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1. Where do search engine marketing (SEM) ads typically appear?

1 / 1 point

- ☐ On email platforms
- ☐ On social media feeds
- ☐ On informational websites
- ☒ On the top and bottom of search results pages

☒ Correct

2. A business hasn't built up enough authority or reputation to receive traffic for certain search terms in the search listings. Which benefit of search engine marketing addresses this need?

1 / 1 point

- ☐ You can learn which of your ads are driving sales
- ☐ It helps you reach customers who are likely to buy from your company
- ☒ You can quickly appear in the search results pages
- ☐ An algorithm to determine which landing page the searcher will go to

☒ Correct

3. Which of the following best describes the structured snippet extension?

1 / 1 point

- ☐ Enables customers to find a local business and pull it up in Google Maps
- ☐ Provides the option to call a business by clicking on its ad
- ☒ Displays information that highlights a specific aspect of a product or service
- ☐ Serves additional website links that may be helpful to the searcher

☒ Correct

4. As a digital marketer, your first step in creating a Google ad is to define your campaign goal. Which question will help to determine this?

1 / 1 point

- ☐ Where do you want the ad to appear?
- ☒ What do you want to achieve with the ad?
- ☐ What is your budget?

☐ What is the headline for the ad?

☒ Correct

5. You are setting up keyword matching for “low-carb diet plan.” Your ad also displays for less targeted keywords such as “carb-free foods,” “low-carb diets,” and “low calorie recipes.”
What keyword match type is this?

1 / 1 point

- ☒ Broad match
☐ Narrow match
☐ Similar match
☐ Exact match

☒ Correct

6. Which statement regarding Ad Rank factors is true?

1 / 1 point

- ☒ The higher the bid, the higher the ad may show in the SERPs.
☐ There are only two factors to consider
☐ You should avoid using extensions.
☐ Google does *not* factor in the landing page quality.

☒ Correct

7. As a digital marketer, you will consider several best practices when creating effective ads. Which of the following is a Google ad best practice?

1 / 1 point

- ☐ Add generic sales language, such as “call us today” or “sign up today”
☒ Include at least one of the keywords in your ad group in your headline
☐ Use all ad extensions, whether they are relevant or not
☐ Always use the website homepage as the landing page

☒ Correct

8. Which of the following is true of responsive display ads?

1 / 1 point

- ☐ They typically take more time to create.

- ☒ They have content optimized by Google Ads software.
- ☐ They show on fewer websites because the audience is more focused.
- ☐ They cannot include videos.

☒ Correct

9. To drive the best results, how many elements does Google recommend uploading for responsive display ads?

1 / 1 point

- ☒ 5 headlines, 5 images, and 5 descriptions
- ☐ 2 headlines, 2 images, and 2 descriptions
- ☐ 5 headlines, 10 images, and 15 descriptions
- ☐ 20 headlines, 20 images, and 20 descriptions

☒ Correct

10. Fill in the blank: Ad _____ are the text, videos, and images that appear alongside Google search results.

1 / 1 point

- ☐ budgets
- ☒ formats
- ☐ keywords
- ☐ bids

☒ Correct