# Intergovernmental Transfer Decision—an Outcome of the Interaction between Central and Local Government

Yan Hao Pennsylvania State University School of Public Affairs

## **Author Note**

Yan Hao https://orcid.org/0009-0000-6310-3988

Correspondence concerning this article should be addressed to Yan Hao, School of Public Affairs, Public Administration, Pennsylvania State University Harrisburg, 777 W Harrisburg Pike, Middletown, PA 17057. E-mail: yjh5219@psu.edu

## Abstract

The decision-making process of intergovernmental transfer payments, a crucial tool for central government involvement in the provision of local public goods, has been widely discussed by public administration scholars. Building upon the analyses of previous scholars and grounded in the current administrative reality of the United States, this paper employs a perfect information dynamic game theoretic model to infer the decision mechanisms behind the forms of transfer payments. Our analysis reveals that the decision-making process of transfer payments is not a top-down procedure but rather a result of a comprehensive consideration and compromise between higher and lower levels of government based on factors such as tax efficiency, public goods pricing, and policy intentions.

 $\it Keywords:$  intergovernmental transfer, game theory inference, decision making mechanism

# Intergovernmental Transfer Decision—an Outcome of the Interaction between Central and Local Government

# **Introduction and Question Description**

## Introduction

Fiscal federalism is a form of fiscal decentralization that is widely recognized as a more efficient way to provide public goods and services, particularly in large and complex countries with multiple levels of administrative institutions. Hayek (2009) argued that local governments are better positioned to understand local needs and preferences, and therefore to provide appropriate public goods and services. Stigler (1998) built on Hayek's insights and argued for the necessity of protecting the funding ability of subnational governments. Tiebout (1956) developed a theoretical framework to show that voting with one's feet can ensure that public goods supply matches local needs. He also demonstrated that competition among local governments can lead to improved administrative efficiency. To summarize, central and local governments should specialize different kinds of functions in public goods providing.

Typically, national governments engage in public goods provision at the subnational level through two approaches: joint provision and intergovernmental transfers. The distinction lies in whether the national government directly provides the public goods.

Joint provision is straight to understand. It means central government provide the public goods directly to subnational citizens. Intergovernmental transfer is relatively complicated.

In the US fiscal federal system, the Federal government imposes significant influence on state and local fiscal decision making through various grants-in-aids programs (GIA) or intergovernmental transfer(IGT). Annually, these programs amounts to nearly \$700 billion, or close to 20 percent of overall federal revenues (Dilger & Cecire, 2015). Grounded in fiscal federalism, these programs, are guided by the idea that the allocation of publicly funded goods and services should be the responsibility of state and local governments, due to their closer proximity to the constituents. The sought for advantages of such division

include: reduced costs associated with planning and administration, the ability to account for spatial differences, and increased opportunities for citizens to influence political decision-making (Musgrave, 1997). IGT from federal government help to narrow the gap between revenue and expenditure of state and local government, encourage the supply of specific public goods and promote the horizontal equity among states.

Generally, grants-in-aids programs in the US federal fiscal system, can be categorized across two dimensions including the level of restrictions that are attached to the awards, and the administrative procedures that govern the award process. In terms of restrictions, IGT can be organized into categorical grants, block grants and general revenue sharing grants. Categorical grants include formula categorical grants, open-ended reimbursement categorical grants and project categorical grants. Project categorical grants are awarded with relatively strict set of activities that are attached to a specific purpose. Block grants are awarded to fund specific programs, but carry relatively few restrictions. The main difference is that block grants do not attach a specific purpose to how recipients spend the award. General revenue sharing grants carries the least amount of restrictions. In brief, these awards can be spent for any purpose, as long as it is not prohibited by federal or state law. According to the Congressional Research Service report, there are about 600 grant-in-aid programs, and categorical grants account for about 95 percent of the programs and more than 80 percent of total grant outlays (Dilger & Cecire, 2015). The intergovernmental transfer categories can be summarized in Table 1.

## Question Description

Scholars in public finance have long been intrigued by the formation mechanism and effects of intergovernmental transfer payments (Elazar, 1967; Kuic & Elazar, 1988; Treu, 2010). The prevailing consensus among scholars is that the formation of fiscal policies about transfer payments is not a straightforward top-down process but rather the outcome of a compromise between levels of government (Chubb, 1985; Dixit & Londregan, 1995; Weingast, 1976). However, the precise formation mechanism and the evaluative

considerations, sacrifices, and compromises made by both central and local governments in the process of shaping policy tools have proven challenging to consolidate into a unified discourse. For instance, among numerous transfer payment instruments shown in Table 1, why is a particular one selected for implementation? In the United States, categorical transfers constitute approximately 80% of the total transfer payment amount (Dilger & Cecire, 2015). How can we explain this highly unbalanced distribution of transfer payments?

In this article, I aim to address two levels of inquiry.

• How the determination of the intergovernmental transfer tool is made?

I explore the mechanism guiding the government's selection of transfer payment tools or how the intergovernmental transfer is choosen.

• The explain of fiscal phenomena present in transfer payment process.

I endeavor to use the theoretical framework derived in the article to explain certain fiscal phenomena present in transfer payments, such as: How can the flypaper effect be elucidated? Why does direct government involvement in local public goods provision differ from transferring grants to local governments in terms of the flypaper effect? In the United States, what accounts for the greater favorability of categorical transfers? I aspire for these fiscal phenomena to be enlightened through the theoretical deductions presented in the article.

## Literature Review

Volden (2005)breaks the process into four procedures. Firstly, policymakers on central level decide whether or not to join local region's public goods provision; Secondly, policymakers needs to decide what conditions to attach to the receipt of the grant funds, such as funds spending area; Thirdly, the local government need to decide whether to accept the grants or not; Finally, the local government need to decide how to spend the grants.

I categorize the literature on intergovernmental transfers into four groups following Volden's framework. The initial two procedures in Volden's four-step process primarily address issues at the central level, specifically focusing on how decisions regarding grants-in-aid are made.

The distribution of grants in central level is considered a bargaining game among decision-making groups such as committees, congress, or houses, depending on which group is the decisive institution. Baron and Ferejohn (1989) laid the foundation for subsequent analyses of bargaining models. They made several important assumptions, such as random recognition, majority voting rule, and earmarks rule. Their work, as well as the generalization by Banks and Duggan (2006), demonstrates that legislators with agenda-setting power tend to receive a disproportionate share of funding. Martin (2018) restricts the authority of decision-making members to determine only the factors in the formula, not the specific numerical values, representing a significant advancement in reflecting the realities of political and administrative processes. In contrast to Baron and Ferejohn's predictions, Martin anticipates oversized winning coalitions and the emergence of persistent winning blocs.

Except for the theoretical investigation of the decision making bargaining process, scholars also focus on the empirical evidence of the impact of some socio-economic factors on grants-in-aid distribution. Markusen et al. (1981) conducted a descriptive study to analyze three distinct swings in the distribution of federal grants to cities during the 1960s and 1970s. They found that federal grants increased substantially during this period, with northeastern and midwestern cities benefiting the most from 1965-1972, southern and western cities benefiting the most from 1972-1975, and a slight swing back in favor of the first group from 1975-1978. These swings can be partially explained by the political background, as noted in their article. Wallis (1987) also emphasizes the political effect on the amount of intergovernmental transfer. Stegarescu (2006) explains that the degree of IGT decentralization is a result of population, unemployment, trade-openness, presidential

regimes and electoral systems based on the test result of the panel data of 17 nations.

Kasdin (2016) conducted an empirical test and found that the complexity of state or local government networks influences the amount of federal transfer and federal control. These body of literature predominantly focuses on the first two procedures.

The last two procedures in Volden's framework pertain to issues at the local level. In other words, literature categorized under the last two groups focuses on local governments' considerations regarding grants and the potential effects on local governments' spending.

Nicholson-Crotty (2012) demonstrates that the interaction of partisan and electoral pressures has been influencing state-level applications for grants. This may elucidate why local governments may opt to reject offered grants. Additionally, Volden (2005) posits that central and local governments may engage in competition for public goods provision to garner more political credit. In this theoretical framework, local governments may control the scale of transfer payments received within their jurisdiction due to potentially greater political leverage.

The exploration of the impact of intergovernmental transfers on local governments' spending is extensive. One intuitive perspective regarding the effect of Intergovernmental Transfers (IGT) on subnational government spending is termed "fungibility" (Pack & Pack, 1993). This concept suggests that intergovernmental transfers received by local governments would substitute the local government's revenue. Recipients assimilate federal funds into general revenue and reduce spending on public goods through a reduction of local taxes within the jurisdiction. However, supportive empirical evidence is limited. Conversely, evidence on the flypaper effect is more widespread.

