

Scalable NAS Storage Solution for Enhanced Team Collaboration and Security

Empowering IT Infrastructure with Reliable and Secure Storage Solutions

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Customer Information

Company: Otsuka Corporation
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Quote Details

Item	Description	Qty	Unit Price	Total
Synology RackStation RS422+ NAS Server	NAS server with 12-16TB usable storage, RAID 5/6 redundancy, gigabit/2.5GbE support, Active Directory integration, and cloud backup integration.	1	\$2,800.00	\$2,800.00
Enterprise-grade HDDs/SSDs for NAS	High-quality storage drives to meet performance and scalability requirements.	1	\$500.00	\$500.00
NAS Initial Configuration and Support Services	Installation, configuration, testing, and initial support for NAS deployment.	1	\$200.00	\$200.00

Subtotal: \$3,500.00 USD

Tax: \$245.00 USD

Total: **\$3,745.00 USD**

Terms and Conditions

- Payment terms: 50% deposit upon order confirmation, balance due upon delivery and successful installation.
- Delivery timeline: Products and services will be delivered and deployed within 4-6 weeks from order confirmation, subject to timely customer approvals.
- Warranty: All hardware components come with a minimum 3-year manufacturer warranty covering defects and failures under normal use.
- Support: Initial support includes 30 days post-deployment assistance; extended support and maintenance contracts available separately.
- Data security: Customer data confidentiality and security will be maintained in compliance with industry standards during installation and configuration.
- Liability: Vendor liability is limited to replacement or repair of defective hardware; no liability for data loss or downtime beyond agreed service levels.

Implementation Notes

- Deployment will include installation of Synology RackStation RS422+ with configured RAID 5 or RAID 6 as per customer preference.
- Initial configuration will integrate NAS with existing Active Directory and Windows environments for seamless user authentication and access control.
- Automated backup solutions will be configured to replicate data to AWS S3 or Backblaze B2 cloud storage as specified.
- Performance tuning will ensure support for 15-20 concurrent users over gigabit or 2.5GbE connections with optimized network settings.
- Training sessions will be provided to IT staff covering NAS management, backup procedures, and security compliance requirements.

Next Steps

- Complete vendor evaluation within 4 weeks to finalize product selection.
- Confirm order and provide purchase authorization to initiate deployment.
- Schedule initial project kickoff meeting to align on deployment timeline and responsibilities.
- Prepare existing network and IT environment for NAS integration, including Active Directory access and backup credentials.
- Plan for IT staff training sessions post-deployment to ensure smooth operational transition.