quality of service and sales promotion methods that may please their consumers to survive. Customer satisfaction is influenced by several elements that the company may use as a benchmark, including brand trust, service quality and marketing mix.

In the last two decades, the popularity of online shopping has grown among internet users since it is more convenient, advantageous, and less burdensome for customer than physical interactions. The practice or act of purchasing goods or service through the internet is known as online shopping. Going online, arriving on a seller's website, completing a purchase, and scheduling delivery are all part of the process. The buyer can pay for the goods or service online or at the time of delivery using a digital wallet. E-commerce which stands for Electronic Commerce includes online shopping. The ability to purchase from anywhere in the world is one of the most major advantages of internet shopping.

Roughly 91 percent of Malaysians has connection to the web, and the country has a high mobile phone usage rate. Due to its fast-growing economy and great internet connectivity, Malaysia, with a demographic of over 30 million citizens, is an ideal prospect for e-commerce in Asian Countries (Wee et al., 2021). For industrial development, approximately 200 industrial areas and speciality park have been constructed in Malaysia. For example, Technology Park Malaysia and Kulim Hi-Tech Park have been built with the objective of growth of industry. Malaysia's e-commerce

industry has been expanding at a faster rate than ever before, keeping up with the country's massive development.

Our government has announced that our country has ended Covid-19 pandemic phase. On April 1<sup>st</sup>, Malaysia began the endemic phase of Covid-19 where several activities restriction has been removed. Thus, Malaysians can resume to shop physically at any store without social distancing but Malaysians still choose online shopping even though there is no more movement control order by the government. This sparks the interest and the contributing factors that lead to this situation is investigated.

#### 1.2 Problem Statement

Online shopping has been very popular during Covid-19 pandemic as the government has carried out Movement Control Order (MCO) that limit peoples to go shopping in physical store. Due to the MCO, people do not have any choice but to buy online. Since online shopping is the only choice, there are many online shopping platforms has been established and make retails competition grow increasingly competitive. After the MCO period ended, many people are still continue to shop through online platform rather than in physical store. Therefore, the factors that lead to this kind of situation are interested to be investigate. A questionnaire was distributed, and the factors were analysed using multiple linear regression (MLR) method. MLR method is chosen for this study as there are more than one independent variables and one dependent variable. The end results is then visualized through a dashboard using Tableau.

#### 1.3 Research Questions

The questions that arise from this research are

- 1. What are the contributing factors that influenced online shopping behaviour among Malaysians?
- 2. What is the factor and relationship between factors that influenced online shopping behaviour among Malaysians?
- 3. How to visualize the final analysis through a dashboard?

#### 1.4 Research Objectives

The objectives behind this study were

- 1. To identify the contributing factors that influenced online shopping behaviour among Malaysians.
- 2. To analyse the factors and relationship factors that influenced online shopping behaviour among Malaysians.
- 3. To visualize the analysis through a dashboard.

#### 1.5 Research Scopes

This study focusses on Malaysian of any age that have experience in online shopping. The demographic profile of customer such as gender, marital status, education, occupation, monthly income and living area also have been collected through questionnaire that is distributed from 4<sup>th</sup> November 2022 until 18<sup>th</sup> November 2022 which is after the Covid-19 pandemic. Through the questionnaire, data were collected and analysed using multiple linear regression (MLR) method. The analysis were done using Jupyter Notebook software that used Python programming language and visualized using Tableau software.

#### 1.6 Significance of Study

The significance of this study is to analyse Malaysian's perception towards online shopping behaviour after Covid-19 pandemic. The outcome of this study also help the online shopping platform developer to understand the needs and expectation of the customer which can contribute to expending their business and competitiveness among other market players. In addition, online seller can improve their services or products in order to meet customer needs and plan for their next marketing strategies.

#### **CHAPTER 2**

#### LITERATURE REVIEW

#### 2.1 Introduction

The chapter reviews the online shopping trend, factors of online shopping behaviour, and statistical method for analysis.

## 2.2 Online Shopping Trend

The Director General of the World Health Organization (WHO) revealed on April 10<sup>th</sup>, 2020, that the Covid-19 outbreak has spread to 213 countries, resulting in 1,524,162 reported positive cases and 92,941 mortalities (Wee et al., 2021). Residents of Wuhan City, Hubei Province, China, became infected with the virus quickly. Malaysia's government has decided the Movement Control Order 1.0 (MCO), which will be in application from March 18, 2020 to August 31, 2020. On January 25, 2020, the virus was initially discovered in Malaysia (Wee et al., 2021). On March 18, 2020, the Malaysian government imposed a Movement Management Order 1.0 (MCO) to ban interstate highways and completely block the country as the first step in responding to the spread of the disease.

The government then imposed a Enhanced Movement Control Order (EMCO) on the impacted locations, as well as a Conditional Movement Control Order (CMCO) and a Recovery Movement Control Order (RMCO) to boost the country's economy (Naszariah et al., 2021). All companies must close during MCO 1.0, which has had an impact on sales operations in order for Malaysia to remain at home. Working from home has become the new standard for all jobs. As a result, more businesses are turning to the internet to market their goods and services. Malaysia's internet shopping saw a 28.9% growth in April 2020 (Wee et al., 2021). During the MCO phase, consumer behaviour in online shopping changed, resulting in an increase in the percentage of sales that included

items other than everyday necessities, such as household equipment, jewels, and apparel (K, 2020). Many researchers contend that the increase in e-commerce is the silver lining of this new norm. It may be seen in the 9.3% increase in e-commerce value that began in April 2020 (Naszariah et al., 2021).

Numerous e - commerce websites, such as Happy Fresh and Lazada, claim that during the MCO period, their sales increased by 10-15% compared to regular operations. Other ecommerce websites, like Mydin Mart, Tesco Online, Lazada, My Grocer, and Happy Fresh, have said that high-demand items are now unavailable include merchandising equipment and computer accessories, owing to the notion of working from home that has been implemented since the establishment of MCO (K, 2020). Based on the research by (K, 2020), it is shown that Johor had the biggest proportion of online shoppers, with 74 (26.4%), followed by Selangor with 36 (12.9%) and Sabah with 36 (12.9%). According to the data, the majority of students (76.4%) engaged in active online purchase during MCO, followed by public officials (12.1%).

## 2.3 Factors of Online Shopping Behaviour

Several factors have been used in order to analysis customer behaviour towards online shopping. A research paper by Mokhtar et al. 2019 used four variables to analyse customer behaviour. They are convenience, risk, customer satisfaction and price. At the end of the research, it has found that only one of the variables is not significant which is customer satisfaction while the others were found to be significant. In the other research by Sudiartha Athar et al. in (2021), four variables have been identified to analysed customer satisfaction at Lotte Mart Branch Mataram. The variables are trust in brand, service quality, promotion in mix and customer satisfaction. The result from the analysis shows that trust in brand, service quality and promotion in mix are significantly impact on customer satisfaction. Online purchase intention, trust, perceived risk, guarantee return policy, perceived image of website, transaction security and customer database security are the variables used (Wagner, 2019). Lastly, (Gupta et al., 1996) used logistic regression to analyse channel risk perceptions, risk search intentions, search and evaluation effort and delivery time. The findings of this study assist to understand the

attitudes of consumers who have diverse shopping channel preferences. Table 2.1 shows the list of previous research paper with the variables identified.

Table 2.1 List of previous research paper

No.	Research title/Author	V	ariable	Metho	od
1	Mokhtar, M., Yusoff, S.,	i)	Convenience	Multiple	linear
	Asmuni, S., Ain, N., & Fauzi,	ii)	Perceived	regression	
	M. (2019). An insight into		risk		
	online shopping behaviour	iii)	Customer		
	among young adults in		Satisfaction		
	Malaysia.	iv)	Price		
2	Sudiartha Athar, H., Basuki, P.,	i)	Trust in	Multiple	linear
	& Santoso, B. (2021). The		brand	regression	
	Analysis of Customer	ii)	Service		
	Satisfaction Post Covid-19.		quality		
		iii)	Promotion in		
			mix		
		iv)	Customer		
			satisfaction		
3	Wagner, D. (2019). A Study of	i)	Online	Multiple	linear
	Factors Influencing the Online		purchase	regression	
	Purchasing Intention toward		intention		
	Online Shopping in Thailand.	ii)	Trust		
		iii)	Perceived		
			risk		
		iv)	Guarantee		
			return policy		

		v)	Perceived	
			image of	
			website	
		vi)	Transaction	
			security	
		vii)	Customer	
			database	
			security	
4	Gupta, A., Su, BC., & Walter,	i)	Channel risk	Logistic
	Z. (1996). An Empirical Study		perceptions.	regression
	of Consumer Switching from	ii)	Price search	
	Traditional to Electronic		intentions.	
	Channel: A Purchase Decision	iii)	Search and	
	Process Perspective. In		evaluation	
	International Journal of		efforts.	
	Flexible Manufacturing		Delivery	
	Systems, Information		time	
	Technology Management, and			
	Journal of Communications of			
	the ACM. Decision Support			
	Systems.			
	-			

## 2.4 Statistical Method for Analysis

Statistical analysis refers to the method of gathering the data and analyse the gathered data into a form of valuable information. In other words, statistical analysis is a method of analysing the data into a conclusion that is useful. Mean, standard deviation and regression are one of the most used methods in statistical analysis. One of the benefits

of statistical analysis is it can help to carry out market research and create a profitable strategy for marketing and sales.

A case study done by Mokhtar et al. (2019) proposed a multiple linear regression analysis based on the data obtained. Multiple linear regression analysis is used to determine the degree to which the four suggested independent variables explain online shopping behaviour and to determine the significance of each independent variable. The suggested independent variables are risks, price level, customer satisfaction, and convenience. A preliminary evaluation is performed before to the multiple linear regression analysis to confirm that the assumptions of normality, linearity, multicollinearity, and homoscedasticity is not violated. The result of the study shows that convenience, customer satisfaction and price level all have a favourable impact on customer online shopping behaviour. Perceived danger, on the other hand, has a negative effect on internet purchasing. Convenience, perceived risk, and price level were shown to be significant among the four factors. However, customer satisfaction factor was not significant (Mokhtar et al., 2019).

