



openHPI Course: Digital Identities – Who am I on the Internet?

Identity Theft – Social Engineering Attacks on Users

Prof. Dr. Christoph Meinel

Hasso Plattner Institute
University of Potsdam, Germany

What is Social Engineering?

Exploiting human weaknesses to provoke certain reactions

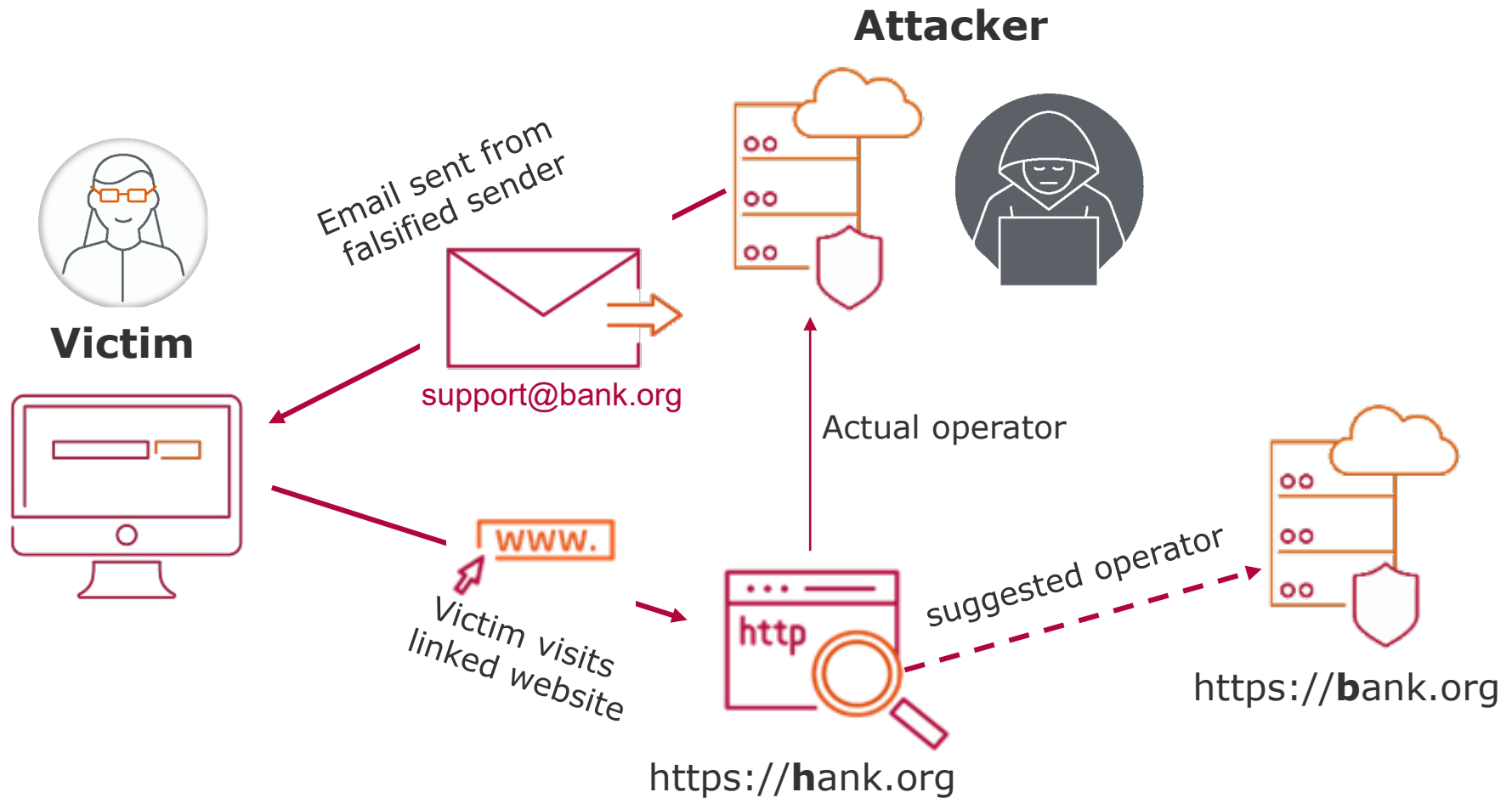
- Under a false (e.g. stolen) identity, the attacker exploits the human weaknesses (trust, fear, respect, helpfulness) of a victim
- Victim is made to do something that he/she would not do under normal circumstances, e.g.
 - Release of information, such as identity data
 - Granting access to a protected system / location
- Most common social engineering method on the Internet:
→ **Phishing**

