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# Bakery Sales Prediction

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A DEEP LEARNING PROJECT BY  
AMELIE, CHRISTOPHER, NIKO & SAMIRA



# Structure



*Introduction*



*Dataset*



*Method*



*Results*



*Summary*



# Introduction

Daily sales from a bakery over a time span of about 6 years and corresponding weather data for the same zone. Possible tasks:

- Prediction of future sales values
- Prediction of future sales values with and without weather data + analysis of why and if this matters
- Prediction of weather data from sales
- Clustering of the sales data using unsupervised learning? (try this to your own risk)



# TOOLS

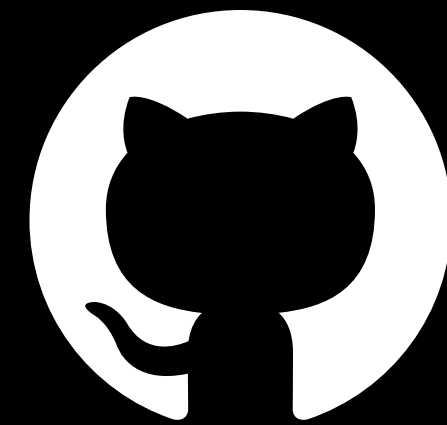
*Jupyter Notebook*



*Google Colab*



*Git*Hub



BAKERY SALES PREDICTION



# Dataset

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## *kiwo.csv*

contains: the dates for the kieler week

[github.com/opencampus-sh/bakery-sales-project/blob/master/data/kiwo.csv](https://github.com/opencampus-sh/bakery-sales-project/blob/master/data/kiwo.csv)

## *sales.csv*

contains: date, group of the product, and the value of the sale for that day

[github.com/opencampus-sh/bakery-sales-project/blob/master/data/sales.csv](https://github.com/opencampus-sh/bakery-sales-project/blob/master/data/sales.csv)

## *wheather.csv*

contains: date, cloudiness, temperature, wind speed and weather code

[github.com/opencampus-sh/bakery-sales-project/blob/master/data/wheather.csv](https://github.com/opencampus-sh/bakery-sales-project/blob/master/data/wheather.csv)