Research by Sudiartha Athar et al. (2021) also conducted multiple linear regression analysis as their statistical method to analyse customer satisfaction after Covid-19. Questionnaires and interviews were used to collect the data, which was then analyse using the SPSS Program to adapt multiple linear regression model. As there are two variables, the independent variable *X* and dependent variable *Y*, multiple linear regression is utilised, and another *Y* value is calculated or sought based on the current *X* value. The finding revealed that Trust In Brand, Promotion Mix and Service Quality has a favourable and considerable influence on consumer satisfaction at Lotte Mart Branch Mantaram after Covid-19. According to the conclusions of the survey, it is suggested to the company to enhance the level of service they provide to customers in order to improve customer satisfaction (Sudiartha Athar et al., 2021).

A case study by Wagner, (2019) was done to study the essential aspects that impacts people's intentions to shop online at Lazada.co.th. Determine the impact of perceived risk, guarantee return policy, perceived image website, transaction security, consumer's database safety, and trust towards online shopping preference towards

Thailand's Lazada.co.th are the main objective of the study. Based on the analysis, the researcher discovers that perceived risk, guarantee return policy, website image, transaction security, consumer's database safety, and trust have positive correlation. Perceived risk, and transaction security both exhibit level of significance over 0.05, indicating that they are not dependent on trust. The multi regression line indicates that if the e-commerce website delivers superior information security for customers, perceive image of website, and guarantee return policy, customer have a greater sense of trustworthiness. It is the most major psychological barrier for customers, as most are concerned about their personally identifiable information being utilised without their authorization by other parties. As a result, the researcher recommends that Lazada.co.th develop a data ethics standard based on Information technology - Governance of IT for the organization (ISO / IEC 38500). The researchers also recommend adopting two-factor validation in online database security to provide efficient user authentication and enhanced safety (Wagner, 2019).

A case study has been done to investigate the linkage between quality of the service, consumer satisfaction, and price reference and repurchase intent (Kadang & Sukati, 2012). Data is gathered by handing out questionnaires and conducting interviews with Garuda Indonesia and Lion Air passengers. The findings of this study show that service quality has an impact on both airlines repurchase intentions. However, price reference has no bearing on whether or not both airlines' services would be repurchased. Both the pricing reference and the relationship between service quality and customer happiness have a negative parameter asset value, according to the regression analysis results. Due to multicollinearity among the independent variables, the function of consumer satisfaction as a moderating variable between service quality and repurchase intention could not be tested in this study. The findings of the interviews show that the flight schedule conformity with the passengers' chosen time is one of the elements that influences purchase intention, re-ticketing, or using the services of a return flight. According to Lion Air customers, travellers frequently prefer flying service since ticket rates are quite low intent (Kadang & Sukati, 2012).

The study by Michael Clemes Christopher Gan et al. (2008) looks at the elements that impact passenger happiness and behaviour intentions when flying internationally.

The study explores which variables have a positive influence on service quality and which variables have the largest and least significant effect on service quality in air transportation, according to airline customers. The variable that have been studied by the authors are timeliness, assurance, convenience, helpfulness, comfort, meals, and safety and security. All investigated variables are positively linked to perceived service quality in international air travel, with safety and security being the most significant of these characteristics. According to airline passengers, the least significant variable is timeliness. Furthermore, the data demonstrate that passengers' impressions of the quality of air travel across foreign borders services vary depending on their age, gender, income, employment, and marital status. According to the findings, passengers in their youth or those with low earners are more price sensitive, ordering tickets based on the minimum rate offered and having varying degrees of expectations. In terms of occupation, the group of passengers that are semi-professional is happier with the safety and security factor than the other categories, according to the findings of this study (Michael Clemes Christopher Gan et al., 2008).

The approach of assessing customers' experiences using a multiple linear regression machine learning model is presented in the paper by David Acheme et al. (2021). There are six variables in the research which are website design quality, post order support, product quality, online stores' facilities, hedonic factor, and online stores' image. The purpose of correlation analysis is to determine the relation between each predictor variable and the anticipated variable which is customer satisfaction. The correlation shows that the six predictor variable and the anticipated variable have a significant relation. The applicability of this method in constructing models of complex systems that may successfully act as decision-making aids for company management teams for inference and prediction that supports decision making is demonstrated by simulation results (David Acheme et al., 2021).

Research by Guci et al. (2020) used multiple linear regression to investigate the impact of brand image and advertising on the choice to open a bank account with BNI Batam Branch. The method instrument consisted of five variables and used questionnaires. The distributed questionnaires had three variables, two of which were independent variables and one of which was a dependent variable. The independent

variables are brand image and advertisement. The coefficient of determination of  $(R^2)$  0.760 is shown in the regression findings. This suggests that the choice to become a client at the Bank BNI Batam Branch can be explained by its independent variables, namely brand image and advertisement, for 76.0 % of the dependent variable. Other variables, such as systems, locations, rival banks, and others, impact 24.0 %. According to the results of the multiple regression analysis and coefficient of determination test, each independent variable has a substantial connection with the single variable. It may be argued that the link between brand image and advertising is beneficial (Guci et al., 2020).

When calculating premium trend using linear and nonlinear regression, a paper by Rusov et al. (2017) presented an example of planning and forecast of business outcomes in insurance. In experimental study, the number and quantity of policies acquired by linear, logarithmic, exponential, and polynomial regression for twelve insurance lines are compared. Polynomial regression has the largest determination coefficient of expected number of influenced policies ( $R^2 = 0.90$ ), whereas logarithmic regression has the lowest ( $R^2 = 0.69$ , which is in reality regarded to be the typical model) (Rusov et al., 2017).

Research by Almahdi & Alsayed, (2021) examined how utility, information quality, visual appeal, and social presence affect satisfaction and loyalty to online food ordering and delivery systems (OFODPs). The findings revealed that the OFODP's pleasure is influenced by utility, content quality, and visual appeal, but not by social presence. After adjusting for gender, age, frequency of usage, and preferred platform, the correlations between utility, content quality, visual appeal, social presence, and satisfaction with loyalty toward OFODP were studied using a multiple linear regression model. A mediation study was used to see if satisfaction had a mediating influence on the connection between the independent variables and loyalty. The findings reveal that satisfaction mediated the association between all of the independent variables and loyalty to OFODP, with the exception of social presence, which had a negligible relationship with satisfaction to begin with (Almahdi & Alsayed, 2021).

The goal of Alshammeri et al.(2021) research is to look into the aspects that have a major impact on customer happiness and service quality for Low-Cost Carrier (LCC) and Full-Service Network Carrier (FSNC) airlines in Kuwait. Furthermore, the goal of

this research is to see if there is a difference in LCC and FSNC passengers' expectations and satisfaction levels. The overall goal of this study is examined from various perspectives, including determining the contributing variables to passenger satisfaction and service quality in Kuwait Airways based on passenger survey results, as well as determining the relative importance of customer satisfaction and service quality determinants. There are six variables that has been considered in the study which are tangible characteristics, time management, services offered by airport staff (SA), services provided by flight attendants (SP), online services and food services. The findings revealed that there is a relation and a major influence in FSNC flight company services including time management, airport staff services, flight attendant services [plane], and online service. However, there is no relation between the variables and the client, as evidenced by tangible qualities and the food service factor (Alshammeri et al., 2021).

The primary factors determining Vietnam's client experience on online food delivery were identified and evaluated using multiple linear regression in this study by Hsu et al. (2021). According to the findings, there are six elements that influence consumer satisfaction with online food delivery services. Only five elements, however, have an influence on customer happiness. In such case, the most important factor is service quality, followed by food quality, price, promotion, and privacy. Customer Repurchase, Positive Word of Mouth, and Switching are all shown to have a direct impact on satisfaction. Switching is influenced by consumer satisfaction in a negative way. When clients are dissatisfied with a service, the likelihood of them choosing a different brand for their next purchase is quite high (Hsu et al., 2021).

A multiple linear regression forecasting model for fast moving products was suggested in Farizal et al. (2020) research. Climate, promotion, cannibalization, holidays, product pricing, number of stores, population, and income are all independent variables that alter over time. The number of stores, rainfall, population, income level, product sales price, holiday (number of days of delivery), cannibalization, and price differential against competitor were shown to impact demand for the insecticide product based on the analysis. This is further corroborated by the results of the original model's regression, which show a  $R^2$  value of 88.8%, indicating that the effect of independent factors on the dependent variable is 88.8%. Multiple linear regression prediction is so much more

precise than corporate forecasting. Multiple linear regression forecasting error is 9.17 %, whereas corporate forecast is 28.87 % (Farizal et al., 2020).

The purpose of Khuong & Dai, (2016) research was to explore the element which influence customer satisfaction (CS) and loyalty (CL) in order to help local taxi firms in Ho Chi Minh City, Vietnam in increasing profitability. There were five independent variables in the research which were reliability, responsiveness, comfort, cost, and information. Multiple regressions analysis was used to determine the effects of independent factors on customer satisfaction. At the 99% confidence level, just two elements, comfort, and cost, have a positive influence on consumer satisfaction. To evaluate the effects of independent factors on customer loyalty, a multiple regressions analysis was used. At the 99% confidence level, four predictors, namely dependability, responsiveness, cost, and customer satisfaction, all have a positive relationship with customer loyalty (Khuong & Dai, 2016).

In order to forecast the eventual price of each dwelling in the dataset, (Abdulhafedh, 2022) conducted a multiple linear regression analysis. The goal of the study is to create an optimum linear regression model that can predict the final price of each house using the test data's attributes. With an adjusted  $R^2$  value of 0.9283, a residual standard error (RSE) of 0.094, and a root squared mean error (RSME) of 0.12792, the model accuracy evaluations yielded positive findings. Furthermore, using multiple cross validation strategies, such as the validation set approach, the K-fold strategy, and the Leave-One-Out-Cross Validation (LOOCV) approach, the final model's prediction error (Mean Squared Error, MSE) was found to be very modest (12 %) (Abdulhafedh, 2022).

#### 2.5 Summary

Previous research paper shows that there are many investigating factors that is often used to analyse online shopping behaviour. Most research article that related to this paper use Multiple Linear Regression (MLR) to analyse the contributing factors that influence the dependent variable. Therefore, Multiple Linear Regression (MLR) method is used in order to investigate Malaysians behaviour towards online shopping after Covid-19 pandemic. The method used in this research will be explain further in the next chapter.

