

# AFOLABI Kayode Yusuf

*No 27 Galadima Street Ungwan Muazu New Extension Kaduna, Kaduna State*

*Plot 835 Babagana Kingibe Street Guzape Abuja FCT*

*+2347030840314, +2347045555080*

[Labi.Yode@gmail.com/afolab.kayode@gmail.com](mailto:Labi.Yode@gmail.com/afolab.kayode@gmail.com)

## CAREER OBJECTIVES

To work in a creative, stimulating and goal-oriented environment that will enhance my knowledge and understanding of function, efficiency and professional fulfillment, and towards this end, ensure organization's success through the provision of excellent customer services in order to attain optimal goal objectives.

## SKILLS SUMMARY

- Strong interpersonal management skills
- Self-motivated and results-oriented
- Accountable and responsible approach towards
- Self motivated and independent initiative work
- Excellent problem solving skills
- Able to analyze, prioritize and process large volumes of work within established deadlines.
- Capable of working in teams and independently.

**Specialization:** Business Support Intelligent, Project & Product Development, Business Intelligent and Strategy expert, Business Development & Research, ICT and Technical Support, Agent Management Network and recruitment, Business to Business(B2B), Business to Customer(B2C) ,Online payment and services, Digital Payment, Financial Technology,

**Languages:** - English, Hausa and Yoruba

## EXPERIENCES

### 1. Company: Flutterwave Inc

**Address:** No 8 Providence Street , Lekki Victoria Island Lagos,

**Responsibility:** Senior Business Development & Manager

**Date:** January 2023 till date

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## **2. Company: Tech-Talk Innovation**

**Address:** L8 Mangal Plaza Leventis R/About kaduna

**Responsibility:** Managing Partner & founder

**Date:** 2019 Till Date

## **3. Company: Clay Vault Technology (BNPL Solution)**

**Address:** No 5 Sambo Road Adjacent DITV Kadahive ,GRA kaduna

**Responsibility:** Co-founder

**Date:** 2022 till Date

## **4. Company: Savy Global fellowship**

**Responsibility:** Mentor

**Date:** 2020 till date

## **5. Company: E-Tranzact International PLc**

**Address:** Adeyemo Alakija Street Victoria Island Lagos State

**Responsibility:** Head Business & Strategy Development Manger Financial Inclusion

**Date:** June 2022 – December 2022

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**6. Company:** Cellulant Nigeria Limited

**Address:** No 31 Ladoke Akintola Road, Ikeja GRA Lagos.

**Responsibility:** Regional Business Manager North

**Date:** December 2021 - June 2022

**7. Company:** Flutter wave Inc Technology Solution Limited

**Address:** No 8 Providence Street Victoria Island Lagos

**Responsibility:** Agent Business Manager and financial Inclusion North(

**Date:** June 2020 – November 2021

**8. Company:** Flutterwave Inc Technology Solution Limited

**Address:** No 8 Providence Street Victoria Island Lagos

**Responsibility:** Strategy Product Manager RBM (Northern Nigeria)

**Date:** Dec 2019 - June 2020

**8. Company:** Unified Payment Services Limited

**Address:** 3 Idowu Taylor Street Victoria Island Lagos

**Responsibility:** Team Lead & Project Manager (Disbursement and financial inclusion World Bank NSIP)

**Date:** 2018- 2019

**9. Company:** InfoStrategy Technology Limited (Irecharge )

**Address:** 3 Kaltungo Street, Off Samuel Ladoke Boulevard, Garki II, Abuja, Nigeria.

**Responsibility:** Business & Marketing Implementation an Executives

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**Date:** 2018- 2018

**10.Company:** Opay (An Opera Group of Company)

**Address:** LCCI House Opposite Mobile Filling Station Bus Stop Ikeja Lagos

**Responsibility:** Agency network & Business Developer

**Date:** 2017- 2018

**11.Company:** Paycom Nig Limited (Member Telnet Group)

**Address:** No 242 Kofo Abayomi Street Victoria Island Lagos

**Responsibility:** Lead Northwest (Agency Network & Marketing )

**Date:** 2016- 2017

**12.Company:** Paycom Nig Limited (Member Telnet Group)

**Address:** No 242 Kofo Abayomi Street Victoria Island Lagos

**Responsibility:** Agency Network Recruitment/Technical Support

**Date:** 2015- 2017

**13.Company:** E-IKRAX NIG LIMITED (MTN TRADE PARTNER)

**Address:** No 8 Jamaa Road, Ahmadu Bello Way, Kaduna, Kaduna State

**Responsibility:** IT Trainee

**Date:** May 2013-May 2014

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## **EDUCATIONAL QUALIFICATION**

**Bayero University Kano, Kano** - Master Degree Cyber Security(In view)

**Nigerian Defence Academy(NDA) Kaduna-** Master Business Adminstartion (2021-2022).

**Ahmadu Bello University (ABU) Zaria,-**Master Degree In Climate Change Economy Policy(2021)

**Bayero University Kano, Kano** - Master Degree of Inform.Comm.Tech(MICT) (2018 – 2019)

**Bayero University Kano, Kano** - Post Grad Dip (PGDCS) Computer Science (2016 – 2017)

**Federal Polytechnic Damaturu , Yobe State** -Higher Nat. Diploma Computer Science (2010-2011)

**Federal Polytechnic Damaturu , Yobe State** - Nat Diploma Computer Science (2007- 2009)

**Smitcop Computer Institute Kano, Kano State-** Diploma in Data Processing

**Cherubim &Seraphim College Ilorin** -SSCE (1998- 2004)

**Ali-Maiyaki LGEA School Ilorin** -FSLC (1988-1993)

## **PROFESSIONAL QUALIFICATION**

Project Management Professional 2012

Member Nigeria Computer Society

## **PROFESSIONAL TRAINING AND CERTIFICATION**

Customer Experience Management II

Agency Network Acquisition and OnbaordingTraaining (SANEF)

Certification in B2B Sales Masterclass

Certification in Business Analysis Foundamental

AML and Compating financial terrorism training

Certify Business Analysis and professional training CBAP)

Business Analysis Fundamental

B2B Sales Masterclass

Innovation of Global Banking

Product Management & Marketing

Digital Banking Masterclass

LSSB Black Belt for Service Industry

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## **SCHOLARSHIP**

MTN Foundation Science and Technical Scholarship 2010

MTN Foundation Science and Technical Scholarship 2011

Federal Ministry Of Education Scholarship 2008

## **REFEREES**

**Available on Request**

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