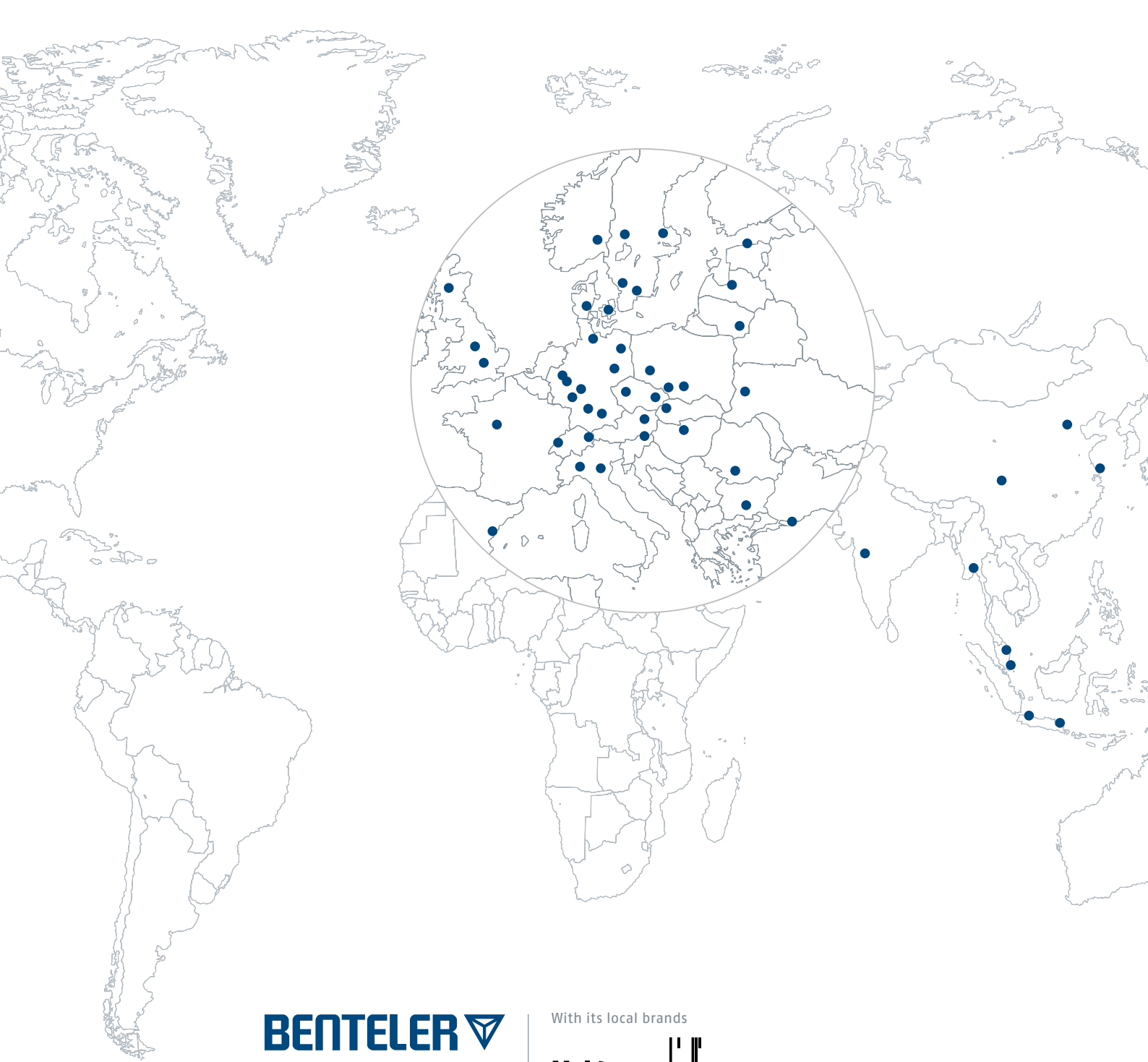


Customized steel tube solutions worldwide





BENTELER 
Distribution

With its local brands

Heléns

Kindmann ag



A promise we keep in 30 countries

Customized steel tube solutions worldwide. Behind this statement – at about 50 locations in 30 countries – stands our promise to our customers: the reliable supply of steel tubes and accessories, processed according to their specific requirements, at the right time, anywhere in the world.

Added value for customers

With its wide range of mechanical properties, steel tubes are indispensable in many industries. BENTELER Distribution keeps a full range of carbon steel and stainless steel tubes in stock, and offers comprehensive sourcing, processing, and logistics services for domestic as well as international customers. With steel tubes and services precisely tailored to the requirements of our customers, we help improve their products and processes and increase your operating flexibility.

Latest technology in use

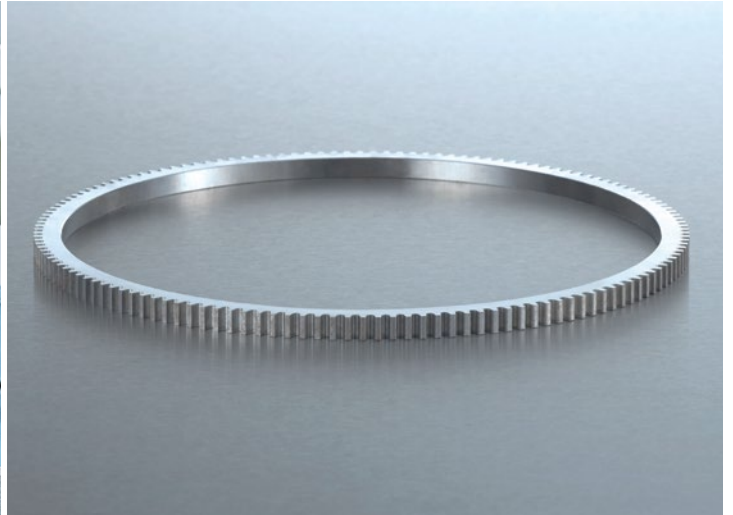
BENTELER Distribution uses state-of-the-art technology, especially in the new central warehouse in Duisburg. The heart of the new warehouse is a fully automated high-bay rack which is Europe's

largest storage system for tubes. Thanks to a wide range of tubes and optimized logistics processes BENTELER Distribution meets the customer requirements of availability, flexibility and quality.

