Lean Canvas SoloBot Aug 08, 2025

PROBLEM

Marine pollution, including plastic waste and oil spills, is a serious threat to sea life and coastal communities.

Current monitoring methods are slow, expensive, and not very effective, which means pollution often spreads before it can be cleaned up.

The lack of real-time detection systems makes it hard to take quick action and prevent long-term environmental damage.

SOLUTION

A multi-agent AI system that uses AI and machine learning to automatically detect marine pollution.

The system uses different agents to collect data from various sources (like satellite images) and then analyzes that data to find and report pollution.

The final agent sends real-time alerts to the right people, so they can respond quickly.

UNIQUE VALUE PROPOSITION

Unlike traditional methods, our system provides a real-time and non-invasive way to detect pollution.

It uses a combination of multiple data sources (like satellite data) for more accurate results.

The project is built on an affordable and scalable cloud platform, making it accessible to many organizations.

UNFAIR ADVANTAGE

System uses a unique multi-agent design that is highly scalable and can be improved with more data.

It's built on a secure cloud platform, making it reliable for real-world use.

The model's ability to combine different data types (like sensor and satellite data) gives it a better chance of detecting a wider range of pollution.

CUSTOMER SEGMENTS

Government environmental agencies and coastal management authorities.

NGOs focused on marine conservation.

Research institutions and universities studying marine ecosystems.

EXISTING ALTERNATIVES

Manual on-site inspections and patrols.

One-off water quality testing. Single-source monitoring solutions (e.g., just using a single type of sensor).

KEY METRICS

The accuracy of model in detecting pollution events

The speed at which alerts are sent out after an event is detected.

The amount of data successfully processed over time to demonstrate scalability.

HIGH-LEVEL CONCEPT

An Al-powered marine pollution monitoring service that provides real-time alerts.

CHANNELS

The Solution will be accessed through a public API that other applications can use.

A web-based dashboard will be used to show real-time data and alerts.

Use public platforms like GitHub and IBM Cloud to share the project code and its working demo.

EARLY ADOPTERS

Environmental groups and small marine-focused research teams.

They are likely to be tech-savvy and actively looking for innovative ways to monitor pollution.

These groups are driven by a strong mission and are willing to try new solutions to improve their work.

COST STRUCTURE

Expenses for running the AI models and dashboard on cloud services like IBM Cloud, including computing power and data storage.

Costs associated with getting a continuous stream of satellite imagery and sensor data from providers.

The ongoing costs for the team to maintain and improve the AI models and the dashboard.

REVENUE STREAMS

A monthly or yearly fee for environmental agencies to use the monitoring service and receive real-time alerts.

Offering custom solutions and data analysis for specific clients or regions.

Selling access to historical pollution data and insights generated by the platform to researchers and organizations.