

Why do(n't) people donate?



"If WFP can describe on this Twitter thread exactly how S6B will solve world hunger, I will sell Tesla stock right now and do it."

- Elon Musk, @elonmusk

2:50 PM | Oct 31, 2021**

Have you done any of the following in 2021?



Donated money to a charity?



Helped a stranger who needed help?



Volunteered your time to an organisation?

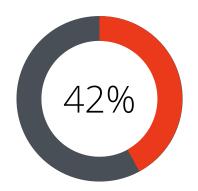
According to CAF World Giving Index in 2020*

Indonesia Kenya Nigeria Myanmar Australia Ghana New Zealand Uganda Kosovo Thailand

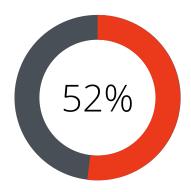
are the world's highest scoring countries?

Latvia
France
Pakistan
Lebanon
Morocco
South Korea
Italy
Belgium
Portugal
Japan

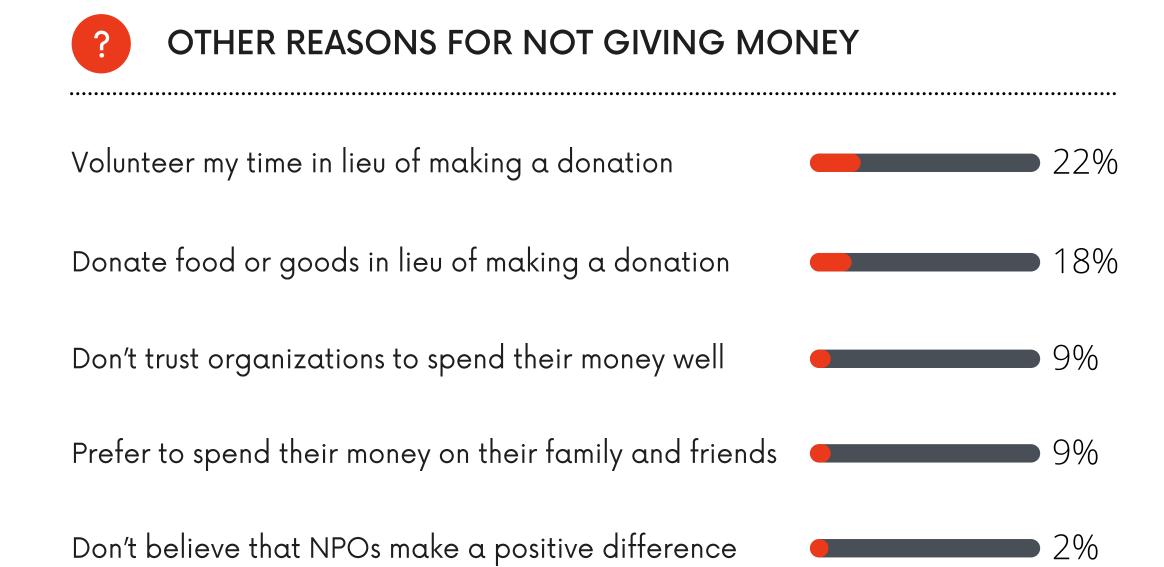
are the world's lowest scoring countries?



of non-donors worldwide say the primary reason they do not give money to NPOs is because they do not have the financial resources.



of non-donors say it is unlikely they will give money to an NPO within the next 12 months.



According to Global Trends Giving Report 2020 by Nonprofit Tech for Good.



