

Enterprise NAS Storage Solution with Setup and Configuration

Delivering Reliable and Scalable Storage Solutions

Quote Number: Q-27a6228a
Date: 2025-06-03
Valid Until: 2025-07-03

Customer Information

Company: Otsuka Corporation
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Quote Details

Item	Description	Qty	Unit Price	Total
Synology DiskStation DS1821+ NAS Server	High-performance NAS server with 12-bay support, suitable for initial 12-16TB usable storage scalable to 30-40TB, RAID 6 configuration for redundancy and fault tolerance, dual 2.5GbE or 10GbE network ports for fast concurrent access, Active Directory integration, AES 256-bit encryption, and audit logging.	1	\$2,500.00	\$2,500.00
Enterprise-grade Storage Drives	Enterprise-grade HDDs or SSDs to provide initial 12-16TB usable storage capacity, scalable to 30-40TB over 2-3 years.	12	\$100.00	\$1,200.00
NAS Setup and Configuration Service	Professional installation, configuration, and testing of NAS server including RAID setup, network integration, Active Directory integration, and backup configuration.	1	\$500.00	\$500.00
Cloud Backup Integration Service	Setup and integration of automated backups with offsite/cloud replication to AWS S3 or Backblaze B2 for disaster recovery and data protection.	1	\$300.00	\$300.00
Support and Maintenance Package	Essential support services including hardware warranty, software updates, and technical support during initial deployment and beyond.	1	\$300.00	\$300.00

Subtotal: \$4,800.00 USD

Tax:	\$0.00 USD
Total:	\$4,800.00 USD

Terms and Conditions

- Payment terms: 50% deposit upon order confirmation, balance due upon delivery and successful installation.
- Delivery: Estimated delivery within 4-6 weeks from order confirmation, subject to product availability.
- Warranty: Includes manufacturer warranty for hardware components and 12 months of support and maintenance services.
- Support: Technical support available during business hours with options for extended support packages.
- Data Security: All data handled during setup and configuration will be managed with strict confidentiality and compliance with AES 256-bit encryption standards.
- Liability: Vendor is not liable for data loss beyond the scope of provided backup solutions and disaster recovery services.

Implementation Notes

- Deployment includes professional installation and configuration of Synology DiskStation DS1821+ with RAID 6 setup for redundancy.
- Network integration will be configured to support dual 2.5GbE or 10GbE ports for optimal performance and Active Directory integration for seamless user management.
- Cloud backup integration will be set up with AWS S3 or Backblaze B2 for offsite data replication and disaster recovery.
- Training will be provided to customer IT staff on system management, backup procedures, and monitoring tools.
- Comprehensive testing will be conducted post-installation to ensure system stability and performance meet agreed specifications.

Next Steps

- Confirm order and provide 50% deposit to initiate procurement and scheduling.
- Schedule a kickoff meeting to finalize deployment timeline and discuss network integration specifics.
- Prepare existing network environment for Active Directory integration and backup configuration.
- Coordinate with IT staff for training session scheduling post-deployment.
- Review and approve final system configuration and backup policies before project closure.