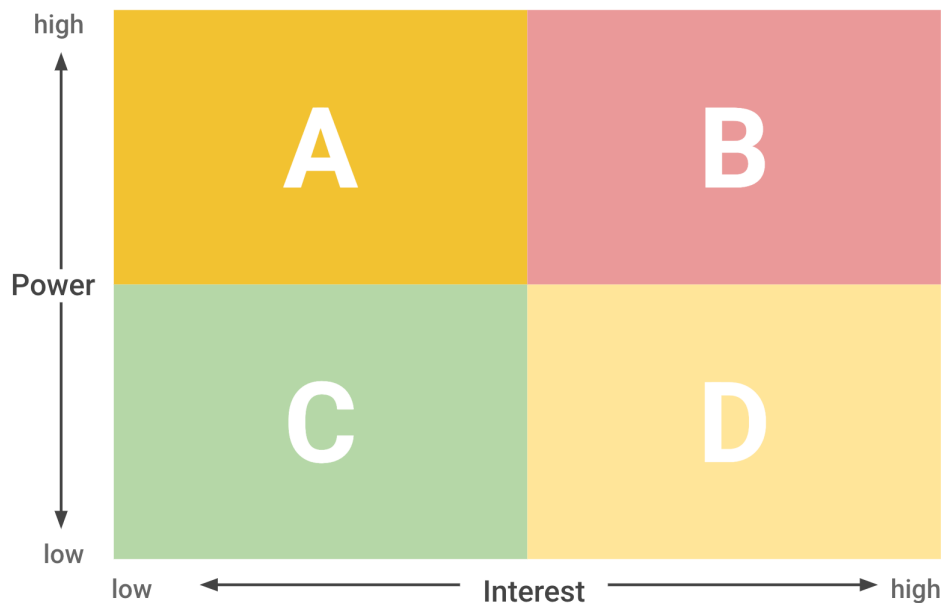


1. Imagine you are a project manager for a healthcare company. When building a team for a new research project, you create a power grid to help you figure out which stakeholders to prioritize. Which box in the grid represents the stakeholders who are the key players on your team?

0 / 1 point



- ☐ Box B (high influence, high interest)
- ☐ Box C (low influence, low interest)
- ☐ Box D (low influence, high interest)
- ☒ Box A (high influence, low interest)

⊗ Incorrect
High-influence, low-interest stakeholders are not key players, but you still need to consult with them and meet their needs. You should prioritize the stakeholders with higher interest and influence on your team (Box B).

2. What is the correct order of tasks in a stakeholder analysis?

1 / 1 point

- ☐ Find ways to involve each stakeholder, list all the stakeholders the project impacts, and determine their level of interest and influence.
- ☒ List all the stakeholders the project impacts, determine their level of interest and influence, and find ways to involve them.
- ☐ Determine each stakeholder's level of interest and influence, list all the stakeholders the project impacts, and find ways to involve them.
- ☐ List all the stakeholders the project impacts, find ways to involve them, and determine their level of interest and influence.

✓ Correct
First, a project manager needs to determine who their stakeholders are and understand their level of influence and interest. Then, a project manager needs to decide how to involve them in a project.

3. What does stakeholder analysis enable project managers to do? Select all that apply.

0.5 / 1 point

☒ Build necessary partnerships

☒ Correct
Stakeholder analysis tells you which people to include in important conversations. This is key to getting the support you need throughout the project. It also helps you know what to expect so you can avoid surprises down the road.

☒ Avoid potential risks down the road

☒ Correct
Stakeholder analysis can help you know what to expect as the project unfolds. It can also help you build partnerships and include the right people in important conversations.

☒ Select more impactful projects

☐ This should not be selected
Stakeholder analysis does not help with project selection. It can, however, help you avoid surprises, build necessary partnerships, and ensure you're involving the right people at the right time.

☒ Accurately predict project outcomes

☐ This should not be selected
Stakeholder analysis does not help you predict project outcomes, but it can help you identify opportunities for success and potential risks. It can also illustrate stakeholder responsibilities and help you determine which people to include in important conversations.

4. What is it called when a project manager involves stakeholders in decision-making to reach a broader consensus?

1 / 1 point

☐ Stakeholder identification

☐ Stakeholder analysis

☒ Stakeholder buy-in

☐ Stakeholder mapping

☒ Correct
Stakeholder buy-in helps stakeholders feel invested in the outcome of a project by involving them in decision-making.