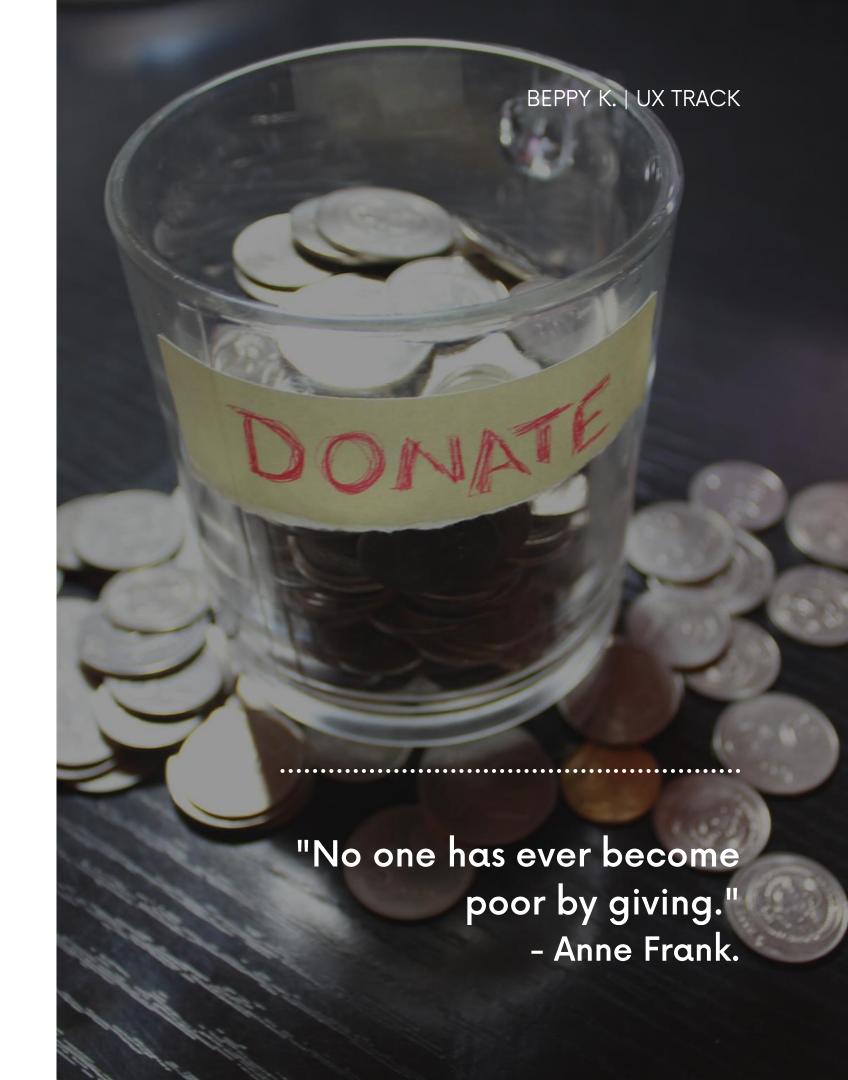
Giving. The Donation App.

We aim to get people to donate just with a several click to different organizations, while getting the complete information about the organization/the current project.

The app shall be populated only with:

- German nonprofits that listed in the DZI (with or without seal)
- International nonprofits that are listed in the Charity Navigator

This means all NGOs/NPOs are screened and trusted.



The App.

- Allow easy donation to NGOs/NPOs.
- Host trusted organizations (DZI + Charity Navigator) and their profiles.
- Allow to select orgs to donate based on the cause.
- Donate only with a click (CC, PayPal, SEPA)
 - Allows recurring/one-time donation
 - Receipts shall be made available automatically
- Option to Pay-it-Forward
- Option to share --> 'challenge' people to match/double up donation.
- Set up a match donation to rally your friends and collectively contribute even more money
- Get notifications weekly/bi-weekly/monthly.
- Get a report monthly/yearly on how much you have donate and to which orgs.

Why DZI and Charity Navigator?

DZI for trusted orgs in Germany.

Charity Navigator for trusted orgs internationally.

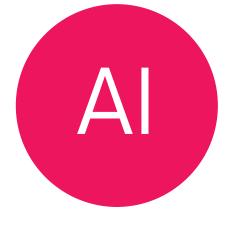
Will there be only Orgs and not projects?
There shall be projects and special event (disaster rally etc.) but mostly only orgs in general.

What about privacy?
You can opt whether to donate anonymously or not.
Privacy protected, orgs won't have donor's info.

Why Giving?
To provide easy access, easy research, easy-to-donate to various organizations.

Integration





Αl

ROLES





DS ROLES

WD

ROLES

UX

ROLES

Dataset from DZI and Charity Navigator list. Keep

usage/donation
data and creating
report of how much
the user has donated
to which
organizations.

Providing selection of orgs/projects to the user as notifications using algorithms (user's orgs preference, current event, etc.).

Create a 'template' for receipt that's changeable based on the orgs and amount donated.

Front-end:
Payment processing.
Set up options (rally a donation, match/double up, sharing option, Payit-Forward option)

Ideation exploration, features, user flow, wireframe, etc.

Week 1 Onboarding, design

Week 2 - 4 ····· Coding

Week 5-6 Adjusting

Week 7-8 Testing & wrapping

DONATI

Thank You!

Any questions?