

4. Information and System Concepts

Information: Information is data that has been converted into a more useful or intelligible form. It is the set of data that has been organized for direct utilization of mankind, as information helps human beings in their decision-making process. Examples are: Time Table, Merit List, Report card,

Headed tables, printed documents, payslips, receipts, reports etc. The information is obtained by

assembling items of data into a meaningful form. For example, marks obtained by students and their roll numbers form data, the report card/sheet is the information. Other forms of information

are pay-slips, schedules, reports, worksheet, bar charts, invoices and account returns etc. It may be noted that information may further be processed and/or manipulated to form knowledge. Information containing wisdom is known as knowledge.

Types Of Information

Information, as required at different levels of management, can be classified as operational, tactical and strategic.

1. Operational information:

Operational information relates to the day-to-day operations of the organisation and thus, is useful in exercising control over the operations that are repetitive in nature. Since such activities are controlled at lower levels of management, operational information is needed by the lower management.

For example, the information regarding the cash position on a day-to-day basis is monitored and controlled at the lower level of management. Similarly, in marketing function, daily and weekly

sales information is used by lower level manager to monitor the performance of the sales force.

It may be noted that operational information pertains to activities that are easily measurable by specific standards. The operational information mainly relates to current and historical performance, and is based primarily on internal sources of data. The predictive element in operational information is quite low and if at all it is there, it has a short term horizon.

2. Tactical information:

Tactical information helps middle level managers in allocating resources and establishing controls

to implement the top level plans of the organisation. For example, information regarding the alternative sources of funds and their uses in the short run, opportunities for deployment of surplus funds in short-term securities, etc. may be required at the middle level of management.

The tactical information is generally predictive, focusing on short-term trends. It may be partly current and partly historical, and may come from internal as well as external sources.

3. Strategic information:

While the operational information is needed to find out how the given activity can be performed better, strategic information is needed for making choices among the business options.

The strategic information helps in identifying and evaluating these options so that a manager makes informed choices which are different from the competitors and the limitations of what the rivals are doing or planning to do. Such choices are made by leaders only.

Strategic information is used by managers to define goals and priorities, initiate new programmes and develop policies for acquisition and use of corporate resources. For example, information regarding the long-term need of funds for on-going and future projects of the company may be used by top level managers in taking decision regarding going public or approaching financial institutions for term loan.

Strategic information is predictive in nature, relies heavily on external sources of data, has a long-term perspective, and is mostly in summary form. It may sometimes include 'what if' scenarios. However, the strategic information is not only external information.

For long, it was believed that strategic information are basically information regarding the external environment. However, it is now well recognised that the internal factors are equally responsible for success or failures of strategies and thus, internal information is also required for strategic decision making.

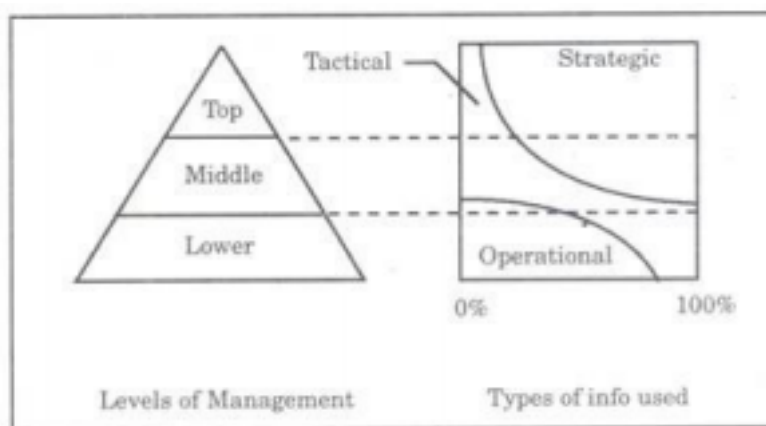


Fig. 1.2 Types of information and levels of management

It may be remembered that each type of information has its role to play in managerial effectiveness. Each type of information is needed with varying degree by the managers at all levels. Thus, apart from operational information may be used even by the chief executive officer of a company.

The difference lies in the proportion of each type of information in the total information need of managers at different levels of managerial hierarchy.

