

Virtual Internship (Data Science) Data Intake Report

Group Name: Project Group 1

Members:

| No | Name | Email | Country | College/com pany | Specialization |
|----|----------------------|---------------------------------------|---------|---------------------|----------------|
| 1 | Preeti Verma | vermapreeti.dataanalyst@gm ail.com | Canada | - | Data Science |
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Name: Bank Marketing (Campaign)

Report date: 26-04-2023

Internship Batch: LISUM19

Data intake by:

Data intake reviewer: Data Glacier

Data storage location:

Problem Description:

ABC Bank wants to sell its term deposit product to customers and before launching the product they want to develop a model which helps to understand whether a particular customer will buy their product or not (based on the customer's past interaction with the bank or other Financial Institution). This is an application of the company's marketing data.

Business Understanding:

The goal is to build a Machine Learning model that helps in predicting the outcomes of each customer's marketing campaign and analyzing which features have an impact on the outcomes will help the company to understand how to make the campaign more effective. Additionally, categorizing the customer group that subscribed to the term deposit helps to determine who is more likely to purchase the product in the future, thereby developing more targeted marketing campaigns.

This can be accomplished by using an ML model that shortlists the customers whose possibility of purchasing the product is higher. So, marketing such as telemarketing, SMS or email marketing can concentrate only on those customers. It will save time and resources by doing this.

Project Lifecycle

| Deadline (Date/week) | Plan and Deliverables | |
|-----------------------|---|--|
| 19 April 2023(Week 7) | Problem statement Business understanding Dataset collection | |
| 26 April 2023(Week 8) | Data understanding Data analysis - finding null values, and outliers. Data processing | |
| 2 May 2023(Week 9) | Data cleaning and transformation | |
| 9 May 2023(Week 10) | EDA and Model Recommendation | |
| 16 May 2023(Week 11) | EDA Presentation and Proposed Modeling Technique | |

| 23 May 2023(Week 12) | Model Selection and Building the Model |
|----------------------|--|
| 30 May 2023(Week 13) | Final project report and code submission |

Tabular data details:

File 1: bank_additional_full.csv

| Total number of observations | 41189 |
|------------------------------|--------|
| Total number of files | 2 |
| Total number of features | 21 |
| Base format of the file | .CSV |
| Size of the data | 5.56MB |

File 2: bank_additional.csv

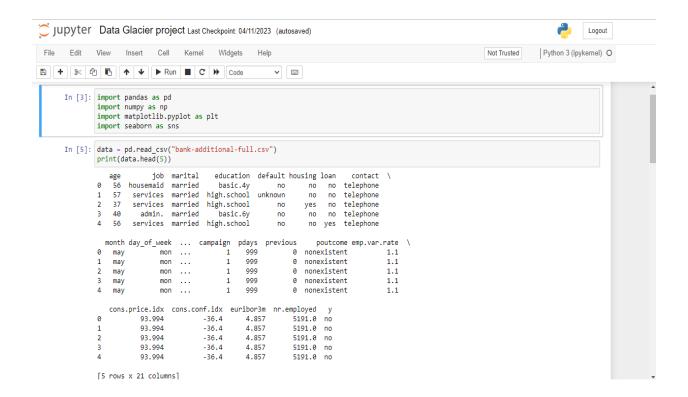
| Total number of observations | 4120 |
|------------------------------|------|
| Total number of files | 2 |
| Total number of features | 21 |

