# **Instagram User Analytics**

# Description:

User analysis is a process by which we track how users engage and interact with the digital product like software or mobile application in an attempt to derive business insights for marketing, product improvement & development teams.

These insights are then used by teams across the business to launch a new marketing campaign in which they decide on features to build for an app which track the success of the app by measuring user engagement and improve the experience altogether while helping the business grow better.

This project consist of insights of Instagram on the questions asked by the management team.

# Marketing

The marketing team wants to launch some campaigns

- 1. Rewarding Most Loyal Users: People who have been using the platform for the longest time
- **2. Remind Inactive Users to Start Posting:** By sending them promotional emails to post their 1st photo.
- **3. Declaring Contest Winner:** The team started a contest and the user who gets the most likes on a single photo will win the contest now they wish to declare the winner.
- **4. Hashtag Researching:** A partner brand wants to know, which hashtags to use in the post to reach the most people on the platform.
- **5.** Launch AD Campaign: The team wants to know, which day would be the best day to launch ADs.

#### **Investor Metrics**

The investors want to know if Instagram is performing well and is not becoming redundant like Facebook, they want to assess the app on the following grounds.

- 1. **User Engagement:** Are users still as active and post on Instagram or they are making fewer posts
- 2. Bots & Fake Accounts: The investors want to know if the platform is crowded with fake and dummy accounts

#### Create a Database

Analysing and Organizing data for a huge amount of data can be done by using databases. To create and work with database we need to use SQL language. For creating the database and tables I used Mysql shell and for inserting data into the tables I used Mysql workbench. I have created a database named as IG\_CLONE by using SQL queries. This database consists of tables that stores the user data.

The tables in the IG\_CLONE database include "users", "follows", "likes", "photos", "photo tags", "tags", "comments"

These tables hold the users details like their login date & time, posts they liked, photos posted, their comments and hashtags used.

```
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Type '\help' or '\?' for help; '\quit' to exit.

MySQL JS > \sql

Switching to SQL mode... Commands end with;

MySQL SQL > \connect root@localhost:33060

Creating a session to 'root@localhost:33060

Creating a session to 'root@localhost:33060

Fetching schema names for autocompletion... Press ^C to stop.

Your MySQL connection id is 21 (X protocol)

Server version: 8.0.30 MySQL Community Server - GPL

No default schema selected; type \use <schema> to set one.

MySQL localhost:33060+ ssl SQL > use ig_clone;

Default schema set to ig_clone .

Fetching table and column names from 'ig_clone' for auto-completion... Press ^C to stop.

MySQL localhost:33060+ ssl ig_clone SQL > /*users*/
MySQL localhost:33060+ ssl ig_clone SQL > CREATE TABLE users(id INT AUTO_INCREMENT UNIQUE PRIMARY KEY, username VARCHAR(255) NOT NULL, created_at TIME STAMP DEFAULT NOW()

Query OK, 0 rows affected (0.2500 sec)

MySQL localhost:33060+ ssl ig_clone SQL > /*PHOTOS*/
MySQL localhost:33060+ ssl ig_clone SQL > /*PHOTOS*/
MySQL localhost:33060+ ssl ig_clone SQL > CREATE TABLE photos(id INT AUTO_INCREMENT PRIMARY KEY, image_url VARCHAR(355) NOT NULL, user_id INT NOT NULL, created_at TIMESTAMP DEFAULT NOW(), FOREIGN KEY(user_id)REFERENCES users(id)

_ -> );

Query OK, 0 rows affected (0.2477 sec)
```

For creating the database and tables I used Mysql shell. After creating a database I included the required tables with respective commands. Now the tables are ready to add values.

Then I used Mysql workbench to store the data in the as the data that I included was too large I needed to insert them, this makes it easy to work with Mysql workbench.

The commands listed below helps us to create tables.