The flypaper effect is widely acknowledged as a significant phenomenon in the fiscal federalism literature concerning the vertical transfer of funds from the federal to the state or local level (Gamkhar, 2007; Hines Jr & Thaler, 1995). According to Bradford and Oates' model, a lump-sum grant to the state or local level should have the same effect as an increase in individual revenue within the jurisdiction in terms of stimulating public

expenditure (Bradford & Oates, 1971). This conclusion is known as the equivalence theorem, based on two fundamental assumptions: the median voter theorem and lump-sum tax collection by federal, state, and local governments. However, empirical evidence does not support this theorem. Specifically, some researchers have found that a 1 increase in individual revenue leads to an increase in public expenditure of only 0.02 to 0.05, while a 1 increase in intergovernmental transfers can lead to an increase in public expenditure of 0.25 to even 1 (Bailey & Connolly, 1998; Dollery & Worthington, 1996; Gamkhar, 2007). This phenomenon is known as the flypaper effect. According to Inman (2008)'s statistics, over 3500 research papers have investigated the flypaper effect, both theoretically and empirically.

Volden (2007)'s contribution lies in his establishment of a foundational game theory framework that interconnects these four procedures. He establishes an intergovernmental transfer mechanism linking local-level to central-level governments. However, potential issues with Volden's game theory model arise in two aspects.

Firstly, Volden believes that citizens can clearly distinguish who is offering public goods and who is collecting taxes, implying that political credits and the tax burden inutility can be distinctly divided between central and local governments and can be fully captured by citizens in their voting process. One fundamental assumption in Volden's assumption is that citizens or voters have full information regarding spending at the national and subnational level and they accurately assign credit for goods provision based on those criteria. In another word, governments would consider they can only receive credit for the proportion they supplied. What's more, when national government's role is accomplished through IGT, then "the credit for good provision is divided in proportion to the size of the grant and the total spending by the subnational government" (Volden, 2005). The assertion that voters accurately ascribe electoral credit and blame is primarily based on a federalist perspective on vote choice (Stein, 1990). Some earlier empirical literature supports this assumption (Atkeson & Partin, 1995). There is empirical evidence,

however, showing that at least in America, voters inaccurately ascribe credit and blame for public goods provision. For example, Carpini and Keeter (1996) demonstrates that only 14% of the interviewees are aware of the unemployment rates, and 25% knew about the proportion of federal spending in terms of education resource supply. Additionally, Gilens (2001) indicates that only 12% of the respondents provided correct answers regarding whether the crime rate has risen or declined in the last decade. Needless to say, a substantial body of literature on fiscal illusion, discussing voters' inaccurate sense of the price of public goods, also serves as strong evidence of voters' insufficient information (Borge, 1995; Oates, 1979; Turnbull, 1998).

Another potential flaw is that the intergovernmental transfer tool included in Volden's game theory model is not comprehensive enough. Unlike the variety shown in Table 1, only general transfer is considered in Volden's game theory model. Categorical transfer is not included. This limitation may stem from Volden's pursuit of an arithmetic solution. However, categorical grants account for a significant portion of the total grant amounts, especially when the central government tends to adjust policy direction; categorical transfer becomes a crucial tool.

In my model, I adopt the framework of a complete information dynamic game but introduce two modifications to address existing gaps. Firstly, I incorporate fiscal illusion considerations into the utility setting. While maintaining Volden's assumption regarding clear tax burden assignment, I relax the assumption regarding credit assignment. This setting arises from the impact of fiscal illusion. A widely acknowledged explanation for fiscal illusion by scholars in fiscal studies is that transparency plays a crucial role (Cepparulo et al., 2019; McGillivray & Morrissey, 2019; Pommerehne & Schneider\*, 1978). The process of public goods provision is less transparent compared to tax collection. Public goods provision involves more institutions and layers of government compared to tax collection. Bednar (2007) argue that once the level of public goods provision reaches a certain threshold, citizens become indifferent to the supplier of the goods. Similarly,

Nicholson-Crotty and Theobald (2011) contend that the political credit derived from public goods provision lacks a clear assignment. Tax collection, on the other hand, is directly linked to the general public, allowing taxpayers to have a clear understanding of the amount of tax collected by various levels of government.

Another explanation for the asymmetric understanding of the public in terms of public goods provision and tax collection stems from the theory of risk aversion.

Given these considerations, assuming citizens possess complete information on tax collection while having incomplete information on public goods provision should not be considered a strong assumption.

Additionally, I expand the set of intergovernmental tools available to the central government by incorporating categorical transfers into the game theory model.

#### Method

The theoretical framework is built upon a dynamic game model with complete information. The theoretical implications are derived through backward induction. Following the solution of the game theory model, I will utilize the theoretical implications to elucidate certain fiscal phenomena in intergovernmental transfers.

## Game Theory Model Construction

Building upon Volden (2007)'s dynamic game framework, I formulated my own dynamic model. The game is structured as a dynamic game with complete information, signifying that the utility for all players in this game is common knowledge. The model construction can be delineated from three aspects: players in the game, available behaviors for the players, and utility for the players.

# Player Set

Three players participate in this intergovernmental transfer game: the central government N, state governments with higher resource endowment  $S_h$ , and state governments with lower resource endowment  $S_l$ . The assumption of identical subnational governments in Volden's paper is relaxed. Governments with different resource endowments

may have varying fiscal preferences, leading to distinct reactions to intergovernmental fiscal policy. The player set can be defined as  $P = N, S_h, S_l$ . For convenience, I denote  $i \in l, h$ , where the difference between  $S_h$  and  $S_l$  lies in the fact that states with higher resource endowments are more productive and possess higher tax bases (GDP). Thus, I have  $F_h > F_l$ .

## Action Set

I summary the available action for national government and subnational governments separately.

# Action set summary for national government

For the central or national government, one available option is to refrain from participating in the subnational jurisdictions' public goods provision. I refer to this subgame as the "no provision" game. Alternatively, if the national government decides to engage in provision, the next question is how to participate. The available choices include the joint provision game, general transfer game, or categorical transfer game.

In the joint provision game, the national government provides the goods directly. In this scenario, citizens in a specific  $S_i$  benefit from the public goods offered by both national and subnational governments combined. In the joint provision game, the national government is the direct provider of the goods and determines the amount of public goods provided to  $S_i$ , denoted as  $G_{Ni}$ .

Another subgame involves offering intergovernmental transfers. In Volden's framework, the national government can provide grants only through general transfers, which are lump-sum subsidies. I assume there are two types of intergovernmental transfers. Transfers to lower-level governments are either general transfers (GT) or categorical transfers (CT). CT is more restricted during the spending process, and subnational governments cannot use the grants freely as they wish. As shown in Figure 2, highly restricted grants are only allowed to be spent in specific areas. Volden didn't distinguish

between different types of grants in his dynamic game setting. However, the restrictions may play a role in influencing both national and subnational governments' behavior.

The motivation for the national government to choose between general transfer and categorical transfer is different. The primary goal of the national government in participating in the general transfer subgame is to narrow the utility gap of  $S_i$  and equalize the original resource endowment difference. The effects of general transfer have been widely discussed in fiscal federalism literature (Bingyang Lv, 2018; Buettner, 2006). On the other hand, categorical transfer is employed to achieve specific political goals. For instance, the national government may aim to stimulate spending in a particular area. Therefore, differentiating between general transfers and categorical transfers is quite necessary.

I adopted Buettner (2006)'s design about the amount of general transfer, in which general transfer amount T received by government i can be captured as:

$$T_i = T_0 - \sigma F_i \tag{1}$$

where  $\sigma$  captures the central government's subjective intention to equalize resources in different jurisdictions. A higher  $\sigma$  indicates that the national government prefers to equalize resources. For example, compared to the US federal government, OECD central governments may prefer to set a higher  $\sigma$ .  $T_0$  is the benchmark grant amount when  $S_i$  has zero  $F_i$ .  $F_i$  is the total production output, which is also the tax base of  $S_i$ .

Compared to general transfers, equity is not a primary concern in the categorical transfer game. The role of categorical grants is to influence policy direction in subnational jurisdictions. By encouraging spending in a specific area, the central government could steer policy output in a nationally favored direction. Categorical transfers are typically matching transfers, where the national government covers a specific percentage of expenditure in a particular area, and subnational governments cover the rest. I assume there are two types of public goods at the subnational level: productive goods (P), such as roads, railways, and other types of infrastructure, and welfare public goods (W), such as

social welfare and salaries for public servants.

In the categorical transfer game, I assume the matching ratio for productive grants is m, and the matching ratio for welfare-oriented grants is n. Thus, the productive and welfare-oriented grants received by subnational government i are:

$$\begin{cases}
T_p^i = mP_i \\
T_w^i = nW_i
\end{cases}$$
(2)

To summary, the available action for national government is

$$A_N = \{NP, (JP, G_{Ni}), (GT, T_0, \sigma), (CT, m, n)\}$$

# • Action set summary for subnational governments

For subnational governments, they need to decide on the public goods  $G_i|NP$  they provide under the no provision game, the public goods they provide Gsi|JP under the joint provision game, and the public goods  $G_i|GT$  under the general transfer game. I assume subnational governments cannot reject joint provision or general transfer since joint provision and general transfer are lump-sum supplements. For categorical grants, I assume subnational governments may choose to reject based on their utility considerations. If subnational governments choose to reject the grants, then the national government is out of the game, and the game becomes a no provision game. If subnational governments decide to accept the grants, then they need to decide the amount of public goods they provide  $G_i|_{CT}$  based on the matching ratios m and n offered by the national government. To summarize, the action set for subnational governments  $A_i$  is:

$$A_{i} = \left\{ \left(G_{i}|_{NP}\right), \left(G_{si}|_{JP}\right), \left(G_{i}|_{GT}\right), \left(Accept, G_{i}|_{CT}\right), \left(Reject, G_{i}|_{NP}\right) \right\}$$

## Utility Set

I followed the design of Volden's design but with multiple new considerations. The utility of national government and subnational governments are also summarized separately.

