## **Activity Report 2021-22**

Sr No.	Activity conducted in 2021-22	Details
1	The Final Hurdle - 24th May 2021	
2	Validating your Business Idea - 30th July,2021	by Mr. Sagar Chandni, Head of Incubation and Startup Engagement, Centre for Incubation and Business Acceleration
3	A session on POSH(Prevention Of Sexual Harassment) - 7th Aug 2021	By Siya(Veena) A Lala
4	Finding your problem a Solution Fit- 20th Aug 2021	By Ganga S, Mentor, SINE, IIT-B
5	Session on Sales Strategy -17th Nov 2021	Mr. Deepaq Vartak, King Consultants LLP
6	Session on Finance & Financial Aspects - 27th Nov 2021	CA Vipul Somaiya & CA Abhishek Barari, Somaiya & Co
7	Webinar to Learn WHY, WHAT &HOW of Patents - 28th Jan 2022	By Ms. Latika Khanduja, Founder and Director, IPLOEA
8	Workshop on Sustaining Resilience In Your Startup - 3rd Feb 2022	By Bee Mahimkar & Dhruv Raman, EAP India
9	Session on "A guide to raise funds from venture capitalists' & angel investors " - 4th Feb 2022	
10	Session on "Key Success Factors for startups in the EV industry" - 12th Feb 2022	By Mr. Chandrashekhar Bhide, Co-Founder, Lithion Power & CEO-Zerovir
11	SP-TBI Tour for SP-IT Students	By Chandrabhan Singh, CEO, SP-TBI
12	Start-a-thon 3.0 (26th and 27th March 2022)	Start-a-Thon 3.0 is a national-level ideation challenge that was held on 26th and 27th March 2022. We had conducted mentoring sessions on 26th March 2022 for all the finalists of Start-a-Thon 3.0. After 5 highly interactive sessions, with our esteemed mentors, our teams worked on improving their business ideas. These sessions were focused on entrepreneurship,

			finance, business strategy, product development, and developing pitch deck.SP-TBI would like to express its gratitude to all its judges, mentors, participants, and sponsors for their presence & contribution to Start-a-Thon 3.0
	13	Webinar on Developing Business and Generating Sales for B2B Startups" - 26th Mar 2022	By Mr. Prabhat Ummat, Co-Founder, BuyNxt Pvt. Ltd.

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For SP-TBI