Now we need to insert the data from the server information.

```
MySQL localhost:33060+ ssl ig_clone SQL > /*COMMENTS*/
MySQL localhost:33060+ ssl ig_clone SQL > CREATE TABLE comments(id INT AUTO_INCREMENT PRIMARY KEY, comment_text VARCHAR(255) NOT NULL, user_id INT NOT NULL, photo_id INT NOT NULL, created_at TIMESTAMP DEFAULT NOW(), FOREIGN KEY(user_id)REFERENCES users(id),FOREIGN KEY(photo_id)REFERENCES photos(id) -> );

Query OK, 0 rows affected (0.1587 sec)

MySQL localhost:33060+ ssl ig_clone SQL > /*likes*/

MySQL localhost:33060+ ssl ig_clone SQL > CREATE TABLE likes(user_id INT NOT NULL, photo_id) INT NOT NULL, preated_at TIMESTAMP DEFAULT NOW(), FOREIGN KEY (user_id)REFERENCES users(id), FOREIGN KEY(photo_id) REFERENCES photos(id), PRI MARY KEY(user_id, photo_id)

Query OK, 0 rows affected (0.2131 sec)

MySQL localhost:33060+ ssl ig_clone SQL > /*follows*/
MySQL localhost:33060+ ssl ig_clone SQL > /*follows*/
MySQL localhost:33060+ ssl ig_clone SQL > /*followe_id)

Query OK, 0 rows affected (0.3693 sec)

MySQL localhost:33060+ ssl ig_clone SQL > /*Tags*/
MySQL localhost:33060+ ssl ig_clone SQL > /*JUNCTION TABLE:PHOTOS-TAGS*/
MySQL localhost:33060+ s
```

This is how the data is present in the database tables.

```
MySQL localhost:33060+ ssl ig_clone
 follower_id | followee_id | created_at
                                2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                2022-09-02 19:23:39
2022-09-02 19:23:39
                            8
                            9
                                2022-09-02 19:23:39
                           10
                                2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                                2022-09-02 19:23:39
2022-09-02 19:23:39
                           16
                                2022-09-02 19:23:39
                                2022-09-02 19:23:39
                           18
                           19
                                 2022-09-02 19:23:39
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                                 2022-09-02 19:23:39
                                2022-09-02 19:23:39
2022-09-02 19:23:39
                           23
                                2022-09-02 19:23:39
                           25
                                 2022-09-02 19:23:39
                           26
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                           28
                                 2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                           29
                           30
                                2022-09-02 19:23:39
                                 2022-09-02 19:23:39
                           31
```

```
MySQL localhost:33060+ ssl ig_clone SQL > select * from users;
       l username
                                  | created at
         Kenton Kirlin
                                    2017-02-16 18:22:11
         Andre_Purdy85
Harley_Lind18
                                    2017-04-02 17:11:21
                                    2017-02-21 11:12:33
         Arely_Bogan63
Aniya_Hackett
                                    2016-08-13 01:28:43
                                    2016-12-07 01:04:39
         Travon.Waters
                                    2017-04-30 13:26:14
         Kasandra_Homenick
                                    2016-12-12 06:50:08
         Tabitha_Schamberger11
                                    2016-08-20 02:19:46
         Gus93
                                    2016-06-24 19:36:31
         Presley_McClure
Justina.Gaylord27
    10
                                    2016-08-07 16:25:49
                                    2017-05-04 16:32:16
         Dereck65
                                    2017-01-19 01:34:14
         Alexandro35
                                    2017-03-29 17:09:02
         Jaclyn81
                                    2017-02-06 23:29:16
         Billy52
                                    2016-10-05 14:10:20
                                    2016-08-02 21:32:46
2017-02-06 22:05:43
2016-10-21 18:16:56
         Annalise.McKenzie16
         Norbert_Carroll35
    18
         Odessa2
                                    2017-04-29 18:53:40
    19
         Hailee26
    20
         Delpha.Kihn
                                    2016-08-31 02:42:30
                                    2017-01-23 11:51:15
         Rocio33
                                    2016-12-27 09:48:17
         Kenneth64
                                    2017-01-23 23:14:19
         Eveline95
    24
         Maxwell.Halvorson
                                    2017-04-18 02:32:44
                                    2016-10-03 12:49:21
         Tierra.Trantow
         Josianne.Friesen
                                    2016-06-07 12:47:01
         Darwin29
    27
                                    2017-03-18 03:10:07
         Dario77
                                    2016-08-18 07:15:03
    29
         Jaime53
                                    2016-09-11 18:51:57
         Kaley9
                                    2016-09-23 21:24:20
```

Now I can use the sql commands to get the details for the marketing team and insights analysis.

