

Sales Gap Analysis

by Thanh Phuong Nguyen

Store

North

Base value

Situation

Actual

Month

Mar

Year

2020

vs.

Observation

Situation

Actual

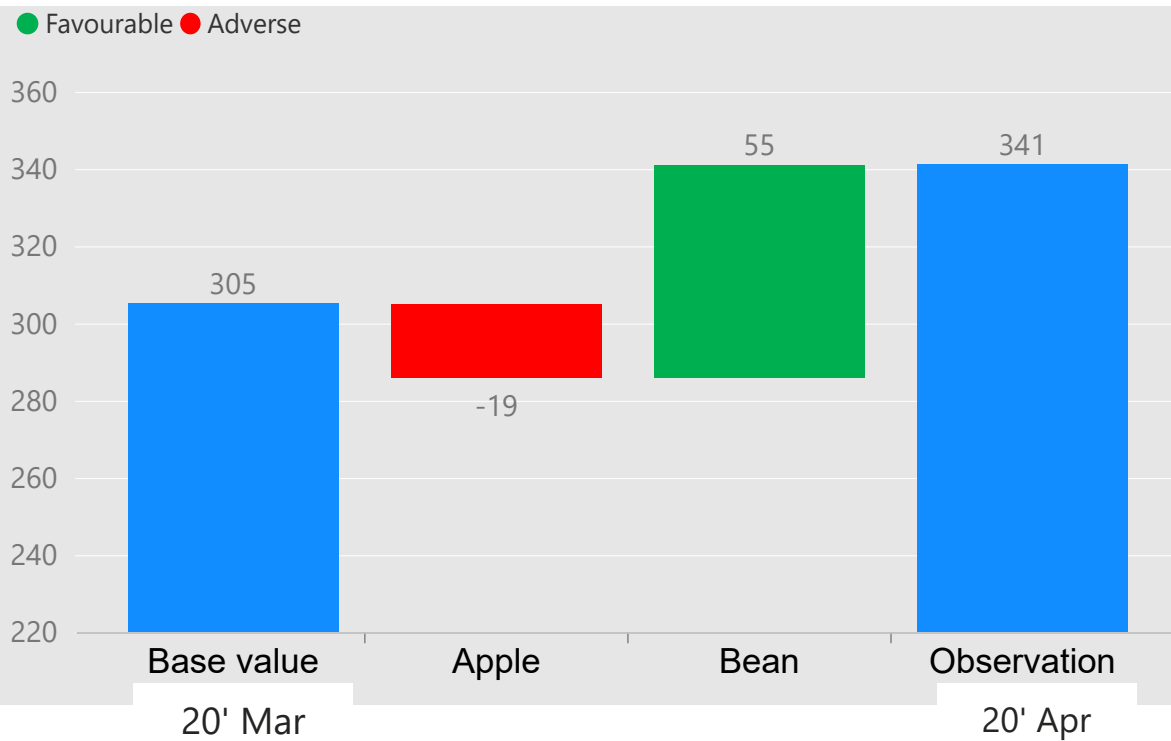
Month

Apr

Year

2020

Sales Waterfall chart 20' Apr vs. 20' Mar



Product	20' Apr	20' Mar	Gap
Apple	141	160	-19
Bean	200	145	55
Total	341	305	36