## Utility for subnational government

For subnational governments, the utility function can be listed as:

$$U_i = \alpha_i G_i - t_i^2 \cdot f_i - \gamma_i |y_i - X_i| \tag{3}$$

I set G as Cobb-Douglas form public goods utility compound affected by the amount of P and W.

$$G_i = P^{\beta_i} W^{\epsilon_i} \tag{4}$$

 $\alpha_i$  is the marginal utility of  $G_i$ , which could be explained as the scarcity level of the public goods in place i.  $\beta_i$  and  $\epsilon_i$  are elasticity of productive public goods and welfare public goods and I assume  $\beta_i + \epsilon_i < 1$  since part of the utility also comes from private goods consumption.

The utility for subnational governments comprises three components. Firstly, there is utility derived from the provision of public goods, denoted as G. Secondly, the tax burden, represented by  $t_i$  and imposed by both national and subnational authorities, injures the overall utility. The quadratic form of the tax burden reflects the risk-averse disposition of the citizens.

The fraction factor  $f_i$  signifies the proportion of blame attributed to the subnational government for tax increases, expressed as  $f_i = \frac{t_i}{t_i + t_N}$ . It is crucial to note that there is no analogous fraction factor for the credit associated with supplying public goods. This omission accounts for the observation that subnational governments receive full political credit for any augmentation in public goods, regardless of whether the goods are supplied by the national government.

The third segment delineates the policy direction, compressing it into a one-dimensional continuum represented by  $X_N$  and  $X_i$ " on opposing ends. The actual policy outcome in jurisdiction i, denoted as  $y_i$ , resides between these two end points. Each

government entity possesses an ideal policy outcome denoted by  $X_N$  and  $X_i$ . The disparity between the actual policy outcome and the ideal outcome for jurisdiction i, expressed as  $|y_i - X_i|$ , signifies the influence of both national and subnational factors on policy direction.

The rationale behind  $|y - X_i|$  lies in capturing the policy distance, elucidating the divergence between the actual and ideal policy outcomes. Additionally, a parameter  $0 < \gamma_i \le 1$  is introduced, with  $\gamma_i |X_N - X_i| = |y_i - X_i|$ . This term encapsulates the "alliance effect," reflecting potential collaboration or alignment between national and subnational governments. The parameter  $\gamma_i$  assumes a minimum value when shared ideologies exist between the two levels of government. In cases where federal and state governments occupy polarized positions,  $\gamma_i = 1$ , indicating a lack of alignment. In this scenario, there exists a maximum distance between the actual policy outcome and the ideal policy point.

Essentially, subnational governments seek to maximize the utility derived from public goods while managing the attribution of tax burden blame from citizens and exerting control over the policy outcome in accordance with their policy preferences.

## • Utility for national government

For national government, the utility function can be listed as:

$$U_N = \sum_{i} \alpha_i G_i - \sum_{i} (t_{Ni} + t_{si})^2 \cdot \frac{t_{Ni}}{t_{Ni} + t_{si}} - \sum_{i} \gamma_i |X_i - X_N|$$
 (5)

The utility for the national government comprises three components<sup>1</sup>. Firstly, the national government is concerned with the utility derived from increasing public goods across all subnational jurisdictions. The second term encapsulates the tax burden attributed to the national government. The third term expresses the utility derived from a policy direction favorable to the national government.

<sup>&</sup>lt;sup>1</sup> The utility calculation for the national government differs slightly from that in Equation 5. I assume the national government issues bonds to collect revenue rather than relying on taxes. This will be elaborated upon in detail later.

Volden (2007)'s balanced budget assumption continues to apply to both national and subnational governments in this paper. This implies that all tax income is invested in public goods provision. Let  $c_i$  denote the price for public goods in jurisdiction i, and  $e_j$  represent the tax collection efficiency of player  $j \in P$ . The efficiency  $e_j$  is influenced by various factors such as the number of administrators, salary levels within the tax administration system, and IT expenditure on equipment (Aizenman & Jinjarak, 2008; Kiser & Baker, 1994; Mattos et al., 2011; Savić et al., 2015). Additionally, subjective attitudes, such as the effort exerted by the government in tax collection, also impact  $e_j$ .

Under the balanced budget assumption, the equation  $\frac{c_i G_s^i}{e_i F_i} = t_i$  holds at the subnational level.

Based on the construction of the game, the interaction process can be listed as figure 1.

## Model Solving Procedure

The game is solved through backward induction. Initially, subnational governments compare their utility under each subgame and decide whether to accept the offer based on this utility<sup>2</sup>. As this is a complete information game, the national government knows the utility of the subnational government. Subsequently, the national government calculates its own utility based on the choices made by the subnational governments.

To solve the game theory model, the process starts from the tail end of the branch, systematically computing the utility of both subnational and national governments under each subgame.

# No Provision Game

Under the no provision game, the subnational government is the sole provider of public goods. In this game, utility is determined by the quantities supplied by the subnational government. Additionally, the subnational government bears the entire responsibility for raising the required taxes. Finally, in this game, the subnational government exclusively determines the policy outcome, hence  $y_i = X_i$ . In this scenario, the utility of subnational governments is expressed as:

$$U_i = \alpha_i G_i - \left(\frac{c_i}{e_i F_i} G_i\right)^2 \tag{6}$$

where  $c_i$  is the price for the public goods compound.

Equation 6 can also be written in P and W as:

$$U_{i} = \alpha_{i} P_{i}^{\beta_{i}} W_{i}^{\epsilon_{i}} - \frac{(c_{p_{i}} P_{i} + c_{w_{i}} W_{i})^{2}}{e_{i}^{2} F_{i}^{2}}$$

$$(7)$$

<sup>&</sup>lt;sup>2</sup> Since subnational governments have no incentive to reject the national government's joint provision and general transfer decision, the utility of subnational governments in the joint provision and general transfer subgame is irrelevant and is therefore not included in the table.

Subnational government would maximize  $U_i$  by adjusting  $P_i$  and  $W_i$ .

$$\begin{cases} \frac{dU_{i}}{dP_{i}} = \alpha_{i}\beta_{i}P_{i}^{\beta_{i}-1}W_{i}^{\epsilon_{i}} - \frac{2c_{p_{i}}(c_{p_{i}}P_{i}+c_{w_{i}}W_{i})}{e_{i}^{2}F_{i}^{2}} \\ \\ \frac{dU_{i}}{dW_{i}} = \alpha_{i}\epsilon_{i}P_{i}^{\beta_{i}}W_{i}^{\epsilon_{i}-1} - \frac{2c_{w_{i}}(c_{p_{i}}P_{i}+c_{w_{i}}W_{i})}{e_{i}^{2}F_{i}^{2}} \end{cases}$$

Thus I have

$$\frac{W_i}{P_i} = \frac{\epsilon_i c_{p_i}}{\beta_i c_{w_i}} \tag{8}$$

Hence, the objective for subnational governments in the no provision subgame is to maximize utility by adjusting G, where the price of the compound G can be computed as  $\frac{c_{pi}P_i+c_{wi}W_i}{P_i+W_i}$ 3.

Together with equation 8 I have:

$$c_i|_{NP} = \frac{c_{pi}c_{wi}(\epsilon_i + \beta_i)}{\epsilon_i c_{pi} + \beta_i c_{wi}} \tag{9}$$

Subnational governments are deciding the optimal  $G_i|_{NP}$  such that utility  $U_i$  could reach maximum. So the first order condition is:  $\frac{dU_i}{dG_i} = 0$ , combined with equation 6, optimal solution of G for subnational government can be written as:

$$G_i^*|_{NP} = \frac{\alpha_i e_i^2 F_i^2}{2c_i^2} \tag{10}$$

Plug equation into equation 6, the maximum utility under no provision game is:

$$U_i^*|_{NP} = \frac{\alpha_i^2 e_i^2 F_i^2}{4c_i^2} \tag{11}$$

For the national government, their concern lies in the utility derived from the collective output of all subnational jurisdictions, as they can still benefit from the utility resulting from voters' consumption of public goods due to citizens' illusion regarding public goods provision. Furthermore, the national government does not bear the blame for tax

<sup>&</sup>lt;sup>3</sup> This is not an accurate value for the price of the compound G since G is a Cobb-Douglas compound. However, this price function can be proven to be a bijective function of the real G price.

increases. As a trade-off, the national government must accept the policy inutility stemming from its inability to influence the policy direction. In summary, the utility for the national government in the no provision game is:

$$U_N = \sum_i \alpha_i \frac{\alpha_i e_i^2 F_i^2}{2c_i^2} - \sum_i \gamma_i |X_N - X_i|$$
(12)

