

# Anisha Gupta

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Vikhroli, Mumbai-400079(w) | 9372974414 | anishagupta977@gmail.com

## Profile

Dynamic Sales Executive with 2+ years of proven success in exceeding sales targets and building robust client relationships. Adept in strategic sales, skilled negotiation, and delivering outstanding customer service. Eager to apply my expertise to contribute to sales excellence in a high-impact HR role..

## Experience

### **SALES EXECUTIVE | BAJAJ FINSERV LTD | APRIL 2023 – NOVEMBER 2024**

- Exceeding sales targets at Bajaj Finserv through strategic client engagement and leveraging financial product expertise. Prior success at Kotak Mahindra underscores my proven track record in driving sales excellence.

### **SALES EXECUTIVE | KOTAK MAHINDRA BANK LTD | JANUARY 2022 – MARCH 2023**

- Accomplished Sales Executive at Kotak Mahindra, consistently exceeding targets through effective client engagement, consultative selling, and a deep understanding of financial products.

## Education

### **BACHELOR OF MANAGEMENT STUDIES (B.M.S) | MUMBAI UNIVERSITY | 2021**

- Ramniranjan jhunjhunwala college
- Specialization in **Human Resources Management**

### **HIGHER SECONDARY CERTIFICATE (HSC - COMMERCE) | MUMBAI BOARD | 2018**

- Chandrabhan sharma college

## Skills & Abilities

- HRIS
- Curious to gain knowledge and learn new concepts
- Excellent Communication
- Employee Relations
- Organizational Skills
- Teamwork
- Compliance and Employment Law

## ADDITIONAL QUALIFICATION

- **MS- office**
- **Tally + GST**

## Reference

- References available upon request.