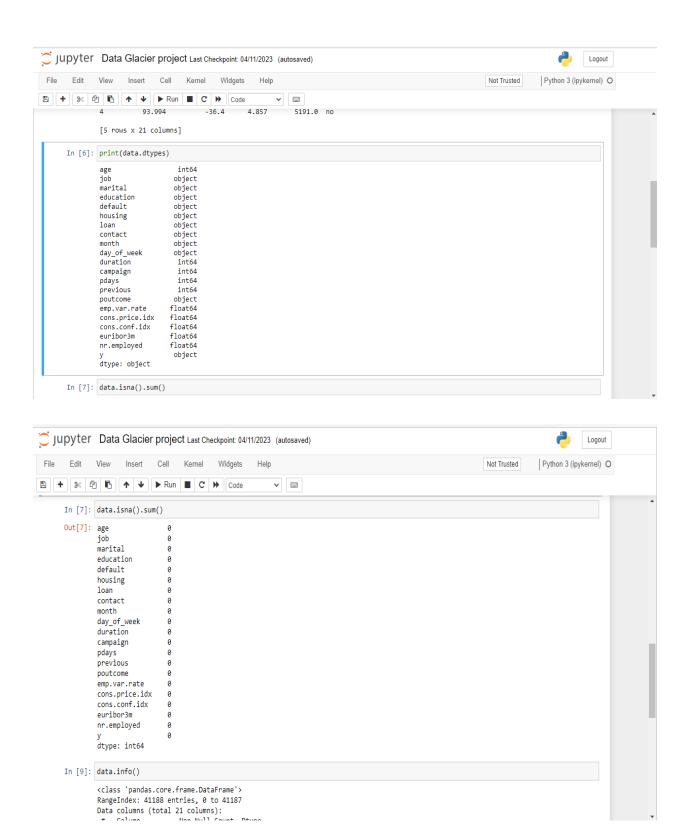
Exploratory Data Analysis

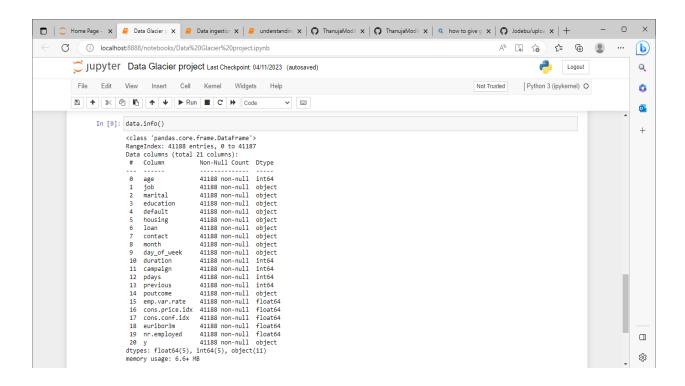
- 1. The data covers the period from May 2008 to November 2010.
- 2. There are 2 datasets, the second dataset is a sample of the first dataset. So, we are not taking the second dataset.
- 3. There are 10 integers and 11 categorical variables.
- 4. The missing values in the dataset are presented by an "unknown" string. We changed it to NaN.
- 5. There are missing values in six variables: job, marital status, education, default, housing, and loan. This will be imputed using various methods.
- 6. There are 12 duplicates in the first dataset and no duplicates in the sample dataset, this will be dropped since they are minimal and will not affect our analysis

Assumptions

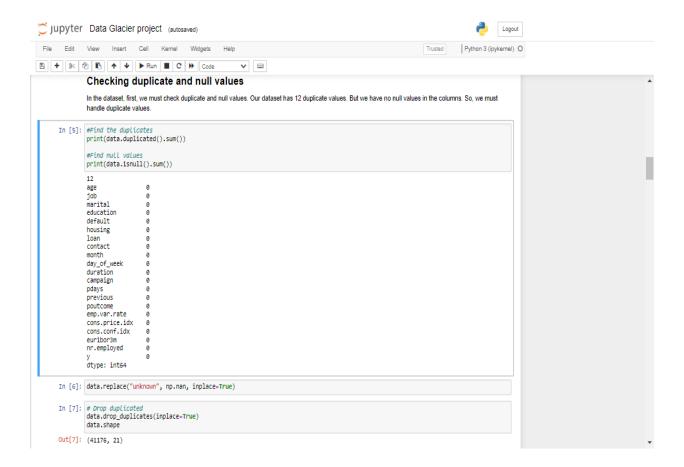
We assume the data provided is correct and up to date.