#### Joint Provision Game

In the joint provision game, both the national and subnational governments contribute directly to public goods provision. For subnational government i, they observe the quantity of goods provided by the national government  $G_{ni}$  and then determine the amount of goods they would like to contribute, denoted as  $G_{si}|_{JP}$ . The tax burden for subnational governments only needs to cover  $G_{si}|_{JP}$ . Following Volden's framework, in the joint provision game, subnational governments decide the policy outcome<sup>4</sup>. Under the joint provision game and general transfer game, I assume the national government does not alter the optimal proportion. Regarding the tax burden, the total tax burden is  $t_{si} + t_N$ , and the fraction for state i is  $\frac{t_s}{t_s + t_N}$ . The taxes from the national government and subnational government can be enumerated as:

$$\begin{cases} t_{si} = \frac{G_s^i c_i}{e_i F_i} \\ t_{Ni} = \frac{\sum_{e_N} c_N G_{Ni}}{e_N \sum_{F_i} F_i} \end{cases}$$

With these three aspects considered, the utility for subnational governments is:

$$U_i|_{JP} = \alpha_i (G_{si} + G_{Ni}) - \left(\frac{c_i G_{si}}{e_i F_i} + \frac{c_N \sum G_{Ni}}{(F_l + F_h)e_N}\right) \cdot \frac{c_i G_{si}}{e_i F_i}$$

$$\tag{13}$$

The first oder condition  $\frac{dU_i}{dG_i} = 0$  can generate:

$$G_{si}|_{JP} = \frac{\alpha_i e_i^2 F_i^2}{2c_i^2} - \frac{1}{2} \cdot \frac{c_N}{c_i} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \sum G_{Ni}$$

$$\tag{14}$$

<sup>&</sup>lt;sup>4</sup> To maximize utility, subnational governments need to provide G at a optimal P-W structure, meaning P and W should maintain the optimal proportion  $\frac{W_i}{P_i} = \frac{\epsilon_i c_{p_i}}{\beta_i c_{w_i}}$ .

The national government derives utility from the supply of public goods and covers the public goods spending across all subnational jurisdictions through taxes, without the ability to influence the policy outcome in jurisdiction i. The utility for the national government in the joint provision game is:

$$U_N|_{JP} = \sum_{i} \alpha_i G_i - \sum_{i} (t_{si} + t_{Ni})^2 \cdot \frac{t_{Ni}}{t_{si} + t_{Ni}} - \sum_{i} \gamma_i |X_N - X_i|$$
where  $G_i = G_{si} + G_{Ni}$ . (15)

## General Transfer Game

In the general transfer game, the subnational government is the direct provider of public goods with a lump-sum transfer payment from the national government. The national government lacks the ability to intervene in subnational jurisdictions' policy direction. Subnational governments in this game must decide on public goods supply and policy direction without the need to concern themselves with the entire tax burden. Therefore, the utility for subnational governments is:

$$U_i = \alpha_i G_i - (t_{si} + t_{Ni}) \cdot t_{si} \tag{16}$$

where

$$\begin{cases} t_{si} = \frac{G_i c_i - T_i}{e_i F_i} \\ t_{Ni} = \frac{\sum T_i}{\sum F_i e_N} \end{cases}$$

Thus equation 16 can be rewritten as:

$$U_i|_{GT} = \alpha_i G_i - \frac{(G_i c_i - T_i)^2}{e_i^2 F_i^2} - \frac{(c_i G_i - T_i) \cdot \sum T_i}{e_i F_i e_N \sum F_i}$$
(17)

The first order condition based on equation 17 is:

$$G_i^*|_{GT} = \frac{\alpha_i e_i^2 F_i^2}{2c_i^2} + \frac{T_i}{c_i} - \frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \cdot \frac{\sum T_i}{c_i}$$
 (18)

For the national government, utility stems from the combined public goods provided by all jurisdictions, while it bears the necessary burden and cannot exert any influence on the policy direction of subnational jurisdictions. This configuration may seem counterintuitive initially — the national government appears to shoulder the tax burden without receiving corresponding benefits. The rationale lies in the fact that the national government is concerned with the utility of all jurisdictions combined, and the marginal effect of a one-unit increase in product in a low-endowment subnational jurisdiction should be higher than the marginal effect of the same amount of product increase in a highly endowed location. This implies that the national government should be motivated to equalize public goods provision across different places. The utility for the national government in this game is:

$$U_N|_{GT} = \sum_i \alpha_i G_i - \sum_i \left(\frac{G_i c_i - T_i}{e_i F_i} + \frac{\sum_i T_i}{\sum_i F_i e_N}\right) \cdot \frac{\sum_i T_i}{\sum_i F_i e_N} - \sum_i \gamma_i |X_N - X_i| \tag{19}$$

# Categorical Transfer Game

In the categorical transfer game, subnational governments determine the level of public goods provision based on the matching ratios m and n. Simultaneously, they need to collect taxes to partially fund the goods. In this game, subnational governments cannot arbitrarily set the policy position, as the national government can influence policy directions by imposing restrictions on the grants.

I establish a pair of matching ratios, where 0 < m < 1 for subnational productive spending and 0 < n < 1 for welfare-oriented spending.

One notable distinction between the categorical transfer subgame and other subgames is that the categorical transfer alters the public goods price for  $S_i$ . Under the new price system, I have:

$$\frac{P_i}{W_i} = \frac{\beta_i c_{wi} (1 - n)}{\epsilon_i c_{pi} (1 - m)} \tag{20}$$

and

$$c_i|_{CT} = \frac{(1-m)(1-n)c_{pi}c_{wi}(\epsilon_i + \beta_i)}{(1-m)\epsilon_i c_{pi} + (1-n)\beta_i c_{wi}}$$
(21)

Another crucial distinction of categorical transfer is that I assume the national government does not collect taxes to support the categorical transfer. Thus, N does not face criticism for raising taxes in the categorical transfer game. Instead, the national government can only issue bonds to support categorical transfer but cannot use bonds to support any other programs. For instance, one common method to finance categorical transfer is to issue special bonds. This implies that under categorical transfer, subnational governments bear all the criticism for tax increases, while the national government bears the inutility of issuing bonds. The utility of subnational governments under the new price system is:

$$U_i|_{CT} = \alpha_i G_i|_{CT} - \frac{c_i|_{CT}^2 G_i^2|_{CT}}{e_i^2 F_i^2} - \gamma_i |X_N - X_i|$$
(22)

The first order condition for subnational governments is:  $\frac{dU_i|_{CT}}{dG_i|_{CT}} = 0$  thus I have:

$$G_i^*|_{CT} = \frac{\alpha_i e_i^2 F_i^2}{2c_i^2|_{CT}} \tag{23}$$

One evident observation is that categorical transfer is not an intergovernmental transfer with equity consideration.  $S_h$ , possessing a greater amount of resources and tax base, can achieve a greater increase in public goods with the same matching ratios m and n.

The utility of the subnational government under categorical transfer with new price became:

$$U_i^*|_{CT} = \frac{\alpha_i^2 e_i^2 F_i^2}{4c_i|_{CT}^2} - \gamma_i |X_N - X_i|$$
(24)

The national government concerns about the public goods provision conditions in all subnational areas, including  $S_i$  and  $S_h$ , and must collect revenue to cover a portion of the

public goods. In this game, the national government is limited to issuing bonds to support the categorical transfer, while subnational governments are not authorized to issue bonds.

The advantageous aspect for the national government in this game is its ability to influence policy direction by adjusting the matching ratios m and n. An important issue here is how to assess the inutility for the national government when issuing bonds. This question is related to the controversies in economic theory concerning the burden of the national debt. One side of the argument posits that the burden of the debt is borne at the time the debt is issued, while the other contends that the burden of the debt is shifted forward in time (Holcombe et al., 1981; Modigliani, 1961).

Although this thesis evaluates a one-time game, scholars generally tend to attribute the burden of bonds to future generations, signifying a forward shift. Representative topics include discussions on national debt and its impact on inflation, money supply, currency value, and economic growth (Aizenman & Marion, 2011; Cochrane, 2011; Hamburger & Zwick, 1981; Lucas Jr & Stokey, 1983; Panizza & Presbitero, 2014). This thesis does not delve into these discussions in detail. It abstractly simplifies the inutility from two aspects: the size of the bonds and the time to maturity (Diamond, 1965; Fullwiler, 2020; Modigliani, 1961).

Thus, I introduce a term  $\delta \cdot D$  to capture the future burden that the national government may undertake, where  $\delta$  represents the time factor, and D is the size of the burden. The underlying idea is that the inutility for the national government depends on two factors. Firstly, it hinges on how long the national government needs to repay the bonds burden. The national government is less concerned about long-term bonds, thus  $\delta$  is relatively small when the time to maturity is long. On the other hand, the size of the burden also plays a role in the national government's evaluation.

The utility of national government in this game can be listed as:

$$U_N = \sum_i \alpha_i G_i^*|_{CT} - \delta \cdot D - \sum_i \gamma_i |X_N - y_i|$$
(25)

One thing to notice here is the policy outcome direction is not fully decided by subnational government, thus  $y_i \neq X_i$ .

#### Results

The implications of the backward induction result can be analyzed from two perspectives. Firstly, implications can arise from the optimal solution of public provision  $G^*$  under each game. Another aspect emerges from the mechanism of choice formation.

