

Scalable Secure NAS Storage Solution for IT Services

Empowering Data Security and Collaboration for IT Excellence

Quote Number:

Q-17e704e6

Date:

2025-06-03

Valid Until:

2025-07-03

Customer Information

Company:

Otsuka Corporation

Quote Details

Item	Description	Qty	Unit Price	Total
Synology DiskStation DS920+ NAS Unit	920-bay NAS unit supporting RAID 5/6, Active Directory integration, SMB/NFS support, iSCSI, AES-256 encryption, and backup agent.	1	\$550.00	\$550.00
Enterprise-grade NAS Hard Drives (4x 8TB)	4x 8TB (NAS optimized) Red Platters, Single 512bit, RAID 5/6 configurations, designed for reliability and performance.	4	\$150.00	\$600.00
Implementation and Setup Services	On-site setup including RAID configuration, Active Directory integration, backup setup, user onboarding, and training.	1	\$300.00	\$300.00
Vendor Support and Maintenance Contract	Firmware updates, remote monitoring, alerting features, and professional support for troubleshooting and future upgrades.	1	\$200.00	\$200.00

Subtotal:

\$1,650.00 USD

Tax:

\$115.50 USD

Total:

\$1,765.50 USD

Terms and Conditions

- Payment terms: 50% deposit upon order confirmation, remaining 50% upon successful implementation and customer acceptance.
- Delivery: NAS unit and hard drives will be delivered within 3 weeks from order confirmation, subject to supplier availability.
- Warranty: Hardware components come with a manufacturer warranty of 3 years; implementation services carry a 90-day warranty for workmanship.
- Support: Vendor support and maintenance contract includes firmware updates, remote monitoring, alerting, and professional troubleshooting for 12 months post-implementation.
- Data Security: Customer is responsible for data backup beyond the agreed snapshot and cloud replication setup; vendor is not liable for data loss due to user error or external factors.
- Compliance: Solution is designed to support GDPR compliance; customer must ensure proper use and adherence to regulatory requirements.

Implementation Notes

- Initial setup includes RAID 5 configuration with scalability options for RAID 6 as user base grows.
- Active Directory integration will be configured to enable secure role-based access and two-factor authentication.
- Backup setup includes snapshot scheduling and offsite replication to AWS and Backblaze B2 for disaster recovery.
- User onboarding and training sessions will be conducted to ensure smooth adoption and understanding of security features.
- Testing phase includes performance validation on gigabit network and SSD caching effectiveness before final acceptance.

Next Steps

- Confirm order and provide purchase approval within 1 week to meet procurement timeline.
- Schedule kickoff meeting to finalize project plan and deployment schedule.
- Prepare existing Active Directory environment for integration and provide necessary access credentials.
- Arrange user groups for onboarding and training sessions within 4 weeks post-delivery.
- Review and approve security policies and compliance checklists prior to go-live.