

High-Capacity NAS Storage Solution with Advanced Backup and Collaboration Features

Enabling Secure, Scalable IT Infrastructure for Global Enterprises

Quote Number: Q-a897d27c
Date: 2025-06-03
Valid Until: 2025-07-03

Customer Information

Company: Otsuka Corporation

Quote Details

Item	Description	Qty	Unit Price	Total
Synology RackStation RS3621xs+ NAS Server	Enterprise-grade NAS server with scalable up to 32 drives, supports RAID 5/6, 10GbE network ready, SSD caching, advanced data protection, Active Directory integration, strong encryption, and 24/7 vendor support including on-site options.	1	\$20,000.00	\$20,000.00

Subtotal: \$20,000.00 USD

Tax: \$0.00 USD

Total: \$20,000.00 USD

Terms and Conditions

- Payment terms: 50% deposit upon order confirmation, remaining 50% due upon successful deployment and acceptance.
- Delivery: Hardware to be delivered within 3 weeks of order confirmation, subject to stock availability.
- Warranty: Includes a 3-year manufacturer warranty covering hardware defects and failures.
- Support: 24/7 vendor support with on-site options available during business hours for critical issues.
- Data Security: Customer responsible for data backup prior to deployment; vendor ensures encryption and access control compliance with GDPR.
- Cancellation: Orders may be cancelled within 7 days of confirmation with a restocking fee of 10%.

Implementation Notes

- Deployment to be completed within 6 to 8 weeks from order confirmation, aligning with customer timeline.
- Setup includes RAID 5/6 configuration, SSD caching enablement, and 10GbE network integration.
- Integration with Active Directory and cloud sync (AWS or Backblaze) to be configured during deployment phase.
- Training sessions to be provided for IT staff on system management, backup procedures, and security protocols.
- Comprehensive testing including VM snapshots and database dump support to ensure operational readiness.

Next Steps

- Confirm order and sign agreement to initiate procurement and deployment.
- Schedule initial project kickoff meeting within 1 week to align on detailed deployment plan.
- Prepare existing infrastructure for integration, including network readiness and Active Directory access.
- Coordinate with vendor for training session scheduling post-deployment.
- Establish data migration and backup strategy to ensure smooth transition and minimal downtime.