



# INSIGHT SELLING SUITE

## **Cumulus Edition**

	Feature	Insight Selling Suite Cumulus Edition
<b>Technical Features</b>	Number of Users  Data Centre Locations  Single Sign-On  Enterprise Search	50 - 500 project-based ✓
Account & Contact Management	Customer Pricing 360° Customer View Install-Base	√ √ √
Lead & Opportunity Management	Pipeline View Lead-to-Opportunity Tracking	✓ ✓
Quote Management	Product Configuration Pricing Sales Simulation PDF & Excel export Workflows & Approvals	native SAP / product logic calculation schema / native SAP ✓ ✓
Order Integration	ERP Sales Orders  Quote ATP check	√ √
Sales Insights	Guided Selling Up-/Cross-Selling Recommendations Analytics with Dashboards	✓ ✓ ✓
Sales Collaboration	User-driven Workflow Cloud for Customer or SFDC	✓ ✓
Platform	Integrated SAP Hana Cloud Platform	$\checkmark$
Services	On-Boarding (Deployment, Implementation, Customizing, Modelling) Training & Go-Live After Go-Live Support	based on Customer Success Package

Reasonable CRM - Simply made for using

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