Midship's Proposition to

# Ping identity

July 2024

# About Midships

- Establishment
- Globally Operates
- Expertise and certified
- Our Mission
- Our Customers
- Our Commitment
- Unique way

## Our Agenda

# Establishment

UK London 2018

## About Midships

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## Our Agenda

# Globally Operates

Asia

Europe

Australia

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## Our Agenda

# Expertised and certified in

- Ping software and services

## About Midships

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## Our Agenda

## Our mission is to achieve

Zero Downtime

Reduce costs

Efficiency

GCP

Cloud Proficiency

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## Our Agenda

# Our Customers

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## Our Agenda

- ★ We are **independent** Identity Providers
- ★ Invest in **accelerators** (frameworks)/pre-defined solutions to solve real customer problems

## Our Commitment

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## Our Agenda

★ **Preparedness** Over On-the-Job Learning

★

★

★

Unique way

# 2. Our Offerings

## 1. Ping software Accelerator

- ★ Automates reliable, predictable deployment of a production-ready stack on all major cloud platforms
- ★ Complete a deployment in less than 10 minutes
- ★ Highly available and can be deployed multi region (99.99%) & multi cloud (99.999%)

## 4. Game Days Accelerator to customer teams

- Framework for adapting unexpected incidents and their problem resolution.

## 5. Remediation to customer teams

- ★ Integrator Implimentations for customer requirements
- ★
- ★

## 6. Affirm ID Accelerator

- ★ Reduce Frauds by our accelerator
- ★

Affirm ID solutions

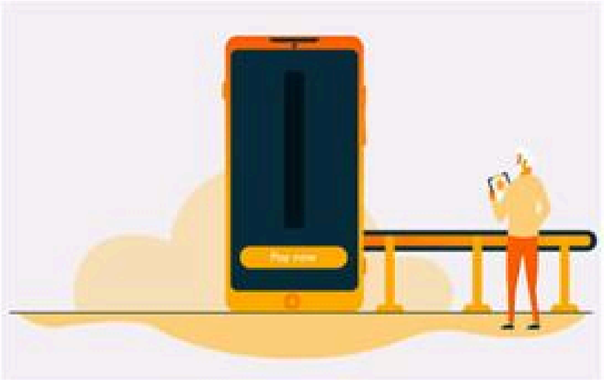
Call center Fraud prevention

FIDO complaint passwordless login

Digital Transaction Signing In

# Affirm ID Accelerator

# Fraud prevention solution



Digital Transaction Signing

Built around PKI

Supports Passwordless

## Affirm ID Accelerator

# Caller Verification

Based on TOTP

→ Available as part of Affirm ID

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## Affirm ID Accelerator

# END

# Q & A

# Establishment

UK London 2018

About Midships

# Establishment

UK London 2018

Singapore

About Midships

Expertised and certified in

- Ping software and services

About Midships

Expertised and certified in

- Ping software and services
- Cloud Architecture & Engineering

About Midships

Expertised and certified in

- Ping software and services
- Cloud Architecture & Engineering
- Containerization (Kubernetes)

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Expertised and certified in

- Ping software and services
- Cloud Architecture & Engineering
- Containerization (Kubernetes)
- DevSecOps

About Midships

GCP

Cloud Proficiency

Azure

Cloud Proficiency

Open Shift

Cloud Proficiency

AWS

Cloud Proficiency

Ali Cloud

Cloud Proficiency

Oracle

Cloud Proficiency

Cloud Proficiency

Cloud Proficiency

★ Preparedness Over On-the-Job Learning

★

★

★

Unique way

★ Preparedness Over On-the-Job Learning

We train agile teams for efficiency to ensure prompt delivery without on-the-job learning.

Unique way

★ Preparedness Over On-the-Job Learning

★ Focus on Outcomes, Not Change Requests

★

★

Unique way

★ Focus on Outcomes, Not Change Requests

We're focused on delivering outcomes and see challenges as opportunities to assist, not reasons for extra fees.

Unique way

★ Preparedness Over On-the-Job Learning

★ Focus on Outcomes, Not Change Requests

★ Connecting Our Customers

★

Unique way

★ Connecting Our Customers

We facilitate customer forums for peer learning and trust-building

Unique way

★ Preparedness Over On-the-Job Learning

★ Focus on Outcomes, Not Change Requests

★ Connecting Our Customers

★ Predictability, Reliability and Consistency

Unique way

★ Predictability, Reliability and Consistency

We use our accelerators to achieve these outcomes for all our customers.

