

Scalable NAS Storage and Backup Solution for Secure Data Centralization

Empowering Secure and Compliant IT Infrastructure

Quote Number: Q-15aa14a1
Date: 2025-06-03
Valid Until: 2025-07-03

Customer Information

Company: Otsuka Corporation
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Quote Details

Item	Description	Qty	Unit Price	Total
Synology DiskStation DS920+ 4-bay NAS	4-bay NAS with RAID 5/6, Active Directory integration, SMB/NFS support, AES-256 encryption	1	\$550.00	\$550.00
Western Digital Red Plus 16TB	16TB 7.2k RPM hard drives suitable for RAID 5 configuration, optimized for NAS environments with redundant parity	4	\$140.00	\$560.00
Backup and Disaster Recovery Integration	Scripted integration for automated scheduled backups, offsite replication to cloud services (Backup to B2, AWS S3), snapshot management	1	\$100.00	\$100.00
Vendor Support and Maintenance	Vendor support including firmware updates, remote monitoring, alerting features, optional support contracts	1	\$300.00	\$300.00

Subtotal: \$1,710.00 USD

Tax: \$119.70 USD

Total: **\$1,829.70 USD**

Terms and Conditions

- **Payment terms:** 50% deposit upon order confirmation, remaining 50% upon delivery and successful installation.
- **Delivery timeline:** Hardware to be procured and delivered within 2-3 weeks from order confirmation.
- **Warranty:** Manufacturer warranty of 3 years on NAS device and hard drives; extended warranty options available upon request.
- **Support:** Vendor support includes firmware updates, remote monitoring, and alerting features; optional support contracts available for troubleshooting and scaling.
- **Data security:** Customer responsible for data backup integrity; solution includes AES-256 encryption and compliance features but customer must ensure adherence to GDPR and other regulations.

- Cancellation policy: Orders can be cancelled within 3 business days of confirmation without penalty; thereafter, cancellation fees may apply.

Implementation Notes

- Deployment includes RAID 5 configuration with Western Digital Red Plus drives and Synology Hybrid RAID for scalability.
- Setup involves Active Directory integration, SMB/NFS protocol configuration, and enabling AES-256 encryption with two-factor authentication.
- Backup solution setup includes automated scheduled backups, offsite replication to Backblaze B2 and AWS S3, and snapshot/versioning configuration.
- Training provided for IT staff on system management, backup procedures, and security features.
- Integration with existing network infrastructure to support gigabit speeds and SSD caching for performance enhancement.

Next Steps

- Confirm order and provide 50% deposit to initiate procurement within 2-3 weeks.
- Schedule initial deployment meeting to finalize configuration and integration details.
- Prepare IT environment for Active Directory integration and network setup.
- Plan training sessions for IT staff during the 6-8 week implementation period.
- Review and sign support and maintenance agreement to ensure ongoing vendor assistance.