

January 15th, 2019

Anthony Blackman
Bitpie
www.bitpie.org
tonywong@bitpie.com

Dear Tony,

Thank you for your time and interest in requesting the TLOS token for distribution. As you know we are members of the Telos Foundation, a DAO supporting the Telos Blockchain Network. A blockchain based on the same EOSIO code as EOS, Telos offers economic decentralization, higher security and better reliability than EOS mainnet, while allowing the same smart contracts to operate identically on either network.

This letter signifies the intention of Bitpie, a cryptocurrency wallet service with a registered in the Republic of Seychelles ("Exchange or Wallet"), and Telos Networks Ltd., a private limited company with a registered address of Craigmuir Chambers, Road Town, Tortola VG 1110, British Virgin Islands ("TNL") to engage in the distribution and exchange of the TLOS token. TNL does not represent the Telos Blockchain Network as it is a decentralized network without managers or fiduciaries.

Exchange and Wallet Token Reserve Disbursement Process and Agreement

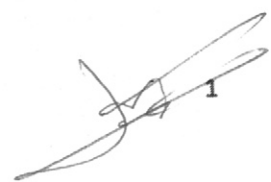
The following process agreement are intended to be used to facilitate and record the agreement to disburse exchange token reserve funds to exchanges and wallets. The process is an updated version of the one proposed in the Telos whitepaper with better on-chain recordation. The agreement will be stored on Telos IPFS as a hashed document to be used as an agreement that can be easily references, yet cannot be altered after the fact, documenting on-chain the agreement between any exchange, wallet or similar entity representing disbursement of funds from the Exchange Token Reserve and the Telos Foundation Executive Board. This is necessary so that the representations that the exchange or wallet must agree to are recorded on-chain (in the form of a transaction with the Memo field recording the assent, the reference to the IPFS address, and additional information such as the name of the Recipient and the account name to be funded) and with some entity that has some authority to sign. The TF Board is the only such entity at the moment. It will agree to review the information and recommend to the block producers disbursement of funds to the Recipient.

BitPie Account Information: (Bitpie rep to confirm accuracy prior to signing)

Destination account: gu4dknbugige
Amount: 406,168.6881

Anthony Blackman

2019-1-21

A handwritten signature, likely of Anthony Blackman, written in black ink. The signature is stylized and appears to be a cursive or semi-cursive script. It is located in the bottom right corner of the document, below the date.

Process regarding Bitpie request:

1. Bitpie has approached the Telos Foundation Board regarding the transfer of funds from the Exchange Token Reserve.
2. The TF Board requests that BitPie provides the names of the EOS genesis accounts that held customer funds along with an anonymized list of the EOS holdings of all customer accounts as of the EOS genesis snapshot, in csv or excel format.
3. The TF Board presents the Exchange or Wallet with the IPFS address of the agreement that it must sign in order for the TF Board to recommend a token disbursement. The Exchange or Wallet reviews the agreement and its terms.
4. The TF Board analyses or has analyzed the accounts and accounting list to determine veracity. Verifications include comparison of the total amount of funds recorded on the snapshot with those requested by the exchange. Historical analysis of the EOS accounts' activity as well as statistical analysis of the reported account distribution may also be performed to determine veracity of the provided information to the greatest extent possible.
5. The TF Board discusses with the exchange with any questions it has or inconsistencies it discovers until it is satisfied with the veracity of the information presented.
6. The TF Board provides the Exchange or Wallet with exact language to execute its part of the agreement in the Memo text of a Telos transaction originated from each of the Exchange or Wallets accounts, substantially as "This transaction is an electronic signature signifying the owner of this account accepts all terms of the agreement located at {{IPFS address of the agreement}} and shall be referred to therein as {{Recipient Name}}, the "Recipient" as referred to in that agreement."
7. Once the Exchange or Wallet has sent the required transactions from each named account, the TF Board will respond, from a TF Board account to each with its signature, substantially as, "This transaction is an electronic signature signifying that The Telos Foundation Executive Board accepts all terms of the agreement located at {{IPFS address of the agreement}} where the "Recipient" as referred to in that agreement is identified as {{Recipient_Name}}."
8. The TF Board sends a message from a TF Board-controlled account to the Exchange Token Reserve with the Memo message essentially as, "The Telos Foundation Executive Board, having executed an agreement with {{account name}}, recommends that the Telos block producers transfer {{amount of transfer}} from the Exchange Token Reserve to this account.
9. The Telos block producers create a multisig account to disburse funds from the Exchange Token Reserve to the name account(s) as recommended by the TF Board. Fifteen block producers will need to sign the multisig transaction to execute it.

Anthony Blackman

2018-1-21

A handwritten signature, possibly reading "JP", is written over a large, stylized "X" mark. To the right of the signature is a small number "2".

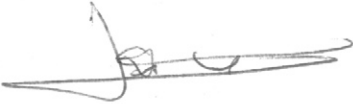
TERM FOR AGREEMENT TO DISTRIBUTE TLOS TO BITPIE:

The following points memorialize a mutual understanding:


1. Bitpie and TF Board will work together to release mutually agreeable publicity regarding the service of offering TLOS to their customers. TNL will not be mentioned in the publicity but will instead seek to promote the Telos Blockchain Network.
2. Bitpie understands that due to the terms of the Telos Blockchain Network Operating Agreement (Paragraph 21), "Only a token's true beneficial owner or a voting Proxy recorded on the blockchain may vote tokens. Any Member holding tokens in trust for another beneficial owner, such as a wallet or centralized exchange, may not cast votes for or assign to a Proxy such tokens." Bitpie may not use tokens that it holds for customers to vote for block producers or any other governance issues.
3. As an integral part of the relationship to be created between TNL and Bitpie, the exchange or wallet may become privy to confidential information and trade secrets. It is TNL's belief that the dissemination by the exchange of any such confidential information and or trade secrets, to any third party persons not directly affiliated with TNL, or those persons affiliated with TNL, who are not entitled to receive such information and or trade secrets, is harmful and damaging to the interests of TNL.
4. Anthony Blackman is duly empowered to sign binding agreements on behalf of Bitpie. Josep Rosich is duly empowered to sign binding agreements on behalf of TNL.

Signature in agreement:

X
Josep Rosich
On behalf of
Telos Networks, Ltd
Member of the Telos Foundation Board of Directors



X
Anthony Blackman
On behalf of Bitpie



2018-1-21