Determine your social media marketing strategy Offer content variety

- Plan when to publish

 Video: Determine the frequency and
- timing of posts
 5 min

 Reading: Real-time marketing
- Video: Use a social media calendar

20 min

- 4 min
- Reading: Create a social media calendar
 20 min
- social media calendar
 1 question

 Reading: Activity Exemplar: Create a social media calendar

Practice Quiz: Activity: Create a

- 10 min

 Reading: Social media management
- 20 min

 Reading: Compose and publish
- 10 min

 Practice Quiz: Activity: Use
 Hootsuite to create and schedule

Tweets

posts using Hootsuite

- 1 question

 Reading: Activity Exemplar: Use
 Hootsuite to create and schedule
- Tweets
 10 min

 Practice Quiz: Test your knowledge:
- 5 questions

 Review: Social media strategy, planning, and publishing

Plan and publish content

Compose and publish posts using Hootsuite

Social media management tools allow you to perform all kinds of tasks to help you organize, schedule, and track your content. Hootsuite, for example, is an all-in-one social media management tool that enables you to plan and create content, schedule posts, listen to and engage with customers, advertise, and collect analytics. A tool like Hootsuite essentially enables you to address all of the pillars of social media marketing in one place.

In this reading, we'll focus on how to use Hootsuite to compose and publish posts. Then, in an upcoming activity, you'll have the opportunity to practice using Hootsuite to create and schedule Tweets by linking a Hootsuite account to the

Open a Hootsuite account

Twitter account you created previously.

To start using Hootsuite for social media management, open a free student account at https://education.hootsuite.com/ ☑. You'll be asked to enter your full name and email address and create a password. Then click **Back to Hootsuite.com**

Then, click **Back to Hootsuite.com**.

Link your social media accounts to Hootsuite

To publish posts to social media using Hootsuite, you'll first need to link your social media accounts to your Hootsuite account. Add your social media accounts to Hootsuite by clicking the **My Profile** icon in the bottom left and then clicking **Manage accounts and teams.**

The directions for how to add social media accounts to Hootsuite vary depending on whether the type of account (business or private) you are adding, and on the social media platform type. Hootsuite supports linking to Facebook, Twitter, Instagram, LinkedIn, YouTube, and Pinterest.



Select accounts to publish to

One of Hootsuite's key features is the ability to schedule and publish posts to multiple social media platforms at once. Instead of signing in to each platform separately, you can use Hootsuite to manage activity for all of your connected accounts in one place, which can save you time.

To create a new post, select the **Create** icon from the sidebar, then select **Post**.

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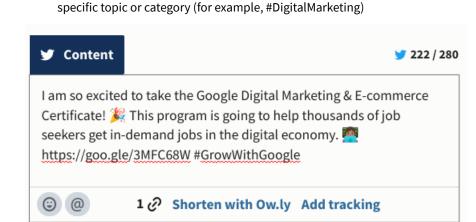


Compose your post

After you've selected social media accounts to publish to, you can compose your post.

In the **Content** area, enter the text of your post. You can also include:

- **Mentions**: usernames of businesses, brands, or people preceded by the "@" symbol (for example, @Google)
- Links
- Emojis: small digital images or icons used to express ideas or emotions
 Hashtags: words or phrases preceded by the pound symbol that indicate that a piece of content relates to a



Hootsuite copies the content of your post into tabs for each social media platform you've selected. In each tab, you can customize the content so it's optimized for your unique audiences on each platform. For example, you can make the post shorter on Twitter, remove the hashtags on Facebook, or remove the link on Instagram.

Add media

When the body of your post is complete, you can add media—such as images, videos, and GIFs—to your post. Adding media to your social media posts increases the likelihood that your audience will engage with them.

Hootsuite offers a media library of royalty-free images and GIFs that you can add to your post. Or, you can upload your own.

 To search for media in the tool, click Browse your media. Then select Free images or Free GIFs from the menu, type a keyword into the search bar, and select the media you want to include in your post.

