**🥇 🔥 Fundis & Freelancers Booking Bot (VibeFix or BookaFundi)**

**“Jua Kali to Digital” – connect local fundis, tutors, cleaners, and other freelancers to clients via WhatsApp or mobile.”**

**🚀 Why this is your BEST BET:**

✅ **Huge unmet need** – fundis and freelancers lack visibility and booking tools  
✅ **Easy MVP** – You can build this using **Glide**, **Google Sheets**, **WhatsApp**, and **M-Pesa APIs**  
✅ **Revenue potential** – Weekly listing fees + lead commission + payment gateway  
✅ **Judges will love it** – Local empowerment + job creation + monetizable ASAP  
✅ **Pitch sounds solid** – "Transforming informal jobs into income through automation"

**🛠️ What You'll Build (MVP)**

**Client View:**

* See available service providers (by category/location)
* Click to WhatsApp and book/pick a time
* Pay deposit via M-Pesa

**Fundi View:**

* Get listed via WhatsApp or a simple form
* Receive job notifications via WhatsApp
* Pay weekly fee (KES 100–200) to stay listed

**🧰 Suggested Tools (All No-Code / Low-Code)**

| **Task** | **Tool** | **Notes** |
| --- | --- | --- |
| Frontend | **Glide App / Softr** | Simple list of fundis & categories |
| Database | **Google Sheets** | Store user/fundi info, bookings |
| Messaging | **Twilio or WhatsApp Business API** | Confirm bookings, send reminders |
| Payment | **M-Pesa Daraja API** | Clients pay fundis or booking deposit |
| AI Bonus | **ChatGPT API** | Match client requests to right fundi automatically |

**💰 Monetization Strategy**

* **Listing Fee:** KES 100–200/week per fundi
* **Commission:** Take 10–20% per booking
* **Premium Add-ons:** Verified badge, priority listing, WhatsApp ad blasts
* **Payment Integration:** Charge KES 30–50 to book (via M-Pesa)

**🧠 Pitch Idea (Title + Tagline)**

**VibeFix – “Fix Everything, Hassle-Free”**  
A mobile-first booking platform connecting trusted local fundis and freelancers with clients. Built for speed, powered by AI, and monetized for growth.

**✅ Next Step: Want me to help you build the MVP structure and pitch deck?**

I can:

* Design the **app layout**
* Show you how to use **Glide + Sheets + WhatsApp**
* Draft your **3-min pitch**
* Guide **submission strategy**

**✅ Step 1: Project Overview (What to Submit)**

**App Name:** VibeFix  
**Tagline:** “Fix Everything, Hassle-Free”  
**What It Does:** Connects clients with trusted local fundis and freelancers via mobile  
**Built With:** Glide + Google Sheets + WhatsApp + M-Pesa  
**Monetized By:** Weekly listing fees + booking commissions + premium badges

**✅ Step 2: MVP Feature Map**

**🎯 Client Features**

* Browse fundis by category (e.g., electrician, plumber, tutor)
* View location, skills, and contact
* Tap to chat on WhatsApp
* Book appointment (form or quick prompt)
* Pay deposit via M-Pesa

**🧰 Fundi Features**

* Register via form (name, skill, location, number)
* Get listed in app
* Receive booking leads on WhatsApp
* Pay listing fee via M-Pesa (KES 100–200/week)

**✅ Step 3: Tools Setup**

**🔧 1. Glide App**

* Go to: <https://www.glideapps.com>
* Sign in and **create a new app from Google Sheets**
* Use a template like "Directory App"

**📊 2. Google Sheet Structure**

| **Fundis Sheet** | **Bookings Sheet** |
| --- | --- |
| Name | Client Name |
| Skill | Service Type |
| Phone | Date & Time |
| Location | Fundi Assigned |
| WhatsApp Link | Status |

(Each record auto-links to Glide for display and actions)

**✅ Step 4: WhatsApp Integration**

Use:

* **Twilio WhatsApp API** or
* **Click-to-chat links**:  
  https://wa.me/2547XXXXXXXX?text=Hi,%20I%20need%20a%20plumber

This lets clients message fundis directly from the app.

**✅ Step 5: M-Pesa Integration**

You can simulate this using:

* **M-Pesa Daraja Sandbox** for testing
* Or a simple "Pay Now" button (with instructions)

If you're not doing live payments yet, include a placeholder that says:

“Pay KES 100 via M-Pesa Till 123456. Send receipt to WhatsApp.”

**✅ Step 6: Monetization (Judging Requirement)**

In your pitch, emphasize:

* **Fundi Pays Weekly (KES 100–200)**  
  e.g., via M-Pesa to stay active on the app
* **Commission per Booking (KES 20–50)**
* **Premium Add-ons**: Verified badge, top listing, ad boost
* **Future Upsells**: Partner with local shops/tools suppliers

**✅ Step 7: Pitch Deck Outline (Final Submission)**

Here’s your **slide structure (5–7 slides max)**:

1. **Problem** – Fundis lack visibility, lose clients
2. **Solution** – VibeFix: Find, book, and pay fundis fast
3. **How it Works** – Screenshots of your Glide app + WhatsApp + booking form
4. **Tech Stack** – Glide, Google Sheets, WhatsApp, M-Pesa
5. **Monetization** – Weekly fee, commissions, badges
6. **Impact** – Jobs created, families helped
7. **Demo Link or QR Code** (from Glide)

**📦 Optional Enhancements**

* Add **ratings/reviews** feature (extra column + stars in Glide)
* Filter fundis by **location or skill** (Glide filter feature)
* Add a **WhatsApp chatbot** later (bonus, but not required for MVP)