#### **CHAPTER 3**

#### RESEARCH METHODOLOGY

#### 3.1 Introduction

This chapter outlined the data collection process, attributes, and MLR method. It contains information on the research design that was adopted for this study's goal. It also discusses the features of the data as well as the data preparation method and technique.

#### 3.2 Research Plan

Figure below shows the research framework of this study to answer all research questions.

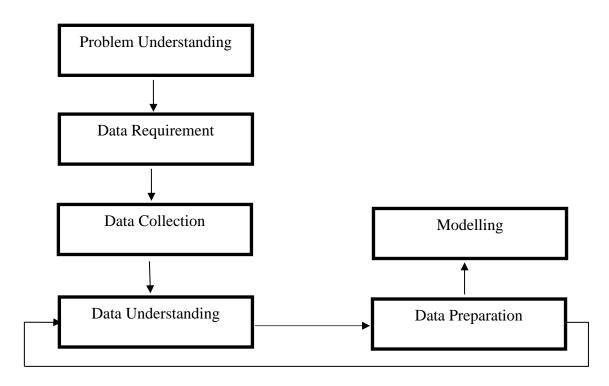


Figure 3.1:Research Framework Flow Chart

#### 3.3 Data Collection

In this study, a questionnaire that contains six section was distributed in a google form through WhatsApp, and Instagram. The period of data collection is 4<sup>th</sup> November 2022 until 18<sup>th</sup> November 2022 which is after the Covid-19 pandemic phase. 100 respondents answered the questions, and the data was saved in a Microsoft Excel. The questionnaire gathered demographic information from respondents among Malaysians only such as gender, age, marital status, level of education, occupation, monthly income, source of income, living location, and preferred web store and online purchasing habits. There are four Likert-scale used in the questionnaire to rank accordingly each statement. There were strongly disagree, disagree, agree, and strongly agree. In the questionnaire, there were four variables that consists of four questions for each variable. The variables were convenience, price, risk, customer satisfaction and customer behaviour. Table below shows the demographic profile that will be consider in this research:

Table 3.1 Demographic profile

Gender	1) Gender
	2) Female
Age	1) Below 21
	2) 21-30
	3) 31-40
	4) 41-50
	5) 51 and above
Marital status	1) Single
	2) Married
Level of education	1) SPM
	2) STPM
	3) Diploma
	4) Degree
	5) Master
	6) PhD

Occupation	1) Student
	2) Employed
	3) Self- employed
	4) Unemployed
Monthly income	1) RM500 and below
	2) RM501-RM1000
	3) RM1001-RM3000
	4) RM3001-RM5000
	5) RM5001 and above
Source of income	1) Parents
	2) Employer
	3) Scholarship/PTPTN
	4) Profit from own business
Living area	1) Urban
	2) Suburban
	3) Rural
How often do you shop online per	1) Once
month?	2) Twice
	3) Thrice
	4) More than thrice
Which category you often shop online?	1) Health and beauty
	2) Mobile and accessories
	3) Home and living
	4) Baby and toys
	5) Fashion
How much do you spend online shopping	1) Below RM100
per month?	2) RM101-RM300
	3) RM301-RM500
	4) RM501 and above
Favourite online store	1) Shopee
	2) Lazada
	3) Zalora

4)	Facebook
5)	Instagram
6)	Others

In the google form, there are four sections represent each variable in the study. Each respondent is required to answer all question in every section. The questions in the google form are as below:

Table 3.2 Question for independent variable

Independent Variable		Questions
Convenience	1)	Online shopping saves time.
Convenience		
	2)	Online shopping apps is user friendly.
	3)	Online shopping allows us to find a product
		from many stores.
	4)	Online shopping let the users compare price
		easily.
Price	1)	Online store's product is cheaper.
	2)	Online shopping shipping fee is affordable.
	3)	Online shopping constantly has promotion.
	4)	Online shopping saves more money.
Risk	1)	Online shopping is fully trusted and not a
		scam.
	2)	Online shopping's purchase may arrive in
		damage condition/in complete items/never
		arrive.
	3)	The quality of the product may not same as
		in the product description.

	4) Online shopping offers easy process for
	return or refund of a damage product.
<b>Customer satisfaction</b>	1) There is no breach of personal information.
	2) The speed of delivery is bad.
	3) Online shopping apps show good description
	of the product.
	4) Online shopping has a lot more choice.

Table 3.3 Question for dependent variable

Dependent Variable	Question		
Customer behaviour	I prefer to shop through the internet because it is more convenient for me.		
	2) I prefer to shop through the internet because it saves more money.		
	3) I prefer to shop through the internet even though there still some risks of online shopping.		
	4) I prefer to shop through the internet because the services and the products are satisfied.		

#### 3.4 Data Understanding

The aims of data understanding are to comprehend the characteristics each of the data and to summarize the data by identifying important elements such as data volume and total number of variables in the data. Data understanding help us to pinpoint which part of the data should us prioritize in order to make our analyses more accurate. This study used real data to evaluate the approach. There are 100 data that have been collected

and ready for data processing. The total data is close with the minimum data from the previous study (Mokhtar et al., 2019).

#### 3.5 Data Preparation

The process of cleaning and processing raw data is known as data preparation. In data preparation step, it is required for us to check missing data or null value, delete column, delete null value and other data wrangling process in order to get a high-quality data. However, in this research there will be no data cleaning such as clean all the null value as the questionnaire that will be distributed required respondent to answer all question. Hence, there will be no missing value in the data. However, the data collected from a survey need to check the reliability so that the data is trusted to use for the analysis. Therefore, the Cronbach's alpha method will be applied.

#### 3.5.1 Cronbach's Alpha

Cronbach's alpha is used to make sure each of question in Likert scale have reliability or in other word is consistency. The equation of Cronbach's alpha is as below:

$$\alpha = \frac{N.\bar{c}}{\bar{v} + (N-1).\bar{c}} \tag{3.1}$$

N in equation 3.1 resemble the number of items,  $\bar{c}$  is the average covariance between item pairs and  $\bar{v}$  is average of variance. The best Cronbach's alpha is when the value of  $\alpha$  is same or more than 0.9 while the unacceptable Cronbach's alpha when the value of  $\alpha$  is less than 0.5. In this paper, the first 30 dataset are chosen for Cronbach's alpha calculation to check the reliability. Only the first 30 dataset chosen for Conbach's alpha as it is only for pilot study.

#### 3.6 Modelling

After the collected data has been go through data preparation process, the data has a better and meaningful data to continue for modelling part which is Multiple linear regression (MLR). Data modelling enables a company to make the most of its data in order to satisfy its information demands. In this study, multiple linear regression and correlation analysis is used to answer the research's objectives.

The equation for multiple linear regression as shown below:

$$\widehat{Y} = b_0 + b_1 X_1 + b_2 X_2 + \dots + b_p X_p$$
 (3.2)

 $\hat{Y}$  is the predicted value of dependent variable.  $X_1$  until  $X_p$  are the predictor variable or independent variable that is used in the research. For the research, there will be four variables. The value of Y when all of the independent variables ( $X_1$  through  $X_p$ ) are zero is  $b_0$ , and the calculated regression coefficients are  $b_1$  through  $b_p$ . Every regression coefficient indicates the change in Y when the independent variable is changed by one unit. By using this statistical analysis method, we can get the results of which factors contribute the most on Malaysian's behaviour towards online shopping especially during Covid-19 phase. In this paper,  $X_1$  is convenience,  $X_2$  is price,  $X_3$  is risk and  $X_4$  is customer satisfaction while  $Y_1$  is customer behaviour.

#### 3.6.1 Strength of Multiple Linear Relationship Using Multiple R Value

The positive square root of  $R^2$  is known as the coefficient of multiple correlation R. R's value can be between 0 and +1. The correlation is stronger the closer it is to +1 while a correlation is weaker the closer it is to 0. The equation of multiple R is as follow:

$$r = \sqrt{r^2} \tag{3.3}$$

# 3.6.2 Percentage of The Variation Using Coefficient of Multiple Determination and Adjusted $\mathbb{R}^2$

Coefficient of multiple determinations  $R^2$  refers to the step where we measure the percentage of variation in the yvariable associated with the use of the set x variables. A percentage that shows the variation in the y variable that's explain by its relation to the combination of  $x_1$  and  $x_2$ . The adjusted coefficient of determination is the multiple coefficients of determination  $R^2$  modified to account for the number of variables and the sample size. It is preferable to use the adjusted  $R^2$  when contrasting a multiple regression equation against others. Any number that is less than or equal to 1 can be used for the adjusted  $R^2$  which also include negative number. It is specifying a better fit when the

results of adjusted  $R^2$  is close to 1. However, it is specifying that the particular model contains terms that do not help to predict the response when the adjusted  $R^2$  is negative.

#### 3.6.3 Residual Analysis

Residual analysis is used in order to ensure the requirements for making conclusions regarding the coefficients of a linear model have been satisfied. A good linear model must have a constant variance, be approximately normally distributed and be independent of one another over time. The residual by predicted plot reveals that there is no observable non-random pattern and that the residuals are randomly distributed around the centre line of zero.

#### 3.6.4 Correlation Matrix

The correlation coefficients between the independent variables in a model are determined by the correlation matrix. There are three types of correlation coefficients which are sample correlation coefficients, population correlation coefficients and lastly Pearson correlation coefficients. By the end of the results, we can see if the correlation are either positive, negative or neutral relationship. 1 indicates a positive relationship, 0 indicates neutral relationship while -1 indicates negative relationship.

$$r = \frac{S_{xy}}{\sqrt{S_{xx}S_{yy}}}, -1 \le r \le 1 \tag{3.4}$$

#### 3.7 Summary

In this research, multiple factors that lead to this investigation. Based on the dataset collected and previous study, MLR is the best method to be used for data analysis. The reason behind it is because this research have more than one independent variable and one dependent variable which means MLR is the method that can be used instead of other regression method. The results is explained in the next chapter.

#### **CHAPTER 4**

# DATA ANALYSIS, RESULTS AND DISCUSSION

#### 4.1 Introduction

This chapter will discuss data analysis that have been done based on the collected data. The results will also discuss in this chapter to answer all objectives of this study.