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# CHALLENGES

*Data  
Preprocessing*

*Irrelevant  
Data*

*Over/Underfitting  
Training Data*

BAKERY SALES PREDICTION

*LR TUNER*  
*1-6*

# DNN LOSS

## 1-6

*DNN PREDICTIONS*  
1-6

*LSTM LOSS*  
*1-6*

# LSTM PREDICTIONS

## 1-6

FOURIER MAE  
1-6

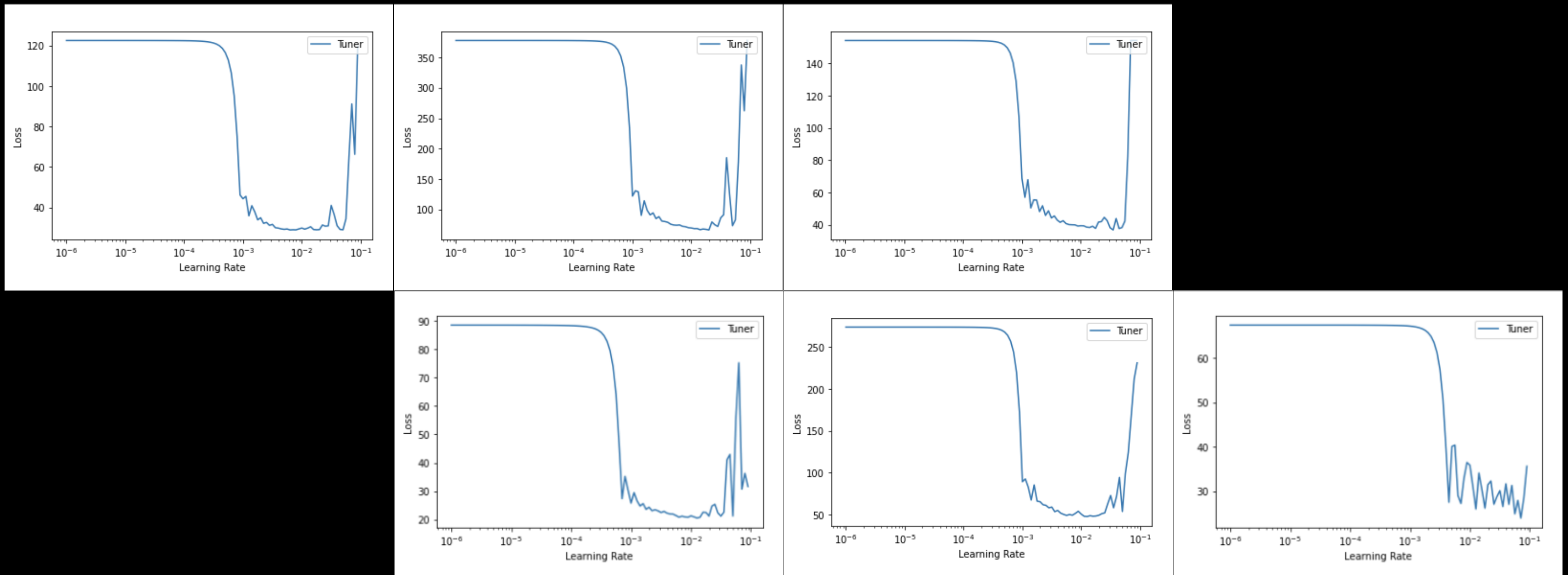
# MOVING AVERAGE

## 1-6

05

## LR TUNER GROUP 1 – 6

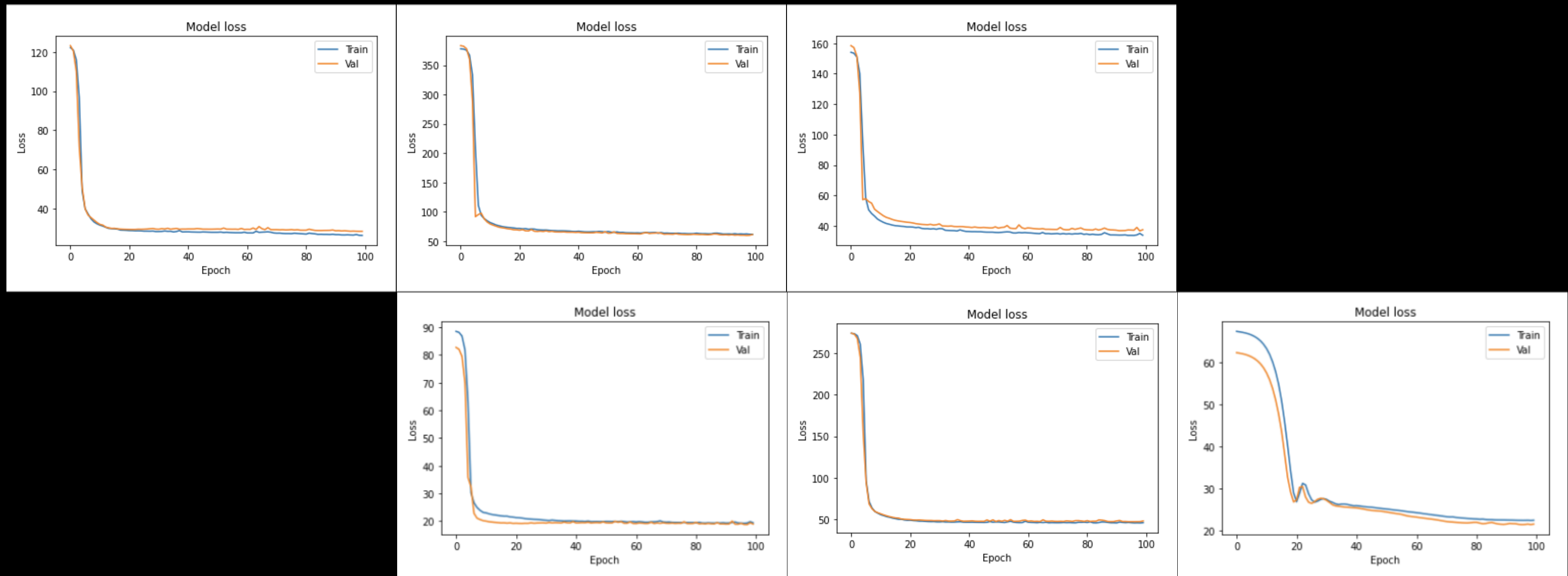
06

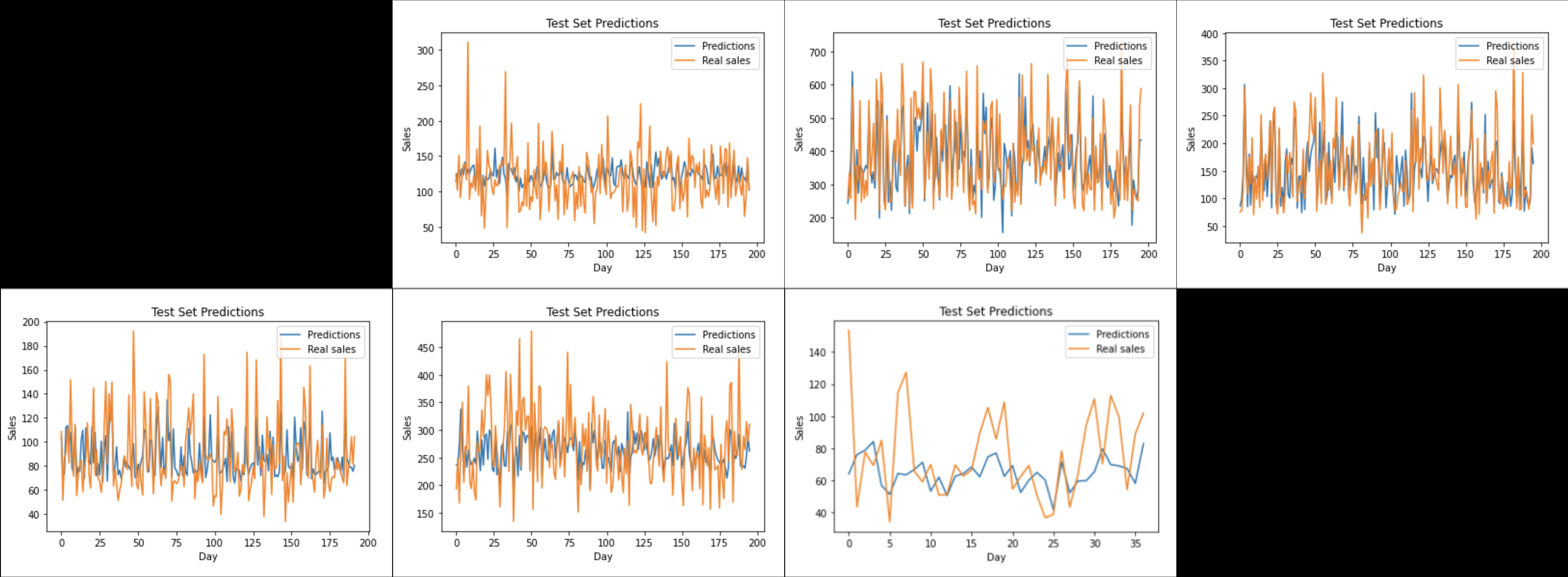




## DNN LOSS GROUP 1 – 6

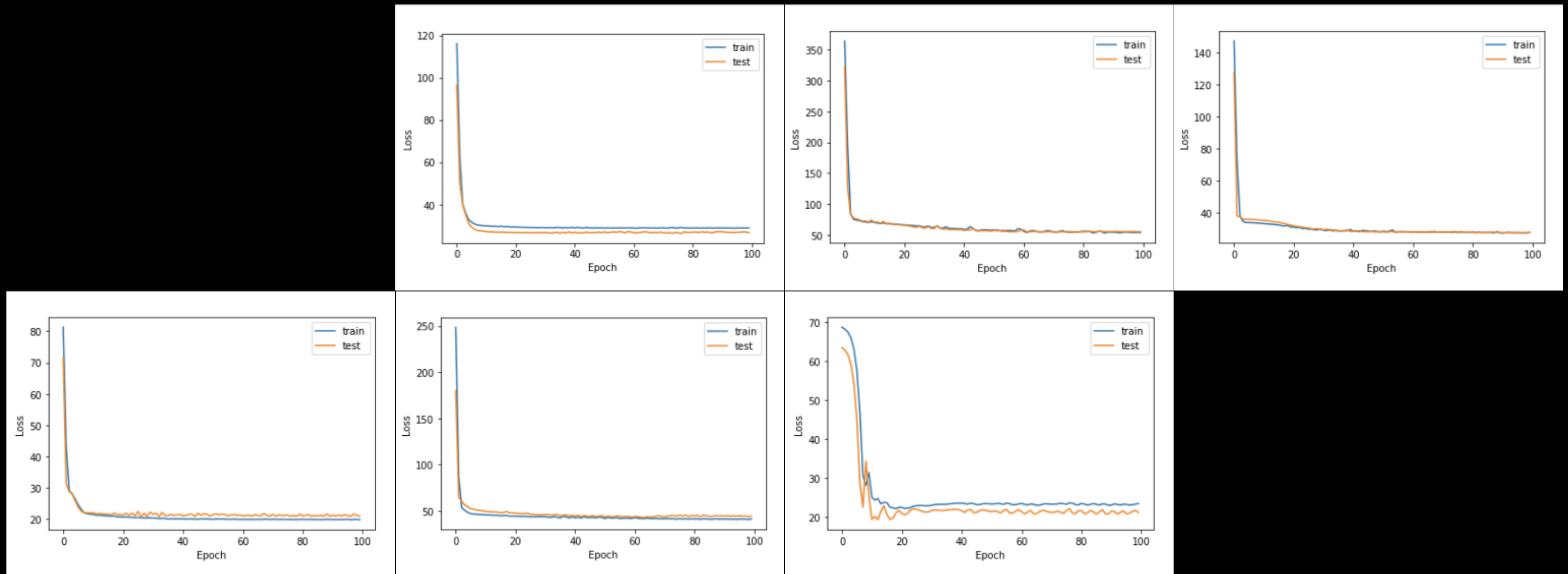
07



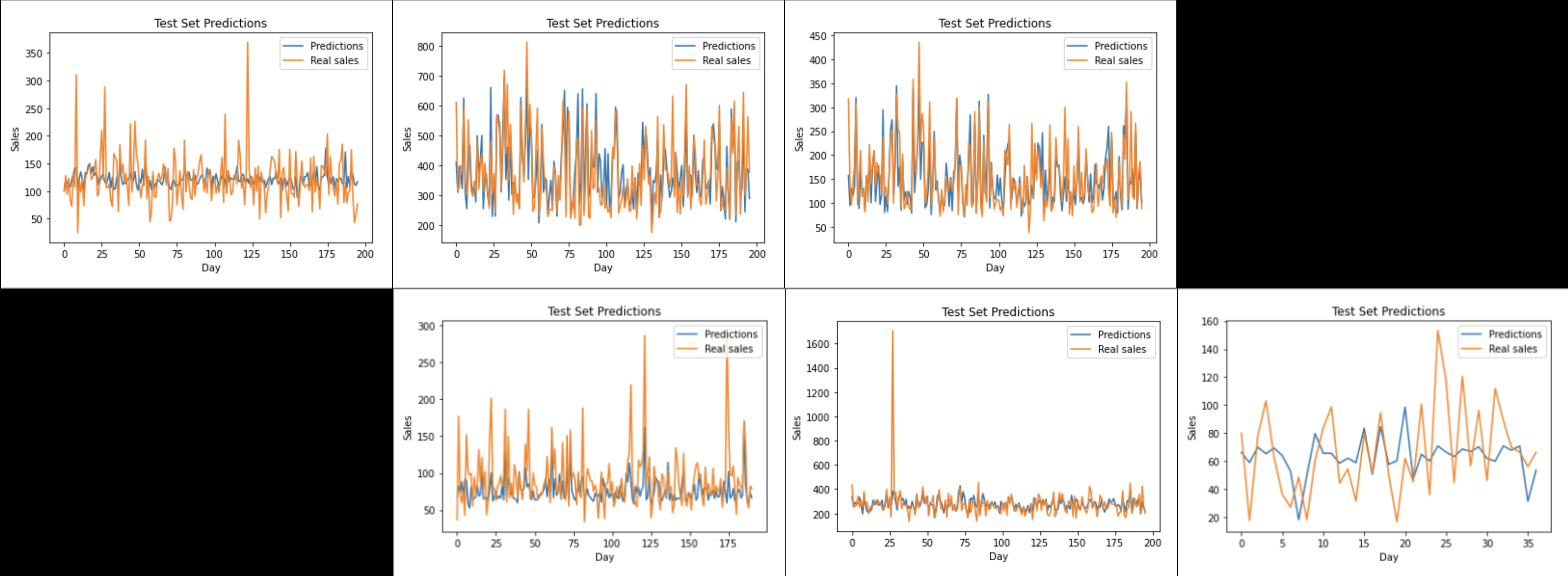