#### Marketing teams queries

• Rewarding Most Loyal Users

The most loyal users are those users who are Instagram for long time, this is the list of people who are staying in Instagram from the beginning. It shows the time and date when the IG account was created

## This is list of most loyal users

```
MySQL localhost:33060+ ssl ig_clone SQL >select * from users order by created_at limit 5;
+----+
| id | username | created_at |
```

```
+----+
| 180 | Darby_Herzog | 2016-05-06 00:14:21 |
| 80 | Darby_Herzog | 2016-05-06 00:14:21 |
| 280 | Darby_Herzog | 2016-05-06 00:14:21 |
| 380 | Darby_Herzog | 2016-05-06 00:14:21 |
| 480 | Darby_Herzog | 2016-05-06 00:14:21 |
| +----+
```

5 rows in set (0.0014 sec)

Remind Inactive Users to Start Posting

We have to remind the inactive users to start posting pictures and engage with their audience. For this we need find the inactive users. We use the case that when they have not posted a single picture or post consider them as inactive user. We are selecting the users who have not posted anything in a while.

The below mentioned queries gives the list of users who have not posted a single post for a long while. We further consider them as inactive and suggest the to post/

#### This is list of inactive users

MySQL localhost:33060+ ssl ig\_clone SQL >select username from users left join photos on users.id=photos.user\_id where photos.id is null;

#### username

```
|Aniya_Hackett|, |Kasandra_Homenick|, |Jaclyn81|, |Rocio33|, |Maxwell.Halvorson | Tierra.Trantow || Pearl7 ||
Ollie_Ledner37 || Mckenna17
                                    || David.Osinski47
                                                          || Morgan.Kassulke
                                                                                || Linnea59 || Duane60
                   || Mike.Auer39
Julien_Schmidt
                                        || Franco_Keebler64
                                                              || Nia_Haag
                                                                                  || Hulda.Macejkovic
                                                                                                         || Leslie67
|| Janelle.Nikolaus81
                     || Darby_Herzog
                                           || Esther.Zulauf61
                                                                || Bartholome.Bernhard || Jessyca_West
                                                                                                             || Bethany20
Esmeralda.Mraz57
                                         || Kenton_Kirlin
                                                             || Andre_Purdy85
                                                                                   || Harley_Lind18
Arely_Bogan63
                    || Aniya_Hackett
                                         || Travon.Waters
                                                              || Kasandra_Homenick || Tabitha_Schamberger11 ||
Gus93
          || Presley_McClure
                                || Justina.Gaylord27
                                                     || Dereck65 || Alexandro35 || Jaclyn81 || Billy52 ||
Annalise.McKenzie16 || Norbert_Carroll35
                                            || Odessa2
                                                         || Hailee26 || Delpha.Kihn
                                                                                           || Rocio33 || Kenneth64 ||
Eveline95 | Maxwell.Halvorson | Tierra.Trantow
                                                       || Josianne.Friesen
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                                                                                                      || Jaime53
|| Kaley9
                 || Aiyana_Hoeger
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                                                           || Yvette.Gottlieb91
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                                         || Seth46 || David.Osinski47
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                                                           || Arely_Bogan63 || Aniya_Hackett
                                                                                                   || Travon.Waters
|| Kasandra_Homenick || Tabitha_Schamberger11 || Gus93
                                                           || Presley_McClure
                                                                                  || Justina.Gaylord27
                                                                                                        || Dereck65
                                       |Annalise.McKenzie16 || Norbert_Carroll35 || Odessa2
|| Alexandro35 || Jaclyn81 || Billy52
                                                                                                 | Hailee26 |
                  || Rocio33 || Kenneth64 | Eveline95 | Maxwell.Halvorson || Tierra.Trantow
Delpha.Kihn
                                                                                                    || Josianne.Friesen
                                      || Kaley9
|| Darwin29
             || Dario77 | Jaime53
                                                || Aiyana_Hoeger
                                                                       || Irwin.Larson
                                                                                       || Yvette.Gottlieb91
                                                                                                            || Pearl7
|| Lennie_Hartmann40 || Ollie_Ledner37
                                             || Yazmin_Mills95
                                                                    || Jordyn.Jacobson2
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|| Mckenna17
                    || Maya.Farrell || Janet.Armstrong
                                                         || Seth46
                                                                           || David.Osinski47
                                                                                                || Malina_Streich
Harrison.Beatty50 | Granville_Kutch
                                                                                               || Zack_Kemmer93 ||
                                        || Morgan.Kassulke
                                                               || Gerard79 || Mariano_Koch3
Linnea59 | Duane60 | Meggie_Doyle | Peter.Stehr0 | Julien_Schmidt
                                                                            || Aurelie71 || Cesar93 || Sam52 ||
Jayson65 || Ressie_Stanton46 || Elenor88 || Florence99
                                                              || Adelle96
                                                                                || Mike.Auer39
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Emilio_Bernier52
                    || Franco_Keebler64
                                            | Karley_Bosco
                                                                || Erick5
                                                                                  || Nia_Haag
                                                                                                      || Kathryn80
|| Jaylan.Lakin
                   | Hulda.Macejkovic
                                          || Leslie67
                                                            || Janelle.Nikolaus81
                                                                                  || Donald.Fritsch
                   || Katarina.Dibbert
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                                        || Darby_Herzog
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|| Jessyca_West
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                                            || Bethany20
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|| Frederik_Rice
                    || Willie_Leuschke
                                          Damon35
                                                              || Nicole71
                                                                                 || Keenan.Schamberger60 ||
Tomas.Beatty93
                    || Imani_Nicolas17
                                          || Alek_Watsica
                                                                || Javonte83
```

