

BEST® Professional Fertilizers Competitive Product Cost Analysis

(computed on a per-acre basis)

BEST® PRODUCT: _____

COMPETITIVE PRODUCT: _____

UNITS OF C.S.R.N. _____ W.S.N. _____

UNITS OF C.S.R.N. _____ W.S.N. _____

MINOR ELEMENTS: _____

MINOR ELEMENTS: _____

Formula for computing Cost per Pound:

\$	÷ 2,000 = \$	or	\$	÷	= \$
Cost per Ton	Cost per Pound		Cost per Bag	Bag Size	Cost per Pound

Formula for computing Application Rate:

43.56	x	=	÷	0. _____	=
	lbs. of "N" (i.e., 1.0 or 0.9)			Percent	Application Rate (lbs./Acre)

Formula for computing Cost per Application:

	x \$	= \$	x	= \$
Application Rate (lbs./Acre)	Cost per Pound	Cost per Acre	Total Number of Acres	Cost per Application

Formula for computing Cost per Pound:

\$	÷ 2,000 = \$	or	\$	÷	= \$
Cost per Ton	Cost per Pound		Cost per Bag	Bag Size	Cost per Pound

Formula for computing Application Rate:

43.56	x	=	÷	0. _____	=
	lbs. of "N" (i.e., 1.0 or 0.9)			Percent	Application Rate (lbs./Acre)

Formula for computing Cost per Application:

	x \$	= \$	x	= \$
Application Rate (lbs./Acre)	Cost per Pound	Cost per Acre	Total Number of Acres	Cost per Application

Notes:

Notes:

No. of Particles? 1 2 3 4 5 Non-Staining Iron? Y N

No. of Particles? 1 2 3 4 5 Non-Staining Iron? Y N

Early Order Program? Y N

Early Order Program? Y N

BEST® Professional Fertilizers Competitive Product Cost Analysis

(computed on a per-1,000 sq. ft. basis)

BEST® PRODUCT: _____

UNITS OF C.S.R.N. _____ W.S.N. _____

MINOR ELEMENTS: _____

Formula for computing Cost per Pound:

\$	÷ 2,000 = \$	or	\$	÷	= \$
Cost per Ton	Cost per Pound		Cost per Bag	Bag Size	Cost per Pound

Formula for computing Application Rate:

÷	0. _____	=
lbs. of "N" (i.e., 1.0 or 0.9) per 1,000 sq. ft.	Percent "N"	Application Rate (lbs./1,000 sq. ft.)

Formula for computing Cost per Application:

x \$	= \$	x	= \$
Application Rate (lbs./1,000 sq. ft.)	Cost per Pound	Cost per 1,000 sq. ft.	Total Thousands of sq. ft. Cost per Application

Notes:

No. of Particles? 1 2 3 4 5 Non-Staining Iron? Y N

Early Order Program? Y N

COMPETITIVE PRODUCT: _____

UNITS OF C.S.R.N. _____ W.S.N. _____

MINOR ELEMENTS: _____

Formula for computing Cost per Pound:

\$	÷ 2,000 = \$	or	\$	÷	= \$
Cost per Ton	Cost per Pound		Cost per Bag	Bag Size	Cost per Pound

Formula for computing Application Rate:

÷	0. _____	=
lbs. of "N" (i.e., 1.0 or 0.9) per 1,000 sq. ft.	Percent "N"	Application Rate (lbs./1,000 sq. ft.)

Formula for computing Cost per Application:

x \$	= \$	x	= \$
Application Rate (lbs./1,000 sq. ft.)	Cost per Pound	Cost per 1,000 sq. ft.	Total Thousands of sq. ft. Cost per Application

Notes:

No. of Particles? 1 2 3 4 5 Non-Staining Iron? Y N

Early Order Program? Y N