



MIDSHIPS Ping Identity Proposition

July 2024



About MIDSHIPS

Singapore and Malaysia incorporated, founded 2018 in the UK.

For **6 years**, we focus on automating **Ping Identity** and specifically **P1ACS** deployment (pka.ForgeRock ID Cloud and self managed services) to enhance efficiency, achieve zero downtime and reduce costs.

Accredited partner of PingIdentity with a reseller agreement

Nominated for **Best Global Integrator** in 2023/24





Our Expertise





Expanding expertise

Collaboration With ProofID

By Q4 2024, we will a collaboration agreement with ProofID

Synergy

ProofID focuses exclusively on PingProofID like how Midships focuses on on P1ACS. Together, Midships and ProofID will have unsurpassed capability across the entire Ping suite of product with resources available globally to support delivery and operations. We have same global coverage as Big4 and with more in depth expertise.

Global Operation

Asia Focused

Satisfied customers





We are different...

Business Outcome Focused

We always deliver. Every project is a success

“ With an aggressive timeline and limited budget, Midships’ unique proposition underpinned by their accelerator and knowledge of containerised architectures gave us the confidence to choose them... a decision well made.”

Alfonoso Tambunan (CTO, Bank Jago)

“ The Midships Accelerator fit ForgeRock perfectly into our CI/CD pipelines allowing us to have fully automated deployments using infrastructure-as-code techniques to easily ship ForgeRock to our production EKS clusters. ”

Paul McKeown, Principal Engineer
(Kiwibank)

“Midships is the best thing that happened to us recently”
Rojelim C. Lauron CIAM Product Owner
(BDO Bank)



How Are We Different...