## Implication on Public Goods Provision

• Proposition 1: In the no provision game, public goods provision and utility are determined by demand, tax collection efficiency, tax base, and cost.

Subnational government's behavior under the no provision game serves as a benchmark condition. Proposition 1 is straightforward: subnational jurisdictions with greater demand, higher tax collection efficiency, a larger tax base, and lower public goods cost tend to supply a greater amount of public goods and enjoy higher utility.

• Proposition 2: In the joint provision game, the public goods supplied by the national government act as a pure squeeze-out for subnational government's public goods provision.

This contradicts Volden (2007)'s assertion. According to Volden, national government's provision could potentially stimulate subnational governments' provision, as they engage in competition for public goods provision to garner more credit. However, in this model, the influx of national government's public goods leads to a pure squeeze-out effect. This inconsistency could be partly explained by the fiscal illusion embedded in the utility function. Voters or citizens may not be clear about how the tax is utilized and who is supplying the public goods; as long as the public goods meet a specific threshold, voters may not be concerned about whether the contribution comes from the national or subnational government. However, citizens are more sensitive to the tax burden. This mechanism in my model results in a different implication.

Moreover, the size of the squeeze-out effect is influenced by  $\sum G_{Ni}$  and several ratios, including  $\frac{c_N}{c_i}$ ,  $\frac{e_i}{e_N}$ , and  $\frac{F_i}{\sum F_i}$ , as shown in equation 14. It is straightforward to understand that a greater  $\sum G_{Ni}$  leads to a larger squeeze-out effect. National taxation to cover  $\sum G_{Ni}$  is undertaken by the entire nation, thus a higher  $\sum G_{Ni}$  implies that subnational governments need to exercise caution regarding any further tax increase. This squeeze-out effect would be influenced by the parameters  $\frac{c_N}{c_i}$  and  $\frac{e_i}{e_N}$ , meaning that subnational jurisdictions with a greater advantage in tax-raising efficiency and public goods cost compared to the national government would experience a more significant outflow of local public goods provision. It is important to emphasize that  $S_h$  would be more heavily affected in terms of the squeeze-out size.

 Proposition 3: In the general transfer game, subnational governments may increase or decrease public goods provision depending on the size of the income effect and squeeze-out effect.

The first term of equation 18 represents subnational government public goods provision under the no provision game. The second term  $\frac{T_i}{c_i}$  is the income effect of the general transfer, as  $S_i$  would increase the supply following the P-W structure in equation 8 due to the lump-sum subsidy. The third term in equation 18 expresses the squeeze-out effect due to the national tax undertaken by the citizens in  $S_i$ .

What equation 18 tells is then: whether the public goods in  $S_i$  increase or decrease depends on the compare between  $\frac{T_i}{c_i}$  and  $\frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \cdot \frac{\sum T_i}{c_i}$ , which equals to:

$$\frac{1}{c_i} \cdot \left( T_i - \frac{1}{2} \sum T_i \cdot \frac{F_i}{\sum F_i} \cdot \frac{e_i}{e_N} \right) \tag{26}$$

We have  $T_i = T_0 - \sigma F_i$ , thus  $T_l > \frac{1}{2} \sum T_i > T_h$ . For  $S_l$ , Equation 18 should normally be positive. The exception occurs when  $\frac{e_i}{e_N}$  is great enough to make Equation 18 negative since  $\frac{F_i}{\sum F_i} < 1$ . The scenario is reversed for  $S_h$ , wherein the squeeze-out effect is expected to surpass the income effect, unless the tax collection efficiency for  $S_h$  is markedly lower than that of the national government.

# Implication on Intergovernmental Transfer Choice

The extensive game concerning the national government's engagement strategy is resolved through backward induction. The national government takes the initial move to determine its participation method in public goods provision, after which subnational governments decide whether to accept or reject the national government's decision. As mentioned earlier, joint provision and general transfer involve free lump-sum subsidies, and thus subnational governments have no incentive to reject the national government's decisions regarding NP and JP. The first step in conducting backward induction involves comparing the utility of subnational governments under the categorical transfer game and the no-provision game. If subnational governments reject categorical grants, the game transitions into a no-provision game, signifying that the national government plays no role in public goods provision.

The initial step in backward induction involves assessing the utility of  $S_i$  and  $S_h$ ," which constitutes the terminal segment of the extensive tree illustrated in Figure 1. Through backward induction analysis for subnational governments, it is determined that both  $S_l$  and  $S_h$  would decline categorical transfers unless  $U_i|_{CT} > U_i|_{NP}$ . Otherwise, subnational governments might opt to reject grants and independently provide public goods without national government assistance. National governments are aware of the potential inclination of subnational governments to refuse grants. To ensure the acceptance of grants, the national government must set the matching ratios m and n" at levels that ensure  $U_i|_{CT} > U_i|_{NP}$ . Consequently, Proposition 4 is presented.

Proportion 4: If the national government opts to provide a matching ratio
categorical transfer to P, then S<sub>i</sub> with a higher price for W is more likely
to accept the categorical transfer, assuming all other conditions remain
equal.

One necessary but insufficient condition for national government to choose categorical transfer is  $U_i|_{CT} > U_i|_{NP}$ . Utilizing equations 11 and 24, this inequality can be

reformulated as follows:

$$\frac{\alpha_i^2 e_i^2 F_i^2}{4c_i^2|_{CT}} - \frac{\alpha_i^2 e_i^2 F_i^2}{4c_i^2|_{NP}} > \gamma_i |X_N - X_i| \tag{27}$$

For subnational governments, the comparison centers on the utility increase resulting from the price effect and the inutility due to policy deviation. The implication is contingent on the magnitude of the price effect.

From equation 38, I can calculate:

$$\frac{dc_i}{dc_{pi}} = \frac{(\epsilon_i + \beta_i)\beta_i c_{wi}^2}{(\epsilon_i c_{pi} + \beta_i c_{wi})^2} \tag{28}$$

which is a positive value. Thus, in categorical transfer subgame, a lower productive price  $c_{pi}|_{CT}$  leads to a lower  $c_i|_{CT}$ .

$$c_i|_{CT} < c_i|_{NP} \tag{29}$$

and also from equation 38, we have:

$$\frac{dc_i}{dm} = \frac{-c_{pi}c_{wi}^2(1-n)^2\beta_i(\epsilon_i + \beta_i)}{(\epsilon_i c_{pi}(1-m) + \beta_i(1-n)c_{wi})^2}$$
(30)

The implications of equations 28 and 30 for this question can be summarized from two perspectives. Firstly, higher values of m and n consistently facilitate the acceptance of categorical grants by subnational governments, an intuitively derived conclusion. Secondly, equation 30 can be reformulated as follows:

$$\frac{dc_i}{dm} = \frac{-c_{pi}\left(\frac{\epsilon_i}{\beta_i} + 1\right)}{\left(\frac{\epsilon_i c_{pi}(1-m)}{\beta_i c_{mi}(1-n)} + 1\right)^2} \tag{31}$$

This suggests that for  $S_i$  where the price of welfare-oriented goods is relatively higher, the impact of categorical transfers on productive goods results in a more substantial price effect, consequently yielding greater utility from an increase in public goods. In summary, if the national government opts to provide a matching ratio categorical transfer to P, then  $S_i$  with a higher price for W is more likely to accept the categorical

transfer, assuming all other conditions remain equal. A mutual conclusion can be reached when calculating  $\frac{dc_i}{dn}$ .

Another necessary but insufficient condition for the national government to propose a categorical transfer is  $U_N|_{CT} > U_N|_{NP}$ , which can be rewritten as:

$$\sum_{i} \left( \frac{\alpha_i^2 e_i^2 F_i^2}{2c_i^2|_{CT}} - \frac{\alpha_i^2 e_i^2 F_i^2}{2c_i^2|_{NP}} \right) + \sum_{i} \gamma_i |X_i - y_i| > \delta D$$
 (32)

Due to the utility function's structure, deriving an arithmetic expression for comparing the national government's utility in the categorical transfer subgame and the general transfer game is challenging.

• Proportion 5: For national government, the evaluation between general transfer and joint provision is decided by the relative price in different regions and national government's provision in different regions  $G_{Nl}$  and  $G_{Nh}$ .

The mechanism of the joint provision subgame parallels that of the general transfer subgame in a very similar way, since the national government's behavior in these two subgames doesn't alter the P-W structure. The distinction lies in the fact that, despite facing the same P-W structure, the national government provides goods directly in the joint provision game while extending the subnational government's budget constraint in the general transfer game. This means the price of joint provision game is  $c_N$  and in general transfer game is decided by  $c_l$  and  $c_h$ . The evaluation of  $U_N|_{GT} - U_N|_{JP}$  is essentially an assessment of:

$$\frac{c_l \cdot G_{Nl} + c_h \cdot G_{Nh}}{c_N \cdot (G_{Nl} + G_{Nh})} \tag{33}$$

The national government, as indicated by Equation 33, is obligated to collect taxes and shoulder the associated tax burden. Consequently, the efficiency of tax collection, denoted as  $e_N$ , is not a consideration in comparing these two scenarios. The distinction

between the two instruments for the national government is elucidated through the comparison between  $c_N$  and  $c_i$ . Should  $\frac{c_l \cdot G_{Nl} + c_h \cdot G_{Nh}}{c_N \cdot (G_{Nl} + G_{Nh})} > 1$ , the national government would choose to directly provide public goods rather than resorting to general transfers<sup>5</sup>.