Unique way

## 2. Our Offerings

Our Agenda

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Our Offerings

Ping software Accelerator

Our Agenda

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Our Offerings

Ping software Accelerator

Ping Software and PingOne Advanced Cloud Hybrid Accelerator

Our Agenda

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Our Offerings

Ping software Accelerator

Ping Software and PingOne Advanced Cloud Hybrid Accelerator

Ping Software and PingOne Advanced Cloud Gaurdian

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Game Day Accelerator

Our Agenda

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Our Offerings

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Remediation

Our Agenda

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Our Offerings

Ping software Accelerator

Ping Software and PingOne Advanced Cloud Hybrid Accelerator

Ping Software and PingOne Advanced Cloud Gaurdian

Game Day Accelerator

Remediation

Affirm ID Accelerator

Our Agenda

1. Ping software Accelerator

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- ★ Highly available and can be deployed multi region (99.99%) & multi cloud (99.999%)

Our Offerings

2. Ping Software and PingOne Advanced Cloud Hybrid Accelerator

- ★ Hybrid solution for customers who want both self-managed and SaaS
- ★ Provides warm and hot standby capability for customers

Our Offerings

3. Ping Software and PingOne Advanced Cloud Gaurdian

- ★ Midships fully managed service for P1AIC SaaS or self-managed
- ★ Service Level

Bronze
Silver
Gold
Platinum

Our Offerings

| Service Level | SaaS | Self-managed |
|---|---|---|
| Bronze | Quarterly Managed Game Days Level 3 Incident & Problem Resolution Only | |

PSPOA Gaurdian

| Service Level | SaaS | Self-managed |
|---|---|---|
| Silver | Proactive monitoring | Proactive monitoring & Housekeeping |

PSPOA Gaurdian

| Service Level | SaaS | Self-managed |
|---|---|---|
| Gold | N/A | Minor upgrades & patching |

PSPOA Gaurdian

| Service Level | SaaS | Self-managed |
|---|---|---|
| Platinum | Feature (user journey) enhancements | |

PSPOA Gaurdian

## 4. Game Days Accelerator to customer teams

- ★ Framework for adapting unexpected incidents and their problem resolution.
- ★
- ★

Our Offerings

## 4. Game Days Accelerator to customer teams

- ★ Framework for adapting unexpected incidents and their problem resolution.
- ★ Preparedness over tools and systems
- ★

Our Offerings

## 4. Game Days Accelerator to customer teams

- ★ Framework for adapting unexpected incidents and their problem resolution.
- ★ Preparedness over tools and systems
- ★ Certification by Midships

Our Offerings

5. **Remediation to customer teams**

- ★ Integrator Implimentations for customer requirements
- ★
- ★

Our Offerings

5. **Remediation to customer teams**

- ★ Integrator Implimentations for customer requirements
- ★ Our Unique assistance when other firms failed
- ★

Our Offerings

5. **Remediation to customer teams**

- ★ Integrator Implimentations for customer requirements
- ★ Our Unique assistance when other firms failed
- ★ Rectified challenges

Our Offerings

**Our Rectified Challenges**

BDO Company

Stabalised the services and mitigated BDO to Kubernetes

Our Offerings

**Our Rectified Challenges**

Prudential Company

Stabalised the services and supported wider Business adoption

Our Offerings

**Our Rectified Challenges**

DBS Company

Upgraded deployment to DevOps Pipeline and remediated bad configurations

Our Offerings

## 6. Affirm ID Accelerator

- ★ Reduce Frauds by our accelerator
- ★

Our Offerings

## 6. Affirm ID Accelerator

- ★ Reduce Frauds by our accelerator
- ★ Deploying digital transaction signing and a bespoke passkey solution

Our Offerings

Affirm ID solutions

- Call center Fraud prevention

Affirm ID Accelerator

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- FIDO complaint passwordless login

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Affirm ID Accelerator

## Call center Fraud prevention

Customers can distinguish between **fraudulents** and **legitimate** outbound calls

Affirm ID Accelerator

## FIDO complaint passwordless login

Ping offers a **native** solution tailored to **customer-specific** requirements

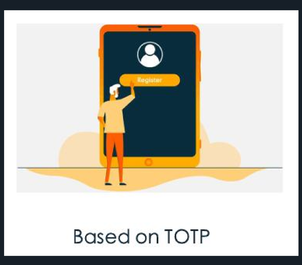
Affirm ID Accelerator

## Digital Transaction Signing In

FIDO solution to enable **non-repudiation** of customer transactions

Affirm ID Accelerator

## Caller Verification

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**Affirm ID Accelerator**

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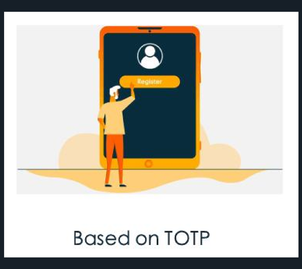


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**Affirm ID Accelerator**

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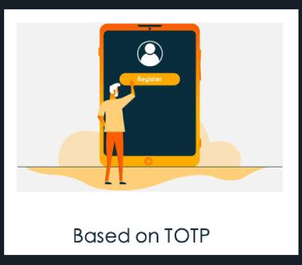


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**Affirm ID Accelerator**

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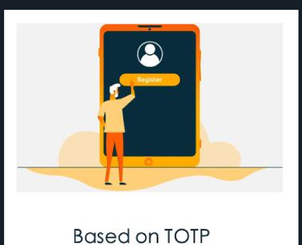


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