01

Preparedness Over On-the-Job Learning

02

Focus on Outcomes, Not Change Requests

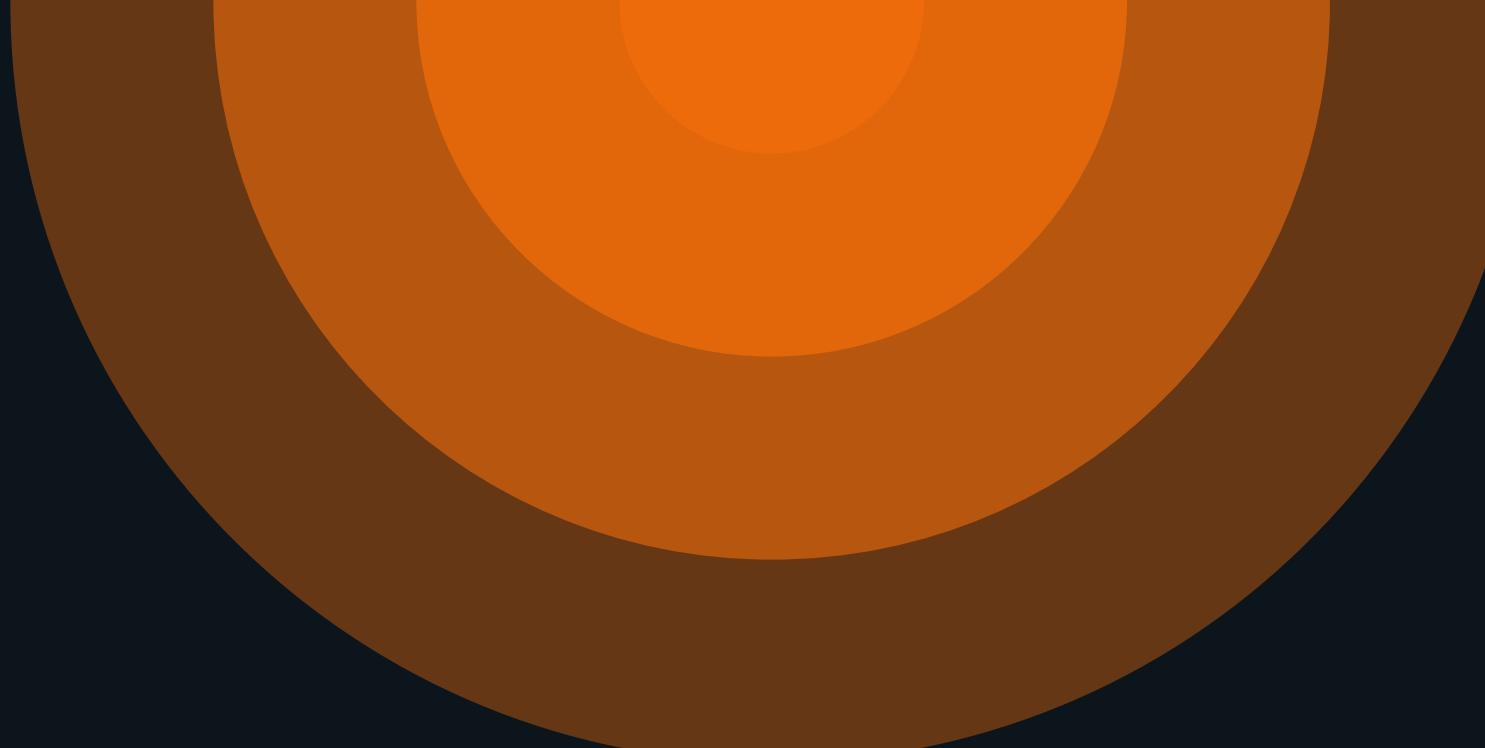
03

Connecting Our Customers

04

Predictability, Reliability and Consistency





Our relationship is based on commitment...

Our success is linked to your success!

Midships **exclusively partners** with Ping Identity.
We continue to invest in accelerators, frameworks and solutions
to solve real customer problems and are **committed to support pre-sales**.



Our Offerings



- 01 Ping Accelerator
- 02 AffirmID
- 03 Dev In A Box
- 04 Guardian Service
- 05 Remediation Service



01

Ping Accelerator

Deploy and Manage with ease



Enables **deployments** of Ping
in less than 10 minutes



Integrated with your **pipelines** and
code delivery processes



Fully driven via **configuration as code**
meaning fast, repeatable and stable
Ping releases



