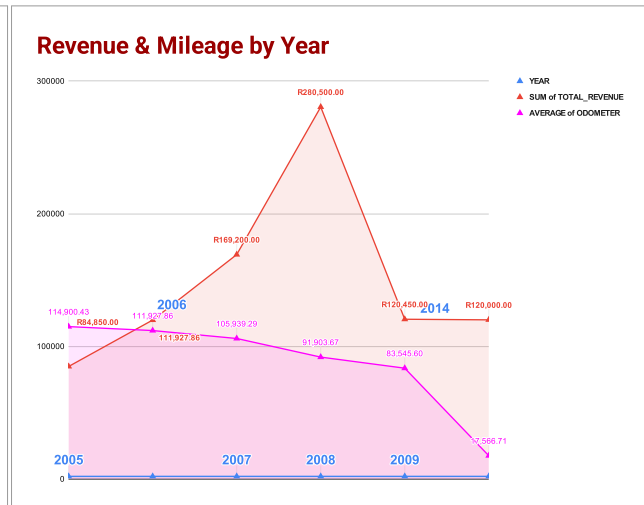
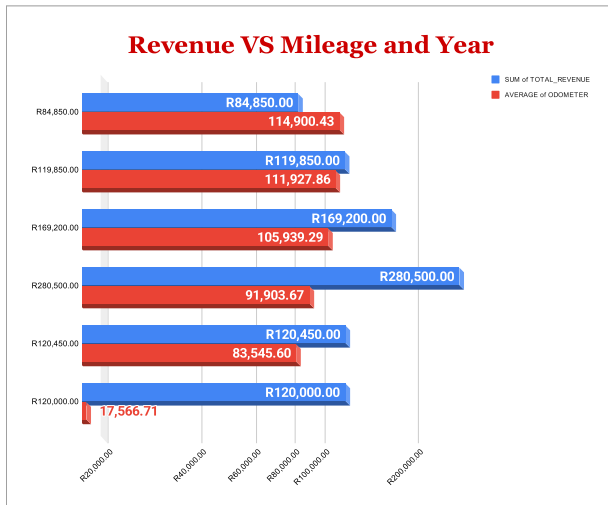


Relationship_Between_Total_Revenue_And_Odometer

YEAR	SUM of TOTAL_REVENUE	AVERAGE of ODOMETER
2005	R84,850.00	114,900.43
2006	R119,850.00	111,927.86
2007	R169,200.00	105,939.29
2008	R280,500.00	91,903.67
2009	R120,450.00	83,545.60
2014	R120,000.00	17,566.71
Grand Total	R894,850.00	96,657.45



Insights:

- >Cars from 2008 generate the highest revenue.
- >Mileage decreases as cars become newer, meaning newer cars have lower mileage.
- >Older models(2005 to 2007) still generate good revenue despite higher mileage.

Recommendations:

- >Stock more vehicles from model years around 2008, as they offer the best balance of affordability and demand.
- Market newer models (2012 to 2014) as "low mileage, good condition" to attract buyers seeking newer cars.
- Consider price adjustments for older high mileage cars.