Scalable NAS Storage Solution for Enhanced Team Collaboration and Security

Empowering IT Infrastructure with Reliable and Secure Storage Solutions

Quote Number:	Q-83dcff97
Date:	2025-06-03
Valid Until:	2025-07-03

Customer Information

Company:	Otsuka Corporation
Contact:	Jane Smith, Michael Lee
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Quote Details

Item	Description	Qty	Unit Price	Total
Synology DiskStation DS1821+ NAS Solution	NAS server with 12-bay support, configured with enterprise-grade drives totaling 12–16TB usable capacity, scalable up to 40TB, RAID 6 for fault tolerance, dual 2.5GbE or 10GbE ports, Active Directory integration, AES 256-bit encryption, audit logging, built-in backup software with cloud sync support for AWS S3 and Backblaze B2.	1	$3,200.00	$3,200.00
NAS Implementation and Support Services	Installation, configuration, testing, and initial support services for NAS deployment, aligned with a 4-6 week timeline.	1	$300.00	$300.00

Subtotal:	$3,500.00 USD
Tax:	$0.00 USD
Total:	**$3,500.00 USD**

Terms and Conditions

• Payment terms: 50% deposit upon order confirmation, remaining 50% due upon successful deployment and acceptance testing.
• Delivery and installation: NAS hardware and software will be delivered and installed within the agreed 4-6 week timeline, subject to customer providing timely access and information.
• Warranty: The Synology DiskStation DS1821+ NAS hardware includes a 3-year manufacturer warranty covering defects and hardware failures under normal use.
• Support services: Initial NAS implementation and support services include installation, configuration, testing, and 2 weeks of post-deployment support. Additional support available under separate agreement.
• Data security and compliance: The solution includes AES 256-bit encryption, Active Directory integration, and audit logging to meet compliance requirements.
• Liability: Vendor liability is limited to replacement or repair of defective hardware and remediation of configuration issues during the support period.

Implementation Notes

• Deployment will follow a phased approach: hardware installation, RAID configuration, network integration, and backup setup.
• Configuration includes setting up RAID 6 for fault tolerance and integrating with Active Directory for seamless user access control.
• Initial usable storage capacity will be configured between 12-16TB with scalability options planned for future expansion up to 40TB.
• Training sessions will be provided for IT staff covering system management, backup procedures, and troubleshooting.
• Backup solutions will be configured to support automated offsite replication to AWS S3 and Backblaze B2 for disaster recovery.

Next Steps

• Confirm order and provide purchase authorization to initiate procurement and scheduling.
• Schedule a kickoff meeting within one week to finalize deployment timeline and gather environment details.
• Prepare network and physical infrastructure to ensure readiness for hardware installation.
• Identify key IT personnel for training and coordination during deployment.
• Review and approve project plan and milestones to align expectations and ensure timely delivery.