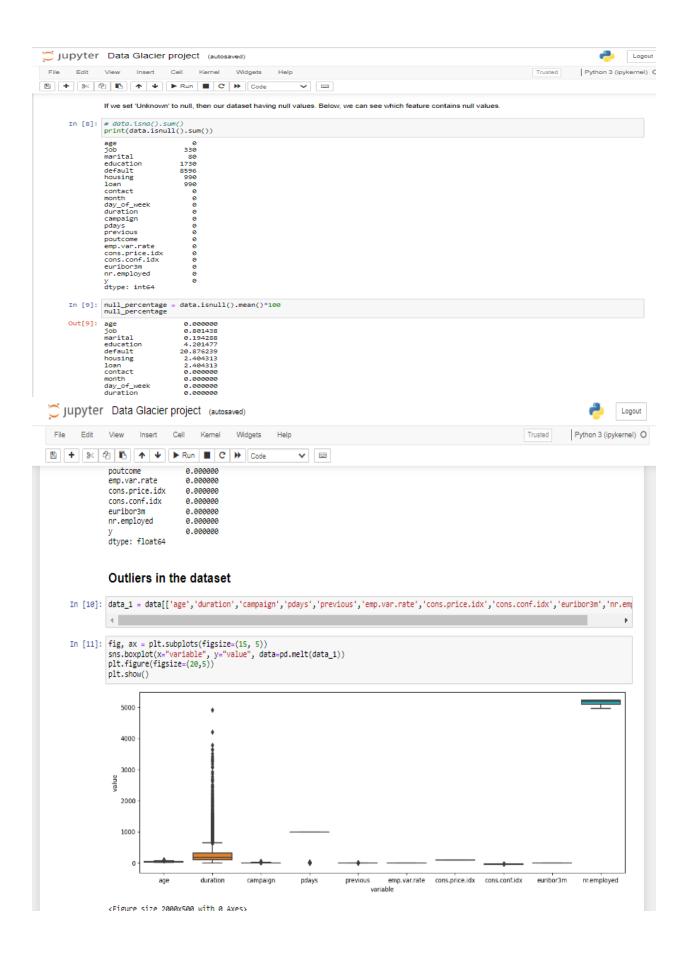




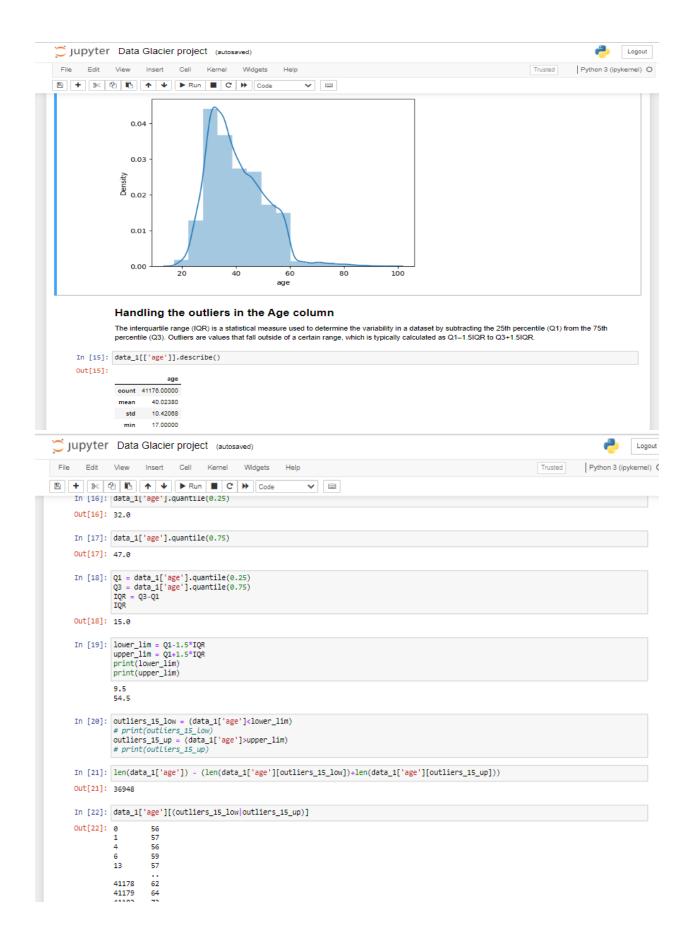


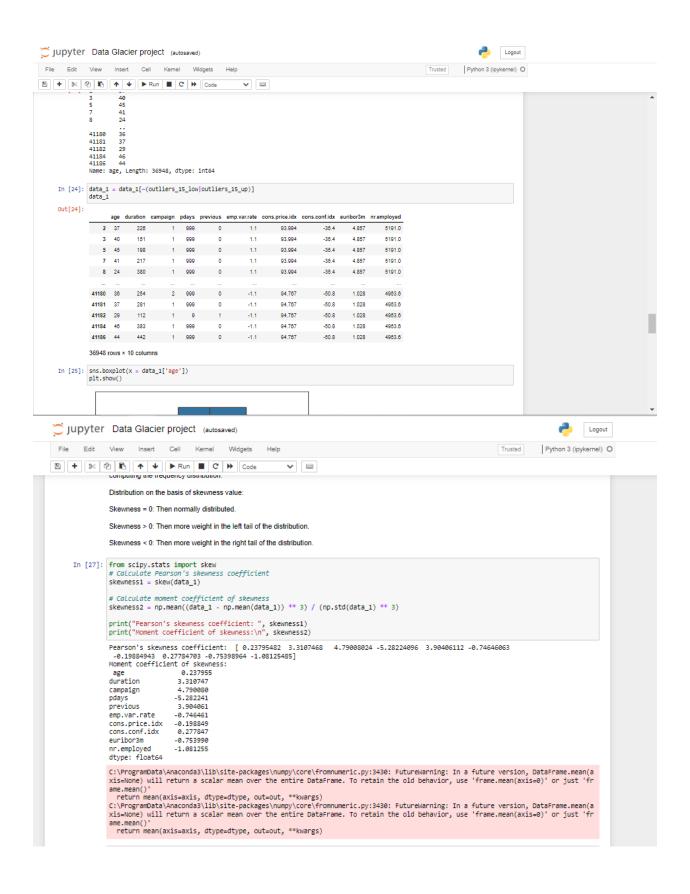
Week 8 Assignment:

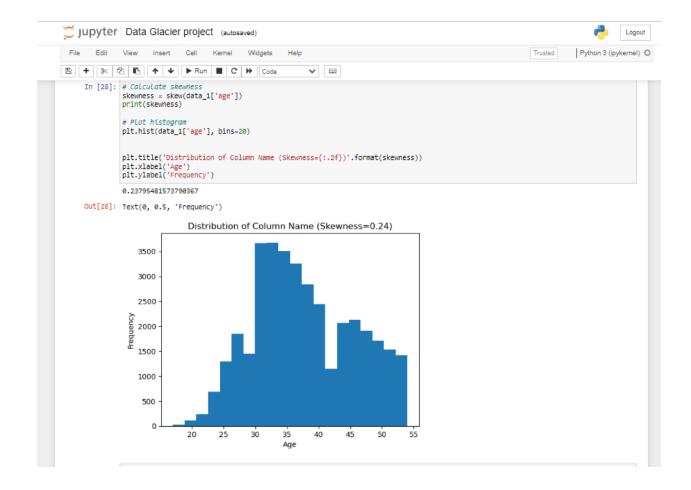












Week 9 Assignment:

Handling missing values is an essential step in data cleaning and preprocessing. There are several methods to handle missing values, and choosing the right method depends on the nature of the data and the missing values.

Filling missing values using value counts method

value_counts(): This method is useful when the missing values are represented as NaN. The value_counts() method returns a series containing counts of unique values, excluding NaN values. It can be used to determine the most frequent value in a column and impute the missing values with that value.

This column('marital') has 80 missing values. So, we can use the value_counts method to fill these values.

