



INSIGHT SELLING SUITE

Cirrus Edition

	Feature	Insight Selling Suite Cirrus Edition
Technical Features	Number of Users Data Centre Locations Single Sign-On Enterprise Search	20 - 100 1 project-based ✓
Account & Contact Management	Customer Pricing 360° Customer View Install-Base	√ ✓ ✓
Lead & Opportunity Management	Pipeline View Lead-to-Opportunity Tracking	✓ ✓
Quote Management	Product Configuration Pricing Sales Simulation PDF & Excel export Workflows & Approvals	product logic calculation schema ✓ ✓
Order Integration	ERP Sales Orders Quote ATP check	- -
Sales Insights	Guided Selling Up-/Cross-Selling Recommendations Analytics with Dashboards	√ √ √
Sales Collaboration	User-driven Workflow Cloud for Customer or SFDC	√ -
Platform	Integrated SAP Hana Cloud Platform	\checkmark
Services	On-Boarding (Deployment, Implementation, Customizing, Modelling) Training & Go-Live After Go-Live Support	based on Customer Success Package

Reasonable CRM - Simply made for using

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