# 4.2 Data Analysis

Referring to Table 4.1, it shows that majority of the respondents are female which indicates 67% from 100 respondents. There are five age group of the respondents which are below 21 (7%), 21 to 30 years old (50%), 31 to 40 years old (26%), 41 to 50 years old (12%) and lastly 51 and above (5%). Most of the respondents are single (66%) while the rest are married (34%). As for the occupation, half of the respondents are students (50%), 35 respondents are employed (35%), 11 respondents are self-employed (11%) and followed by unemployed (4%). In addition, it shows that most of the respondents lives in suburban area which represents 69% of the total number of respondents while the rest are urban (25%) and rural (6%). Table 4.1 also shows that Shopee (63%) still in the top tier among online shopping website and followed by other website (38%) which include official website and TikTok shop. Among the five categories, fashion lead as the most popular categories that the respondents often shop with 63% and followed by health and beauty categories (47%).

Table 4.1 Demographic profile of respondents

		Frequency	Percentage
			(%)
Gender	Male	33	33.0
	Female	67	67.0
Age	Below 21	7	7.0
	21-30	50	50.0
	31-40	26	26.0
	41-50	12	12.0
	51 and above	5	5.0
Marital status	Single	66	66.0
	Married	34	34.0
Level of education	SPM	10	10.0
	STPM	11	11.0
	Diploma	14	14.0
	Degree	58	58.0
	Master	3	3.0
	PhD	4	4.0
Occupation	Student	50	50.0
	Employed	35	35.0
	Self- employed	11	11.0
	Unemployed	4	4.0
Monthly income	RM500 and below	24	24.0
	RM501-RM1000	27	27.0
	RM1001-RM3000	14	14.0
	RM3001-RM5000	22	22.0
	RM5001 and above	13	13.0
Source of income	Parents	35	35.0
	Employer	40	40.0
	Scholarship/PTPTN	14	14.0

	Profit from own business	11	11.0
Living area	Urban	25	25.0
	Suburban	69	69.0
	Rural	6	6.0
How often do you	Once	37	37.0
shop online per	Twice	37	37.0
month?	Thrice	12	12.0
	More than thrice	14	14.0
Which category you	Health and beauty	47	47.0
often shop online?	Mobile and accessories	25	25.0
	Home and living	37	37.0
	Baby and toys	14	14.0
	Fashion	63	63.0
How much do you	How much do you Below RM100		43.0
spend online	RM101-RM300	36	36.0
shopping per month?	RM301-RM500	16	16.0
	RM501 and above	5	5.0
Favourite online	Shopee	63	63.0
store	Lazada	26	26.0
	Zalora	15	15.0
	Facebook	16	16.0
	Instagram	19	19.0
	Others	38	38.0

# 4.3 Convenience

Table 4.2 shows the descriptive statistics for the first independent variable which convenience. Based on the results, it shows that 70% of the respondents are strongly agree with the statement of online shopping saves time while the rest of the respondents answer agree with the statement. Next, majority of the respondents (82%) are agreed that online shopping apps is user friendly and 63% also strongly agree that online shopping allows

them to find product from many stores. For the last statement, 70% of respondents are strongly agree and 30% of respondents are agree. In addition, online shopping saves time and online shopping let the user compare price easily is the most positive statement as both of them have the highest mean value which is 3.70. The total mean score for all statements is 3.50. Table 4.2 shows the descriptive statistics for convenience:

Table 4.2 Descriptive statistics for convenience

Questions	Mean	Strongly agree (%)	Agree (%)	Disagree (%)	Strongly disagree (%)
Online shopping saves time.	3.70	70	30	0	0
Online shopping apps is user friendly.	3.18	18	82	0	0
Online shopping allows us to find a product from many stores.	3.63	63	37	0	0
Online shopping let the users compare	3.70	70	30	0	0

price easily.

Mean 3.55
scores for all 4 items

Figure 4.1 Convenience's visualization

# CONVENIENCE



# 4.4 Price

According to Table 4.3, we can see that most of the respondents (63.0%) are strongly agree that online stores products is cheaper with the mean 3.50. However, 92.0% are agree that online shopping shipping fee is affordable while the rest of the respondents are strongly agree. The results indicate the lowest mean among all four statement which

is 3.10. Moreover, Malaysians are strongly agree that online shopping constantly has promotion (57.0%) and online shopping saves more money (74.0%). The highest mean score among all statements goes to online shopping saves more money with the mean score 3.70.

Table 4.3 Descriptive statistics for Price

Question	Mean	Strongly	Agree	Disagree	Strongly
		agree (%)	(%)	(%)	disagree
					(%)
Online	3.63	63	37	0	0
store's					
product is					
cheaper.					
Online	3.08	8	92	0	0
shopping					
shipping					
fee is					
affordable.					
Online	3.57	57	43	0	0
shopping					
constantly					
has					
promotion					
Online	3.74	74	26	0	0
shopping					
saves more					
money.					

Mean 3.51
scores for
all 4 items

Figure 4.2 Price's visualization



# **4.5** Risk

Based on the results, it shows that majority of the respondents are agree (70%) that online shopping is fully trusted and not a scam while the others are strongly agree (29%) with the statement. 93% of the respondents are agree with online shopping's purchase may arrive in damage, incomplete item or never arrive and the quality of the products may not same as in the description. By this results, it shows that online shoppers or online store should improve their services or their products. There are only 7% of respondents who are strongly agree that online shopping offers easy process for return or refund of damage product. Among all of the statements, the first statement gain the highest mean value which is 3.28 and the total mean score for risk is 3.03.

Table 4.4 Descriptive statistics for Risk

Question	Mean	Strongly agree (%)	Agree (%)	Disagree (%)	Strongly disagree
					(%)
Online shopping is	3.28	29	70	0	0
fully trusted and not a scam.					
Online shopping's	3.05	6	93	1	0
purchase may arrive					
in damage condition/incomplete					
item/never arrive.					
The quality of the	3.07	7	93	0	0
product may not					
same as in the description.					
Online shopping offers easy process	2.73	7	60	32	1
for return or refund					
of damage product.					
Mean scores for all 4 items	3.03				

Figure 4.3 Risk's visualization



# 4.6 Customer Satisfaction

Table 4.5 shows majority of Malaysians are agree (61.0%) that there is no breach of personal information when they practice online shopping 79.0% disagree that the speed delivery is bad which means that the delivery service of online shopping is good and satisfied the consumers. Most of respondent's answer agree that online shopping apps shows good description of the product and online shopping has a lot more choice with the percentage of 93.0% and 54.0% respectively. On the other hand, the speed delivery is bad indicates the lowest mean score which is 1.80 while online shopping has a lot more choice indicates the highest mean score which is 3.40.

Table 4.5 Descriptive statistics for Customer Satisfaction

Question	Mean	Strongly	Agree	Disagree	Strongly
		agree (%)	(%)	(%)	disagree
					(%)
There is no	3.35	38	61	0	0
breach of					
personal					
information.					
The speed of	1.79	0	0	79	21
delivery is					
bad.					
Online	3.07	7	93	0	0
shopping					
apps show					
good					
description					
of the					
product.					
Online	3.46	46	54	0	0
shopping					
has a lot					
more choice.					
Mean scores	2.92				
for all 4					
items					

Figure 4.4 Customer satisfaction's visualization

# **CUSTOMER SATISFACTION**



### 4.7 Customer Behaviour

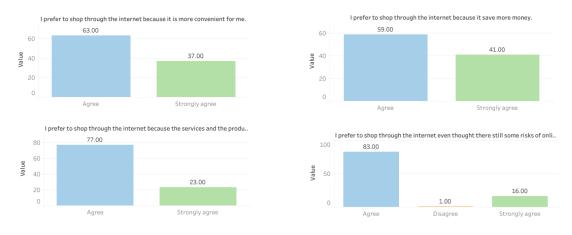
According to the Table 4.6, it shows that 63.0% agree and 37.0% strongly agree that Malaysians prefer to shop through the internet because it is more convenient for them. In addition, majority of Malaysian who respond the survey agree that they prefer to shop through the internet because it saves more money (59.0%), they prefer to shop through the internet even though there is still some risk of online shopping (59.0%) and they prefer to shop through the internet because the services and the products are satisfied (77.0%). The total mean score for all statement is 3.20.

Table 4.6 Descriptive statistics for Customer Behaviour

Questions	Mean	Strongly	Agree	Disagree	Strongly
		agree (%)	(%)	(%)	disagree
					(%)
I prefer to shop	3.30	37.0	63.0	0	0
through the					
internet because it					
is more					
convenient for me.					
I prefer to shop	3.30	41.0	59.0	0	0
through the					
internet because it					
saves more money					
saves more money	3.10	16.0	83.0	0	0
I prefer to shop	3.10	10.0	65.0	U	U
through the					
internet even					
though there still					
some risks of					
online shopping.					
I prefer to shop	3.20	23.0	77.0	0	0
through the					
internet because					
the services and					
the products are					
satisfied.					
Mean scores for	3.20				
all 4 items					

Figure 4.5 Customer behaviour's visualization

# **CUSTOMER BEHAVIOUR**



# 4.8 Reliability Test

The first step towards data analysis is reliability test which is Cronbach's alpha method. In order to calculate Cronbach's alpha, the first 30 respondents have been chosen. All the responds are in qualitative data, hence author has converted it into qualitative data which indicates strongly agree as 4, agree as 3, disagree as 2 and strongly disagree as 1. A library package is used to calculate Cronbach's alpha in Jupyter notebook which is pip install pingouin. The results of Cronbach's alpha are as follows:

Table 4.7 Cronbach's alpha result

Variables	Cronbach's alpha	N of items
Convenience	0.6	4
Price	0.5	4
Risk	-0.03	4
Customer satisfaction	0.5	4
Customer behaviour	0.7	4

Based on the results of Cronbach's alpha, it shows that convenience, price, and customer satisfaction are acceptable for further analysis as the value of the Cronbach's alpha is between 0.5 and above. It also can be seen that the data for risk factor is not reliable and not fit for data analysis. Therefore, this factor is excluded for data analysis part.