Information Quality:

Quality of information is an important concept. Information quality is a multi-attribute concept. If the attributes that define quality of information are of good quality or of high value then the information is said to have good quality. The attributes of quality of information are:

1. **Timeliness**-The speed at which the information is received. Normally, faster the information better is its quality.

2. *Appropriateness*-is the suitability matching of the receiver and the information, more the suitability of the information to the receiver, better its quality.
3. *Reliability*-the reliability of information is a key attribute of quality. Only if the information is reliable is it of any use. The understanding of reliability comes from past experience, the standing/reliability of the source, the methodology adopted to acquire and process the information and the channel of delivery.
4. *Accuracy*-is the correctness of the information. Normally, the higher the accuracy of the information, the better is its quality.
5. *Completeness*-is the measure of comprehensiveness. It is required to ensure that the information provided gives the complete picture of reality and not a part of the picture.
6. These attributes define the quality of information. A high score on each of the attributes indicates that the quality of information is good.

Dimensions of Information

Information may be understood to have various dimensions. However, for our purpose, the following dimension of information will be of interest.

- i) *Economic dimension*,
- ii) *Business dimension*, and
- iii) *Technical dimension*.

Economic Dimension

This dimension of information refers to the cost of information and its benefits.

Cost of information

It may include

- i) *Cost of acquiring data*,
- ii) *Cost of maintaining data*,
- iii) *Cost of generating information*, and
- iv) *Cost of communicating information*.

The cost is related to the response time required to generate information and communicate it. For systems with low response time, cost is high.

Value of information

Before a particular piece of information is acquired, decision-makers must know its value. In decision theory, the value of information is the value of the change in decision behavior because of the information. The change in the behavior due to new information is measured to determine the benefits from its use. To arrive at the value of new information, the cost incurred to get this information is deducted from the benefits.

Business Dimension

This dimension relates to the business angle of information. Its value to the organization, sustainability of getting the information from a managerial standpoint, accuracy and reliability of the information, scope and appropriateness of the information are the parameters for understanding the business dimension of the information. This dimension has got more to do with the 'what' of the information rather than the 'how'. Business dimension of information can have the following parameters:

1. *Time dimension*-information has to be timely to be of any value. The basic utility of information within an organization is in decision-making. If the information is not timely then the decisions derived out of it will have poor quality. Hence, time is an important dimension of information.
2. *Accuracy dimension*-information has to be accurate to satisfy the user. Again this is an important dimension as inaccurate information leads to bad decision-making.
3. *Reliability dimension*-information has to be reliable so that users have confidence.
4. *Appropriateness dimension*-information must be relevant to the receiver. It must be appropriate to his needs.
5. *Scope dimension*-information should be within the scope.
6. *Completeness of content dimension*-information should be complete and not in bits and pieces.

Technical Dimension

The technical dimension relates to the information gathering, summarizing, storing and retrieval, analysis and cost aspects of information. It can have the following parameters:

1. *Information gathering*-the means of capturing the data and storing it
2. *Analysis methodology*-the data processing methodology

• Cost of information—

1. *Cost of data acquisition*-the cost of data acquisition from the point of view of time and resource (technical) costs. A piece of data is supposed to be costly to acquire if say, it is recovered from a secondary source after processing it for a long time. On the other hand the cost of acquisition of data is low for such cases when (say), the customer himself puts such data into the system (like in the case of ATMs or online banking, the system's cost of acquiring data is very low in such cases)
2. *Cost of data maintenance*-is the cost of maintaining the data in terms of technical costs of space and efforts (technical) in maintaining it. A data source that requires a lot of technical efforts like indexing, etc., and requires huge storage (for say storing images, etc.), is said to be more costly.
3. *Cost of data access*-is the cost in terms of resource requirements (both processing and network) for accessing the data. Data that can be accessed after utilizing a lot of CPU and network resources is said to be costly to access.

System: A Definition, Kinds Of Definition

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“Information systems (IS) is the study of complementary networks of hardware and software that people and organizations use to collect, filter, process, create, and distribute data.”

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“Information systems are combinations of hardware, software, and telecommunications networks that people build and use to collect, create, and distribute useful data, typically in organizational settings.”

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“Information systems are interrelated components working together to collect, process, store, and disseminate information to support decision making, coordination, control, analysis, and visualization in an organization.”