



What we do:

We are the business of improving faculty productivity through our cloud based grading platform and giving value to parents through our mobile application where parents can monitor their student's attendance through RFID technology, view grades, and news and announcement from the school.

Need / Problem / Opportunity:

We validated 100+ teachers and visited 18 out of 20 private schools and we have confirmed that teachers need weeks to finish and prepare their academic reports due to error and tedious process of copying data from one spreadsheet to another. This is true to schools outside Cagayan de Oro City since they are all following DEPED requirements.

Solution:

Wela School Systems is a school platform that streamlines information of students from enrollment process, ID production, RFID for Attendance & Security, and Grading system which allows teachers to upload their existing class record spreadsheets and automatically generate the necessary reports & analytics needed by the school and DEPED.

Top milestones:

Year 2016

*Accumulated 3 schools totaling 1,500+ students and 100+ staff. A revenue of PHP 465,000+ from subscription and RFID sales

Year 2017 (Present)

*Top 10 IdeaSpace finalist and received a Php500,000.00 cash grand for development and scaling. Founders are under Entrepreneurship Development Program of Asian Institute of Management.

*Invited to speak about Wela School System in PyCon which is one of the prominent non-for-profit conference.

*Accumulated 2 more schools with total students of 800+ and 40+ staff. Expected revenue of PHP 1,350,000 in total form the subscription and RFID sales

*Implemented reseller program which currently have one (1) reseller under the program that committed 2 schools totaling 800+ students. Additional revenue of PHP 320,000+ from subscription and RFID sales

Competitors: How we are different:

OrangeApps, Our competitors need to change the current process of the and Squala. school to adopt to their system, this adds to the learning curve and cost of the organization. We were able to double our number of clients in a year since we don't change the current process of the school, we just use their existing resources which are their current spreadsheets where teachers only need to upload and let Wela do their reports.

Revenue model:

SAAS Model & Sales on ID
30php/Student (Billed Monthly)
150php/Student RFID
Reseller Program (Experimenting)

Contact Information:

Contact person: Sean Mark Mira
Contact number: 09778060277
Address: Capistrano,
Kalambaghan Street Misamis
Oriental Cagayan de Oro City, 9000
Philippines
Email Address: smmira@bai.ph
Website: www.wela.online

The Team:

John Vincent Fiel
Senior developer. 7 years of experience in Python Programming.
Knowledgeable in other languages Javascript,C++, etc.

Sean Mira

Experience in client-facing in BPO industry, handling projects in IT and implementing it to customers, client relationship, and mitigating damages and risks. Taking up MIT in Ateneo de Cagayan, and CCNA Certified.

Chris Fiel

The visionary in the team. makes sure that ideas are executed. More than 20+ years experience in entrepreneurship, and systems administration. Real Estate and Internet Cafe chain owner.

What we are looking for:

A partnership that will help Wela School Systems on the following:
(1) Penetrating the market aggressively. (2) Help us tap into their pool of clients to offer our RFID technology and/or software application. (3) Partnership that is open to possible bundling of our product some/all of our products specifically our RFID security system, cloud application, and mobile parents application to their current offerings.