

# Improsglobal Fast POS Billing Software



## Web Based POS Software - Introduction



#### Introduction

Improsys is India based productivity and quality solution provider working in the domain of retail, supply chain management and logistics sector. Improsys has head office in Pune, Maharashtra state and we are providing business services in the areas of business consulting, corporate training and software development with special focus on productivity, quality, delivery improvements resulting in bottom line improvement for clients and improvement in client customer satisfaction.

With more than 12+ years of experience in serving varied satisfied clients ranging from SME to MNC organizations, Improsys client base is located in different parts of the globe. In multiple countries with multiple languages, Improsys team has vast experience in fine tuning system solutions for localised business and cultural requirements.

Team Improsys strives and works with business philosophy of:

"To consistently create value for our customer's stakeholders, by providing cost effective improvement solutions in systems which enable our customers to achieve excellence and sustainable competitive edge, continuous improvement of client organizational prosperity."

Software	Software	Training	Support	Trained and
Experience	Installations	Sessions	Hours	Satisfied Users
10+ years	100+	1500+	2500+	500+

## Web Based POS Software - Introduction



## **Technology**

Technology plays an important role in the Improsys software. Software provided by Improsys is compatible and can be used on terminals such as laptop, mobile phones and HHT devices. Improsys Software is compatible with 1D, 2D, barcodes, RFID's and can be integrated with smart IoT devices such as Weighing Scales, Pressure Sensors, temperature Sensors, etc. enabling a competitive edge for our clients. Improsys invests in R&D activities to work on future technologies like AR/VR solutions, Smart Factory, etc. Improsys uses latest technologies like Microsoft Visual Studio, MS-SQL, Power Automate and Microsoft Power BI tools and offer software solutions on web and mobile platform.

Most of the Improsys software development, quality assurance, infrastructure and financial management activities are outsourced resulting in quality product and services at affordable and economical price tags. The core of Improsys business objective of value enhancement for client is achieved with expert involvement of on-role business consultants having wide experience of offering business and technology solutions

Cloud Computing Computing

## Web Based POS Software - Introduction



## **Systems Management Processes and International Standards**

Improsys firmly believes in system-oriented working and the company philosophy, missions, business objectives, and quality objectives are defined resulting into appropriate operational, security and business continuity policies.

Standard Operating procedures for various business process such as Marketing, Sales, Operations, Admin, Finance, Support which are pre-defined and well documented.

Improsys is certified with Quality management standards ISO 9001:2015 and Information Security Management standards ISO 27001:2013. All systems and procedures are periodically audited for compliance of standards





## Web Based POS Software – Global Recognition



software				
Sr. No.	Market Research Report Name	Publisher	Link	
1	COVID-19 Impact on Manufacturing Inventory Software Market, Global Research Reports 2020-2021	Market Study Report	https://www.marketstudyreport.com/reports/covid-19-impact-on-manufacturing-inventory-software-market-global-research-reports-2020-2021	
2	Manufacturing Inventory Software Market 2020– Industry Analysis, Size, Share, Trends, Market Demand, Growth, Opportunities and Forecast 2026	QY Research	https://www.newsdistinct.com/manufacturing-inventory-software-market-2020-industry-analysis-size-share-trends-market-demand-growth-opportunities-and-forecast-2026-research-report-by-qyresearch/	
3	Manufacturing Inventory Software: Market 2019 Benefits, Forthcoming Developments, Business Opportunities & Future Investments to 2024	Kentucky Reports	https://kentuckyreports.com/2020/04/20/manufacturing-inventory-software-market-2019-benefits-forthcoming-developments-business-opportunities-future-investments-to-2024-bar-code-direct-netsuite-maketracks-sage-software/	
4	Global Manufacturing Inventory Software Market Top Players 2019	Investor Opinion, UK	https://investoropinion.co.uk/2020/01/30/global- manufacturing-inventory-software-market-top-players- 2019-fishbowl-inventory-quickbooks-dba-intellitrack-infor- iqms/	
5	Global Manufacturing Inventory Software Market 2020 Industry Analysis by Size, Share, Growth, Key players, Trends, Recent Development and Forecast Till 2025	Orbis Research, USA	https://primefeed.in/news/161446/global-manufacturing-inventory-software-market-2020-industry-analysis-by-size-share-growth-key-players-trends-recent-development-and-forecast-till-2025/	
6	Manufacturing Inventory Software Market Size & Share 2020	3rd Market Reports and Analytics	https://3wnews.org/uncategorised/447897/manufacturing -inventory-software-market-size-share-2020-research- analysis-and-industry-forecast-to-2025/	
7	Manufacturing Inventory Software Market, Global Research Reports 2020-2021	Market Research Hub	https://www.marketresearchhub.com/report/covid-19- impact-on-manufacturing-inventory-software-market- global-research-reports-2020-2021-report.html	