# 4.9 Pearson Correlation Analysis

Table 4.8 shows the correlation among three independent variables which are convenience, price and customer satisfaction with one dependent variable, customer behaviour. According to the results, it shows that price and customer satisfaction have R-value of 0.109 and 0.220 respectively. The results reflecting a moderately positive relationship between them and customer behaviour. In addition, R-value for convenience is 0.109 which resembles a strong relationship with dependent variable, customer behaviour as the value is near to 1. The results show that among all independent variables,

convenience have a stronger relationship with customer behaviour than price and customer satisfaction.

Table 4.8 Correlation among variables

	Convenience	Price	Customer satisfaction	Customer behaviour
Convenience	1	0.495	0.288	0.109
Price	0.495	1	0.134	0.190
Customer satisfaction	0.288	0.134	1	0.220
Customer behaviour	0.109	0.190	0.220	1

# **4.10** Multiple Linear Regression Analysis

Aside from the mean score analysis, the significant of each variable was also examined by using multiple linear regression analysis. The results of multiple linear regression method is shown in Table 4.9.

Table 4.9 Results for factors influencing Malaysian's online shopping behaviour

	Unstandardized Coefficients	Standard Error	T statistics	Significance
	Beta			
Constant		0.530	3.627	0.000
Convenience		0.127	-0.350	0.727
Price		0.128	1.615	0.110
<b>Customer</b> satisfaction		0.135	2.027	0.045
R-squared	0.076			
Adjusted R-squared	0.047			
F-statistics	2.629			
Prob (F- statistic)	0.0546			

The results shows that R-squared is 0.076 which indicated 7.6%. The results show the changes in all independents variables which are convenience, price, and customer satisfaction. Adjusted R-squared is 0.047 which mean 4.7% of the changes in customer behaviour. Independents variables, convenience, price, and customer satisfaction explained all the changes. According to the analysis, F-statistic is 1.989 while probability F-statistic is 0.0546. Probability F-statistic refers to the accuracy of the null hypothesis whether it is accurate that the variables' effect is 0. Based on the P-value, customer satisfaction is the significant variable since the value is less than 0.05 which is 0.045. However, the other two independent variables are found to be not significant to customer behaviour as their P-value is above than 0.05. Overall. The result of the multiple linear regression shows in Table 4.9 above can be summarized as given in Table 4.10.

Table 4.10 Summary of hypothesis results

	Hypothesis	Results
H1	There is a significant relationship between convenience and online shopping behaviour	Not supported
	among Malaysians.	
H2	There is a significant relationship between price and online shopping behaviour among Malaysians.	Not supported
Н3	There is significant relationship between customer satisfaction and online shopping behaviour among Malaysians.	Supported

#### **CHAPTER 5**

#### CONCLUSIONS AND RECOMMENDATIONS

### 5.1 Introduction

This chapter will discuss the overall results of the analysis that has been done using multiple linear regression (MLR) method.

# 5.2 Summary and Conclusions

In summary, we can see that there are still lots of people who still practice online shopping even though Covid-19 pandemic has ended where movement control order is not being imposed anymore. According to the results of the demographic profile, we can see that most people who purchase goods from the internet are mostly female compared to male. Majority of the Malaysian who practice online shopping are from age 21 to 30 years old which we can consider as youth and young adults. The least respondents are from age group 51, and above which can be understand they might prefer to practice physical shopping instead due to personal issue. Most of respondents lives in suburban area and single.

Overall, the highest total mean score among four independent variables is convenience with value 3.55. It is also shown that the strongest correlation among the variables is convenience while the weakest correlation is customer satisfaction as its value is 0.220. Based on the results, it is shown that customer satisfaction has the most significant relationship with customer behaviour since it has the closest significance value which is 0.045. The total mean score for customer satisfaction is 3.03 and the highest mean score among the statement is 3.46 which refer to online shopping has a lot more choice. This shows that customer satisfaction gives a high impact to Malaysians online shopping behaviour even the Covid-19 pandemic has ended.

#### 5.3 Recommendations

In short, the analysis on online shopping behaviour among Malaysians can help other organization directly or indirectly to improve their marketing strategies in order to increase their business profit. The analysis can also help them to create new idea to promote their services or products as there are many products created day by day and to make sure that their services or products are still relevant in market. Moreover, the data of Malaysians shopping behaviour can also help government organization to keep updated with the issue arise regarding between online stores and online shoppers to make sure that both parties rights always reserved. As the visualization dashboards are published to the public, all parties can access the visualization easily without any limitations. It is recommended to have more questions for each variables in the questionnaire to avoid any excluded factor or variable for further study to get better results than this paper.

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# **APPENDICES**

# APPENDIX A: QUESTIONAIRE

# MALAYSIAN'S ONLINE SHOPPING BEHAVIOUR ANALYSIS AFTER COVID-19 PANDEMIC

This survey questions mainly purpose to identify customer behaviour towards online shopping among Malaysians. This survey only for Malaysia citizens without any age limit. You are required to answer all questions. I hope you can spare few minutes to answer this survey. Thank you.

Further inquiries,
Nur Ainaa Najihah Binti Abdil Shakri
Bachelor of Applied Science in Data Analytics with Honours
Universiti Malaysia Pahang.
ainaanajihah99@gmail.com
013-5058682

#### \* Required

1.	Gender *
	Mark only one oval.
	Male Female
2.	Age *
	Mark only one oval.
	Below 21
	21-30
	31-40
	<u>41-50</u>
	51 and above

3.	Marital status *
	Mark only one oval.
	Single
	Married
4.	Level of education *
	Mark only one oval.
	SPM
	STPM
	Diploma
	Degree Master
	PhD
5.	Occupation *
	Mark only one oval.
	Student
	Employed
	Self-employed Unemployed
	onemptoyee
6.	Monthly income *
	Mark only one oval.
	RM500 and below
	RM501-RM1000
	RM1001-RM3000
	RM3001-RM5000  RM5001 and above
7.	Source of income *
	Mark only one oval.
	Parents
	Employer
	Scholarship/PTPTN  Profit from own business

8.	Living area *
	Mark only one oval.
	Urban
	Suburban
	Rural
9.	How often do you shop online shopping per month? *
	Mark only one oval.
	Once
	Twice
	Thrice
	More than thrice
10	Which category do you often shop online? *
10.	
	Check all that apply.
	Health and beauty  Mobile and accessories
	Home and living
	Baby and toys
	Fashion
11.	How much do you spend for online shopping per month? *
	Mark only one oval.
	Below RM100
	RM101-RM300
	RM301-RM500
	RM501 and above

12.	Favourite o	nline stor	e *				
	Check all tha	it apply.					
	Shopee Lazada Zalora Faceboo Instagra Other:	ok					
	Convenien		he first fac onvenienc		se on <b>l</b> ine sh	opping behaviour is	
13.	* Mark only on	ne oval per	row.				
		Strong <b>l</b> y agree	Agree	Disagree	Strong <b>l</b> y disagree		
	Online shopping saves time.	0	0	0	0		
	Online shopping app is user friendly.	0	0	0	0		
	Online shopping allow us to find a product from many stores.	0	0	0	0		
	Online shopping let the users compare price easier.	0	0	0	0		

14.

Mark only one oval per row.

	Strong <b>l</b> y agree	Agree	Disagree	Strong <b>l</b> y disagree
Online store's product is cheaper.	0	0	0	0
Online shopping shipping fee is affordable.	0	0	0	0
Online shopping constantly has promotion.	0	0	0	0
Online shopping saves more money.	0	0	0	0

The third factor to analyse online shopping behaviour is risk.

# Risks

Mark only one oval per row.

	Strongly agree	Agree	Disagree	Strong <b>l</b> y disagree
Online shopping is fully trusted and not a scam.	0	$\bigcirc$	0	0
Online shopping's purchase may arrive in damage condition/incomplete item/never arrive.	0	0	0	0
The quality of the product may not same as in the product description.	0	0	0	0
Online shopping offers easy process for return or refund of damage product.	0	0	0	0

Customer satisfaction

The last factor to analyse online shopping behaviour is customer satisfaction.

16.

Mark only one oval per row.

	Strong <b>l</b> y agree	Agree	Disagree	Strong <b>l</b> y disagree
There is no breach of personal information.	0	0	0	0
The speed of delivery is bad.	$\circ$	$\bigcirc$	0	$\bigcirc$
Online shopping apps show good description of the product.	0	0	0	0
Online shopping has a lot more choice.	0	0	0	0

Customer behaviour This section's questions are mainly to analyse customer behaviour towards online shopping.

		Strong <b>l</b> y agree	Agree	Disagree	Strong <b>l</b> y disagree		
	I prefer to shop through the internet because it is more convenient for me.	0	0	0	0		
	I prefer to shop through the internet because it save more money.	0	0	0	0		
	I prefer to shop through the internet even thought there still some risks of online shopping.	0	0	0	0		
https://docs.google.co	I prefer to shop through the internet because the services and the products	UvfJaJ71KfKy6i	uGYMKm1F0	GAHg4tI4b8-N0	4hY/edit?pli=1		10/11
1/25/23, 11:35 AM	are satisfied.	MALAYSI	AN'S ONLINE	SHOPPING BE	EHAVIOUR ANA	.YSIS AFTER COVID-19 PANDEMIC	

# APPENDIX B: DATA ANALYSIS SOURCE CODE

#### **DEMOGRAPHIC PROFILE ANALYSIS**

Out[2]:

```
In [1]:

1 import pandas as pd
2 import numpy as np
3 import matplotlib.pyplot as plt
4 from matplotlib.colors import ListedColormap, LinearSegmentedColormap
5 import seaborn as sns
6 from sklearn.preprocessing import LabelEncoder
7 LE = LabelEncoder()
8 import warnings
9 warnings.filterwarnings('ignore')

In [2]:

1 #import data
2 Data= pd.read_csv('MALAYSIAN'S ONLINE SHOPPING BEHAVIOUR ANALYSIS AFTER COVID-19 PANDEMIC.csv')
3 Data
```