Phishing (1/2)

Attack technique for fraudulent acquisition of sensitive information

- Typical procedure: Sending **fraudulent emails**
 - sent with trustworthy sender address, e.g. bank, company, authority, family, ...
 - sender address (are easy to fake - spoofing) is selected according to the information to be spoofed
 - **Exploiting the acquired trust** to initiate desired response, e.g.
 - release of data
 - click on link of a dangerous website
 - installation of malware

Phishing (2/2)



Phishing – Example

Goal: Get recipients to reveal sensitive information

- Sending an email with a fake sender
- Message allegedly originates from the **World Health Organization**
- Phishing often visible by linguistic or grammar mistakes or lack of personal contact ("Dear Sir")



Source: <https://www.datensicherheit.de/>

Widely Scattered Phishing Attacks

Traditional phishing attacks are relatively **easy to detect**

- Therefore, phishing emails are very widely distributed and undirected – with many millions of potential victims, even a very low conversion rate is sufficient to achieve significant success

Problems for attackers

- Internet users are well sensitised to common phishing scams through the media
- Phishing mails reach many recipients to whom the content does not apply at all and are therefore easy to identify as phishing, e.g.
 - sender is a bank where the victim does not have an account

Personalized Phishing (1/2)

Attackers are increasingly turning to personalized phishing, **spear phishing**, as they can no longer achieve their goals with "normal" phishing

- Obtaining sensitive (identity) information
 - in a preliminary phase, very detailed, often private information about the victim is collected
 - helpful for feigned trustworthiness, e.g. using the identity of a person the victim knows and trusts
- Phishing mail is then sent from a fake sender. Victim trusts the fake sender because message contains information that only this sender knows ...
- Chances of success with this scam are very high, but the effort for attackers is significantly higher

Personalized Phishing (2/2)

- Many attacks on the Internet are based on previous personalized phishing attacks
- Personalized phishing is therefore **very dangerous** and is specifically aimed at
 - high-ranked target persons, e.g. heads of companies, politicians, high-ranking officials, celebrities, ...
 - sensitive objectives, e.g. military, business, politics, financial industry...
 - professional attackers, e.g. states, activists, organized crime

Other Social Engineering Techniques

■ Baiting

- Exploiting the curiosity/curiosity of victims
- Distribution of gifts with malicious secondary functions, e.g.
 - USB sticks with malware, apps, ...

■ Pretexting

- Faking stories or lies in order to persuade victims to disclose information or to react in a certain way
- Telling a story while pretending to be an authority or an initiate

■ Reverse Social Engineering

- Attacker contacts victim seeking help to gain trust

- **Awareness raising** of users
 - through education, e.g. through our openHPI course
 - also through occasional tests with phishing emails
- **Verification of the identity** of the alleged counterpart
 - in case of doubt, it is better to distrust and ask for proof of identity
- Use of **secure authentication**, e.g.
 - about trustworthy certificates
- **Responsible handling** of personal information
 - What is given to the outside world? What is posted on the Internet?

Attacks through Social Engineering - **Protective Measures (2/2)**

- Thorough check of the sender address – not the displayed name in the email software
- When sensitive information is requested, confirm request with the service provider
- Before following a link, check the address in the browser address bar
 - common browsers often warn against phishing websites

Attack Tactics

- Attackers manipulate, exploit human weaknesses, and build trust with victims to initiate certain behaviors, e.g.
 - publishing sensitive information or installing malicious software
- Common procedures: Sending fraudulent emails or sneaky phone calls

Special form: **Spear Phishing** (personalized phishing)

- Attacker focuses on a specific person and collects detailed information about the victim
- More complex in preparation, but more effective than "normal" phishing