

SALES

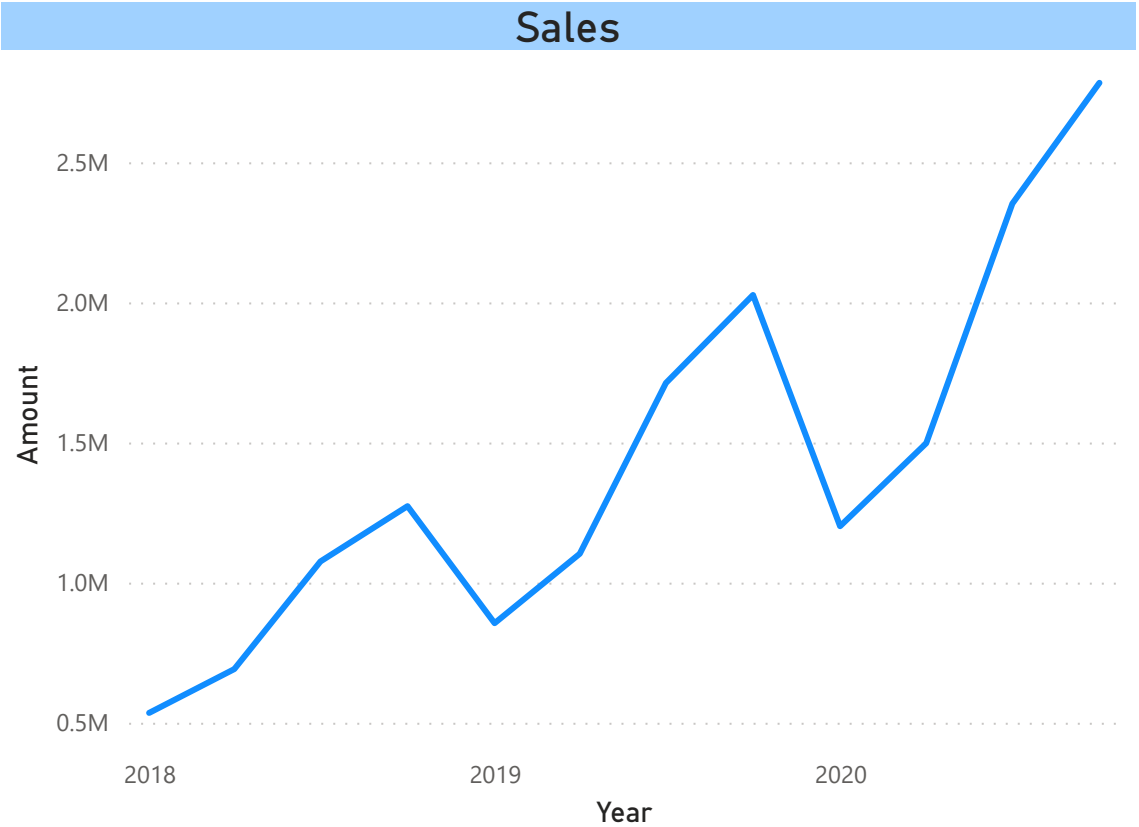
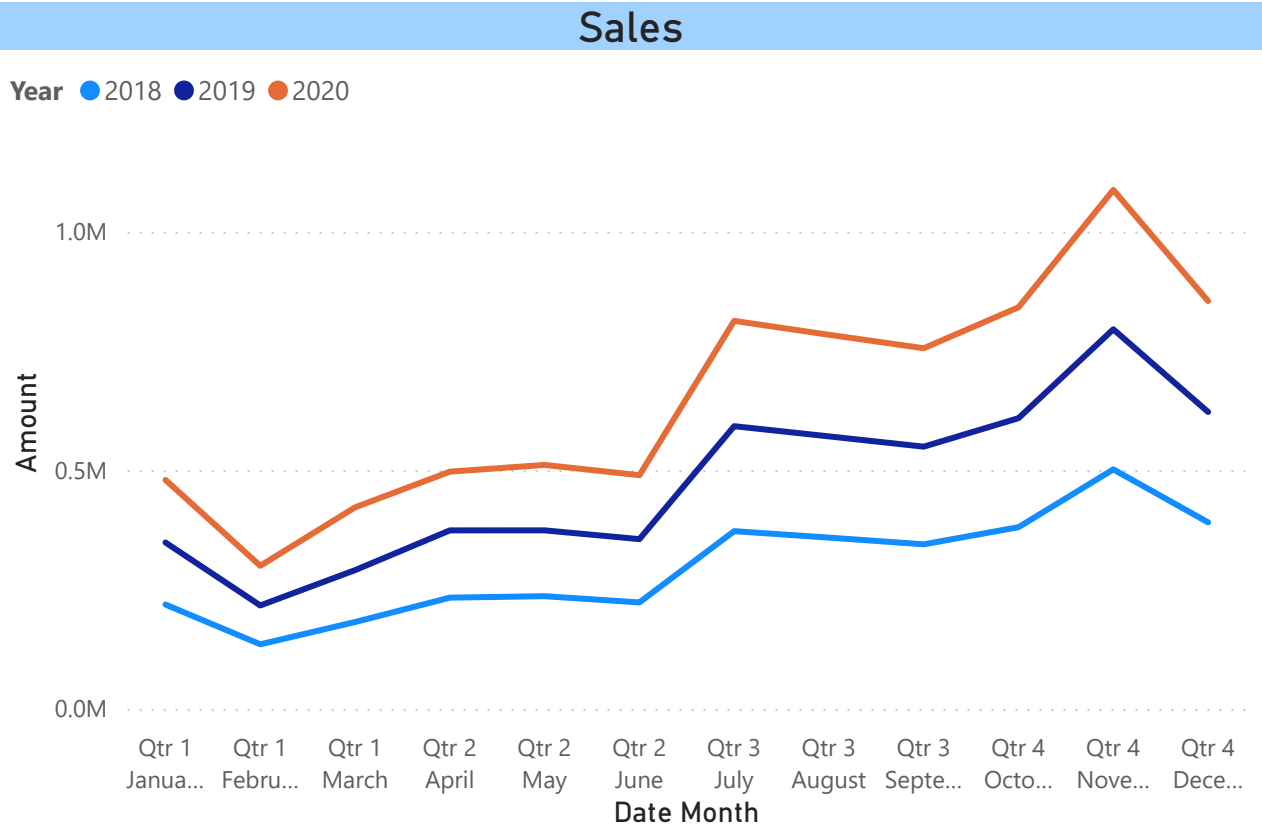
Sales			
SubClass	2018	2019	2020
Sales	3575428	5697845	7835369