The strength of an international network

BENTELER Distribution is one of the leading global stockholding and processing companies of steel tubes and accessories. And we're part of the BENTELER Group, which bundles comprehensive expertise in the design and manufacture of steel tubes and components. Our customers directly profit from the size and excellent market position of BENTELER Distribution, which bring financial benefits through greater purchasing power while ensuring local product availability and enabling us to serve international customers across national borders.

We supply our customers with processed steel tube products geared towards production or ready-to-install components on request. This makes the production of our customers more efficient.



Focus on the solution

We focus on providing added value for our customers in everything we do. Customer requirements for materials and service are, of course, as varied as the products they make. We understand those requirements, and offer individual solutions to meet them.

Solutions for the most challenging requirements

We supply customers in the mechanical engineering, hydraulic cylinder production, automotive, energy, healthcare and consumer goods industries, as well as in the construction and distribution business. Our solutions range from high-precision automotive components to corrosion-resistant energy pipes, incorporating services from just-in-time delivery to individual project-specific requests. We supply local companies and global players alike. We achieve this breadth and depth of service through a comprehensive knowledge of materials and applications, a deep understanding of our customers' business processes, and a high level of industry expertise, backed by the market-specific focus of our sales organization.

Committed to progress

Intensive dialog with our customers and continuous review of our own performance help us to react in a timely manner to changing needs and stay abreast of the latest technical developments, so that we can maximize the potential of the materials. In all of this, we strive to provide an impetus for customers, by providing technologically advanced steel tube products and services tailored to the individual needs.

Carbon steel and stainless steel tubes

BENTELER Distribution offers a complete line of quality steel tubes and accessories for various applications. We provide our customers with expert support in all technical matters.

Seamless precision tubes	Hydraulic tubes	Welded and cold-drawn precision tubes	Welded precision tubes
Heavy wall tubes	Mechanical tubes	Normal wall tubes	Seamless and welded boiler tubes
Line pipes	Heat exchanger tubes	District heating tubes	Cylinder tubes
Piston rods and tubes	Hollow sections	Profiles	Welded stainless steel tubes
Seamless stainless steel tubes	Ferritic tubes	Bars	Fittings and flanges

The right choice of material determines the quality and cost-effectiveness of the final product. We have the product breadth and technical expertise to provide our customers with the optimum material

for their application, reliably and independent of manufacturer. If desired, we can also assist you in product development.

Our full range of products comprises carbon steel tubes and stainless steel tubes in various standard dimensions and grades. Further we offer precision steel tubes with a special Zistaplex coating from our own BENTELER-production. Our product innovation PreFis-XL complements our product range in the area of accessories. The metallic sealing system connects pipes without welding.



Service expertise

The targeted outsourcing of procurement, processing, and logistics functions can make the business processes of our customers more efficient. We will be happy to advise our customers on which services best meet their process-specific requirements.

Bundled sourcing

With our longstanding relationships with selected suppliers, we can offer our customers a full range of steel tube products with consistently high quality. In addition to advantageous purchasing terms, they benefit from bundled steel product sourcing through BENTELER Distribution.

Processing in line with demand

Our own equipment and a wide network of cooperating partners make it possible for us to offer our customers the entire spectrum of processing methods

relevant to the market. Our business activities range from manufacturing cast iron and sintered parts to forming, cutting, connecting and coating tubes, to the specific adjustment of material properties.

Flexible, reliable logistics

BENTELER Distribution has the knowledge, capacity, and machinery necessary to handle storage, transport, and order-specific packaging of tube products. Individual stocking and delivery concepts ensure that the production processes of our customers flow smoothly, while they benefit from having less material in stock, thus freeing up capital.

Our international relationships with suppliers, modern warehousing technologies and processing equipment make us a reliable procurement and logistics partner for steel tubes – worldwide.



We do not see quality as merely a responsibility we have towards our customers, but as an indicator of our own performance – at every single location.



A shared commitment to quality

As a distributor, we are the link between supplier and customer. Longstanding, established customer and supplier relationships are the foundation of our joint success – and we work every day to keep it that way.

Our product and service focus

Customer satisfaction is our ultimate goal. High quality products and service, knowledgeable advice, and the willingness to go the extra mile are a matter of course for us, and shape our focus on maximum product and service quality in all that we do. It starts with the careful selection of our suppliers and our close dialog with them, and continues in the constant exchange of knowledge within the BENTELER Distribution Group. Our suppliers and service partners share this attitude and undergo regular quality checks.

Worldwide quality management

In a worldwide network incorporating different cultures and characters, shared and consistent high-quality standards are fundamental. We maintain these standards with a comprehensive quality management system, which we have in place around the world. We are committed to meeting national and international standards, not only in the products we deliver, but also in our internal and external processes. Accordingly, our local companies are DIN EN ISO 9001 certified, and also fulfill locally the demanding automotive standard ISO/TS 16949 and the environmental standard DIN EN ISO 14001.

BENTELER Distribution International GmbH

Heltorfer Straße 1

40472 Düsseldorf

Germany

Phone: +49 211 31 114-0

Fax: +49 211 31 114-109

distribution.international@benteler.com

www.benteler-distribution.com

