

Sales - Data Analysis

	Sales					SI	Change on Base			
							Base is Year 2018			
Period	2018	2019	2020	2021	2022		2019	2020	2021	2022
Jan	236	312	246	250	228	1.099	+32.0%	+4.0%	+6.0%	-3.0%
Feb	293	291	236	178	266	1.087	-1.0%	-19.0%	-39.0%	-9.0%
Mar	187	308	242	169	284	1.017	+65.0%	+29.0%	-10.0%	+52.0%
Apr	203	307	270	159	270	1.034	+51.0%	+33.0%	-22.0%	+33.0%
May	216	192	172	268	262	0.969	-11.0%	-20.0%	+24.0%	+21.0%
Jun	188	262	168	157	222	0.855	+39.0%	-11.0%	-16.0%	+18.0%
Jul	256	267	139	212	198	0.927	+4.0%	-46.0%	-17.0%	-23.0%
Aug	293	223	186	204	196	0.957	-24.0%	-37.0%	-30.0%	-33.0%
Sep	138	142	267	216	245	0.879	+3.0%	+93.0%	+57.0%	+78.0%
Oct	297	290	305	188	211	1.114	-2.0%	+3.0%	-37.0%	-29.0%
Nov	148	303	287	235	257	1.059	+105.0%	+94.0%	+59.0%	+74.0%
Dec	232	195	229	255	238	1.003	-16.0%	-1.0%	+10.0%	+3.0%
Totals	2687	3092	2747	2491	2877		+15.1%	-11.2%	-9.3%	+15.5%
Mean	223.9	257.7	228.9	207.6	239.8					
Median	224.0	278.5	239.0	208.0	241.5					