

Key metrics: using cards

Firstly finding the total no of:

- o sales in the dataset to know how may sales was happened through their store
- o customers of the store
- o total no of orders that the store was having

after this step the results are

sales: 2.26M

No of orders :9800No of customers :793

Sales Trend Over Time by using Line Chart

Show how sales vary month-to-month. And shows which month was having high sales

Here In this observation from the visual

- NOVEMBER was having high sales of 350,162.71
- Sales by Region by using Bar Chart

Shows Which region has the most sales

Here In this observation from the visual

- New York city of United States was having high sales of 252,462.55 next highest was Los Angeles
- Sales by Category by using column Chart

Shows Which category has the most sales

Here In this observation from the visual

- Technology related items were having high sales of 827,455.87
- Sales by Category and by sub category by using column Chart
 Shows Which item has sold the most and also shows it was related to which category

Here In this observation from the visual

- Phones were having high sales of 350,162.71
- The last visualtions shows that how may oders were made by the each customer i.e shows how many item were purchased by 793 customers