

# Comprehensive NAS Storage Solution for Seamless Data Management

Delivering Expert NAS Integration and Storage Solutions

**Quote Number:** Q-fcaed408  
**Date:** 2025-06-03  
**Valid Until:** 2025-07-03

## Customer Information

**Company:** Otsuka Corporation  
**Contact:** Jane Smith, Michael Lee  
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## Quote Details

Item	Description	Qty	Unit Price	Total
NAS Server Hardware	High-performance NAS server with RAID 5/6 support, suitable for 12-16TB initial usable storage, scalable to 30-40TB, supporting gigabit and 2.5GbE connections, and 15-20 concurrent users.	1	\$2,500.00	\$2,500.00
Storage Drives	Enterprise-grade storage drives to provide 12-16TB usable storage capacity with RAID 5/6 redundancy.	1	\$700.00	\$700.00
NAS Server Configuration and Integration	Initial setup, configuration including RAID setup, Active Directory integration, and cloud backup integration with AWS S3 or Backblaze B2.	1	\$300.00	\$300.00
Support and Maintenance Services	Essential support services for NAS server hardware and software, including automated backups and disaster recovery setup.	1	\$200.00	\$200.00

**Subtotal:** \$3,700.00 USD

**Tax:** \$259.00 USD

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**Total:** **\$3,959.00 USD**

## Terms and Conditions

- Payment terms: 50% deposit upon order confirmation, remaining 50% due upon delivery and successful installation.
- Delivery timeline: Hardware delivery within 3 weeks from order confirmation, subject to stock availability.
- Warranty: NAS server hardware and storage drives come with a 3-year manufacturer warranty covering defects and hardware failures.
- Support: Includes 12 months of essential support and maintenance services covering software updates, automated backups, and disaster recovery setup.
- Liability: Vendor is not liable for data loss beyond the scope of the provided backup and disaster recovery solutions.
- Cancellation policy: Orders can be cancelled within 7 days of confirmation with a full refund of the deposit, thereafter cancellation fees may apply.

## Implementation Notes

- Deployment includes onsite installation and configuration of NAS server hardware with RAID 5/6 setup.
- Integration with existing Active Directory for user authentication and access control.
- Configuration of cloud backup integration with AWS S3 or Backblaze B2 as per customer preference.
- Training session provided for IT staff covering system management, backup procedures, and troubleshooting.
- Post-deployment testing to ensure system performance and data redundancy are verified.

## Next Steps

- Confirm product specifications and storage capacity requirements.
- Provide access details for Active Directory and cloud backup accounts.
- Schedule onsite deployment and training session within the next 4 weeks.
- Review and sign the formal quotation and service agreement.
- Prepare internal IT team for transition and backup verification procedures.