

A New Era Of Seamless CRM



Switch from Excel to ACE CRM in Minutes

Import your data, skip the learning curve, and start selling smarter — all in just a few clicks.

Quick Import

Easily import data from any CRM through Excel or CSV files - ACE CRM handles the integration effortlessly.

Seamless Transition

Moving from Excel to ACE CRM is quick and hassle-free, with no complex setups required.

Productivity Boost

Streamlined workflows and automation features save time and increase team efficiency.

Enhanced Security

Your business data is protected with enterprise-grade security and encryption protocols.



Designed to Feel Instantly Familiar

Navigate with ease, no training needed — just smooth, intuitive CRM from day one.

The screenshot displays a CRM application with a clean, modern design. On the left, a vertical sidebar lists navigation options: Dashboard, Calendar, Contacts, Accounts, Leads (which is the active tab), Opportunities, Products, Quotes, Orders, Sales Team, and Settings. The main area is titled "Leads" and contains a search bar and date filters. A table lists ten lead entries with columns for Lead #, Type, Status, Product / Requirement, Company, Contact, Email, and Phone. Below this, a modal window is open, showing a dropdown menu for selecting a lead type. The options listed are Marketing Qualified, Sales Qualified, Product Qualified, Cold Lead, Warm Lead, Hot Lead, and Customer Referral. The "Marketing Qualified" option is currently selected. The overall aesthetic is professional and user-friendly, emphasizing ease of use.

S.No.	Lead #	Type
1	L-2025-0001	Marketing Qualified
		Sales Qualified
		Product Qualified
		Cold Lead
		Warm Lead
		Hot Lead
		Customer Referral

The screenshot displays three panels of the ACE CRM interface:

- Contacts Panel:** A modal window showing fields for First Name (Ary), Last Name (Ary), Job Title (Software Developer), Email (ary@gmail.com), and Phone (987654321). Buttons for Cancel and Save Changes are at the bottom.
- Leads Panel:** A table with columns: S.No., Lead #, Type, Status, Product / Requirement, Company, Contact, Email, Phone, Source, and Created. One row is visible: L-2025-0001, Marketing Qualified, New, ACE CMS, Ace, Ary, ary@gmail.com, 987654321, website, 04/04/2025.
- Accounts Panel:** A table with columns: Account Name, Email, and Status. Several accounts are listed, including CDC, GFD, ZNC, IOP, OPS, HAH, PPA, ACE SOFTWARE SOLUTIONS PRIVATE LIMITED, and XYZ.

Never Enter the Same Data Twice

ACE CRM auto-fills, syncs, and links your data—so you can focus on selling, not typing.

Create & Share Quotes Instantly

Look professional, close faster custom quotes in just a few clicks with ACE CRM.

Total Quotes: ₹1,36,000.00

S.No.	Quote Number	Account	Lead	Amount	Value	Valid Until	Created
1	Q-2025-0002	New	John Doe	₹10,000.00	₹10,000.00	2025-01-15	2025-01-15
2	Q-2025-0001	New	John Doe	₹20,000.00	₹20,000.00	2025-01-15	2025-01-15

Ref ID: Q-2025-0001
Email: ace@gmail.com

Bill To:

Ace
ace@gmail.com
987654321

Description	Quantity	Rate	Amount
ACE CMS	1	₹75,000.00	₹75,000.00
		Subtotal	₹75,000.00
		Tax (18%)	₹13,500.00
		Total	₹88,500.00

