Takuya Yokoyama

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A business management graduate who is dedicated and reliable is seeking an entry-level position, where I can grow my skills as a businessperson and contribute to the overall success of a company.

Qualification

・Strong analysis ability with 2year sales analyst experience
・Skilled writing well-designed, testable and efficient code using current best practices in web development
・Fast learner, hard worker and team player who is proficient in array of scripting languages and multimedia web tools
・High quality of writing skills and fast performer

Work experience

American Eagle Outfitters Japan
Sales analyst and Customer service   April 2018 - January 2020
・Trained and supervised workers in sales techniques and customer education for over 50 people
・Analyze sales and customer purchase action
・Forecast sales in daily, monthly and yearly bases
・Strategically organize displays to encourage sales
・Implemented new merchandising
・Implemented new sales strategy
・Customer service
・Planed and completed monthly sale goals(CONV,AT,UPT,SALES)

AEON retail Co.
Merchandiser   April 2014 - March 2018
・Support an environment of continuous improvement by making suggestions and where possible
・Planning all in−store merchandising（grocery part）
・Managing stock merchandise
・Analyze customer purchase action

Education

Toronto School of Management ---present
  ・Studying business management

Kyorin University --Tokyo, Japan
  ・Bachelor Degree in Foreign studies　　　　（April/2014—March/2018）
  ・Studied International Relations and
  Foreign Languages
  ・Took teacher training course

University of California Irvine --California, USA
  ・Studied ESL course　　　　　　　　　　（September/2015—March/2016）

Skills and Language

  ・Communication
  ・Organizational
  ・Adaptability
  ・English (Advanced), Japanese(native), Mandarin(beginner)
  ・Familiar with MS word ,Excel, and PowerPoint
  ・Sales force
  ・Programming skills(HTML5, CSS, JavaScript)

Reference

Available Upon Request