926 rows in set (0.0946 sec)

Uff! that's actually huge need to remind all those folks immediately to engage with IG.

### **Declaring Contest Winner**

As the marketing team has involved in conducting contest for high number of likes on single post/photo now we are taking the list of more number of likes i.e the total likes on posts. The contestant who wins the contest is the one with more likes.

## Here is the list of contestants with many likes

MySQL localhost:33060+ ssl ig\_clone SQL > select users.username, photos.id,photos.image\_url, count(\*) as total\_likes from likes join photos on photos.id=likes.photo\_id join users on users.id=likes.photo\_id group by photos.id order by total\_likes desc limit 10;

++
username
++
David.Osinski47   145   https://jarret.name   48
Aracely.Johnston98   182   https://dorcas.biz   43
Darwin29   127   https://celestine.name   43
Eveline95   123   http://shannon.org   42
Kaley9   30   http://kenny.com   41
Hulda.Macejkovic   174   https://delbert.net   41
Frederik_Rice   192   https://anahi.info   41
Harrison.Beatty50   147   https://adela.com   41
Jayson65   61   https://dejon.name   41
Zack_Kemmer93   52   https://hershel.com   41
++
10 rows in set (0.3120 sec)

#### Launch AD Campaign

The team wants to know on which day in the week more number of users join Instagram, those days in which many IG accounts are created. To find the day of week we need execute a query respectively. With the help of the result the team will run ad campaign to make users join IG.

#### Days which is perfect to run an Ad campaign

MySQL localhost:33060+ ssl ig\_clone SQL >select dayname(created\_at) as day, count(\*) as total from users group by day order by total desc limit 2;

```
+----+
| day | total |
+----+
| Thursday | 160 |
| Sunday | 160 |
```

Hashtag Researching

We are going to find which is the highly used hashtag to make it easier for users. The most used hashtag means more audience exposure. So with this we may find how to reach more audience.

Firstly we list out the hashtags used :......

```
MySQL localhost:33060+ ssl ig_clone SQL > select DISTINCT tag_id as tags from photo_tags
 tags |
     2
     5
6
     8
    9
    10
    12
    13
    14
    15
    16
    18
    19
    20
    21
21 rows in set (0.0010 sec)
```

We get to know we have about 21 distinct hastags, counting each hashtags will let us to find the highly used hashtag.