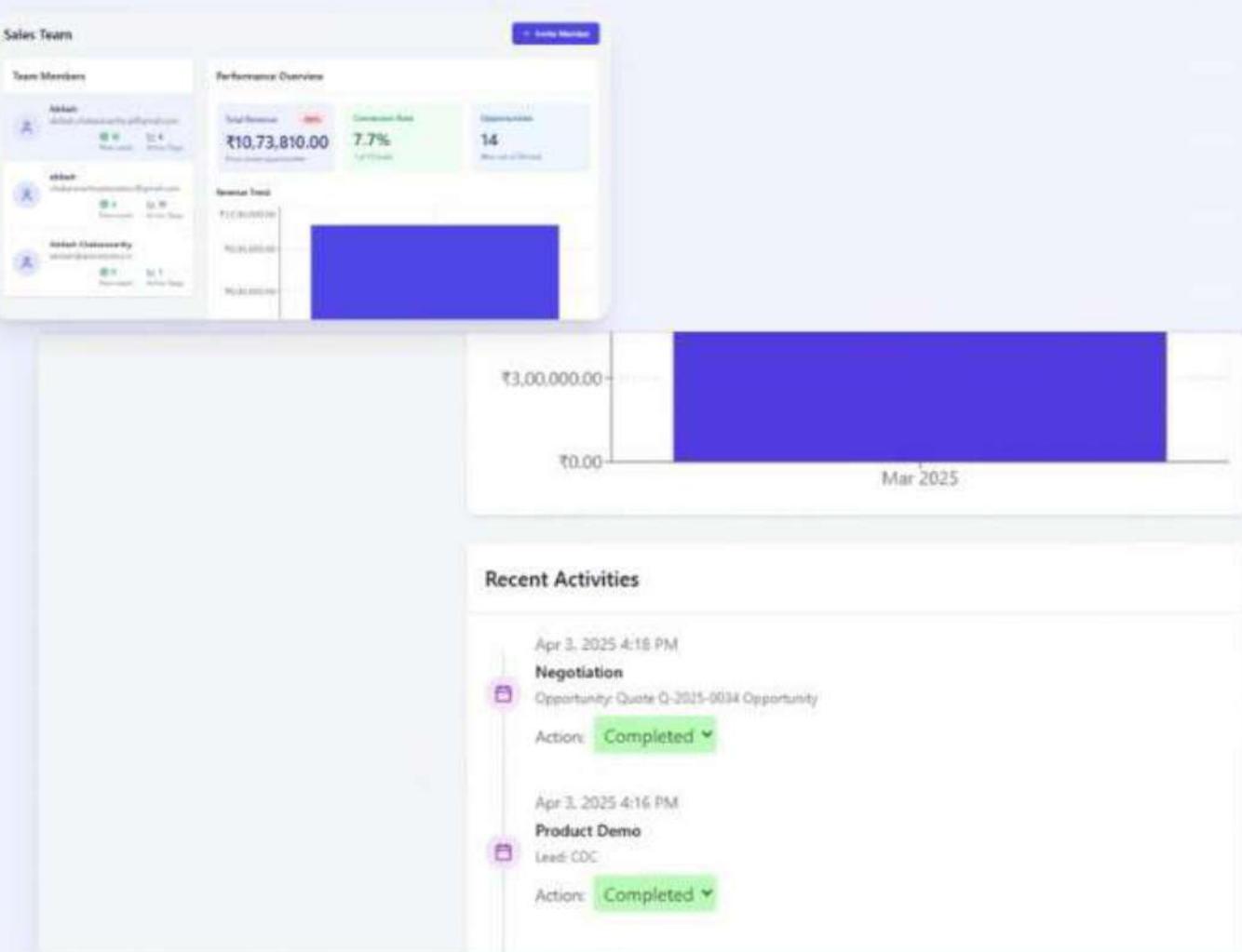
Terms & Conditions

Download PDF

Quote-Q-2025-0002

Current Status:
New
Last modified: 2025-01-15 10:00:00

Description	Quantity	Rate	Amount
ACE CMS	1	₹75,000.00	₹75,000.00
		Subtotal	₹75,000.00
		Tax (18%)	₹13,500.00
		Total	₹88,500.00



Track Your Sales Team Performance

ACE CRM auto-fills, syncs, and links your data so you can focus on selling, not typing.