Whether Equation 33 exceeds 1 is determined by the relative values of  $c_i$  and  $c_N$  and national government's provision in i.

I constructed a one-dimensional line segment to depict the relationship between  $c_i$  and  $c_N$ . The calculation of Equation 33 is straightforward when the relationship are illustrated in Figure 2. In the depicted relationship, represented by subfigure (a) in Figure 2,  $\frac{c_l \cdot G_{Nl} + c_h \cdot G_{Nh}}{c_N \cdot (G_{Nl} + G_{Nh})} > 1$ , prompting the national government to prefer joint provision over general transfer, and vice versa.

When price for public goods by national government lies between  $c_i$  and  $c_{-i}$  shown in figure 3 <sup>6</sup>.

I define the distance between  $c_i$  and  $c_N$  as  $d_1$  and distance between  $c_{-i}$  and  $c_N$  as  $d_2$ . Thus I have

$$\begin{cases} C_i = C_N - d_i \\ C_{-i} = C_N + d_2 \end{cases}$$

Equation 33 can be rewritten as:

$$1 + (G_{Nh} \cdot d_2 - G_{Nl} \cdot d_1) \tag{34}$$

I define

$$G_{Nl} = a \cdot G_{Nh}$$

to represent national government's provision distribution where a capture the relationship between  $G_{Nl}$  and  $G_{Nh}$ . Equation 34 can be rewritten as:

<sup>&</sup>lt;sup>5</sup> The detailed calculation process is provided in Appendix A.

<sup>&</sup>lt;sup>6</sup>  $c_{-i}$  is the price of  $S_{-i}$ , which is the one that is not i among the two.

$$1 + G_{Nl}(a \cdot d_2 - d_1) \tag{35}$$

Equation 34 implies that when  $c_N$  is situated between  $c_i$  and  $c_{-i}$ , the national government's decision between general transfers and joint provision is determined by  $(a \cdot d_2 - d_1)$ . This implies that the national government aims to equalize public goods across subnational jurisdictions with minimal tax burden, demonstrating its concern for both  $c_l$  and  $c_h$ . Under certain circumstances, especially when one jurisdiction faces a significantly higher public goods price, such that  $\frac{d_1}{d_2} < a$  (indicated by a large  $d_2$ ).

• Proposition 6: The subnational governments aligned with national government are more likely to accept the categorical transfer.

The condition for subnational governments to accept the categorical transfer is  $U_i^*|_{CT} > U_i^*|_{NP}$ , which can be rewritten as:

$$\frac{\alpha_i^2 e_i^2 F_i^2}{4c_i^2|_{CT}} - \frac{\alpha_i^2 e_i^2 F_i^2}{4c_i^2|_{NP}} > \gamma_i |X_N - X_i| \tag{36}$$

Aligned governments imply shared policy preferences between national and subnational governments. In extreme circumstances, when the national government precisely aligns with subnational governments in their ideal policy positions  $(X_N = X_i)$ , policy deviation becomes zero. Beyond the policy preference gap between national and subnational governments, alignment with the national government may result in preferential treatment for subnational governments during national decision-making. This, in turn, leads to increased tolerance for policy deviation in categorical transfer games (a smaller  $\gamma_i$ ).

## Explain of Fiscal Phenomenon during Intergovernmental Transfer

This paper contributes to the explanation of fiscal phenomena from two perspectives. Firstly, it explores the impact of intergovernmental transfers on subnational spending, encompassing the flypaper effect and fungibility effect. Another area of interest pertains to understanding the dominance of categorical transfers in intergovernmental fiscal arrangements.

# Flypaper Effect and Fungibility Effect

As mentioned in the literature regarding the impact of intergovernmental transfers on subnational spending, researchers have found empirical evidence supporting contradictory theories—the flypaper effect and the fungibility effect. While there is substantial evidence supporting the flypaper effect, empirical support for fungibility is comparatively limited (Khilji & Zampelli, 1991, 1994; Zampelli, 1986). The model I have constructed aims to elucidate the flypaper effect by addressing two key questions: firstly, why does the flypaper effect exist? And secondly, why do contradictory conclusions exist, with limited supportive evidence for fungibility?

The flypaper effect of categorical transfers is intuitively reasonable and widely accepted by scholars, as it lowers costs. Therefore, the critical aspect is to explain the flypaper effect of general transfers.

In the game theory model, the contradiction of general transfer can be explained by equation 18.

$$G_{i}^{*}|_{GT} = \frac{\alpha_{i}e_{i}^{2}F_{i}^{2}}{2c_{i}^{2}} + \frac{T_{i}}{c_{i}} - \frac{1}{2} \cdot \frac{e_{i}}{e_{N}} \cdot \frac{F_{i}}{\sum F_{i}} \cdot \frac{\sum T_{i}}{c_{i}}$$

Empirical evidence supports both the flypaper effect and the fungibility effect, as demonstrated by the comparison between  $\frac{T_i}{c_i}$  and  $\frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \cdot \frac{\sum T_i}{c_i}$ . The first term,  $\frac{\alpha_i e_i^2 F_i^2}{2c_i^2}$ , represents local public goods provision without external disturbances. The term  $\frac{T_i}{c_i}$  reflects the flypaper effect, indicating an increase in provision resulting from general transfers. On the other hand, the term  $\frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \cdot \frac{\sum T_i}{c_i}$  encapsulates the fungibility effect, signifying a decrease in provision due to general transfers. The comparison between the flypaper effect term and the fungibility effect terms can be expressed as follows:

$$T_i - \frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \cdot \sum T_i \tag{37}$$

This equation provides an explanation for the coexistence of contradictory theories—the flypaper effect and fungibility—and sheds light on the limited empirical evidence regarding fungibility. When  $T_i > \frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \cdot \sum T_i$ , the flypaper effect prevails. Conversely, if  $T_i < \frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \frac{F_i}{\sum F_i} \cdot \sum T_i$ , fungibility dominates.

Why evidence of the fungibility effect is relatively scarce remains a question.

Building on the analysis of Equation 37, I propose explanations for the prevalence of the flypaper effect, as outlined in Propositions 7 and 8.

• Proposition 7: One factor contributing to the flypaper effect is citizens' aversion to taxes.

One factor contributing to  $T_i > \frac{1}{2} \cdot \frac{e_i}{e_N} \cdot \sum_{F_i} F_i \cdot \sum_{F_i} T_i$  is the presence of the parameter  $\frac{1}{2}$ . This parameter arises from citizens' aversion to tax collection. Tax aversion for subnational governments implies that increasing taxes is prohibitively costly, a phenomenon known as the distortion effect of tax increases. This concept aligns with several existing studies explaining the flypaper effect. Hamilton (1986) was the first to observe that the cost of tax collection within a jurisdiction results in a distortionary tax. Dahlby and Ferede (2016) argued that the non-matching grants create a price effect, attributable to subnational governments' information and ability disadvantages. Vegh and Vuletin (2016) arrived at a similar conclusion.

Horizontal government interactions further elucidate this distortion. Brueckner (2003) concludes that lower-level governments are highly sensitive to actions taken by their counterparts, potentially explaining the reluctance of state and local governments to increase taxes for public goods. Other theories of horizontal interaction, such as yardstick competition or tax competition, also contribute to understanding this sensitivity (Revelli, 2006; Shleifer, 1985).

<sup>&</sup>lt;sup>7</sup> I adopt the square form for tax burden solely for computational convenience in this specific case. Nevertheless, as long as aversion exists, the exponent of the tax burden should exceed 1, resulting in a parameter less than 1.

 Proposition 8: Subnational governments with varying resource endowments exhibit different magnitudes of the flypaper effect.

The fungibility effect is adjusted by two factors  $\frac{F_i}{\sum_i F_i}$  and  $\frac{e_i}{e_N}$ . For  $S_l$ ,  $\frac{F_l}{\sum_i F_i}$  could be a small value, which would lead to  $T_l - \frac{1}{2} \cdot \frac{e_l}{e_N} \cdot \frac{F_l}{\sum_i F_i} \cdot \sum_i T_i > 0$ .

In the context of tax collection efficiency, the literature generally concurs that tax collection efficiency is positively associated with the level of economic development Arvate and Mattos, 2008; Mattos et al., 2011. Regions with lower economic output, denoted as  $S_l$ , typically experience reduced tax collection efficiency. This disparity amplifies the gap between  $T_l$  and  $\frac{1}{2} \cdot \frac{e_l}{e_N} \cdot \sum_{F_l} \sum_{F_l} T_i$ , thereby leading to a larger magnitude of the flypaper effect, vice versa.