01

Accelerators

Self Managed

Ping Verified framework to deploy P1ACS to any self-managed Kubernetes Platform

Proven on all cloud providers and compatible with ForgeRock AM, DS, IDM and IG

Ping cloud

Hybrid solution for customers needing Ping SaaS and self-managed

ID Cloud can be active-active, primary, or secondary with on-premises

Keeps on-premises and SaaS synced with identical configurations



02

AffirmID

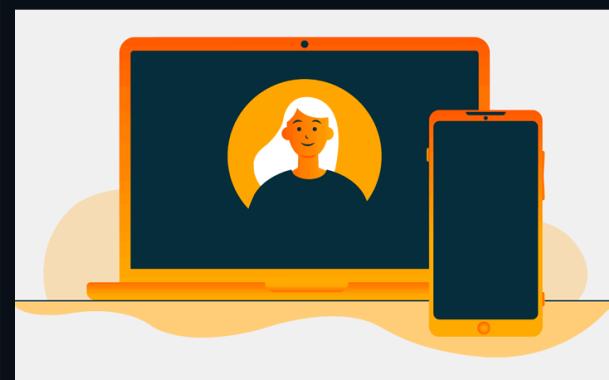
Password-Free Future

A solution built on Ping Identity

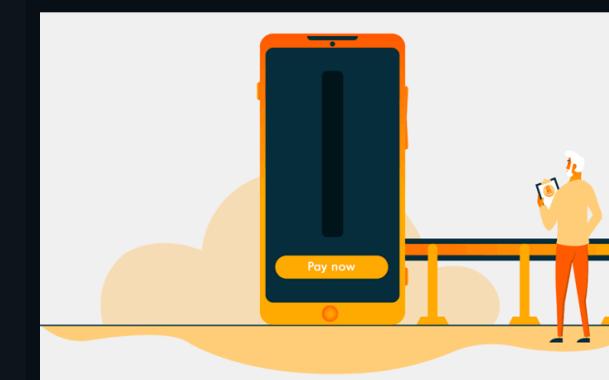
FIDO2 and PKI based



Support Passwordless

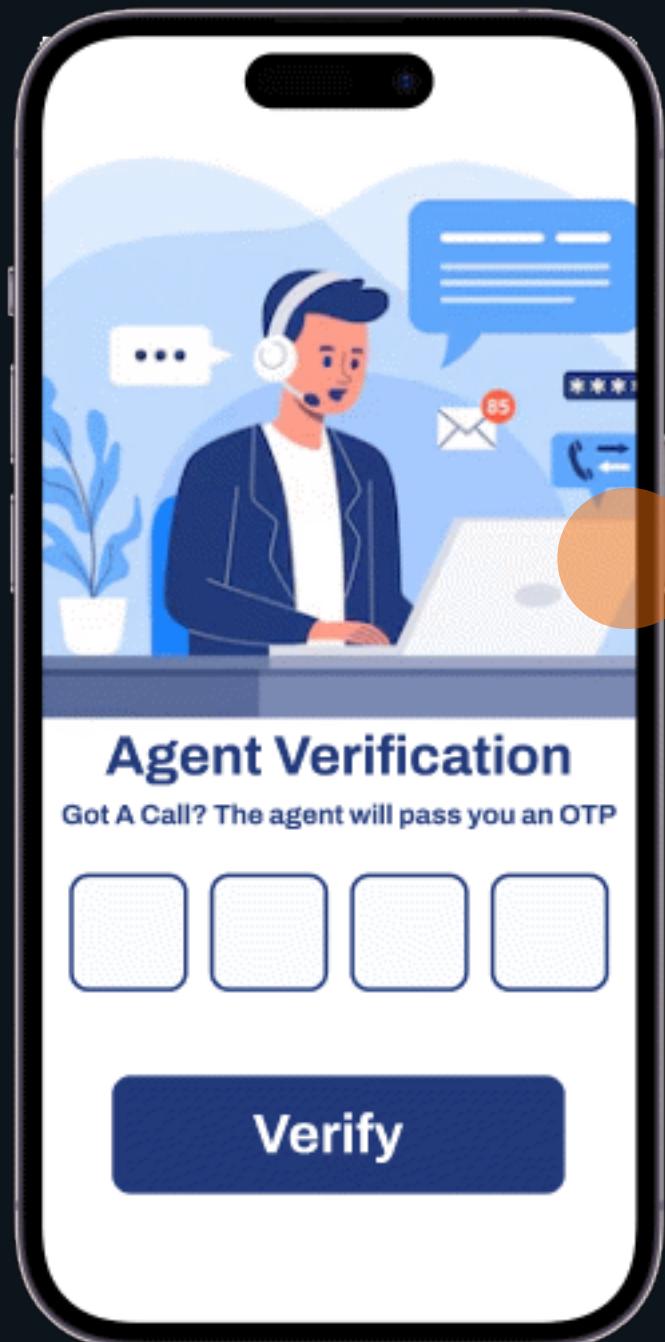


Digital Transaction Signing



02

Comes with AffirmID Call centre fraud prevention



TOTP based call centre agent validation

Works regardless of whether the user's enrolled device is online or offline
A simple solution to reduce **scams**.



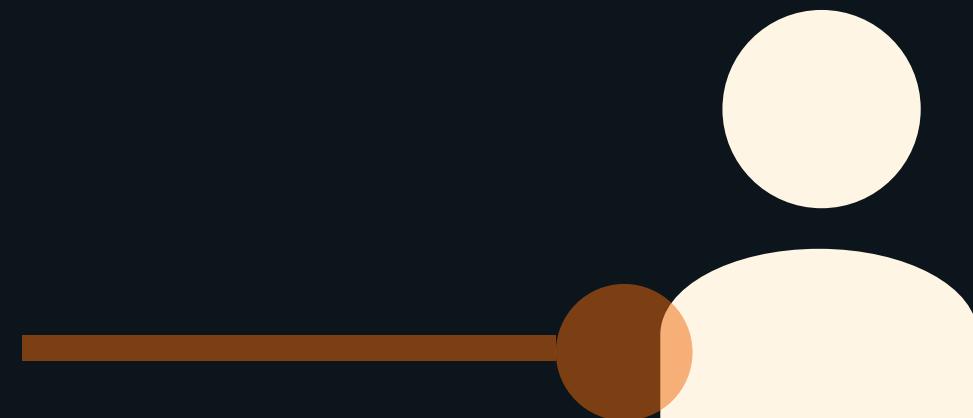
03

Dev In A Box

Transforming Development Efficiency

Rapid Feedback

Providing fastest feedback on changes to enhance developer productivity



Local Development Environment

Full suite of Ping Identity Products deployed in local k8s

Enhanced Tooling

Included with Midships Tooling to ease file based configuration export



Guardian Service

An Operational excellence services

This **tiered approach** allows customers to choose the level of support and service that best meets their needs, whether they prefer a fully managed **SaaS model** or a more hands-on **self-managed** approach