Country

☐ Australia

☐ Canada

☐ France



Sales			
Class	2018	2019	2020
Trading account			
Sales			
Sales	3,575,428	5,697,845	7,835,369
Total	3,575,428	5,697,845	7,835,369
Cost of Sales			
Cost of Sales	-1,192,182	-1,729,299	-2,494,009
Total	-1,192,182	-1,729,299	-2,494,009
Total	2,383,246	3,968,546	5,341,360
Operating account			
Operating Expenses			
Administration	-632,349	-1,005,467	-1,617,790
Marketing	-343,088	-580,923	-959,128
Sales & Distribution	-260,004	-374,412	-527,436
Total	-1,235,441	-1,960,802	-3,104,354
Depreciation & Amortization			
Amortization	-19,008	-15,456	-15,960
Depreciation	-387,996	-516,600	-698,880
Total	-407,004	-532,056	-714,840
Total	-1,642,445	-2,492,858	-3,819,194
Non-operating			
Interest Income	13,496	16,621	30,868
Gain/Loss on Sales of Asset	4,850	5,085	6,351
Exchange Loss/Gain	2,214	3,705	5,016
Dividend Income	15,917	21,751	30,030
Total	36,477	47,162	72,265
Interest & Tax			
Total	623,856	1,303,147	1,289,945