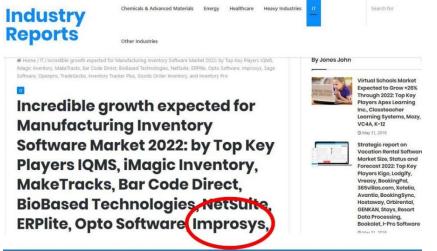
## Web Based POS Software – Global Recognition





Improsys identified as one of the top players in Global Manufacturing Inventory Software Market by Industry Reports

⊕ https://industryreports24.com/28045/incredible-growth-expected-for-manufacturing-inventory-soft

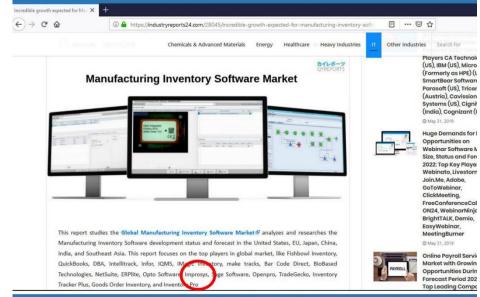


#### The Report is available on the following link

https://industryreports24.com/28045/incredible-growth-expeced-for-manufacturing-inventory-software-market-2022-by-top-key-play ers-iqms-imagic-inventory-maketracks-bar-code-direct-biobased-technolo gies-netsuite-erplite-opto-soft/



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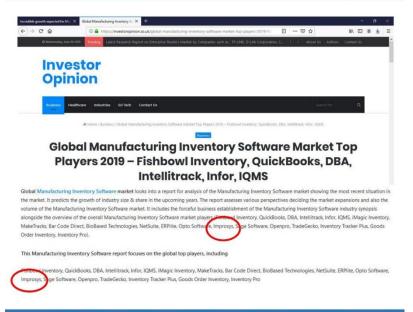
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## Web Based POS Software – Global Recognition

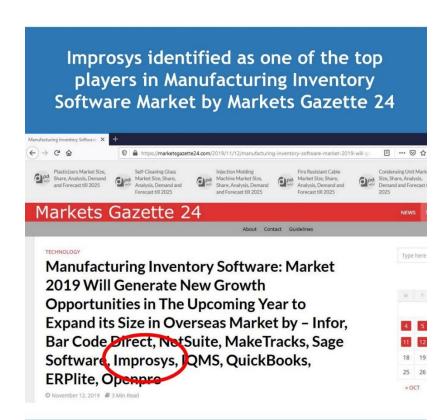


Improsys identified as one of the top players 2019 in Global Manufacturing Inventory Software Market by Investor Opinion



#### The Report is available on following link

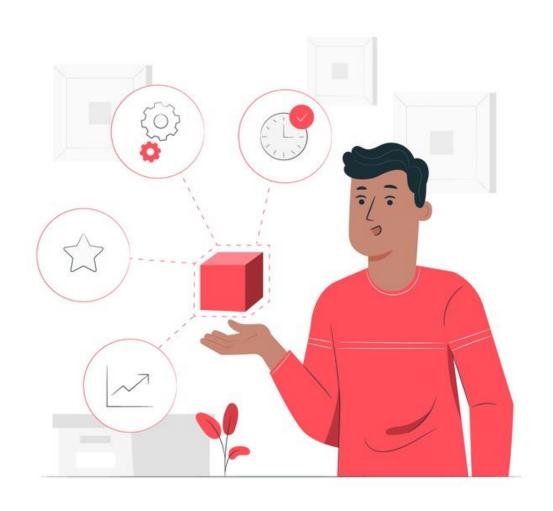
https://investoropinion.co.uk/global-manufacturing-inventory-software-market-top-players-2019-fishbowl-inventory-quic kbooks-dba-intellitrack-infor-iqms/



#### The Report is available on the following link

https://marketsgazette24.com/2019/11/12/global-contraceptive-market-latest-industry-growth-trends-and-future-scenario-to-2026/





# Web Based POS Software

Software Features

## Web Based POS Software – Key Features



Web Based Software

Easy to use. No jargons.

Barcode Compatibility

**Multi-Store Setup** 

Multi-Counter Setup per store

Multi Language and Currency

Online/Offline working

Tax Configurations

Customer Loyalty and Promotion Schemes

Inventory
Application Link

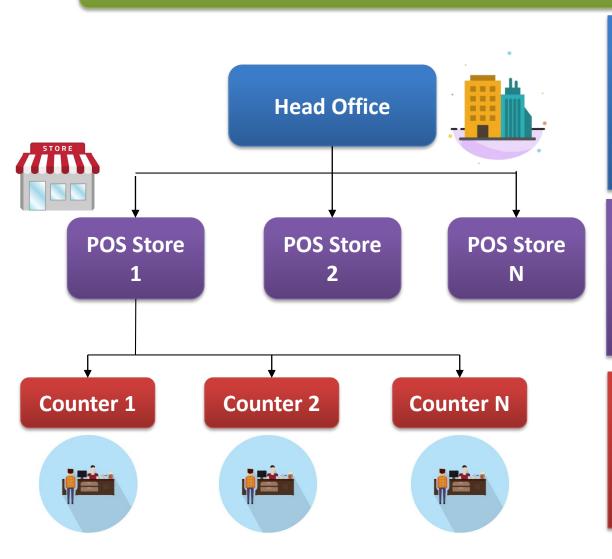
Centralized Data
Analysis

Integration with FAST WMS

## Web Based POS Software - Architecture



#### **Multi Location POS Architecture**



#### **HEAD OFFICE**

- Product Management
- Product Price Management for individual Store
- Promotion Schemes
- Admin and BI Dashboard

