



**Baseline Company**  
**475 Deer Creek**  
**Palo Alto, CA 94304**  
**USA**  
**HarbisonWalker**  
**International™**

**Phone: +1 (650) 849-4000**  
**Fax: +1 (650) 849-4200**  
**Internet: <http://www.sap.com>**

Page 1 of 2  
01/11/2017 14:21:28

# Sales Quotation

## Sold-To-Party

AK Steel, Butler Works  
1 Armco Dr  
Lyndora PA 16045

## Ship-To-Party

AK Steel, Butler Works  
1 Armco Dr  
Lyndora PA 16045

## Information

**Sales Quote No.** 20000024  
**Document Date** 01/11/2017  
**Customer No.** 100115  
**Currency** USD  
**Contact Person** SALIL GAONKAR  
**Validity Start Date** 01/11/2017  
**Validity End Date**

## Header Information

<b>Purchase Order No:</b>		<b>Purchase Order Date:</b>	
<b>Gross Weight:</b>	700 LB	<b>Net Weight:</b>	670 LB
<b>Delivery Date:</b>	01/11/2017		
<b>Terms of payment:</b>	Payable immediately without deduction		
<b>Terms of Delivery:</b>	EXW		

Item	Material	Quantity	Price	Price Unit	Amount
10	CORAL BP	100.000 EA	50.00 USD	1 EA	5,000.00
	BURNED, PHOSPHATE + 80% ALUMINA BRICK				
	<b>Customer Material No.:</b>	AK PHOSPHATE ALUMINA			
	Dealer Standard Disc	25.000-	%		1,250.00-
	Attrib Multiplier	15.000	%		562.50
	Gross Value	43.13	USD	1 EA	4,312.50
	Cumulation condition	4,312.50	USD	1 EA	4,312.50
	<b>Product identifier CORAL BP; CORAL BP CH</b>				
	<b>Brand Code 1236, 409A</b>				
	<b>Recommended use For Industrial Use Only</b>				
	<b>Recommended restrictions Users should be informed of the potential presence of respirable dust and respirable crystalline silica as well as their potential hazards. Appropriate training in the proper use and handling of this material should be provided as required under applicable regulations.</b>				
20	CLIPPER DP	200.000 EA	30.00 USD	1 EA	6,000.00
	FIRECLAY SUPERBRICK				
	<b>Customer Material No.:</b>	AK FIRECLAY			
	Dealer Standard Disc	25.000-	%		1,500.00-
	Attrib Multiplier	15.000	%		675.00



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Page 2 of 2  
01/11/2017 14:21:28

# Sales Quotation

Item	Material	Quantity	Price	Price Unit	Amount
		Gross Value	25.88 USD	1 EA	5,175.00
		Cumulation condition	5,175.00 USD	1 EA	5,175.00
	<b>Product identifier CLIPPER DP</b>				
	<b>Brand Code 5196</b>				
	<b>Recommended use For Industrial Use Only</b>				
	<b>Recommended restrictions Users should be informed of the potential presence of respirable dust and respirable crystalline silica as well as their potential hazards. Appropriate training in the proper use and handling of this material should be provided as required under applicable regulations.</b>				
	<hr/>				
	<b>Items total:</b>				9,487.50
	Tax Jur Code Le	6.000 %		9,487.50	569.25
	<b>Final amount:</b>				10,056.75

Signature \_\_\_\_\_ Date \_\_\_\_\_