41-50 Married Health and beauty;Fashion Employer Urban Disagree RM5001 and above RM5001 Employer Suburban Twice Fashion More than thrice RM501-RM1000 Health and beauty; Fashion Single Degree Student Scholarship/PTPTN Suburban Agree 31-40 Married Diploma Employer Suburban Agree 95 Female 31- Married Degree Sti Employer Suburban Single Scholarship/PTPTN Suburban Once 97 Female 31- Married RM3001-Sti STPM Employed Employer Suburban Single Degree Parents Suburban RM5001 Male 41- Single Degree Employed Employer Suburban Home and living ... 100 rows × 32 columns

```
In [3]:
        1 Data.info()
  <class 'pandas.core.frame.DataFrame'>
RangeIndex: 100 entries, 0 to 99
Data columns (total 32 columns):
# Column
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Monthly income
Source of income
Living area
How often do you shop online shopping per month?
Which category do you often shop online?
How much do you spend for online shopping per month?
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Online shopping saves time.
Online shopping app is user friendly.
Online shopping allow us to find a product from many stores.
Online shopping let the users compare price easier.
Online stores product is cheaper.
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10 Online shopping object is affordable.

11 Online shopping constantly has promotion.

12 Online shopping saves more money.

13 Online shopping is fully trusted and not a scam.

14 Online shopping is fully trusted and not a scam.

15 Online shopping is fully trusted and not a scam.

16 Online shopping is purchase may arrive in damage condition/incomplete item/never arrive.

17 The quality of the product may not same as in the product description.

18 Online shopping offers easy process for return or refund of damage product.

19 There is no breach of personal information.

10 Online shopping apps show good description of the product.

10 Online shopping apps show good description of the product.

10 Online shopping has a lot more choice.

11 I prefer to shop through the internet because it is more convenient for me.

12 I prefer to shop through the internet because it save more money.

13 I prefer to shop through the internet even thought there still some risks of online shopping.

11 I prefer to shop through the internet because the services and the products are satisfied.

12 Online shopping are through the internet because the services and the products are satisfied.
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```

#### In [4]:

1 Data.describe()

#### Out[4]:

	Gender	Age	Marital status	Level of education	Occupation	Monthly income	Source of income	Living area	How often do you shop online shopping per month?	Which category do you often shop online?	 The quality of the product may not same as in the product description.	Online shopping offers easy process for return or refund of damage product.	There is no breach of personal information.	s del is
count	100	100	100	100	100	100	100	100	100	100	 100	100	100	
unique	2	5	2	6	4	5	4	3	4	17	 2	4	3	
top	Female	21- 30	Single	Degree	Student	RM501- RM1000	Employer	Suburban	Once	Health and beauty;Fashion	 Agree	Agree	Agree	Dis
freq	67	50	66	58	50	27	40	69	37	23	 93	60	61	
4 rows	32 colur	mns												
4														-
In [5]														
1 le	n(Data)													

# 100

Out[5]:

In [6]:

#Check unique values for Gender
Data['Gender'].value\_counts()

Out[6]:

Female 33

Male 33 Name: Gender, dtype: int64

```
In [7]:
  1 #Gender distribution

2 #creating the dataset

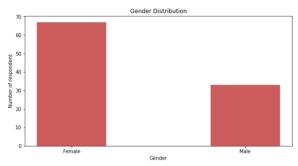
3 data = ('Female': 67, 'Male': 33}

4 courses = list(data.keys())

5 values = list(data.values())
   fig = plt.figure(figsize = (10, 5))
 8
9 # creating the bar plot
10 plt.bar(courses, values, color ='#CDSCSC', width = 0.4)
12 plt.xlabel("Gender")
13 plt.ylabel("Number of respondent")
14 plt.title("Gender Distribution")
```

### Out[7]:

#### Text(0.5, 1.0, 'Gender Distribution')



#### In [8]:

```
1 #Check unique values for Age
2 Data['Age'].value_counts()
Out[8]:
```

```
21-30 50
31-40 26
41-50 12
Below 21 7
51 and above 5
Name: Age, dtype: int64
```

#### In [9]:

```
1 #Age distribution

2 #creating the dataset

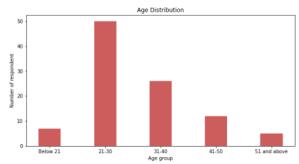
3 data = ('Below 21': 7, '21-30': 50, '31-40': 26, '41-50': 12, '51 and above': 5}

4 courses = list(data.keys())

5 values = list(data.values())
   7 fig = plt.figure(figsize = (10, 5))
8
9 # creating the bar plot
10 plt.bar(courses, values, color ='#CDSCSC', width = 0.4)
11
12 plt.xlabel("Age group")
13 plt.ylabel("Number of respondent")
14 plt.title("Age Distribution")
```

#### Out[9]:

#### Text(0.5, 1.0, 'Age Distribution')



```
In [10]:
```

```
1 #Check unique values for Marital Status
2 Data['Marital status'].value_counts()
```

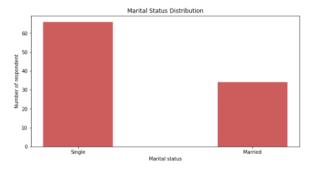
#### Out[10]:

```
Single 66
Married 34
Name: Marital status, dtype: int64
```

#### In [11]:

#### Out[11]:

# Text(0.5, 1.0, 'Marital Status Distribution')



# In [12]:

```
1 #Check unique values for Level of Education
2 Data['Level of education'].value_counts()
```

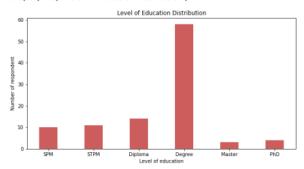
### Out[12]:

Degree 58 Diploma 14 STPM 11 SPM 10 PhD 4

Master 3 Name: Level of education, dtype: int64

#### In [13]:

#### Text(0.5, 1.0, 'Level of Education Distribution')



#### In [14]:

```
1 #Check unique values for Occupation
2 Data['Occupation'].value_counts()
```

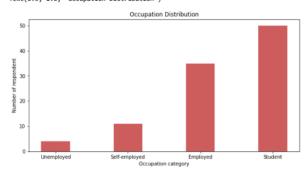
#### Out[14]:

Student 50
Employed 35
Self-employed 11
Unemployed 4
Name: Occupation, dtype: int64

#### In [15]:

```
1 #Occupation distribution
2 #creating the dataset
3 data = ('Unemployed': 4, 'Self-employed': 11, 'Employed': 35, 'Student': 50)
4 courses = list(data.keys())
5 values = list(data.values())
6
7 fig = plt.figure(figsize = (10, 5))
8
9 # creating the bar plot
10 plt.bar(courses, values, color ='#CDSCSC', width = 0.4)
11
12 plt.xlabel("Occupation category")
13 plt.xlabel("Number of respondent")
14 plt.title("Occupation Distribution")
Out[15]:
```

### Text(0.5, 1.0, 'Occupation Distribution')



### In [16]:

```
1 #Check unique values for Monthly income
2 Data['Monthly income'].value_counts()
```

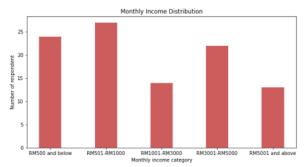
# Out[16]:

RM501-RM1000 27 RM501-RM1000 27
RM500 and below 24
RM3001-RM5000 22
RM1001-RM3000 14
RM5001 and above 13
Name: Monthly income, dtype: int64

# In [17]:

```
1 #Monthly income distribution
2 #creating the dataset
3 data = ('RMS00 and below': 24, 'RMS01-RM1000': 27, 'RM1001-RM3000': 14, 'RM3001-RM5000': 22, 'RM5001 and above': 13}
4 courses = list(data.keys())
5 values = list(data.values())
   7 fig = plt.figure(figsize = (10, 5))
 9 # creating the bar plot
10 plt.bar(courses, values, color ='#CDSCSC', width = 0.4)
10 plt.oar(towsee, ...
11
12 plt.xlabel("Monthly income category")
13 plt.ylabel("Number of respondent")
14 plt.title("Monthly Income Distribution")
```

Text(0.5, 1.0, 'Monthly Income Distribution')



### In [18]:

```
1 #Check unique values for Source of income
2 Data['Source of income'].value_counts()
```

# Out[18]:

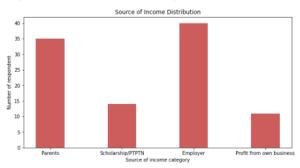
Employer Profit from own business 11
Name: Source of income, dtype: int64

### In [19]:

```
1 #Source of income distribution
2 #creating the dataset
3 data = ('Parents': 35, 'Scholarship/PTPTN': 14, 'Employer': 40, 'Profit from own business': 11}
4 courses = list(data.keys())
5 values = list(data.values())
 6 7 fig = plt.figure(figsize = (10, 5))
9 # creating the bar plot
10 plt.bar(courses, values, color ='#CDSCSC', width = 0.4)
```

# Out[19]:

Text(0.5, 1.0, 'Source of Income Distribution')



# In [20]:

```
1 #Check unique values for Living area
2 Data['Living area'].value_counts()
```

### Out[20]:

69 25 6 Suburban Urban Rural

Name: Living area, dtype: int64

# In [21]:

```
#Living area distribution
#creating the dataset
data = ('Rural': 6, 'Suburban': 69, 'Urban': 25}
curses = list(data.keys())
values = list(data.values())
6
  7 fig = plt.figure(figsize = (10, 5))
9 # creating the bar plot
plt.bar(courses, values, color ='#CD5C5C', width = 0.4)
10 plt.ber(coo.e.,
11
12 plt.xlabel("Living area category")
13 plt.ylabel("Number of respondent")
14 plt.title("Living Area Distribution")
```

# Out[21]:

Text(0.5, 1.0, 'Living Area Distribution')



### In [22]:

```
1 #Check unique values for How often do you shop online shopping per month?
2 Data['How often do you shop online shopping per month?'].value_counts()
```

### Out[22]:

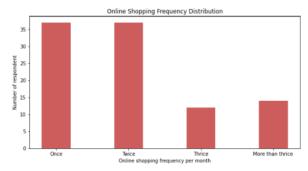
```
Once 37
Twice 37
More than thrice 14
Thrice 12
Name: How often do you shop online shopping per month?, dtype: int64
```

### In [23]:

```
#How often do you shop online shopping per month? distribution
2 #creating the dataset
3 data = ('Once': 37, 'Twice': 37, 'Thrice': 12, 'More than thrice': 14}
4 courses = list(data.keys())
5 values = list(data.values())
  7 fig = plt.figure(figsize = (10, 5))
8
9 # creating the bar plot
10 plt.bar(courses, values, color ='#CDSCSC', width = 0.4)
| 12 | plt.xlabel("Online Shopping frequency per month") | 3 | plt.ylabel("Number of respondent") | plt.title("Online Shopping Frequency Distribution") |
```

# Out[23]:

Text(0.5, 1.0, 'Online Shopping Frequency Distribution')



# In [24]:

1 #Check unique values for How much do you spend for online shopping per month?
2 Data['How much do you spend for online shopping per month?'].value\_counts()

# Out[24]:

Below RM100 RM101-RM300 RM301-RM500 43 36 16

RM501 and above 5
Name: How much do you spend for online shopping per month?, dtype: int64

### In [25]:

```
#How much do you spend for online shopping per month? distribution

2 #creating the dataset

data = { "Below RN100": 43, 'RM101-RM300": 36, 'RM301-RM500": 16, 'RM501 and above": 5}

courses = list(data.keys())

values = list(data.values())

fig = plt.figure(figsize = (10, 5))

# creating the bar plot

plt.bar(courses, values, color = "#CDSCSC", width = 0.4)

11

plt.xlabel("Online shopping spending per month")

plt.title("Money Spend On Online Shopping Distribution")
```

### Out[25]:

Text(0.5, 1.0, 'Money Spend On Online Shopping Distribution')



### In [26]:

```
#import data shopping category
Data1= pd.read_csv('Shopping Category.csv')
Data1
```

#### Out[26]:

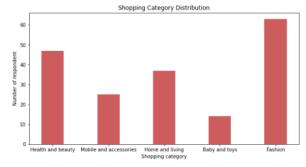
### Shopping category Number of respondent

0	Health and beauty	47
1	Mobile and accessories	25
2	Home and living	37
3	Baby and toys	14
4	Fashion	63

### In [27]:

# Out[27]:

Text(0.5, 1.0, 'Shopping Category Distribution')



### In [28]:

```
1 #import data favourite online store
2 Data2= pd.read_csv('Favourite Online Store.csv')
3 Data2
```

### Out[28]:

	Favourite online store	Number of respondent
0	Shopee	63
1	Lazada	26
2	Zalora	15
3	Facebook	16
4	Instagram	19
5	TikTok	18
6	Other website	20

### In [29]:

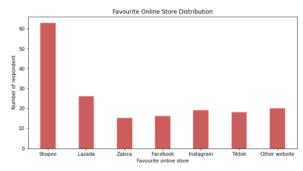
```
In [29]:

1  #Favourite online store distribution
2  #Creating the dataset

3  data = {'Shopee': 63, 'Lazada': 26, 'Zalora': 15, 'Facebook': 16, 'Instagram': 19, 'Tiktok': 18, 'Other website': 20}
4  courses = list(data.keys())
5  values = list(data.values())
6  fig = plt.figure(figsize = (10, 5))
8  # creating the bar plot
10  plt.bar(courses, values, color ='#CDSCSC', width = 0.4)
11
12  plt.xlabel("Favourite online store")
13  plt.ylabel("Favourite online store Distribution")
0  put[29]:
```

### Out[29]:

Text(0.5, 1.0, 'Favourite Online Store Distribution')



### **CRONBACH'S ALPHA**

- 1) STRONGLY AGREE = 4
- 2) AGREE = 3
- 3) DISAGREE = 2
- 4) STRONGLY DISAGREE = 1

Cronbach's alpha	Internal consistency
α ≥ 0.9	Excellent
0.9 > α ≥ 0.8	Good
0.8 > α ≥ 0.7	Acceptable
0.7 > α ≥ 0.6	Questionable
0.6 > α ≥ 0.5	Poor
0.5 > α	Unacceptable

### In [30]:

```
1 pip install pingouin
Requirement already satisfied: pingouin in c:\users\owner\anaconda3\new\lib\site-packages (0.5.2)
Requirement already satisfied: scipy>=1.7 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (1.9.3)
Requirement already satisfied: pandas>=1.0 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (1.1.3)
Requirement already satisfied: scikit-learn<1.1.0 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (0.23.
-/
Requirement already satisfied: matplotlib>=3.0.2 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (3.3.2)
Requirement already satisfied: outdated in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (0.2.2)
Requirement already satisfied: numpy>=1.19 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (1.23.5)
Requirement already satisfied: seaborn>=0.11 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (0.11.0)
Requirement already satisfied: seaborn>=0.20 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (0.31.0)
Requirement already satisfied: pandas-flavor>=0.2.0 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (0.31.0)
Requirement already satisfied: statsmodels>=0.13 in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (0.13.5)
Requirement already satisfied: tabulate in c:\users\owner\anaconda3\new\lib\site-packages (from pingouin) (0.9.0)
Requirement already satisfied: pytz>=2017.2 in c:\users\owner\anaconda3\new\lib\site-packages (from pandas>=1.0->pingouin)
                ent already satisfied: python-dateutil>=2.7.3 in c:\users\owner\anaconda3\new\lib\site-packages (from pandas>=1.0->
pingouin) (2.8.1)
pangounny (2-0-)
Requirement already satisfied: joblib>=0.11 in c:\users\owner\anaconda3\new\lib\site-packages (from scikit-learn<1.1.0->pin
gouin) (0.17.0)
gouin (0.17.6)
Requirement already satisfied: threadpoolctl>=2.0.0 in c:\users\owner\anaconda3\new\lib\site-packages (from scikit-learn<1.
1.0->pingouin) (2.1.0)
Requirement already satisfied: pillow>=6.2.0 in c:\users\owner\anaconda3\new\lib\site-packages (from matplotlib>=3.0.2->pin
gouin) (8.0.1)
Requirement already satisfied: kiwisolver>=1.0.1 in c:\users\owner\anaconda3\new\lib\site-packages (from matplotlib>=3.0.2->pingouin) (1.3.0)

Requirement already satisfied: cycler>=0.10 in c:\users\owner\anaconda3\new\lib\site-packages (from matplotlib>=3.0.2->pingouin) (0.18.0)

Requirement already satisfied: cycler>=0.10 in c:\users\owner\anaconda3\new\lib\site-packages (from matplotlib>=3.0.2->pingouin) (0.18.0)

Requirement already satisfied: certifi>=2020.06.20 in c:\users\owner\anaconda3\new\lib\site-packages (from matplotlib>=3.0.
2->pingouin) (2020.6.20)
          ngouin) (2020.6.20)
rement already satisfied: pyparsing|=2.0.4,|=2.1.2,!=2.1.6,>=2.0.3 in c:\users\owner\anaconda3\new\lib\site-packages
matplotlib>=3.0.2->pingouin) (2.4.7)
rement already satisfied: littleutils in c:\users\owner\anaconda3\new\lib\site-packages (from outdated->pingouin) (0.
Requirement already satisfied: setuptools>=44 in c:\users\owner\anaconda3\new\lib\site-packages (from outdated->pingouin)
($0.3.1.post20201107)

Requirement already satisfied: requests in c:\users\owner\anaconda3\new\lib\site-packages (from outdated->pingouin) (2.24.
 Requireme
                  nt already satisfied: xarray in c:\users\owner\anaconda3\new\lib\site-packages (from pandas-flavor>=0.2.0->pingoui
n) (2022.12.0)
      uirement already satisfied: lazy-loader==0.1rc2 in c:\users\owner\anaconda3\new\lib\site-packages (from pandas-flayor>=
Requirement already satisfied: patsy>=0.5.2 in c:\users\owner\anaconda3\new\lib\site-packages (from statsmodels>=0.13->ping
ouin) (0.5.3)
               days=1.0-)ingouin) (1.15.0)

Requirement already satisfied: idna<3,>=2.5 in c:\users\owner\anaconda3\new\lib\site-packages (from requests->outdated->pin gouin) (2.10)

Requirement already satisfied: chardet<4,>=3.0.2 in c:\users\owner\anaconda3\new\lib\site-packages (from requests->outdated Requirement already satisfied: chardet<4,>=3.0.2 in c:\users\owner\anaconda3\new\lib\site-packages (from requests->outdated
Requirement aiready satisfied: urllib3|=1.25.0,|=1.25.1,<1.26,>=1.21.1 in c:\users\owner\anaconda3\new\lib\site-packages (f rom requests->outdated->pingouin) (1.25.11)

Note: you may need to restart the kernel to use updated packages.
```

### In [31]:

Out[31]:

```
Q1 Q2 Q3 Q4
0 4 3 3 4
2 4 3 4 4
3 3 3 3 4
 4 3 3 4 4
 5 4 3 4 3
 6 3 3 3 3
 7 4 3 4 4
 8 4 3 4 4
9 4 3 3 4
10 4 3 3 3
11 3 3 3 3
12 4 3 4 4
13 4 3 4 4
14 4 3 4 4
15 4 3 4 4
16 4 3 3 3
17 4 3 4 4
18 4 3 4 4
19 4 3 4 4
20 4 3 3 4
21 4 3 3 3
22 3 3 3 3
23 4 3 3 4
24 3 3 3 3
25 4 3 3 3
27 3 3 4 4
28 4 3 4 4
29 4 4 4 4
In [32]:
1 import pingouin as pg
2 pg.cronbach_alpha(data=Data1)
(0.5939284640817553, array([0.291, 0.788]))
In [33]:
```

Out[33]:

```
Q1 Q2 Q3 Q4
0 3 3 4 4
1 3 3 4 4
2 3 4 3 4
3 4 3 4 4
4 3 3 3 4
5 3 3 4 4
6 3 3 3 3
7 4 3 3 4
8 3 3 4 4
9 3 3 3 3
10 3 3 4 4
11 3 3 3 3
12 4 3 4 4
13 4 3 4 4
14 4 4 4 4
15 4 3 4 4
16 4 3 4 4
17 4 3 3 4
18 3 3 4 4
19 4 3 4 4
20 4 3 3 4
21 4 3 3 3
22 3 3 3 3
23 4 3 3 3
24 4 3 3 3
25 3 3 3 3
26 3 3 3 3
27 4 3 4 4
28 4 3 4 4
29 4 3 3 3
```