An implication drawn from Proposition 8 is that, in entities with imbalanced regional development, underdeveloped regions may exhibit a greater tendency to increase spending upon receiving general transfers. Bowman's 1974 research, using federal education grants to West Virginia as an example to measure the scale of the flypaper effect, found that a one-dollar increase in governmental transfers to school districts resulted in 1.06 times more spending compared to the same increase in tax revenue (Bowman, 1974). In contrast, Weicher's evaluation of the flypaper effect suggested that state grants to school districts in America, on average, led to 0.4 times more spending (Weicher, 1972). Despite both investigations being conducted around the same time and addressing the same topic—the scale of the flypaper effect in school districts—the observed scales differed significantly. One possible explanation for this discrepancy is that West Virginia ranked 48th in GDP.

## The Overwhelming Weight of Categorical Transfer

One necessary but insufficient condition for the national government to propose a categorical transfer is  $U_N|_{CT} > U_N|_{NP}$ , which can be rewritten as:

$$\sum_{i} \left( \frac{\alpha_i^2 e_i^2 F_i^2}{2c_i^2|_{CT}} - \frac{\alpha_i^2 e_i^2 F_i^2}{2c_i^2|_{NP}} \right) + \sum_{i} \gamma_i |X_i - y_i| > \delta D$$
(38)

The prevalence of categorical transfers can be partly explained by the right side of Equation 38. When issued bonds mature over an extended period, or when the national government prioritizes immediate benefits at the expense of future generations' debt burden, categorical transfers become a valuable tool as they alleviate the tax burden. In other words, this represents a trade-off between long-term and short-term utility.

# Review and Summary

In this paper, I aim to elucidate the decision-making process of fiscal policy in public goods provision through the interaction of national and subnational governments. The impact of the joint efforts of national governments on public goods provision, specifically whether it leads to a 'squeeze in' or 'squeeze out' effect on the quantity of public goods in subnational jurisdiction  $S_i$ , is influenced by various parameters.

In summary, the key question for subnational governments is whether to accept a categorical transfer once the method is chosen, and the matching ratio is determined by the national government. This decision hinges on the comparison between the utility for subnational governments in a non-provision game and a categorical transfer game. The evaluation for subnational governments involves a trade-off between policy inutility and a lower price. The decision on categorical transfer is the only one jointly made by the national and subnational governments. While rejecting the joint provision or general transfer is not in violation of any rules, subnational governments lack motivation to do so. The rationale is that regardless of whether a subnational government rejects a categorical transfer or joint provision offer, taxes from the national government are imposed on the entire nation. Therefore, accepting the general transfer or joint provision offer would at least prevent the imposition of taxes in vain.

The national government evaluates utility based on the subnational government's level of public goods provision, denoted as  $G_i^*$ . The adoption of categorical transfer represents a joint decision by both the national and subnational governments. If the subnational government is satisfied with the categorical transfer offer and it proves to be

the optimal choice for the national government among all subgames, then the categorical transfer is implemented.

Compared to Volden's framework, I modified the utility settings and introduced the categorical transfer into the analysis. However, in examining the impact of categorical transfer, the comparison between different games does not yield a straightforward arithmetic solution, representing a limitation in contrast to Volden's original setup.

One distinct conclusion from the modified model, when compared to the propositions in Volden (2007)'s paper, is that the competition effect between the national government and subnational government in providing goods is not as significant; instead, the free rider effect dominates. Consequently, rejecting grants is more likely due to policy outcome deviation and dissatisfaction with the grant scale, rather than stemming from provision competition. Meanwhile, both levels of government are sensitive to tax increases.

Another debatable issue involves the national government's funding mechanism for supporting categorical transfers. In contrast to general transfers and joint provision, the national government in this scenario opts for bond issuance to finance categorical grants rather than relying on taxes. This change introduces ambiguity when evaluating the national government's choice between categorical transfer and other games. Despite this apparent drawback, the setting is reasonable for two main reasons. Firstly, many categorical transfer programs, especially in American and OECD countries, commonly rely on bonds for support De Mello, 2007; Spahn, 2012; Weist, 2007. Secondly, categorical transfer and general transfer serve distinct purposes for the national government.

Categorical transfer aims to stimulate spending in specific areas, while general transfer and joint provision seek to equalize public goods spending across different jurisdictions.

Consequently, comparing categorical transfer and general transfer within the same framework is unreasonable.

While I acknowledge that this theoretical inference for fiscal interaction is far from complete, it is impractical to include every possible factor in the model. For instance,

Nicholson-Crotty (2012) indicates that subnational governments controlled by different parties exhibit distinct attitudes toward grants. Political factors such as whether the governor is an incumbent or facing an election also play a significant role (MacRae, 1977; Nordhaus, 1975). This paper just provides a general framework for understanding the cognitive mechanisms in governmental joint decision-making and interaction behavior regarding intergovernmental transfers.

Furthermore, empirical evidence is essential to validate the propositions presented in this paper. For certain propositions, well-designed empirical tools are imperative. For instance, I posit that the competition effect is rare, and the refuse of categorical transfers is more likely attributable to policy outcome deviation. In the empirical process, distinguishing whether subnational governments reject grants due to provision competition or policy deviation poses a challenge, as we can only observe behavior, not motivations. Thus, a properly designed empirical test is crucial for future research.

## References

- Aizenman, J., & Jinjarak, Y. (2008). The collection efficiency of the value added tax:

  Theory and international evidence. *Journal of International Trade and Economic Development*, 17(3), 391–410.
- Aizenman, J., & Marion, N. (2011). Using inflation to erode the us public debt. *Journal of Macroeconomics*, 33(4), 524–541.
- Arvate, P., & Mattos, E. (2008). Efficiency in tax collection: Evidence from brazilian municipalities. CEPESP and EESP-Getulio Vargas Foundation, working paper, 1.
- Atkeson, L. R., & Partin, R. W. (1995). Economic and referendum voting: A comparison of gubernatorial and senatorial elections. *American Political Science Review*, 89(1), 99–107.
- Bailey, S. J., & Connolly, S. (1998). The flypaper effect: Identifying areas for further research. *Public choice*, 95(3-4), 335–361.
- Banks, J. S., & Duggan, J. (2006). A general bargaining model of legislative policy-making.

  \*Quarterly Journal of Political Science, 1(1), 49–85.
- Baron, D. P., & Ferejohn, J. A. (1989). Bargaining in legislatures. *American political science review*, 83(4), 1181–1206.
- Bednar, J. (2007). Credit assignment and federal encroachment. Supreme Court Economic Review, 15(1), 285–308.
- Bingyang Lv, K. Z. (2018). Transfer payment and tax effort: The effect of government spending preference. World Economy, (7), 24.
- Borge, L.-E. (1995). Lump-sum intergovernmental grants have price effects: A note. *Public Finance Quarterly*, 23(2), 271–274.
- Bowman, J. H. (1974). Tax exportability, intergovernmental aid, and school finance reform.

  National Tax Journal, 27(2), 163–173.
- Bradford, D. F., & Oates, W. E. (1971). The analysis of revenue sharing in a new approach to collective fiscal decisions. *The Quarterly Journal of Economics*, 85(3), 416–439.

- Brueckner, J. K. (2003). Strategic interaction among governments: An overview of empirical studies. *International regional science review*, 26(2), 175–188.
- Buettner, T. (2006). The incentive effect of fiscal equalization transfers on tax policy.

  Journal of Public Economics, 90(3), 477–497.
- Carpini, M. X. D., & Keeter, S. (1996). What americans know about politics and why it matters. Yale University Press.
- Cepparulo, A., Eusepi, G., & Giuriato, L. (2019). Public private partnership and fiscal illusion: A systematic review. *Journal of Infrastructure, Policy and Development*, 3(2), 288–309.
- Chubb, J. E. (1985). The political economy of federalism. *American Political Science Review*, 79(4), 994–1015.
- Cochrane, J. H. (2011). Inflation and debt. National affairs, 9(2), 56–78.
- Dahlby, B., & Ferede, E. (2016). The stimulative effects of intergovernmental grants and the marginal cost of public funds. *International Tax and Public Finance*, 23, 114–139.
- De Mello, L. (2007). Local government finances: The link between intergovernmental transfers and net worth.
- Diamond, P. A. (1965). National debt in a neoclassical growth model. *The American Economic Review*, 55(5), 1126–1150.
- Dilger, R. J., & Cecire, M. H. (2015). Federal grants to state and local governments: A historical perspective on contemporary issues. Congressional Research Service.
- Dixit, A., & Londregan, J. (1995). Redistributive politics and economic efficiency.

  American political science Review, 89(4), 856–866.
- Dollery, B. E., & Worthington, A. C. (1996). The empirical analysis of fiscal illusion.

  Journal of Economic Surveys, 10(3), 261–297.
- Elazar, D. (1967). American federalism: A view from the states. Journal of Politics.

