inmind



CLOUD CPQ EXPRESS

Standard Edition

	Feature	Cloud CPQ Express Standard Edition
Technical Features	Number of Users Data Centre Locations Single Sign-On Enterprise Search	20 - 100 1 project-based ✓
Account & Contact Management	Customer Pricing 360° Customer View Install-Base	- - -
Lead & Opportunity Management	Pipeline View Lead-to-Opportunity Tracking	- -
Quote Management	Product Configuration Pricing, Discounting Costing View PDF/Word/Excel proposal generation Workflows & Approvals	native SAP native SAP - √ √
Order Integration	SAP ERP Sales Orders Quote ATP check	√ ✓
Sales Insights	Guided Selling Up-/Cross-Selling Recommendations Analytics with Dashboards	- - -
Sales Collaboration	User-driven Workflow SAP Hybris Cloud for Customer (C4C)	- ✓
Platform Platform	Integrated SAP HANA Cloud Platform	separate
Services	On-Boarding (Deployment, Implementation, Customizing, Modelling) Training & Go-Live After Go-Live Support	based on Customer Success Package

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