```
In [34]:
1 import pingouin as pg
2 pg.cronbach_alpha(data=Data2)
(0.5373976855771945, array([0.192, 0.758]))
```

```
In [35]:
```

Out[35]:

```
Q1 Q2 Q3 Q4
0 3 2 3 4
1 3 2 3 4
2 3 1 3 3
3 3 2 3 4
4 3 2 3 3
 5 3 2 3 3
 6 3 1 3 3
7 3 2 3 3
 8 4 2 3 3
9 4 2 3 4
10 4 2 3 3
11 3 2 3 4
12 3 2 3 3
13 4 2 3 4
14 3 2 3 3
15 3 2 3 3
16 3 1 3 3
17 3 2 4 4
18 4 2 3 4
19 4 2 3 3
20 3 1 3 3
21 3 2 3 3
22 3 2 3 3
23 3 2 3 3
24 3 2 3 4
25 3 2 3 3
26 4 2 3 4
27 3 1 3 3
28 3 2 3 3
29 4 2 3 4
In [36]:
1 import pingouin as pg
2 pg.cronbach_alpha(data=Data3)
Out[36]:
```

### In [37]:

(0.521280602636535, array([0.164, 0.75 ]))

```
1 #DEPENDENT VARIABLE: Y
```

Out[37]:

```
1 3 3 3 3
2 3 3 3 3
3 3 3 3 3
4 3 3 3 3
5 3 3 3 3
6 3 3 3 3
8 4 3 3 4
9 3 3 3 3
10 4 3 3 4
11 4 3 3 4
12 4 4 4 4
13 3 4 4 3
14 3 3 3 3
15 3 3 3 3
16 4 3 3 4
17 4 4 3 4
18 3 3 3 3
20 3 3 3 3
21 3 3 3 3
22 3 3 3 3
23 3 4 3 3
24 3 4 3 3
25 3 3 3 3
26 3 3 3 3
27 3 4 4 3
28 4 4 3 3
29 3 3 3 3
```

- 1 import pingouin as pg 2 pg.cronbach\_alpha(data=Data4)

### Out[38]:

(0.6614264919941777, array([0.409, 0.823]))

# **MULTIPLE LINEAR REGRESSION ANALYSIS**

# In [39]:

- 1 #Import data (mean of each variable)
  2 Data=pd.read\_csv("DATA SCIENCE PROJECT.csv")
  3 Data

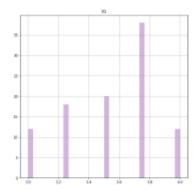
# Out[39]:

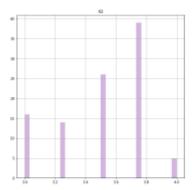
	Gender	Age	Marital status	Level of education	Occupation	Monthly income	Source of income	Living area	How often do you shop online shopping per month?	Which category do you often shop online?	How much do you spend for online shopping per month?	Favourite online
0	Female	41- 50	Married	Degree	Employed	RM3001- RM5000	Employer	Urban	Twice	Health and beauty;Fashion	RM101- RM300	Shopee;2
1	Female	21- 30	Single	Degree	Employed	RM5001 and above	Employer	Suburban	Thrice	Health and beauty;Home and living;Fashion	RM301- RM500	Shopee;Tiktok
2	Female	31- 40	Single	Master	Employed	RM5001 and above	Employer	Suburban	Twice	Fashion	Below RM100	Shopee;Instagram;Duck,C N
3	Female	21- 30	Single	Degree	Student	RM501- RM1000	Scholarship/PTPTN	Suburban	More than thrice	Health and beauty;Fashion	RM101- RM300	Shopee;Zalora;
4	Female	31- 40	Married	Diploma	Employed	RM1001- RM3000	Employer	Suburban	Twice	Home and living;Baby and toys	RM301- RM500	S⊩
95	Female	31- 40	Married	Degree	Employed	RM5001 and above	Employer	Suburban	More than thrice	Home and living;Baby and toys;Fashion	RM301- RM500	Shopee;Lazada;Insta
96	Female	21- 30	Single	Degree	Student	RM500 and below	Scholarship/PTPTN	Suburban	Once	Health and beauty	Below RM100	Sh
97	Female	31- 40	Married	STPM	Employed	RM3001- RM5000	Employer	Suburban	Twice	Health and beauty;Home and living;Fashion	RM101- RM300	Shopee;Face
98	Female	21- 30	Single	Degree	Student	RM501- RM1000	Parents	Suburban	Once	Health and beauty;Mobile and accessories;Fashion	Below RM100	Sit
99	Male	41- 50	Single	Degree	Employed	RM5001 and above	Employer	Suburban	Once	Home and living	Below RM100	Shopee;La
100	100 rows × 17 columns											

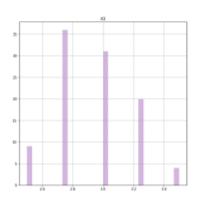
# In [40]:

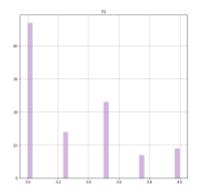
```
1 Data.hist(bins=30, figsize=(20, 20), color = '#D2B4DE')
```

### Out[40]:







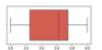


# In [41]:

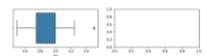
```
1 #Detect outliers
2 fig, axs = plt.subplots(ncols = 4, figsize=(20, 2))
3 sns.boxplot(x = Data['X1'], color = '#E74C3C', ax=axs[0])
4 sns.boxplot(x = Data['X2'], color = '#9B59B6', ax=axs[1])
5 sns.boxplot(x = Data['X3'], color = '#2980B9', ax=axs[2])
```

# Out[41]:

# <AxesSubplot:xlabel='X3'>







# In [42]:

```
import statsmodels.api as sm

#define predictor and response variables
#Independent variable

X = Data[['X1', 'X2', 'X3']]

#Dependent variable

Y = Data['Y1']

#dad constant to predictor variables

X = sm.add_constant(X)

#fit linear regression model
model = sm.OLS(Y, X).fit()

#view model summary
print(model.summary())
```

# OLS Regression Results

	ora kell caaton keadita									
	Dep. Variable:		Y1	R-sq	uared:		0.076			
	Model:		OLS	Adj.	R-squared:		0.047			
	Method:	Le	ast Squares	F-st	atistic:		2.629			
	Date:	Tue,	31 Jan 2023	Prob	(F-statistic):	:	0.0546			
	Time:		16:06:51	Log-	Likelihood:		-27.614			
	No. Observations:		100	AIC:			63.23			
	Df Residuals:		96	BIC:			73.65			
	Df Model:		3							
	Covariance Type:		nonrobust							
	C	oef s	td err	t	P> t	[0.025	0.975]			
	const 1.9	9217	0.530	3.627	0.000	0.870	2.973			
	X1 -0.6	9446	0.127	-0.350	0.727	-0.297	0.208			
	X2 0.2	2067	0.128	1.615	0.110	-0.047	0.461			
	X3 0.2	2739	0.135	2.027	0.045	0.006	0.542			
	Omnibus:		9.948	Durb	in-Watson:		1.545			
	Prob(Omnibus):				ue-Bera (JB):		10.728			
	Skew:		0.775	Prob	(JB):		0.00468			
	Kurtosis:		2.584	Cond	. No.		97.5			

### Notes:

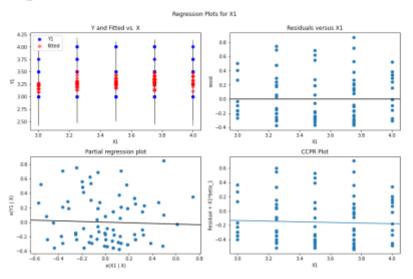
[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

### In [43]:

```
#define figure size
fig = plt.figure(figsize=(12,8))

#produce regression plots
fig = sm.graphics.plot_regress_exog(model, 'X1', fig=fig)
```

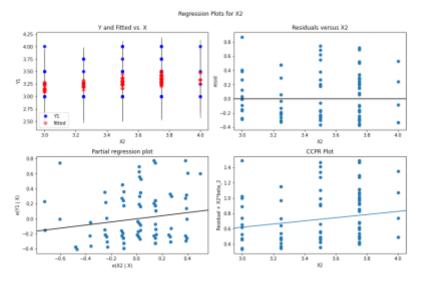
### eval\_env: 1



# In [44]:

```
1 #define figure size
2 fig = plt.figure(figsize=(12,8))
3
4 #produce regression plots
5 fig = sm.graphics.plot_regress_exog(model, 'X2', fig=fig)
```

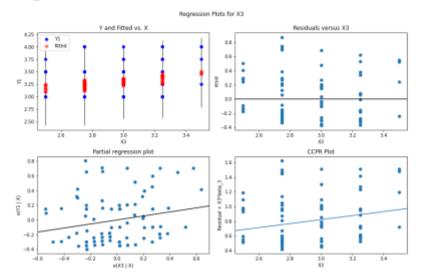
# eval\_env: 1



# In [45]:

```
#define figure size
fig = plt.figure(figsize=(12,8))
#produce regression plots
fig = sm.graphics.plot_regress_exog(model, 'X3', fig=fig)
```

#### eval env: 1



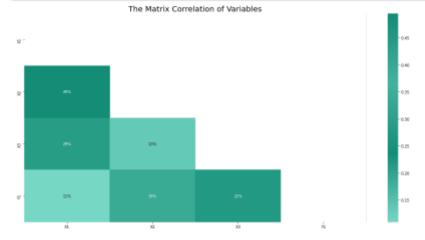
# In [46]:

The closer the value is to 1 (or -1), the stronger a relationship.

The closer a number is to 0, the weaker the relationship.

# In [47]:

```
mask = np.triu(np.ones_like(Data.corr()))
plt.figure(figsize=(20, 10))
cmap = LinearSegmentedColormap.from_list('TurPink', ['#76D7C4', '#148F77', '#45B39D', 'plt.title("The Matrix Correlation of Variables", fontsize=20)
dataplot = sns.heatmap(Data.corr(), cmap = cmap, annot = True, mask = mask, fmt = '.0%' plt.show()
```



# In [ ]:

1

# APPENDIX C: TABLEAU VISUALIZATION