## **POS STORE**

- Store Inventory Management
- Sales Returns
- Billing Reports

#### **POS COUNTER**

- Billing Generation
- Upload Bills to cloud
- Daily Sales Summary

## Web Based POS Software – Work Flow **FAST**billing **Store Location Re-Order Level** @ Store **PO Entry Counter 2 Counter 1** STORE **Material Receipt** from Supplier **Daily Bill Upload Retail Billing GRN Entry** Customer Material inspection Billing **Sales Return Material Not Ok Material OK Corporate Bills Stock Updated**





## **SKU Management**

Detailed SKU management. Classify products in group, category and type. Generate SKU barcodes, define re-order levels, upload photographs, define taxation.

Facility to upload master data from excel.



#### **Promotion Schemes**

Built in sales promotions module allows users to create their own sales campaigns based on predefined rules. outline a time period, location, or customer group as parameters to encourage repeat buying. Schemes can be reflected for just one store, several, or all of them.





## **Barcode Compatibility**

Facility to generate 1D, 2D barcode for products from the system. Customizable barcode formats. Compatible with barcode printer and scanners.



## Multi Language Multi Currency

Software can be provided in multi language option as per the requirement of the local workforce for ease of use of software. Can be configured for multi currency operations based on the requirements.





## **Multi-Store Management**

Keep Tabs on all your stores from a device anytime, anywhere. Manage your chain of stores/outlet as one unit with a focal list, detailed inventory, transfer stock crosswise over stores and view all sales and tax information.



## **Multi-Counter Setup**

Multiple counter setup available for individual store. Easy to deploy, implement and maintain. No internet? No problem. Offline billing available for counters. Save bills for the day and then sync it to cloud platform for store for further analysis.





## **Inventory Management**

Gain access to real-time stock level of all outlets/store and make transfers from central stockroom Improsys provide option to set low stock or out of stock alerts, Stock that you want to keep. Record audits, adjustment



## **Returns Management**

Improsys POS software manages sales returns with ease. Based on the bill no. one can easily perform sales return entry in software. Software auto inwards the stock and user can easily analyze the sales returns through an MIS reports.





## **Stock Taking**

Perform stock take everyday during business hours to accurately track inventory status with real-time monitoring and live reconciliation. Increase employee productivity with system generated automated stock taking tasks and instant mismatch reports access anywhere, anytime.



## **Scrap Management**

Products that are damaged during inward or on the shelf can be easily managed in Inventory module. Scrap entries can be generated with regards to the damaged material and a separate stock report can be generated for the same.





## **Billing Management**

GST ready billing software with barcode scanning facility for faster billing. Intuitive touch screen with multi-language, multi currency, multi device support.



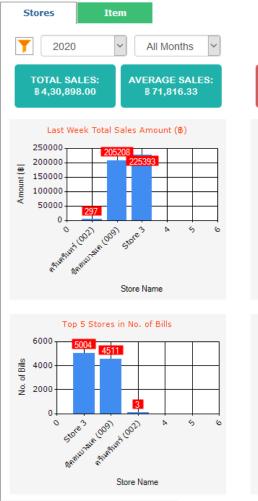
## **Cash Counter Management**

Manage cash provided at counters with reconciliation for every counter at the end of day while closing of the stores.

Maintain and access log of the cash given and cash taken from the counter.



BI Dashboard - POS Fast Billing Software











#### **BI Dashboard**

Get access to analytics to monitor performance of your stores in a very intuitive and informative dashboard. Dashboard can be viewed on mobile screens which enables to view performance on the go. Helps in making strategic decisions in order to take actions to improve store performance.

## Web Based POS Software - Support



## **Support**

Success of Improsys can be measured based on its satisfied customer base across different countries and business segments. Improsys could reach to top 10 service providers across the globe on foundation of customer satisfaction which is resulted from strong support processes which has resulted in high ranking on various customer satisfaction metrics.

Improsys support process comprises of mainly:

- a) Pre-Sales Support: Improsys appoints a dedicated business analyst at Pre-Sales stage who initially identifies and understands the business requirements of the client, to identify the gaps between client's requirements and the software scope provided by Improsys and proposes a solution to meet the business requirement of client.
- **b)** Implementation Support: Improsys works on PDCA methodology in implementation and handholding support.
- c) Post Implementation Support: Improsys deploys a dedicated support team who are available to provide support to client end users during live usage of the software. The team is available and provide the support through phone, SMS, Email and WhatsApp. Improsys also provides a dedicated support portal to the client post implementation wherein the end users can always log their suggestions, issues or requirements.

## **CONTACT US**









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