#### Here is list of highly used hashtags

MySQL localhost:33060+ ssl ig\_clone SQL > select count(tag\_id) from photo\_tags where tag\_id= "hashtag name";

```
MySQL localhost:33060+ ssl ig_clone SQL > select count(tag_id) from photo_tags where tag_id=20;
+------+
| count(tag_id) |
+-----+
| 42 |
+-------+
1 row in set (0.0008 sec)

MySQL localhost:33060+ ssl ig_clone SQL > select count(tag_id) from photo_tags where tag_id=21;
+------+
| count(tag_id) |
+-------+
| count(tag_id) |
+-------+
| row in set (0.0009 sec)
```

Hashtag 20, 21 has the high number of usage which reachs more audience with 42, 59 times

Hashtag 17 is used for about 39 times

```
MySQL localhost:33060+ ssl ig_clone SQL > select count(tag_id) from photo_tags where tag_id=13;
+------+
| count(tag_id) |
+-----+
| 38 |
+-----+
1 row in set (0.0010 sec)
```

Hashtag 13 is used for 38 times

Then hashtag 18,11 and 5 is used for 24 times each which comes at 5<sup>th</sup> place of highly used hastag

```
MySQL localhost:33060+ ssl ig_clone SQL > select count(tag_id) from photo_tags where tag_id=18;

+------+
| count(tag_id) |
+-----+
| 24 |
+-----+
| row in set (0.0010 sec)

MySQL localhost:33060+ ssl ig_clone SQL > select count(tag_id) from photo_tags where tag_id=11;
+------+
| count(tag_id) |
+-------+
| count(tag_id) |
+-------+
| row in set (0.0008 sec)
```

#### **User Engagement:**

As the investors want to know if Instagram is performing well and is not becoming redundant like Facebook, we are counting the average posts made by each user to check their interaction with our platform.



## Here is the SQL query to check the average post

MySQL localhost:33060+ ssl ig\_clone SQL > SELECT USERS.USERNAME, COUNT(PHOTOS.IMAGE\_URL) AS AvgPost FROM USERS JOIN PHOTOS ON USERS.ID=PHOTOS.USER\_ID GROUP BY USERS.ID ORDER BY 2 DESC;

#### The result we got, List of users and average post

+		+	-+
USERNAME		Avg	Post
+		+	-+
Eveline95		120	
Clint27	1	110	
Cesar93	1	100	
Delfina_VonRu	edei	n68	90
Aurelie71		80	
Jaime53		80	
Donald.Fritsch		60	
Yvette.Gottliebs	91	50	

```
| Zack_Kemmer93
                           50 |
| Harrison.Beatty50
                          50 |
| Travon.Waters
                         50 |
| Alexandro35
                        50 |
| Mariano_Koch3
                          50 |
| Colten.Harris76
                         50 |
| Justina.Gaylord27
                          50 |
| Kenton_Kirlin
                        50 |
| Kathryn80
                       50 |
| Adelle96
                      50 |
| Janet.Armstrong
                         50 |
| Florence99
                       50 |
| Josianne.Friesen
                         50 |
| Andre_Purdy85
                          40 |
| Harley_Lind18
                         40 |
| Gus93
                     40 |
| Tabitha_Schamberger11 |
| Malinda_Streich
                         40 |
                       40 |
| Dereck65
| Seth46
                     40 |
| Elenor88
                      40 |
| Irwin.Larson
                       40 |
| Dario77
                      40 |
| Annalise.McKenzie16 |
                            40 |
| Billy52
                     40 |
| Rick29
                      40 |
| Arely_Bogan63
                          30 |
| Presley_McClure
                          30 |
| Gerard79
                       30 |
| Emilio_Bernier52
                          30 |
| Norbert_Carroll35
                          30 |
| Maya.Farrell
                       30 |
| Frederik_Rice
                        30 |
| Keenan.Schamberger60 |
                             30 |
| Alek_Watsica
                         30 |
|\:Jordyn.Jacobson 2
                          20 |
```

```
| Javonte83
                     20 |
| Aracely.Johnston98 | 20 |
| Alysa22
                     20 |
| Milford_Gleichner42 |
                          20 |
Sam52
                    20 |
| Ressie_Stanton46
                        20 |
| Hailee26
                     20 |
| Willie_Leuschke
                    | 20 |
| Nicole71
                     20 |
| Kaley9
                    20 |
| Tomas.Beatty93
                        20 |
| Lennie_Hartmann40
| Aiyana_Hoeger
                    | 10 |
| Darwin29
                      10 |
| Katarina.Dibbert
                       10 |
| Rafael.Hickle2
                   | 10|
| Jayson65
                     10 |
| Kelsi26
                    10 |
| Kenneth64
                      10 |
| Delpha.Kihn
                     10 |
| Granville_Kutch
                    | 10 |
| Odessa2
                     10 |
| Yazmin_Mills95
| Damon35
                      10 |
| Karley_Bosco
                       10 |
| Erick5
                    10 |
| Meggie_Doyle
                        10 |
| Imani_Nicolas17
                        10 |
| Peter.Stehr0
                     10 |
| Jaylan.Lakin
                    10 |
+-----+74 rows in set (0.0830 sec)
```

