

Scalable NAS Storage Solution for Enhanced Team Collaboration and Security

Empowering IT Infrastructure with Reliable and Secure Storage Solutions

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Customer Information

Company: Otsuka Corporation
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Quote Details

Item	Description	Qty	Unit Price	Total
Synology DiskStation DS1821+ NAS Solution	NAS server with 12-bay support, configured with enterprise-grade drives totaling 12–16TB usable capacity, scalable up to 40TB, RAID 6 configuration, dual 2.5GbE or 10GbE network ports, Active Directory integration, AES 256-bit encryption, audit logging, built-in backup software with cloud sync support for AWS S3 and Backblaze B2.	1	\$3,200.00	\$3,200.00
NAS Implementation and Support Services	Installation, configuration, testing, and initial support services for NAS deployment, completed within 4-6 weeks.	1	\$300.00	\$300.00

Subtotal: \$3,500.00 USD

Tax: \$0.00 USD

Total: **\$3,500.00 USD**

Terms and Conditions

- Payment terms: 50% deposit upon order confirmation, remaining 50% due upon successful deployment and acceptance testing.
- Delivery and installation: NAS hardware and software will be delivered and installed within 4-6 weeks from order confirmation, subject to timely customer cooperation.
- Warranty: The Synology DiskStation DS1821+ NAS hardware is covered by a 3-year manufacturer warranty; software support and updates are provided for 1 year post-deployment.
- Support services: Initial NAS implementation and support services include installation, configuration, testing, and 30 days of post-deployment support; extended support contracts available upon request.
- Data security and compliance: The solution includes AES 256-bit encryption, audit logging, and Active Directory integration to meet industry-standard security and compliance requirements.
- Limitation of liability: Vendor liability is limited to the value of the contract; vendor is not liable for data loss due to user error or third-party software.

Implementation Notes

- Deployment will follow a phased approach: hardware installation, RAID configuration, network setup, and Active Directory integration.
- Initial usable storage capacity will be configured between 12-16TB with RAID 6 for redundancy and scalability to 40TB over 2-3 years.
- Automated backup solutions will be configured to replicate data to AWS S3 and Backblaze B2 cloud storage for offsite protection.
- User training sessions will be conducted post-deployment to ensure smooth adoption and operational proficiency.
- Comprehensive testing and validation will be performed to ensure performance meets requirements for 15-20 concurrent users and fast file access over 2.5GbE connections.

Next Steps

- Confirm purchase decision and provide signed agreement within 2 weeks to meet deployment timeline.
- Schedule a kickoff meeting with the implementation team to finalize deployment schedule and resource allocation.
- Provide necessary network and Active Directory access credentials to facilitate integration and configuration.
- Prepare existing data and user groups for migration to the new NAS environment.
- Plan for user training sessions and post-deployment support to ensure smooth transition and adoption.