Pricing Plans

Select a plan tailored to your business needs

Monthly

Yearly

20% off

Standard

Essential tools for small teams

₹1,200 /month

billed Monthly

Up to 10 Users (₹120/User/month)

[Subscribe Now](#)

Features included:

- ✓ Excel & Spreadsheet Import
- ✓ Lead Tracking (Up to 1500)
- ✓ Advanced Search & Filters
- ✓ Task Assignment & Tracking

④ Auto Creation Based On Trigger

- ✓ Opportunity Tracking
- ✓ Quotation Generation
- ✓ Order Management
- ✓ Customized Quote templates (1)
- ✓ Sales Team Performance Monitoring
- ✓ Calendar & Activity Reminders
- ✓ One-Click Reports & Analytics (Up to 10)
- ✓ Secure Cloud Storage
- ✗ Schedule Report

[Free 30-day trial](#)
- no credit card required

Premium

Advanced features for growing teams

₹2,000 /month

billed Monthly

Up to 20 Users (₹100/User/month)

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Features included:

- ✓ Excel & Spreadsheet Import
- ✓ Lead Tracking (Up to 3000)
- ✓ Advanced Search & Filters
- ✓ Task Assignment & Tracking

④ Auto Creation Based On Trigger

- ✓ Opportunity Tracking
- ✓ Quotation Generation
- ✓ Order Management
- ✓ Customized Quote templates (Unlimited)
- ✓ Sales Team Performance Monitoring
- ✓ Calendar & Activity Reminders
- ✓ One-Click Reports & Analytics (Unlimited)
- ✓ Secure Cloud Storage
- ✗ Schedule Report

[Free 30-day trial](#)
- no credit card required

Enterprise

Comprehensive solution for large businesses

Contact Us

[Contact Sales](#)

Features included:

- ✓ Everything in the Premium plan.
- ✓ Fully customizable to your needs.
- ✓ Schedule Report

Contact our sales team for custom solutions.

Pricing Plans

Select a plan tailored to your business needs

Monthly

Yearly -20% Off

Standard

Essential tools for small teams

₹960 /month

billed Yearly

Up to 10 Users (₹96/User/month)

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Features included:

- ✓ Excel & Spreadsheet Import
- ✓ Lead Tracking (Up to 1500)
- ✓ Advanced Search & Filters
- ✓ Task Assignment & Tracking

④ Auto Creation Based On Trigger

- ✓ Opportunity Tracking
- ✓ Quotation Generation
- ✓ Order Management
- ✓ Customized Quote templates (1)
- ✓ Sales Team Performance Monitoring
- ✓ Calendar & Activity Reminders
- ✓ One-Click Reports & Analytics (Up to 10)
- ✓ Secure Cloud Storage
- ✗ Schedule Report

Free 30-day trial
- no credit card required

Premium

Advanced features for growing teams

₹1,600 /month

billed Yearly

Up to 20 Users (₹80/User/month)

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Features included:

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- ✓ Lead Tracking (Up to 3000)
- ✓ Advanced Search & Filters
- ✓ Task Assignment & Tracking

④ Auto Creation Based On Trigger

- ✓ Opportunity Tracking
- ✓ Quotation Generation
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What Our Clients Say About ACE CRM

"We switched to ACE CRM after struggling with overly complex platforms. What surprised us most was how our team needed zero training. Everyone—from sales reps to managers—was up and running the very same day."

Rajesh Kumar
Sales Manager

"ACE CRM eliminated the headache of duplicate entries. Leads flow directly from our website, contacts sync automatically, and customer details are always updated across the board."

Arvind Krishnan
Operations Manager

"With ACE CRM, creating proposals has become effortless. What used to take an entire afternoon is now done in minutes. Clients love the professional, branded quotes."

Sandeep Joshi
Business Development Manager

"The real-time dashboard has transformed how I manage my sales team. I can instantly see who's converting leads, where deals are stuck, and what activities drive results."

Priya Iyer
Finance Head

"ACE CRM has completely streamlined how we work with clients. From lead capture to closure, everything is connected and visible. It's boosted efficiency across teams."

Lakshmi Narayanan
Marketing Director

"As a growing startup, we needed a CRM that was both powerful and easy to adopt. ACE CRM struck the perfect balance — it scales with us while staying incredibly user-friendly."

Abhishek
Product Manager

Contact Us



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Location

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