#### **Bots & Fake Accounts:**

To check whether the platform is crowded with fake accounts we are going to check those user id which has liked all the posts in the Instagram. This will let us know whether how many fake accounts exists and what accounts are bots. This will let us showcase whether our platform is safe and useful for investors to spend their money on.

MySQL	localhost:33060+ ssl i	g_clone SQ			S.ID) AS LIKED_IT FROM LIKES		
-> LEFT JOIN PHOTOS ON LIKES.PHOTO_ID=PHOTOS.ID							
-> GROUP BY LIKES.PHOTO_ID;							
+		++		+	<del>!</del>		
id	image_url	user_id	created_at	LIKED_IT			
+		++		+	<u>†</u>		
1	http://elijah.biz	1 1	2022-09-02 19:23:39				
2	https://shanon.org	1 1	2022-09-02 19:23:39	36			
3	http://vicky.biz	1 1	2022-09-02 19:23:39	38			
4	http://oleta.net	1 1	2022-09-02 19:23:39	38			
5	https://jennings.biz	1 1	2022-09-02 19:23:39	31			
6	https://quinn.biz	2	2022-09-02 19:23:39				
7	https://selina.name	2	2022-09-02 19:23:39	38			
8	http://malvina.org	2	2022-09-02 19:23:39	27			
9	https://branson.biz	2	2022-09-02 19:23:39	31			
10	https://elenor.name	3	2022-09-02 19:23:39	30			
11	https://marcelino.com	3	2022-09-02 19:23:39	33			
12	http://felicity.name	3	2022-09-02 19:23:39	29			
13	https://fred.com	3	2022-09-02 19:23:39	40			
14	https://gerhard.biz	4	2022-09-02 19:23:39	35			
15	https://sherwood.net	4	2022-09-02 19:23:39	34			
16	https://maudie.org	4	2022-09-02 19:23:39	37			
17	http://annamae.name	6	2022-09-02 19:23:39	36			
18	https://mac.org	6	2022-09-02 19:23:39	31			
19	http://miracle.info	6	2022-09-02 19:23:39	35			
20	http://emmet.com	6	2022-09-02 19:23:39	35			
21	https://lisa.com	6	2022-09-02 19:23:39	36			
22	https://brooklyn.name	8	2022-09-02 19:23:39	28			
23	http://madison.net	8	2022-09-02 19:23:39	38			
24	http://annie.name	8	2022-09-02 19:23:39	35			
25	http://darron.info	8	2022-09-02 19:23:39	36			

### SQL Query to check which account has liked maximum number of posts and its count

 $MySQL\ localhost: 33060+\ ssl\ ig\_clone\ SQL> SELECT\ PHOTOS.*,\ COUNT(PHOTOS.ID)\ AS\ LIKED\_IT\ FROM\ LIKES$ 