P&L

Gross Profit

2018	2019	2020
2,383,246	3,968,546	5,341,360

EBITDA

2018	2019	2020
1147805	2007744	2237006

Operating Profit

2018	2019	2020
740,801	1,475,688	1,522,166

PBIT

2018	2019	2020
777,278	1,522,850	1,594,431

Net Profit

2018	2019	2020
623,856	1,303,147	1,289,945

Country

☐ Australia
 ☐ Canada
 ☐ France
 ☐ Germany
 ☐ New Zealand
 ☐ UK

Year

☐ 2018
 ☐ 2019
 ☐ 2020

Sales Revenue TTD

17108642

Sales FTP

7835369

Sales Revenue

Year	2018	2019	2020
Revenue	623,856	1,303,147	1,289,945

P&L

GP Margin

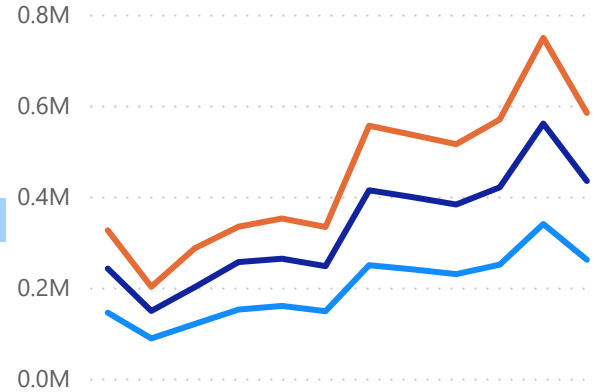
2018	2019	2020
66.66%	69.65%	68.17%

NP Margin

2018	2019	2020
17.45%	22.87%	16.46%

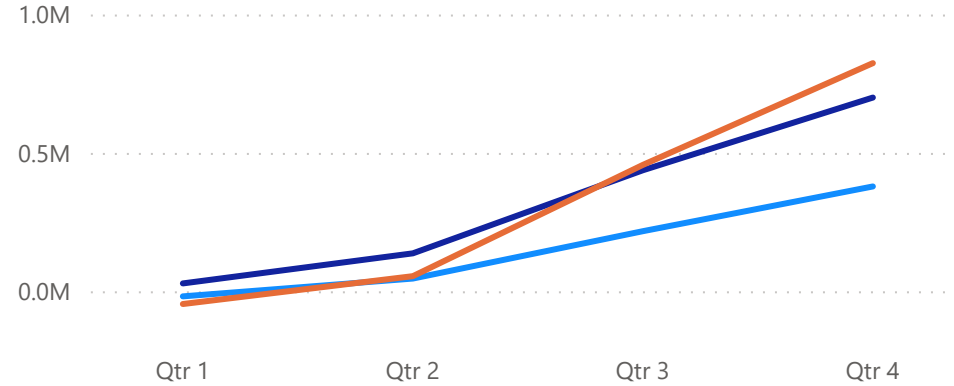
Gross Profit

Year ● 2018 ● 2019 ● 2020



Net Profit

Year ● 2018 ● 2019 ● 2020

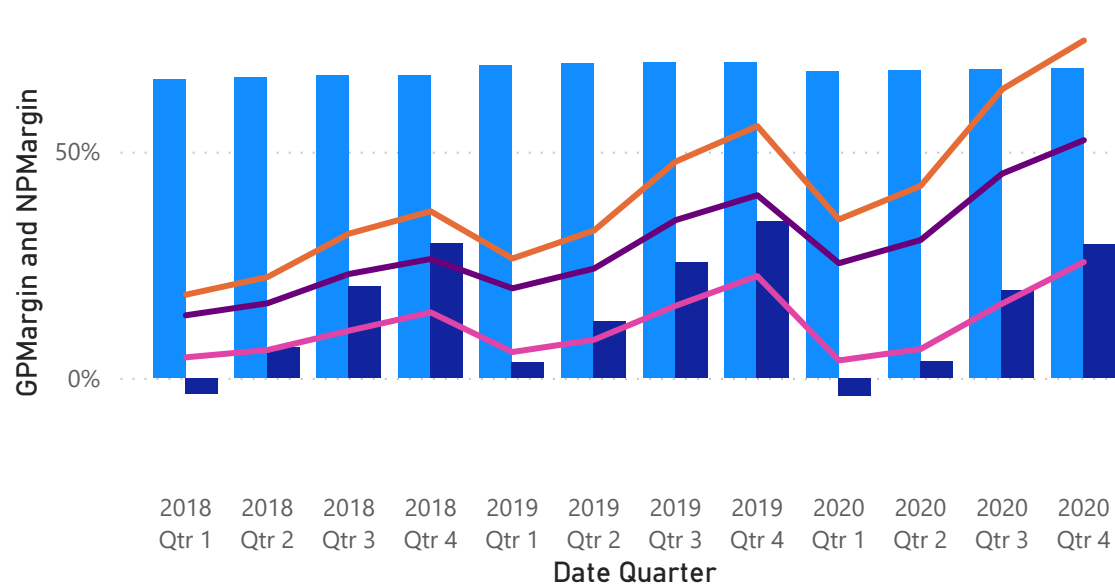


Country

- ☐ Australia
- ☐ Canada
- ☐ France
- ☐ Germany
- ☐ New Zealand
- ☐ UK
- ☐ USA

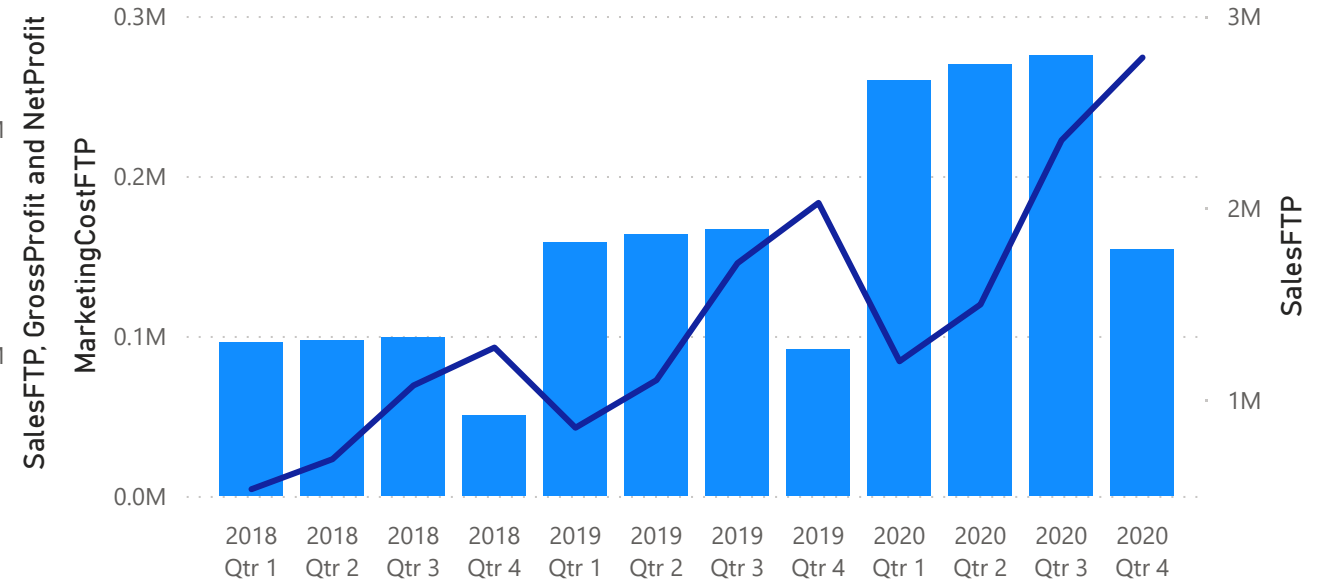