Forward or backward fill:

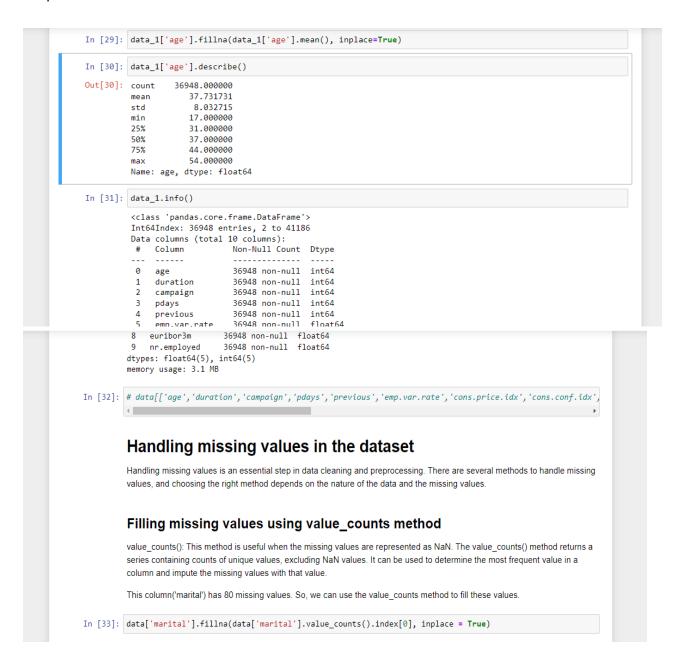
This method involves filling missing values with the previous (forward fill) or next (backward fill) known value. This method is useful when dealing with time series data where the missing value is expected to be like the previous or next value.

Mode imputation:

The mode is the most frequent value in a column. Mode imputation involves replacing the missing values with the mode of the column. This method is useful when the missing values are few compared to the total number of observations and the mode is a reasonable representation of the missing values.

Interpolation:

Interpolation is a statistical technique that involves estimating missing values based on the pattern observed in the data. Linear interpolation is commonly used to estimate missing values. This method is useful when dealing with continuous data and the missing values are not frequent.



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Fill missing values with forward or backward fill:
           Forward or backward fill: This method involves filling missing values with the previous (forward fill) or next (backward fill)
           known value. This method is useful when dealing with time series data where the missing value is expected to be similar to the
           previous or next value.
In [34]: data['housing'] = data['housing'].fillna(method='ffill')
           data['default'] = data['default'].fillna(method='bfill')
           Fill missing values with mode:
           Mode imputation: The mode is the most frequent value in a column. Mode imputation involves replacing the missing values
           with the mode of the column. This method is useful when the missing values are few compared to the total number of
           observations and the mode is a reasonable representation of the missing values.
In [35]: data['loan'] = data['loan'].fillna(data['loan'].mode().iloc[0])
           Interpolation:
           Interpolation: Interpolation is a statistical technique that involves estimating missing values based on the pattern observed in
           the data. Linear interpolation is commonly used to estimate missing values. This method is useful when dealing with
           continuous data and the missing values are not frequent.
In [36]: data['job'] = data['job'].interpolate()
In [37]: data.isna().sum()
Out[37]: age
                                 0
          job
                               330
                                 0
          marital
          education
                              1730
          default
                                 a
          housing
                                 0
          loan
          contact
                                 0
          month
                                 0
          day_of_week
          duration
                                 0
          campaign
                                 0
          pdays
                                 0
          previous
          poutcome
          emp.var.rate
                                 0
          cons.price.idx
          cons.conf.idx
                                 0
          euribor3m
          nr.employed
                                 0
          dtype: int64
```

Week 10 Assignment:

Exploratory Data Analysis (EDA) process:

Exploratory Data Analysis (EDA) is an important step in data science that involves analyzing and understanding the structure and characteristics of the data before applying any modeling techniques. The main objective of EDA is to identify patterns and relationships in the data that can inform the modeling process and ultimately lead to better insights and more accurate predictions.

Plotting features is an important part of Exploratory Data Analysis (EDA) in data science because it allows us to visually explore the distribution of the data and identify patterns and relationships between variables. By plotting the data, we can gain insights that may not be apparent from simple summary statistics or tabular data.

Plotting features can help to communicate findings to stakeholders clearly and concisely, using visualizations that are easy to understand. This can help to build trust in the analysis and improve the overall effectiveness of data-driven decision-making.

Below is plotted the distribution of a few features such as job, education, marital, housing, loan, contact, default, and month.