-> LEFT JOIN PHOTOS ON LIKES.PHOTO\_ID=PHOTOS.ID

-> GROUP BY LIKES.PHOTO\_ID;

| user\_id | created\_at |LIKED IT| | id | image\_url | 1 | http://elijah.biz 1 | 2022-09-02 19:23:39 | | 2 | https://shanon.org | 1 | 2022-09-02 19:23:39 | 36 | | 3 | http://vicky.biz 1 | 2022-09-02 19:23:39 | 38 | 4 http://oleta.net 1 | 2022-09-02 19:23:39 | 38 | | 5 | https://jennings.biz | 1 | 2022-09-02 19:23:39 | 31 | 2 | 2022-09-02 19:23:39 | | 6 | https://quinn.biz 31 | 2 | 2022-09-02 19:23:39 | 7 | https://selina.name 38 | | 8 | http://malvina.org 2 | 2022-09-02 19:23:39 | 27 | 9 | https://branson.biz 2 | 2022-09-02 19:23:39 | 31 | | 10 | https://elenor.name | 3 | 2022-09-02 19:23:39 | 30 | | 11 | https://marcelino.com | 3 | 2022-09-02 19:23:39 | 33 | | 12 | http://felicity.name | 3 | 2022-09-02 19:23:39 | 29 | | 13 | https://fred.com 3 | 2022-09-02 19:23:39 | 40 | | 14 | https://gerhard.biz | 4 | 2022-09-02 19:23:39 | 35 | 4 | 2022-09-02 19:23:39 | | 15 | https://sherwood.net | 34 | | 16 | https://maudie.org | 4 | 2022-09-02 19:23:39 | 37 |

```
| 17 | http://annamae.name
                                   6 | 2022-09-02 19:23:39 |
                                                                  36 |
                                6 | 2022-09-02 19:23:39 |
                                                              31 |
| 18 | https://mac.org
| 19 | http://miracle.info
                                6 | 2022-09-02 19:23:39 |
                                                               35 |
                                  6 | 2022-09-02 19:23:39 |
| 20 | http://emmet.com
                                                                35 |
| 21 | https://lisa.com
                                6 | 2022-09-02 19:23:39 |
                                                              36 |
| 22 | https://brooklyn.name |
                                   8 | 2022-09-02 19:23:39 |
                                                                  28 |
| 23 | http://madison.net
                                 8 | 2022-09-02 19:23:39 |
                                                                38 |
| 24 | http://annie.name
                                 8 | 2022-09-02 19:23:39 |
                                                               35 |
| 25 | http://darron.info
                                8 | 2022-09-02 19:23:39 |
                                                               36 |
| 26 | http://saige.com
                                9 | 2022-09-02 19:23:39 |
                                                               30 |
                               9 | 2022-09-02 19:23:39 |
| 27 | https://reece.net
                                                              31 |
                                9 | 2022-09-02 19:23:39 |
| 28 | http://vance.org
                                                               36 |
                                9 | 2022-09-02 19:23:39 |
| 29 | http://ignacio.net
                                                              33 |
| 30 | http://kenny.com
                                 10 | 2022-09-02 19:23:39 |
                                                                41 |
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                                99 | 2022-09-02 19:23:39 |
| 253 | http://ryleigh.info
                                                                32 |
                                 99 | 2022-09-02 19:23:39 |
| 254 | https://darien.name
                                                                 31 |
```

## **RESULT**

Hence the report to solve the requests from the investors is clearly executed and the results are ready. This report comprises of the marketing team launch campaigns and investors requests of following:

Rewarding Most Loyal Users people who have been using the platform for the longest time.

<u>Remind Inactive Users to Start Posting</u> by sending them promotional emails to post their 1st photo.

<u>Declaring Contest Winner</u> the user who gets the most likes on a single photo will win the contest.

<u>Hashtag Researching</u> which hashtags to use in the post to reach the most people on the platform.

<u>Launch AD Campaign</u> which day would be the best day to launch ADs.

<u>User Engagement</u> Are users still as active and post on Instagram or they are making fewer posts

Bots & Fake Accounts to know if the platform is crowded with fake and dummy accounts