

Scalable NAS Server Solution for Efficient Data Management

Delivering Reliable Storage Solutions for Your Technology Needs

Quote Number: Q-a425dce4
Date: 2025-06-03
Valid Until: 2025-07-03

Customer Information

Company: Otsuka Corporation

Quote Details

Item	Description	Qty	Unit Price	Total
NAS Server Solution	NAS server with minimum 32TB usable capacity, RAID 5 or RAID 6, SSD caching, 10GbE network compatibility, cloud sync integration (AWS or Backblaze), strong encryption and access control features for GDPR compliance.	1	\$20,000.00	\$20,000.00

Subtotal: \$20,000.00 USD

Tax: \$1,400.00 USD

Total: **\$21,400.00 USD**

Terms and Conditions

- Payment terms: 50% deposit upon order confirmation, balance due upon delivery.
- Delivery: Estimated delivery within 4-6 weeks from order confirmation, subject to stock availability.
- Warranties: 3-year hardware warranty covering defects and failures under normal use.
- Support: Includes 12 months of technical support and software updates; extended support available at additional cost.
- Data Security: Customer responsible for data backup; solution includes encryption and access controls to support GDPR compliance.
- Liability: Vendor not liable for data loss or downtime beyond warranty and support terms.

Implementation Notes

- Deployment includes onsite installation and configuration of NAS server with RAID setup and SSD caching.

- Setup involves network integration with existing 10GbE infrastructure and cloud sync configuration with AWS or Backblaze.
- Training provided for customer IT staff on system management, security features, and troubleshooting.
- Integration support includes assistance with existing backup and data management workflows.
- Post-deployment review to ensure system performance and compliance with GDPR requirements.

Next Steps

- Confirm order and sign agreement to initiate procurement process.
- Schedule onsite deployment and installation date within standard timeline.
- Provide network and security details for integration planning.
- Arrange training session for IT staff post-installation.
- Review and approve final system configuration and compliance checklist.