## LSTM LOSS GROUP 1 - 6

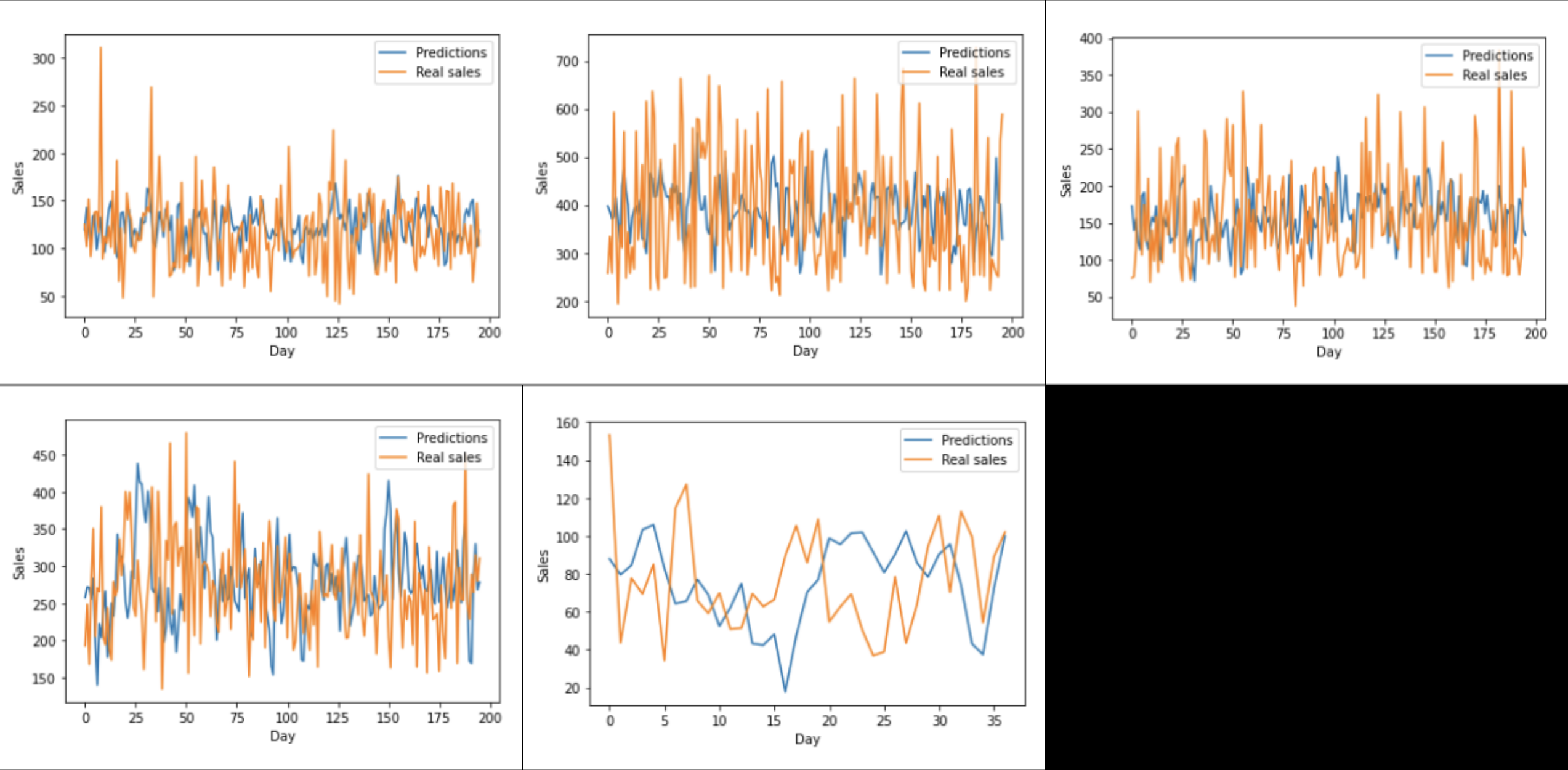
09



LSTM PREDICTIONS GROUP 1 – 6

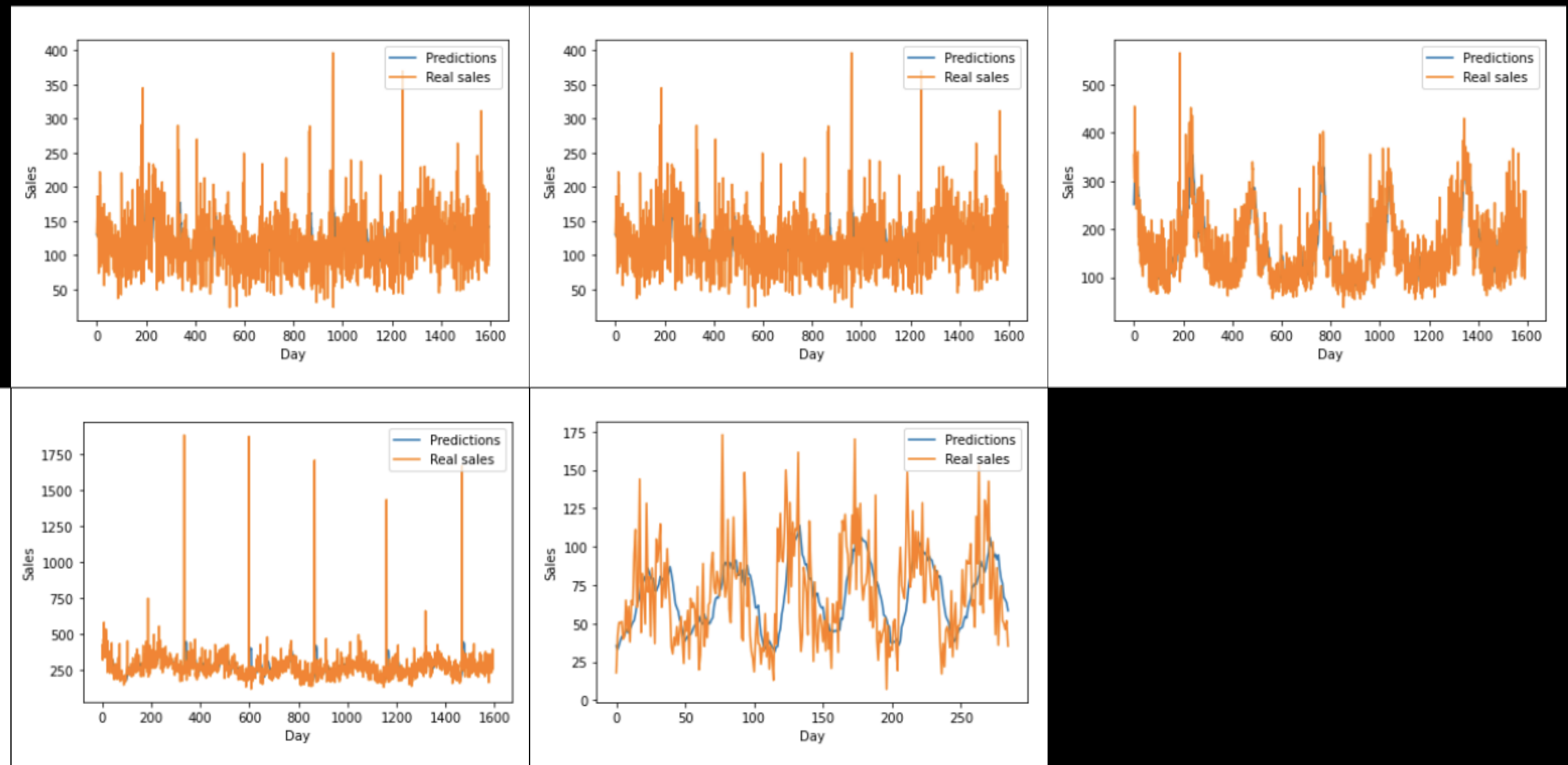


FOURIER MAE GROUP 1 – 6



## MOVING AVERAGE GROUP 1 – 6

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| MODEL          | MAE 01 | MAE 02 | MAE 03 | MAE 04 | MAE 05 | MAE 06 | MAE AVERAGE |
|----------------|--------|--------|--------|--------|--------|--------|-------------|
| DNN            | 31,9   | 128,72 | 65,28  | 26,41  | 55,62  | 23,79  | 55,2866667  |
| LSTM           | 33,22  | 132,83 | 69,83  | 28,19  | 68,12  | 27,15  | 59,89       |
| FOURIER        | 33,66  | 114,16 | 58,58  | 27,86  | 65,56  | 28,11  | 54,8216667  |
| MOVING AVERAGE | 34,41  | 127,62 | 70,34  | 26,72  | 66,35  | 30,61  | 59,3416667  |



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*A project by*

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*Github*

BakerySalesPrediction\_DeepLearningFromScratch\_opencampusSH

Thank you.