Level of Support

Bronze Basic support with quarterly reviews

Silver Proactive monitoring and housekeeping services

Gold Minor upgrades and patching

Platinum Feature enhancements



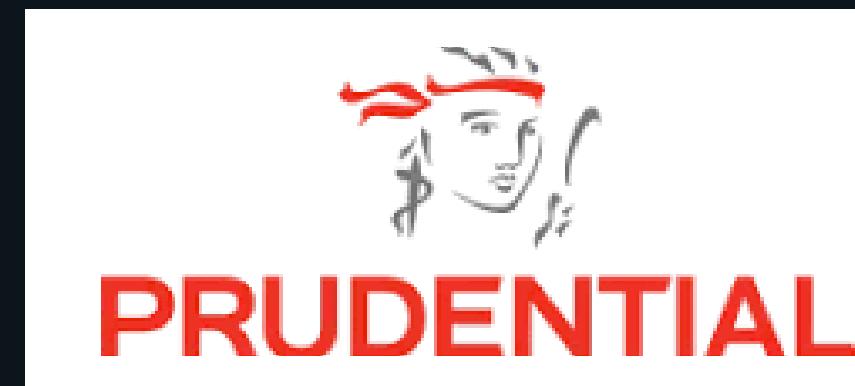
Remediation Service

Our Unique Assistance to Customers

Our Remediation Customers



Stabilized performance and migrated to **Kubernetes**

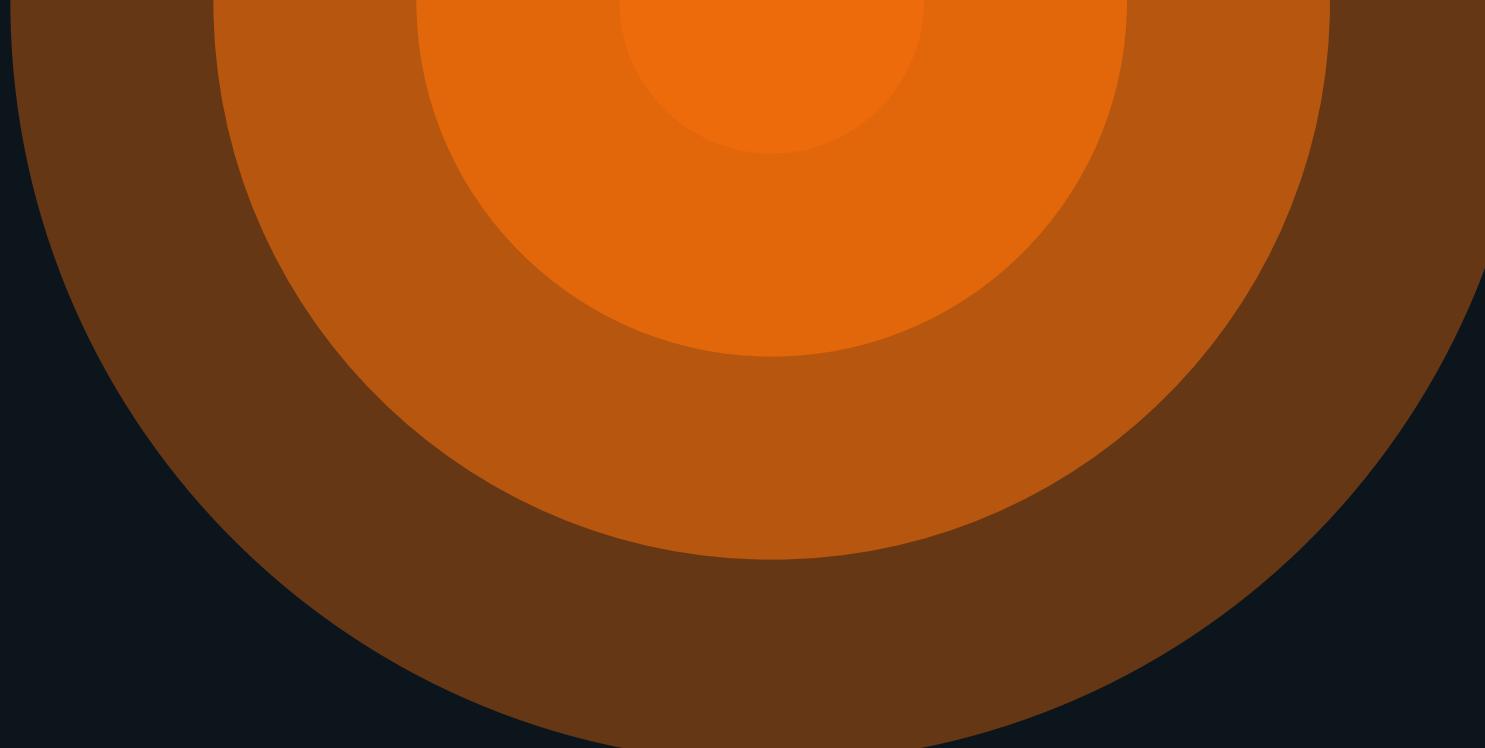


Redeployed environment and supported **wider** adoption



Upgraded to **DevOps** and fixed bad configurations





Thank You

Question and Answer

Midships Global PTE LTD
160 Robinson Road, #14-04, Singapore (068914)