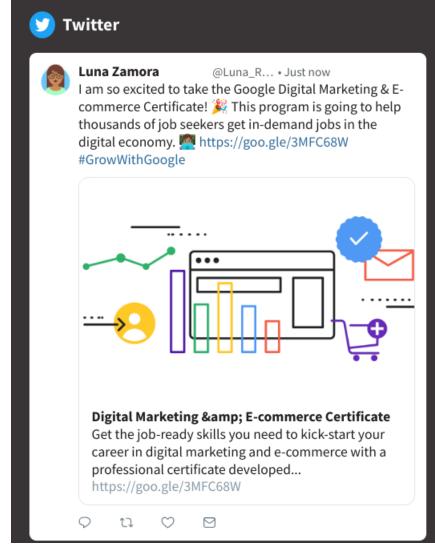


You can edit images in your posts using Hootsuite's built-in photo editor. For example, you can add effects or crop images to fit a specific platform. When you upload a video, Hootsuite automatically formats it for each platform you've chosen to post to.

To make images and videos more accessible, you can add **alt text**—a brief, written description of an image with the primary purpose of assisting individuals who are visually impaired—or subtitles.

Preview and publish your post

After you create your post, you can select a social media platform tab and preview how your post will look on that platform.

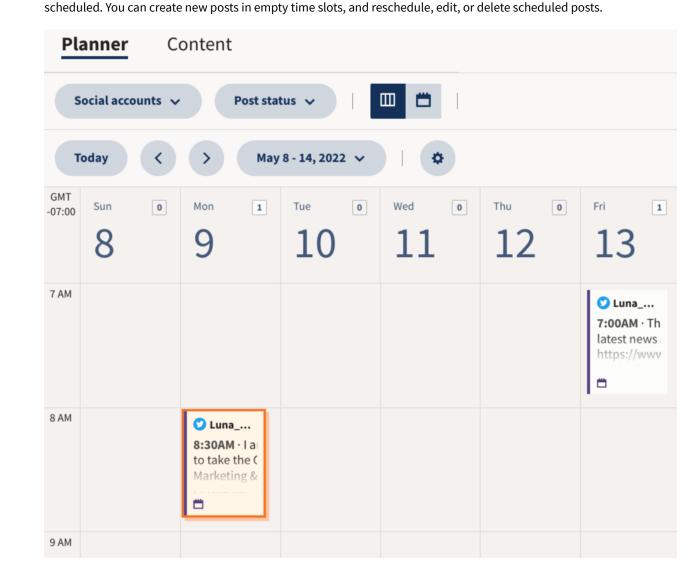


When you're satisfied with your post, you can choose from the following publishing options:

- When you're satisfied with your post, you can choose from the following
 Post now: Publish the post to your chosen platforms right away.
- **Schedule for later**: Select a time and date to publish the post. Scheduling your posts in advance helps you keep your social media presence active and publish your posts at high-engagement times. If you have a paid plan, Hootsuite provides recommended times to post based on your historical data.
- Save draft: Save a draft of your post if you're not ready to publish or schedule it yet. Your customized content will be saved for each social media platform tab.

View your scheduled posts

You can view and manage your social media posts in one place by clicking the **Planner** icon, which is Hootsuite's built-in social media calendar. Review your scheduled posts and plan new content based on what you already have



Key takeaways

Hootsuite is a powerful social media management tool that you can use to save time and organize your social media marketing content. With Hootsuite, you can manage all of your social accounts, across different social media platforms, in one place. Hootsuite allows you to schedule and publish posts to multiple social media platforms at once and to customize your content for each platform. And by scheduling posts in advance and then viewing them in Hootsuite's social media calendar, you can more effectively plan and maintain a consistent social media presence.

Resources for more information

- Hootsuite Platform Training ☐: Series of instructional videos showing how to use the various features of the
 Hootsuite platform
- Add a social account to Hootsuite ☐: Article providing detailed instructions on how to link accounts from different social media platforms to Hootsuite
- different social media platforms to Hootsuite
 Create and publish posts □: Article describing how to create and publish posts on Hootsuite
- The Best Time to Post on Facebook, Instagram, Twitter, and LinkedIn ☐: Article discussing the best times to post on different social media platforms