- Fullwiler, S. (2020). When the interest rate on the national debt is a policy variable (and "printing money" does not apply). *Public Budgeting & Finance*, 40(3), 72–94.
- Gamkhar, S. (2007). The impact of intergovernmental fiscal transfers: A synthesis of the conceptual and empirical literature.
- Gilens, M. (2001). Political ignorance and collective policy preferences. *American Political Science Review*, 95(2), 379–396.
- Hamburger, M. J., & Zwick, B. (1981). Deficits, money and inflation. *Journal of Monetary Economics*, 7(1), 141–150.
- Hamilton, J. H. (1986). The flypaper effect and the deadweight loss from taxation. *Journal* of urban economics, 19(2), 148–155.
- Hayek, F. A. (2009). The use of knowledge in society. In *Knowledge management and organizational design* (pp. 7–15). Routledge.
- Hines Jr, J. R., & Thaler, R. H. (1995). Anomalies: The flypaper effect. *Journal of economic perspectives*, 9(4), 217–226.
- Holcombe, R. G., Jackson, J. D., & Zardkoohi, A. (1981). The national debt controversy. Kyklos, 34(2), 186–202.
- Inman, R. P. (2008). *The flypaper effect* (tech. rep.). National Bureau of Economic Research.
- Kasdin, S. (2016). The decision to grant. Public Budgeting & Finance, 36(1), 68–84.
- Khilji, N. M., & Zampelli, E. M. (1991). The fungibility of us assistance to developing countries and the impact on recipient expanditures: A case study of pakistan. World Development, 19(8), 1095–1105.
- Khilji, N. M., & Zampelli, E. M. (1994). The fungibility of us military and non-military assistance and the impacts on expenditures of major aid recipients. *Journal of Development Economics*, 43(2), 345–362.
- Kiser, E., & Baker, K. (1994). Could privatization increase the efficiency of tax administration in less-developed countries? *Policy studies journal*, 22(3), 489–500.

- Kuic, V., & Elazar, D. J. (1988). Exploring federalism. Crossref Listing of Deleted Dois, 18(2), 187.
- Lucas Jr, R. E., & Stokey, N. L. (1983). Optimal fiscal and monetary policy in an economy without capital. *Journal of monetary Economics*, 12(1), 55–93.
- MacRae, C. D. (1977). A political model of the business cycle. *Journal of political economy*, 85(2), 239–263.
- Markusen, A. R., Saxenian, A., & Weiss, M. A. (1981). Who benefits from intergovernmental transfers? *Publius: The Journal of Federalism*, 11(1), 5–36.
- Martin, G. J. (2018). Dividing the dollar with formulas. The Journal of Politics, 80(2), 479-493.
- Mattos, E., Rocha, F., & Arvate, P. (2011). Flypaper effect revisited: Evidence for tax collection efficiency in brazilian municipalities. *Estudos Econômicos (São Paulo)*, 41, 239–267.
- McGillivray, M., & Morrissey, O. (2019). Aid illusion and public sector fiscal behaviour. In Changing the conditions for development aid (pp. 118–139). Routledge.
- Modigliani, F. (1961). Long-run implications of alternative fiscal policies and the burden of the national debt. *The Economic Journal*, 71(284), 730–755.
- Musgrave, R. A. (1997). Devolution, grants, and fiscal competition. *Journal of Economic perspectives*, 11(4), 65–72.
- Nicholson-Crotty, S. (2012). Leaving money on the table: Learning from recent refusals of federal grants in the american states. *Publius: The Journal of Federalism*, 42(3), 449–466.
- Nicholson-Crotty, S., & Theobald, N. (2011). Claiming credit in the us federal system: Testing a model of competitive federalism. *Publius: The Journal of Federalism*, 41(2), 232–256.
- Nordhaus, W. D. (1975). The political business cycle. The review of economic studies, 42(2), 169–190.

- Oates, W. E. (1979). Lump-sum intergovernmental grants have price effects. Fiscal federalism and grants-in-aid, 23, 30.
- Pack, H., & Pack, J. R. (1993). Foreign aid and the question of fungibility. The Review of Economics and statistics, 258–265.
- Panizza, U., & Presbitero, A. F. (2014). Public debt and economic growth: Is there a causal effect? *Journal of Macroeconomics*, 41, 21–41.
- Pommerehne, W. W., & Schneider\*, F. (1978). Fiscal illusion, political institutions, and local public spending. *Kyklos*, 31(3), 381–408.
- Revelli, F. (2006). Performance rating and yardstick competition in social service provision.

  Journal of Public Economics, 90(3), 459–475.
- Savić, G., Dragojlović, A., Vujošević, M., Arsić, M., & Martić, M. (2015). Impact of the efficiency of the tax administration on tax evasion. *Economic research-Ekonomska istraživanja*, 28(1), 1138–1148.
- Shleifer, A. (1985). A theory of yardstick competition. *The RAND journal of Economics*, 319–327.
- Spahn, P. (2012). Conditioning intergovernmental transfers and modes of interagency cooperation for greater effectiveness of multilevel government in oecd countries.

  OECD Workshop on Effective Public Investment at Sub-National Level in Times of Fiscal Constraints: Meeting the Co-ordination and Capacity Challenges, 21.
- Stegarescu, D. (2006). Decentralised government in an integrating world: Quantitative studies for oecd countries (Vol. 34). Springer Science & Business Media.
- Stein, R. M. (1990). Economic voting for governor and us senator: The electoral consequences of federalism. *The Journal of Politics*, 52(1), 29–53.
- Stigler, G. J. (1998). The tenable range of functions of local government. *International Library of Critical Writings in Economics*, 88, 3–9.
- Tiebout, C. M. (1956). A pure theory of local expenditures. *Journal of political economy*, 64(5), 416–424.

- Treu, T. (2010). Centralization and decentralization in collective bargaining. Labour, 1(1), 147-174.
- Turnbull, G. K. (1998). The overspending and flypaper effects of fiscal illusion: Theory and empirical evidence. *Journal of Urban Economics*, 44(1), 1–26.
- Vegh, C. A., & Vuletin, G. (2016). Unsticking the flypaper effect using distortionary taxation (tech. rep.). National Bureau of Economic Research.
- Volden, C. (2005). Intergovernmental political competition in american federalism.

  American Journal of Political Science, 49(2), 327–342.
- Volden, C. (2007). Intergovernmental grants: A formal model of interrelated national and subnational political decisions. *Publius: The Journal of Federalism*, 37(2), 209–243.
- Wallis, J. J. (1987). Employment, politics, and economic recovery during the great depression. The Review of Economics and Statistics, 516–520.
- Weicher, J. C. (1972). Aid, expenditures, and local government structure. *National Tax Journal*, 25(4), 573–583.
- Weingast, B. (1976). A rational choice perspective on congressional norms.
- Weist, D. (2007). Intergovernmental loans: Their fit into a transfer system. In Fiscal equalization: Challenges in the design of intergovernmental transfers (pp. 435–451). Springer.
- Zampelli, E. M. (1986). Resource fungibility, the flypaper effect, and the expenditure impact of grants-in-aid. *The Review of Economics and Statistics*, 33–40.

Table 1

Divide Grants by level of Restriction Attached

Level of Restriction			
Low Restriction	Medium Restriction	High Restriction	
Formula Categorical Grant	Block Grant	Project Categorical Grant	
Open-ended Reimbursement			
General Revenue Sharing			

Table 2

Divide Grants by Level of Restriction Attached

Level of Restriction			
Low Restriction	Medium Restriction	High Restriction	
Formula Categorical Grant	Block Grant	Project Categorical Grant	
Open-ended Reimbursement			
General Revenue Sharing			

**Public Goods Provision Game Tree** 

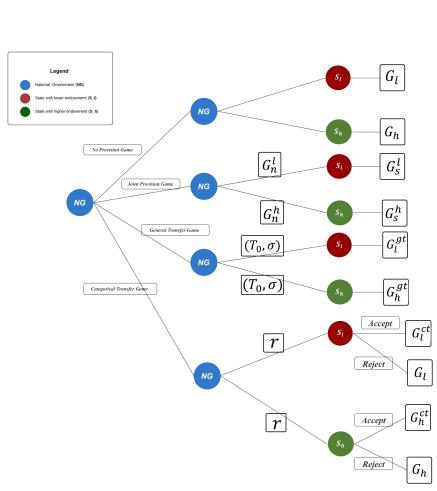


Figure 1

Dynamic Game Tree between Central and Subnational Governments

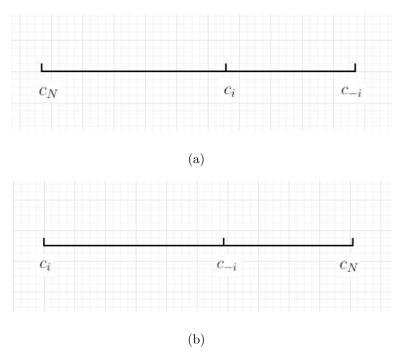


Figure 2

When  $c_N$  lies outside the range of  $c_i$  and  $c_{-i}$ 

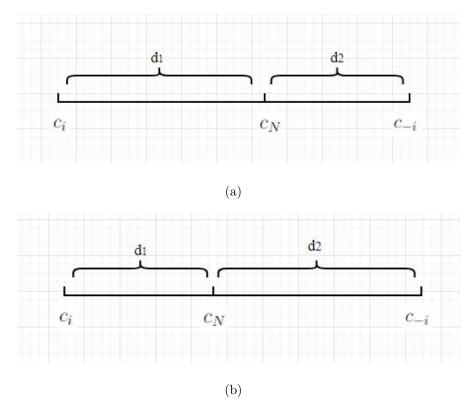


Figure 3

When  $c_N$  lies between  $c_i$  and  $c_i$ 

## Appendix

Proof