Primary Contact Person

Aja Rangaswamy

Designation

Managing Director

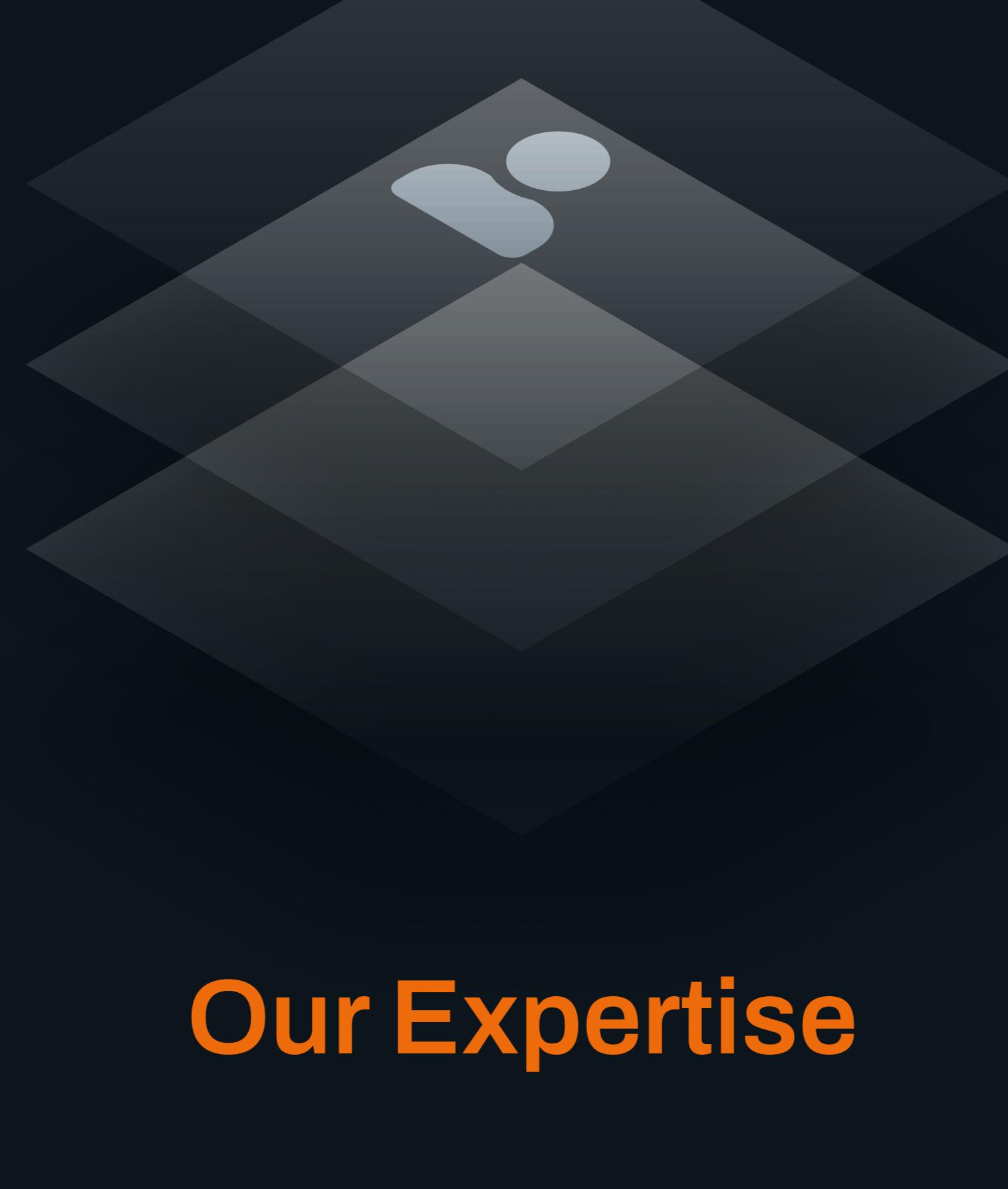
Email

aja@midships.io

Mobile Number

+65 91807402





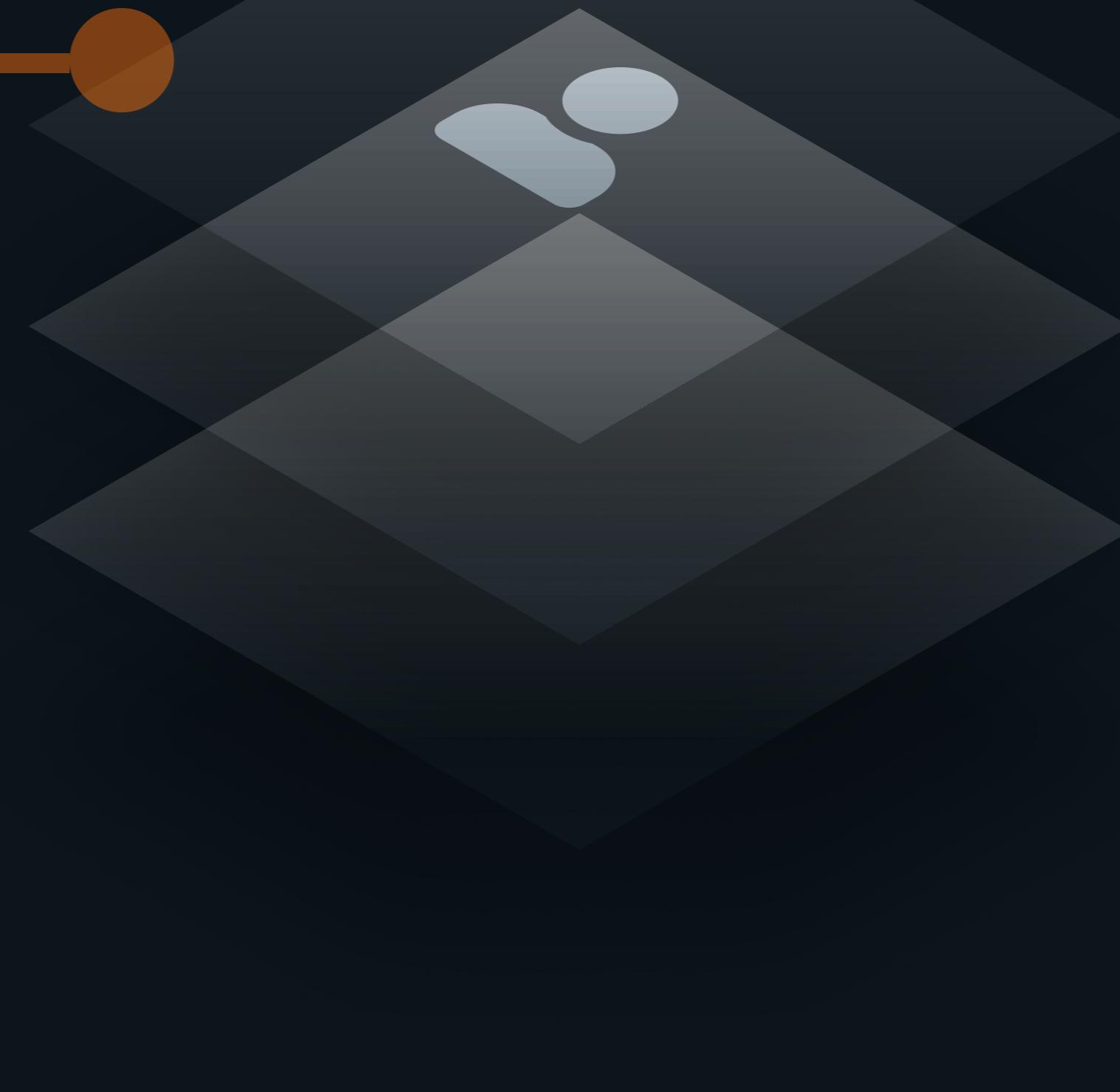
Our Expertise



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Certified Team

