

NAME

SAP SD Functional Consultant

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Objective:

Seeking challenging position in an organization which will make full use of my knowledge, skills and abilities, to the reward of the organization and me professionally and personally.

Professional Synopsis:

- 4.9 years of experience in SAP SD processes and exposure to CIN Version configuration and processes.
- 2 years of versatile experience as a functional Consultant in domestic ERP organization.
- 1.2 years of versatile experience as a Shop floor Engineer in Automobile Industry.
- Sound Knowledge of Sales process management, market dynamics and competitor and industry trends.
- Sound knowledge of production activities like Production Planning & Control process, Quality Management System, Inventory Control Technique, Plant Maintenance.

Skills & Accomplishment -- SAP R/3:

- Strong understanding in SAP R/3 SD module processes.
- Exposures to various stages of implementation from Business Blueprint, Configuration, Development & Testing, Go-live, Post-live Production support and End user training.
- Configuring of enterprise structure and assignment Organizational elements Sales organization, Distribution Channels, Sales Office, Sales Group and Shipping Point.
- Customization of sales documents Inquiry, Quotations, Standard order, Rush order, Cash Sales and establishment links with item categories and Schedule lines
- Pricing procedure determination using condition technique, which includes Condition tables, Condition types, Access sequence and Pricing procedure.
- Exposure to Material determination, Text/Partner determination, Rebates, Credit management.

RELEVANT SAP EXPERIENCE:

Designation
Organization
Duration

Functional Consultant – SAP SD
[Company Name]
06/2015 – till date

Organization Profile: Atos India provides services to clients in India and around the world. Atos India's global sourcing services cover software development, maintenance, implementations, upgrades, applications management and infrastructure management.

Work Consists of:

- Day to Day End User Support Enhancement / Modification / Correction on Existing Processes / Transactions / Report.
- Enhancements and developments of new reports/transactions pertaining to business requirements

Designation Functional Consultant – SAP SD
Organization [Company Name]
Duration 12/2011 – 06/2015

Organization Profile: [COMPANY NAME] is a company in the [Company Name] that provides services in Engineering and Design (E&D), Product Lifecycle Management (PLM), Enterprise Solutions, manufacturing and product development IT services to Tier 1 automotive and aerospace OEMs and their suppliers. The company is active in North America, Europe, the Middle East and the Asia Pacific region. [Company Name] is internationally head-quartered in Singapore, with regional headquarters in the USA, INDIA & the UK. The company operates in 14 countries, and has a combined global work force of more than 8,000 employees including around 4,000 professionals worldwide.

Work Consists of:

- Customer Invoice PDF copy generation & sent it to customer directly.
- Purchase Order PDF copy generation & sent it to Vendor directly.
- Supplier Relationship Management (SRM) uploads programme development for Clients' SRM system.
- Customer Master Maker checker process to help in governance over typical fields of customer master data.
- Day to Day End User Support Enhancement / Modification / Correction on Existing Processes / Transactions / Report.
- Enhancements and developments of new reports/transactions pertaining to business requirements

Rollout at TTL Singapore & TTL Korea locations:

Work consists of:

- Configuration of SD & MM processes. (Plant & business area creation, different sales doc. Type creation, number range maintenance)
- Performed integrated testing along with UAT.
- End User Training.
- Go-live and Post Go-live support.
- Day to Day End User Support Enhancement / Modification / Correction on Existing Processes / Transactions / Report.
- Enhancements and developments of new reports/transactions pertaining to business requirements.

Implementation eProcurement functionality through portal service:

Work consists of:

- Streamline present paper based procurement process through an online (SAP ESS) process
- Bring in uniformity in process across the three territories
- Bring in visibility of 'status of a request' to the requestor
- Have consistent reports of all procurements
- Have 'on the spot' validation of CAPEX availability for capital goods procurement

Server Upgrade Activities:

Work consists of:

- Checking each & every tab in various screens
- Running test scripts.
- Executing Z Programs & comparing results
- Quarterly testing of disaster recovery server.

Designation	Associate Consultant – SAP SD
Organization	[COMPANY NAME]
Duration	12/2010 – 12/2011

Project I: ERP-SAP R/3 ECC 6.0 End to End implementation at Cooper Group of Industries.

Client	Cooper Group of Industries, Satara.
Duration	4/2011 – 12/2011

Client Profile: Established in 1922, Cooper Group of Industries is market leader in centrifugal casting, having turnover of around 700 Cr. It has 3 legal entities which includes 7 plants, 1 EOU, 1 Depot and 1 Warehouse. 60% of their sales comes from export market. Their major product range includes Engine, Generator, Cylinder Liner, Cylinder Head and Block, Inserts, Flywheel. It is headquartered at Satara, Maharashtra, India.

