Scalable NAS Storage Solution for Secure Team Collaboration

Empowering IT Infrastructure with Reliable, High-Performance Storage

Quote Number:	Q-51eabee5
Date:	2025-06-03
Valid Until:	2025-07-03

Customer Information

Company:	Otsuka Corporation
Contact:	Jane Smith, Michael Lee
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Quote Details

Item	Description	Qty	Unit Price	Total
Synology RackStation RS422+ NAS Server	NAS server with RAID 5/6 support, scalable storage, 2.5GbE network interfaces, Active Directory integration, and cloud backup capabilities.	1	$2,500.00	$2,500.00
Enterprise-grade HDDs/SSDs for NAS	High-performance storage drives to provide 12-16TB initial usable capacity, scalable to 30-40TB over time.	1	$800.00	$800.00
NAS Initial Configuration and Setup Support	Professional installation, configuration, and testing of NAS server including RAID setup, network integration, and backup configuration.	1	$200.00	$200.00

Subtotal:	$3,500.00 USD
Tax:	$0.00 USD
Total:	**$3,500.00 USD**

Terms and Conditions

• Payment terms: 50% deposit upon order confirmation, remaining 50% due upon successful deployment and acceptance testing.

• Delivery and installation: Products will be delivered and installed within 4-6 weeks from order confirmation, subject to availability of components.
• Warranty: All hardware components come with a minimum 3-year manufacturer warranty covering defects and failures under normal use.
• Support: Includes 6 months of complimentary remote support post-deployment; extended support and maintenance contracts available upon request.
• Data security: Customer data will be handled with strict confidentiality; encryption and access controls as per specifications will be implemented.
• Liability: Vendor liability limited to replacement or repair of faulty hardware; no liability for data loss or downtime beyond agreed service levels.

Implementation Notes

• Deployment will follow a phased approach: hardware installation, RAID configuration, network integration, and backup setup.
• Initial configuration includes integration with Active Directory and Windows environments to ensure seamless user access and permissions.
• Setup includes AES 256-bit encryption, audit logging, and role-based access controls to meet security requirements.
• Training session will be provided for IT staff covering system management, backup procedures, and troubleshooting.
• Backup replication to cloud services (AWS S3, Backblaze B2) will be configured and tested to ensure data redundancy and disaster recovery readiness.

Next Steps

• Confirm order and provide purchase authorization to initiate procurement.
• Schedule a kickoff meeting within one week to finalize deployment timeline and resource allocation.
• Prepare existing network and IT environment for integration, including Active Directory access and permissions.
• Identify key IT personnel for training and system handover sessions.
• Review and approve final configuration and deployment plan to meet the 4-6 week timeline.