Sales Revenue

● GPMargin ● NPMargin ● SalesFTP ● GrossProfit ● NetProfit



Sales to Marketing Cost

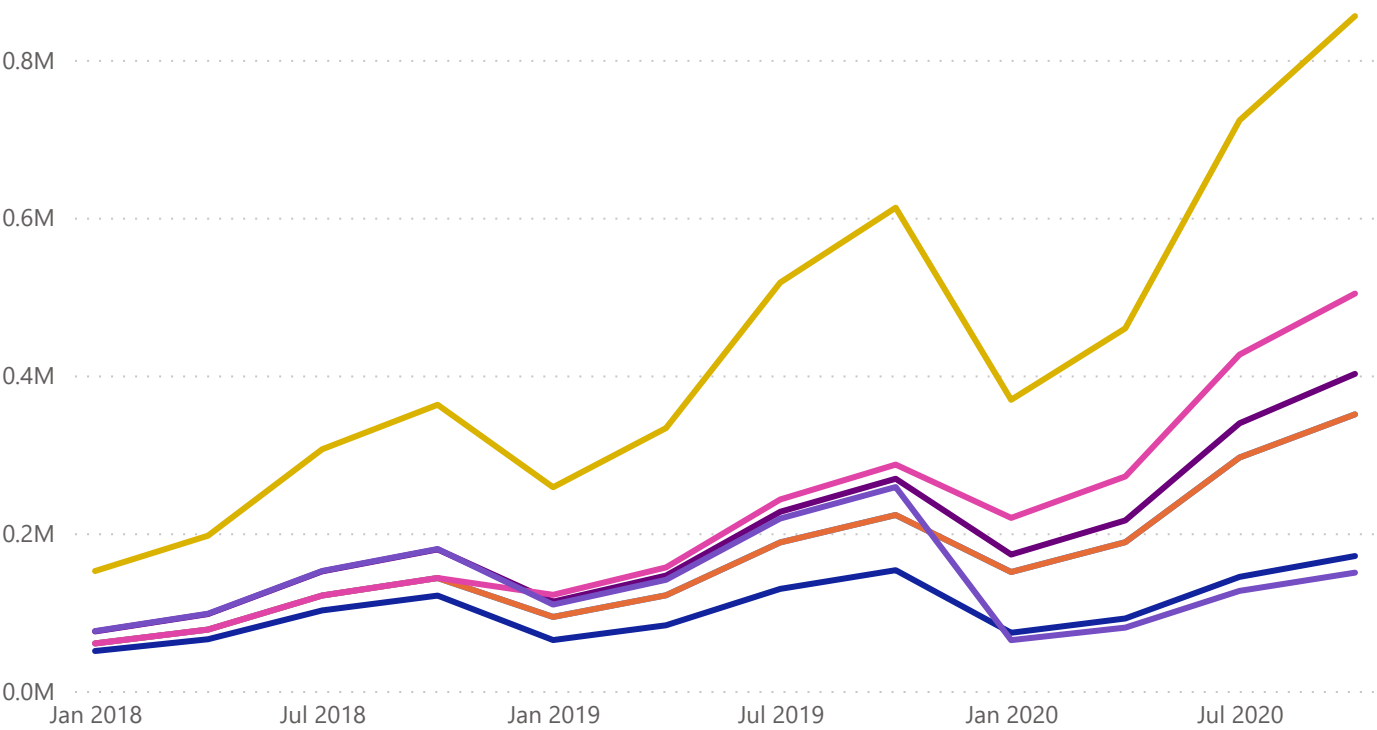
● MarketingCostFTP ● SalesFTP



CROSS COUNTRY

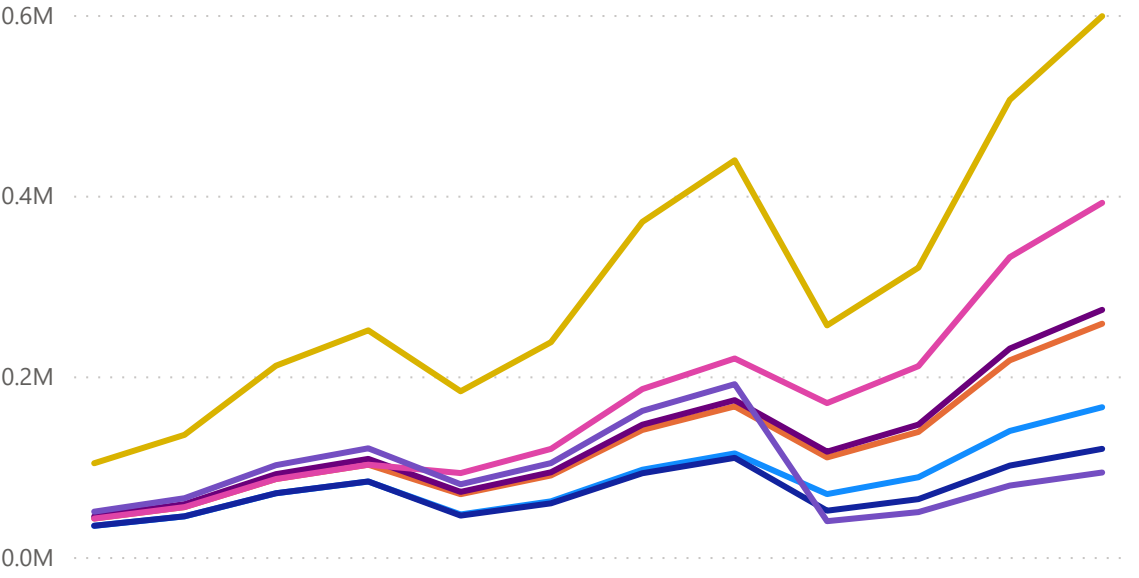
Sales Revenue

Country Australia Canada France Germany New Zealand UK USA



Gross Profit

Country Australia Canada France Germany New Zealand UK USA



Net Profit

Country Australia Canada France Germany New Zealand UK USA