Work consists of:

- Designing Business Blue print requirements and System requirements.
- Analyzing existing business processes, defining business requirements and documenting gap analysis against SAP R/3 functionality.
- Interacting with users to ascertain the requirements, carry out analysis and design to meet end user requirements.
- Customization and Configuration of SAP SD module for Factory sales, Export sales, Deemed Export, Stock Transfer, Scrap Sales, Consignment Sales, Credit/Debit Note.
- CIN included excise masters, excise invoices, export under bonds, bond masters, ARE-1 processing, deemed export license, ARE-3 processing, depot excise.
- Data migration like Customer master, material master, customer material info record, condition master through LSMW and BDC.
- Documenting critical changes and performing system checks and demonstrating SAP users on new system functionalities.
- Enhancements and developments of new reports/transactions pertaining to business requirements.
- Performed integrated testing along with UAT
- Go-live and Post Go-live support.

Project II: ERP-SAP R/3 Support Project at [COMPANY NAME], Pune

Client	[COMPANY NAME]
Duration	12/2010 – 2/2011

Client Profile: Established in 1989, Precision Seals and Manufacturing Ltd. is a highly respected and established manufacturer of mechanical sealing devices and related pump and valve components used throughout industry. It is wholly owned subsidiary of Bosch Chassis Systems India Limited Hadapsar, Pune.

Work consists of:

- Provide Functional & Technical Support to customer.
- Analyze the issues log by customer and resolve within given SLA.
- Handle issues related to Customer order processing, Excise invoice register updating, Schedule line agreements, Tax codes, customer return, Pricing and conditions.
- Handle issues related to development and change request functionality.
- Worked on customer specific modification.
- Also worked with Technical team for Debug analysis to resolve the issue.
- Give Training/support to new end-users via WebEx.

Domain Experience:

Designation	Techno-Functional Consultant
Organization	[COMPANY NAME]
Duration	12/2008 – 11/2010

1: 'Int-E-View' ERP Skill Set in Technical Module: (Duration- 12/08 – 11/10)

Organization	: [COMPANY NAME]
Product	: Automobile equipments
Designation	: Techno-Functional Consultant
Duration	: 11/2009 – 3/2010

Work consists of:

- Understanding business process, study and analyze workflow to design solutions.
- Prepared System Requirement Study (SRS) document.
- Prepared the master data i.e. Customer Master, Item Master
- System Configuration.
- Interaction with Technical Team for developing & customizing an ERP package.

'Int-E-View' ERP Skill Set in Functional (Marketing) Module:

Work consists of:

- Involved in direct selling of ERP (Int-E-View ERP)
- Prospect generation through detailed profiling, cold calling and communication with prospective client.
- Regular review of prospective clients and define strategies on case to case basis.
- Closing of sales by proper follow up.
- Attending and promptly redressing client complaints to ensure client satisfaction.
- Analyse latest market trends and tracking market activities.
- Identify and engage Industrial Association for specific verticals in conducting workshop to showcase ERP solution.
- Responding to RFI/RFQ.
- Prepare System Requirement Study (SRS) document and case studies of existing Clients and prospective clients.
- Conducting Product presentation and software demos to all levels of management.
- Prepare white paper, Marketing proposals, powerpoint presentations, product overviews.

2:	Designation	:	Shop Floor Engineer (GET)
	Company	:	[COMPANY NAME]
	Duration	:	1/6/2005 to 31/7/2006.

Work consists of:

- Production Planner.
- Process planning, optimization.
- Capacity and Material planning in a multivariate production setup.
- Design and modification of parts for Product structures and systems.
- Process Planner for Production Department.
- Managing and leading 20 operators in a state of the art production environment.

Software Skills:

- ERP – a) SAP R/3 ECC6.0 – Sales & Distribution Module
- b) Int-E-View ERP
- Basic Knowledge of SAP B1 ERP
- Basic knowledge of Open source ERP
- CAD: AutoCAD 2002
- Basic knowledge of programming language C
- Office tools: MS word, MS Excel, MS PowerPoint.
- Operating Systems: Windows 98, 2000 and XP

Educational Qualification:

Degree	Year Of Passing	University/Board	Percentage
M.B.A (Information systems)	2008	Pune	61.5%
B.E.(Mechanical)	2005	Pune	55.00%
HSC	2000	Maharashtra	71.17%
SSC	1998	Maharashtra	81.60%

Strengths:

- Effective communication and co-ordination
- Openness, flexibility, hardworking & positive attitude
- Responsive, team oriented and sense of urgency.
- Willing to learn and ability to grasp new things quickly.

Personal Information:

- Name : *****
- Date of Birth : DD MM YYYY
- Passport No : NA
- Email ID : I*****@gmail.com
- Languages Proficiency : English, Hindi, Marathi.
- Nationality : Indian
- Permanent Address : 9-11-4, Mahathi Nagar, Vellanoor, Vizag.

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