Scalable Enterprise NAS Solution for Secure Data Centralization and Collaboration

Empowering IT Services with Secure, Compliant, and Scalable Storage Solutions

Quote Number:	Q-936d1656
Date:	2025-06-03
Valid Until:	2025-07-03

Customer Information

Company:	Otsuka Corporation

Quote Details

Item	Description	Qty	Unit Price	Total
Synology DiskStation DS920+ NAS Unit	4-bay NAS supporting RAID 5/6, Active Directory integration, SMB/NFS support, SSD caching, AES-256 en...	1	$550.00	$550.00
Enterprise-grade NAS Hard Drives 4TB (Seagate IronWolf or WD Red)	4TB NAS-optimized hard drives suitable for RAID configuration, designed for reliability and performance	4	$150.00	$600.00
Implementation and Setup Services	Initial setup including RAID configuration, Active Directory integration, backup setup, user onboarding, and t...	1	$300.00	$300.00
Support and Maintenance Contract	Vendor support with firmware updates, remote monitoring, alerting features, and professional troubleshootin...	1	$200.00	$200.00

Subtotal:	$1,650.00 USD
Tax:	$115.50 USD
Total:	**$1,765.50 USD**

Terms and Conditions

• Payment terms: 50% deposit upon order confirmation, remaining 50% upon delivery and successful installation.
• Delivery timeline: NAS unit and hard drives to be delivered within 3 weeks from order confirmation.
• Warranty: Manufacturer's warranty applies to NAS unit and hard drives; 1-year warranty on implementation and setup services.
• Support: Includes 12 months of vendor support covering firmware updates, remote monitoring, alerting, and troubleshooting.
• Data security: Customer responsible for data backup beyond agreed backup solutions; vendor not liable for data loss.
• Compliance: Solution designed to support GDPR compliance; customer responsible for ongoing compliance management.

Implementation Notes

• Deployment includes RAID 5 or 6 configuration as per customer preference for redundancy and scalability.
• Active Directory integration to enable secure role-based access and user management.
• Setup of backup solutions with offsite replication to AWS and Backblaze B2 cloud services.
• User onboarding and training sessions to ensure smooth adoption and operational knowledge transfer.
• Testing and validation of network performance including Gigabit support and SSD caching optimization.

Next Steps

• Confirm product selection and place order within 1 week to meet procurement timeline.
• Schedule kickoff meeting to finalize implementation plan and timeline.
• Prepare existing network environment for Active Directory integration and NAS deployment.
• Coordinate with IT team for user onboarding and training scheduling.
• Review and approve backup and security policies to ensure compliance and data protection.