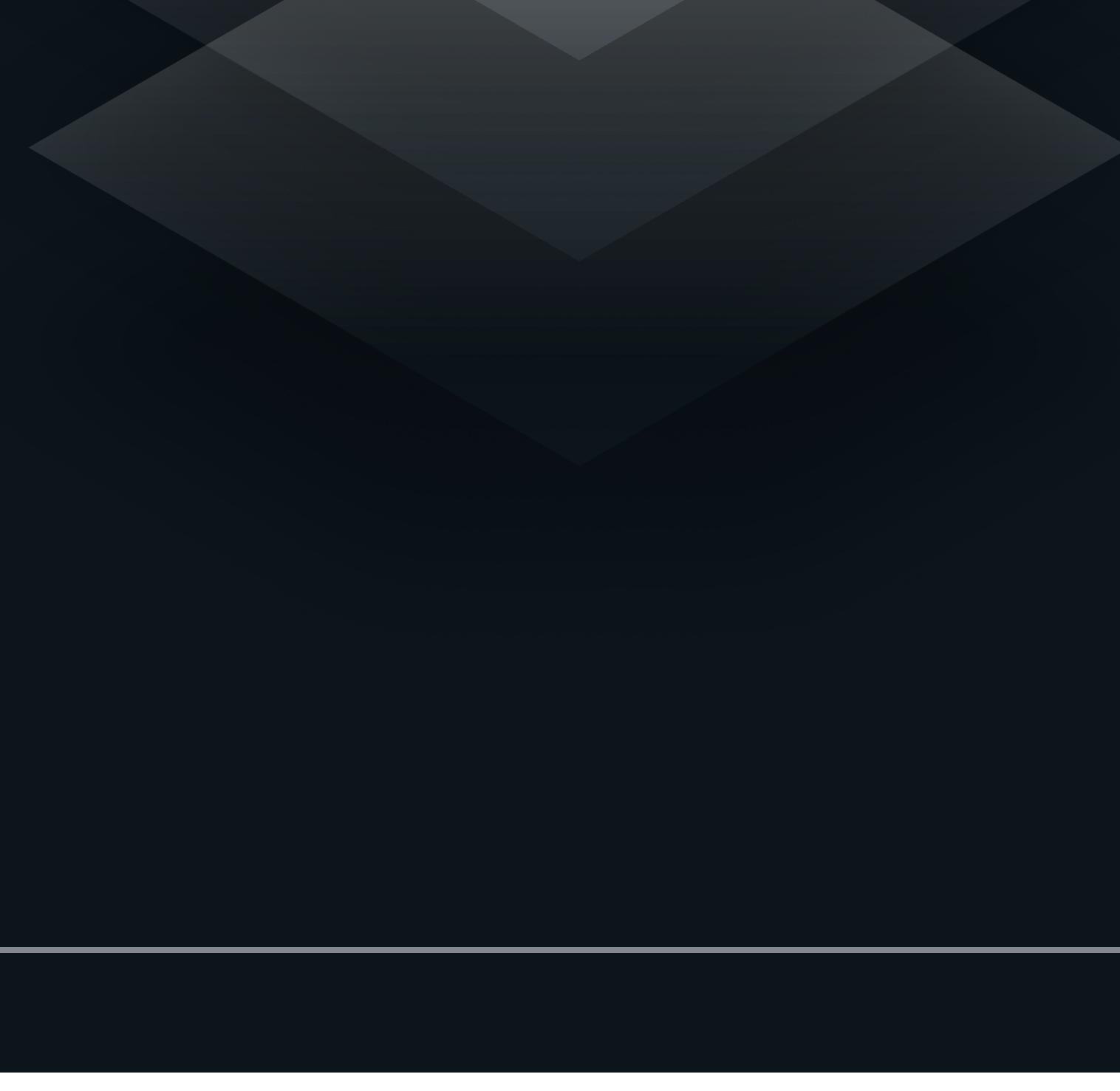
100% of our team are certified on P1ACS



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Certified Team

100% of our team are certified on P1ACS



Core Expertise

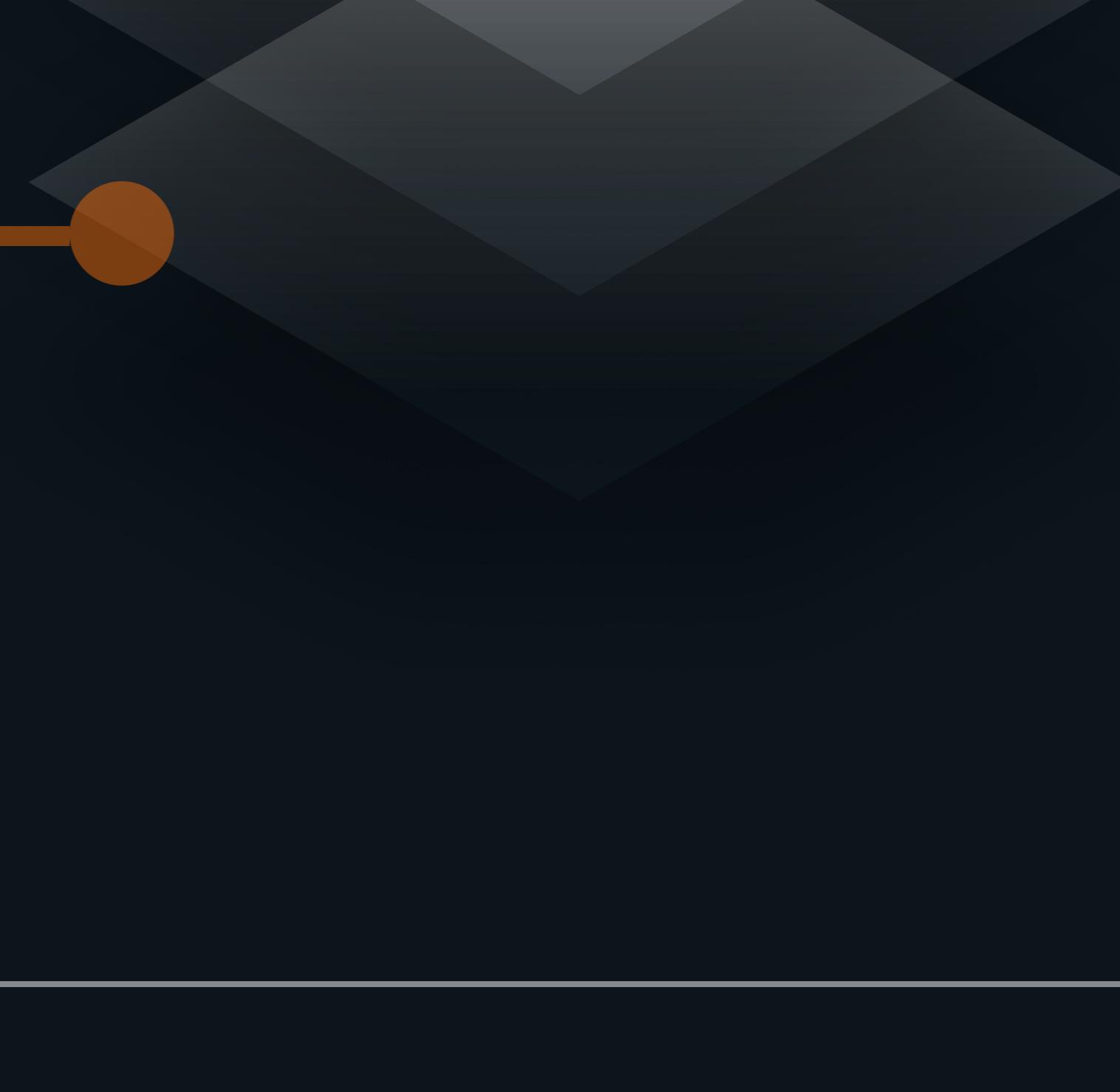
Ping Software and Ping One Advanced Cloud Services
Cloud Architecture & Engineering
Containerisation (Kubernetes)
DevSecOps



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100% of our team are certified on P1ACS



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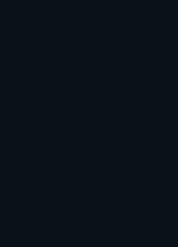
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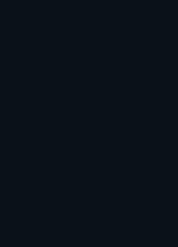
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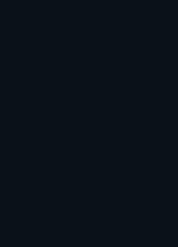
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