

TEJIRI ASAH

FULL-STACK DEVELOPER

EXPERIENCE

Sales Development Representative | Resolver

JUN 2019 - MAY 2020, TORONTO, ON

- Enhanced demos and presentations of the product to clients by effectively communicating important customer requirements from discovery calls to Account Executives and Solutions Engineers.
- Produced actionable information for solution engineers by consistently conducting detailed research on market behavior and outlining insights on developing trends in corporate security.
- Increased product sales by 15% in assigned territories by consistently booking sales meetings exceeding specified quota.

EDUCATION

BrainStation | Diploma Candidate, Web Development

JUNE 2020 - SEPT 2020, TORONTO, ON

York University | Bachelors in Economics

SEPT 2016 - JUNE 2019, TORONTO, ON

PROJECTS

Village (<https://github.com/TejiriAsah/village>) - NSBE HACKS 2019 Winner - Bloomberg Best First Time Hack

- Designed a **Nodejs** web application using **React**, **Redux**, **Mongodb** that provides parents with a community where they can connect and support each other in their parenting journey.
- Features included personalized interactive timeline, friend request system, shareable kids profiles with automated expiry and kids activity tracker.
- Used **Express** for routing, **mongoose** for creating database models, **Bcrypt** and **Jsonwebtoken** for password hashing, authentication and authorization.

Bandsite (<https://github.com/TejiriAsah/Bandsite>) -

- Designed a web application using **Javascript**, **HTML** and **SASS** that helps keep track of musicians and their upcoming shows.

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github.com/TejiriAsah

SKILLS

FRONTEND: HTML, CSS, SASS, Javascript, React, Responsive Design.

BACKEND: MySQL, Node.js, Express.js, Web APIs, MongoDB, Redux.

DEV TOOLS: GitHub, Heroku.

PROFILE

While working as a sales representative at a startup, I really enjoyed connecting clients with products that had a positive impact on their organizational success. Eventually, I acquired an interest in the development of these products.

With some research, I realized web development was where my sales knowledge and desire to produce innovative solutions intersected.

Now, as I eagerly advance further into web development, I aspire to create impactful technical solutions that enhance user experience.